



NICHNET

Automotive Component Manufacturers Association of India



FUTURE MOBILITY ACMA CEOS' DELEGATION TO THE UNITED KINGDOM



1st-5th August, 2022

Delegates Catalogue



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Automotive Component Manufacturers Association of India

The Automotive Component Manufacturers Association of India (ACMA) is the apex body representing the interest of the Indian Auto Component Industry. Its membership of over 850 manufacturers contributes to more than 85 per cent of the auto component industry's turnover in the organized sector. ACMA is an ISO 9001:2015 Certified Association.

ACMA's charter is to develop a globally competitive Indian Auto Component Industry & strengthen its role in national economic development as also promote business through international alliances.

The auto component industry which spans across different geographies of the country, is a large, integrated and complex network of suppliers. Today, it contributes **2.3% of the country's National GDP, 25% of the national Manufacturing GDP** and employs over five million people. The industry is dominated by SMEs, is one of the key drivers of India's economic growth and the 'Make in India' program.

The auto component industry manufactures a wide variety of products including engine parts, drive transmission and steering parts, body & chassis, suspension & braking parts, equipment & electrical parts, besides others.

The vehicle industry in India witnessed two successive years of de-growth of **14.6 per cent inFY19-20 and thereafter of 13.6 per cent** in FY20-21. The economic slowdown of FY19-20 was compounded by the challenges of a pandemic led national lockdown in FY20-21 resulting in decline in vehicle production & consumption. In tandem the component industry turnover in the first quarter of FY20-21 was a complete washout, the industry regained significant ground second quarter onwards, posting a subdued performance in FY20-21 with de-growth of 3 per cent over the previous year, **registering a turnover of Rs.3.4 lakh crore (USD 45.9 billion).**

The sales to OEMs, in the domestic market stood at **Rs.2.79 lakh crore (USD 37.7 billion), declining by 3 per cent**, when compared to the previous year. Sales to OEMs in the H1 2021 had declined by **31 per cent over the first-half of the previous year**, however it witnessed a healthy recovery in H2 2021.

Exports of auto components witnessed degrowth of 8 per cent to Rs.0.98 lakh crore (USD 13.3 billion) in 2020-21 from Rs 1.02 lakh crore (USD 14.5 billion) in 2019-20. Europe accounting for 32 per cent of exports, saw a decline of 4 percent, while North America & Asia, accounting for 30 per cent and 26 per cent declined 7 per cent and 8 per cent respectively.

Meanwhile, slowdown in the domestic market also reflected on imports of component into India. Component imports fell by 11 per cent to Rs.1.02 lakh crore (USD 13.8 billion) in 2020-21 from Rs.1.09 lakh crore (USD 15.4 billion) in 2019-20. Asia accounted for 66 per cent of imports followed by Europe and North America at 25 per cent and 7 per cent respectively. Imports from Asia declined by 9 per cent, while those from Europe by 13 per cent and from North America by 17 per cent.

The two-wheelers & passenger vehicles segments of the aftermarket witnessed strong recovery, revival in the commercial vehicles aftermarket was less than expected leading to an overall **decline of 7 per cent in the aftermarket**. The turnover of the aftermarket in FY 20-21 stood at **Rs. 64,524 crore (USD 8.7 billion)** compared to **Rs. 69,381 crore (USD 9.8 billion)** in the previous year.

The expected outlook for the FY 22, provides a glimpse of hope, with steady economic recovery and enhanced focus on vaccination, consumer sentiment seems to be bouncing back. Whilst demand seems to be returning to the automotive sector,

some of the key projection for the different category of vehicles are: Passenger vehicles are expected to register a growth of 8-10 per cent, commercial vehicle is expected to bounce back strongly with 20 per cent growth, while the two wheelers may register 5 per cent degrowth and farm equipment & tractors may remain flat in the FY 22. In this backdrop, the component industry is expected to grow in the range of 10-15 per cent respectively.

ACMA's active involvement in trade promotion, technology up-gradation, quality enhancement & collection and dissemination of information has made it a vital catalyst for the component industry's development in India. Its other activities include participation in international trade fairs, sending trade delegations overseas and bringing out publications on various subjects related to the automotive industry.

ACMA is represented on a number of panels, committees and councils of the Government of India through which it helps in the formulation of policies pertaining to the Indian automotive industry.

For exchange of information & for co-operation in trade matters, ACMA has signed MoUs with its counterparts in Argentina, Australia, Brazil, Canada, Egypt, France, Germany, Hungary, Iran, Italy, Japan, Kazakhstan, Malaysia, Mexico, Nigeria, Pakistan, Poland, Russia, South Africa, South Korea, Spain, Sri Lanka, Sweden, Taiwan, Thailand, Tunisia, Turkey, UK, Italy, USA and Uzbekistan.

Further information and data on the Indian automotive industry is available on the ACMA

Website: www.acma.in

DISCLAIMER

This Publication, is compiled entirely from submissions made by the listed companies. While every effort has been taken to ensure that the contents of the directory are accurate and current, ACMA cannot be held responsible for any omission or error and is not liable for any loss or dispute arising from the use of the information provided.



Department for International Trade

The UK's Department for International Trade (DIT) helps businesses export, drives inward and outward investment, negotiates market access and trade deals, and champions free trade. DIT provides trade and investment services and practical support. As the UK's international economic department, DIT is responsible for: Bringing together policy, promotion and financial expertise to break down barriers to trade and investment, and to help businesses succeed. We help UK companies unlock success in India by helping them increase exports, and Indian companies set up and invest in the UK. We offer expertise and contacts through our extensive network of specialists in the UK, and staff in the British High Commission in New Delhi and Deputy High Commissions in Ahmedabad, Bengaluru, Chandigarh, Chennai, Hyderabad, Kolkata, Mumbai.



Mission Leader

Mr. Sunjay Kapur, President, ACMA and Chairman, Sona Comstar, one of India's leading automotive technology companies.

Sunjay is the President at ACMA and Co-Chairman at the CII Manufacturing Council. Sunjay is also a Member of Board of Governors of The Doon School, India, his alma mater.

Sunjay graduated with a bachelor's degree in Business Administration from the University of Buckingham and completed post-graduation from Harvard Business School in the OPM program.

Sunjay is an avid sportsman and extremely passionate about the sport of polo. He runs and captains his own team - Sona Polo, that

has won prestigious tournaments under his captaincy in India, USA, and the UK.

Sona Comstar

- Address : Sona Enclave, Village Begumpur Khatola, Sector 35, Post Box No. 90, Gurugram-122004, Haryana
- **Phone** : +91-124-4768200
- Email : sunjay.kapur@sonacomstar.com/enquiry@sonacomstar.com
- Website : www.sonacomstar.com

Year of commencing production: 1998

Products Manufactured: Differential Gears, Differential Assemblies, Starter Motors, EV Traction Motors and Motor Controllers.

No. of Employees: 3555

Quality Certification: IATF 16949, ISO 14001, ISO 45001, ISO 50001, OHSAS 18001 Sales Turnover (in US \$ mln. for 2021-22): 280

Value of International Revenue (in US \$ mln. for 2021-22): 200

Principal Automotive Customers:

Domestic (OE / Tier 1): Maruti Suzuki, Tata Motors, Eicher Motors, TAFE, Mahindra & Mahindra, International Tractors, Escorts, Daimler India, Tirth, Agro Automotive Axles, Spicer India, Dana India

International (OE / Tier 1 / Systems Integrator): Case New Holland, Trans American Axle (TMA), John Deere, Tafe Agro, Axle Tech, Dana, Linamar, JLR, Carraro, Volvo, Renault Nissan, Geely, and leading EV OEMs

- To explore new business/ collaboration opportunities with UK Companies
- To get further insight into the UK's Automotive industry and the changes that have taken place
- Introduce Indian auto component manufacturers to cutting edge research & innovation in EV technology, connected, autonomous and advanced automotive Technologies suppliers & research institutes
- Pitching session and Business meetings with start-ups & SMEs
- Meeting with OEMs
- · Reinforce ACMA's ties with UK MoU Partners SMMT



Mr. M. S. Shankar, President – Future Mobility (Innovation & Technology) - ANAND Group – a \$1.5 Billion Auto-component major in India, is member ANAND Management Forum and Strategic Growth Council.

His critical role is identifying New Partners with New Technologies, engaging and nurturing relationships, in the domain of Future Mobility - Autonomous, Connected, Electric (Electric Powertrain, Light Weighting, Innovative Transmission, Battery, Fuel Cell), Advanced Electronics.

Recognized as a Real Change Leader, and part of the Corporate Task Force to Drive Breakthrough Management, Lean Manufacturing and Systematic Innovation, focus has been achieving Quantum Results in Aspirational Projects.

Mechanical Engineer - College Of Engineering Pune, Fellow of the ICWAI, VLFM - Visionary Leaders For Manufacturing of CII-JICA Program for Leaders.

His expertise assimilated over 38 years is across - Manufacturing, R & D, Business Development, Finance & Controlling, Heading a Company, Corporate Leader.

Anand Automotive Pvt. Ltd.

Address : 1, Sri Aurobindo Marg, Hauz Khas, New Delhi - 110016, Delhi

Phone : +91-11-42092300

Email : sulabh.gupta@anandgroupindia.com

Website : www.anandgroupindia.com

Year of commencing production: 1961

Products Manufactured: Airbags, Seat Belts, Steering Wheels, Shock Absorbers, Braking system, Power Steering, Sealants & Adhesives, Catalytic Converters, Air Conditioning, Engine Cooling Systems, EGR, Engine Oils, Coolants, Air and Oil filter system, Axles, Drivetrains, Synchronizer Rings, EV Drive Train -Hub and Centre Motors, EV Chargers, HMI

No. of Employees: 14000

Quality Certification: IATF, ISO

Sales Turnover (in US \$ mln. for 2021-22): 1500 Value of Exports (in US \$ mln. for 2021-22): 192

Principal Automotive Customers:

Domestic (OE / Tier 1): Almost all OEMs in India – Passenger Vehicles, 2 Wheelers, 3 Wheelers, SCV, M & HCV, Tractors

International (OE / Tier 1 / Systems Integrator): Through Joint Venture Partners

Aftermarket Overseas: North America, South America, Europe, South East Asia, Africa, Middle East

Foreign Collaboration / Joint Venture: CY Myutec, Korea; Dana Incorporated, USA; Valeo, France; Faurecia Clean Mobility, France; KONI BV, The Netherlands; Haldex AB, Sweden; KYB Corporation, Japan; Henkel KGaA, Germany; KYBSE, Spain; LIQUI MOLY GmbH, Germany; MAHLE GmbH, Germany; Sunrise MSI Corporation, Japan; Mando Corporation, Korea; Yamaha Motor Hydraulic Systems, Japan; Joyson Safety Systems, USA/China; Bluetech Holdings Ltd., Hong Kong; Seiken Chemical Industry Company, Japan; Far Composites, UK

Objective(s): Exploring opportunities to form Strategic Alliances with UK companiesform of Joint Venture Companies, Technical License Partners or Acquisitions, to enable ANAND to Launch New Concepts and Products with Cutting Edge Technologies – Designed in Europe, Engineered, Manufactured in India, in the domain of Autonomous, Connected, Electrified Mobility – Battery Driven & Fuel Cell Engines



Ms. Richa Minda, CFO, Anu Industries Ltd. is an MBA in Finance and International Business and has been associated with Anu Industries since 2005

Ms. Minda key areas of work include streamlining work procedures and key functions in the organization in line with international auto OEM trends with the aim to enhance overall productivity and quality. She has been spearheading business process re-engineering and HR reorganization at Anu Industries in the recent past to reinvent business-as-usual practices within the organization and infuse new systems and working styles while critically managing change from a people's perspective.

Given her experience in the field of finance, she is closely involved in cost accounting and pricing. In the last 13 years of her association with Anu Industries& Jay Nikki Industries and her strong business lineage in the automotive sector, she has been actively involved in networking and business associations in the sector and has been instrumental in carving successful joint ventures, technology collaborations and M&A with international partners. Her skills in business development and client handling have also been instrumental for organizational growth and expansion

Anu Industries Ltd.

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Phone : +91-124-4801425

Email : richaminda@anuindustries.com

Website : www.anuindustries.com

Year of commencing production: 1986

Products Manufactured: Ignition Coil, Oil Filled Ignition Coil, Windshield Washer, Motor Assembly cum Reservoir, Washer Motor, Nozzel, Ignition Wire Set, Cap Assembly Noise Suppressor, Set Start Mag, Contact Neutral Switch, Power Relay, Relays & Relay Starters, CNS, Cap Noise Suppressor, Bougicord Cable

No. of Employees: 1000

Quality Certification: IATF 16949, ISO 14001, 45001 Sales Turnover (in US \$ mln. for 2021-22): 17

Principal Automotive Customers:

Domestic (OE / Tier 1): Maruti Suzuki, Hyundai, KIA Motors, Honda Car, Toyota, Renault Nissan, Swaraj Mazda, Tata Motors, Ashok Leyland, MG Motors, Honda Motorcycles, Hero Moto Corp, Suzuki motorcycle

International (OE / Tier 1 / Systems Integrator): Case New Holland, Trans American Axle (TMA), John Deere, Tafe Agro, Axle Tech, Dana, Linamar, JLR, Carraro, Volvo, Renault Nissan, Geely, and leading EV OEMs

Objective(s):

 Manufacturing objectives such as improving quality, reducing costs, speeding throughput and increasing production flexibility help companies compete more effectively and meet their customers' price, quality and delivery requirements.



Mr. Rajesh R, Director, Besmak Componets Pvt. Ltd. A technocrat with 27 years of industrial experience in technology and manufacturing. After college (D. Electronics engineering) worked in Native and MNC companies prior to join the family business BESMAK components Pvt Ltd in the year 2005. Last 17years played vital role in the growth of BESMAK to 15times bigger with 4Manufacturing unit including a subsidiary and a product development centre. Instrumental to implement advanced technology in product development and manufacturing processes. BESMAK become a Trusted partner in automobile industry.

Besmak Components Pvt. Ltd.

- Address : Plot No. A 45, Sipcot Industrial Growth Centre, Oragadam, Sreeperumbudur Taluk, Kancheepuram Dist. - 602105, Tamil Nadu
- **Phone** : +91-44-67123333
- Email : rajeshr@besmakindia.com
- Website : www.besmakindia.com

Year of commencing production: 1994

Products Manufactured: Automotive Connectors, Terminals, Precision Plastic Parts, Insert Moulded Parts

No. of Employees: 353

Quality Certification: IATF 16949, SQ Mark, MACE, ISO14001 Sales Turnover (in US \$ mln. for 2021-22): 15.55

Principal Automotive Customers:

Domestic (OE / Tier 1): Suzuki, FORD, Hyundai, Mahindra, Renault, TATA, BAJAJ, HONDA, HERO, Piaggio, RE, TVS, Mahindra, Volvo Eicher, Ashok Leyland, Tractors & Farm Equipments (TAFE), Amphenol, APTIV, Asti Electronics, Bosch, Delphi Automotive Systems, Dhoot Transmissions, Fujikura, HELLA, India-Nippon Electricals, Leoni, Minda Sai, Minda Furukawa, Pricol, Mitsuba, Motherson Sumi Systems, Napino Auto & Electronics Ltd. Takata, Shindengen, Visteon, Yazaki, etc.

International (OE / Tier 1 / Systems Integrator): Lotus Cable Industries Sdn Bhd, Malaysia; Fujikura Automotive Paraguay S.A, Paraguay

Objective(s):

 To explore the latest technology advancement in Automobile connection systems, especially in high voltage high current, low voltage low current, Signal connectors, RF connectors etc. Networking and establishing contacts with industry experts. To identify suitable partners for technology understanding/licencing



Mr. Deepak Raval, President, Delphi-TVS Technologies Ltd. Based in the UK, Deepak has been part of the Delphi-TVS leadership team since 2011 and prior to that was Operations and Business Director within Borgwarner (erstwhile Delphi)

He has an Electronics Engineering and Manufacturing Management background with experience across a range of Industries and Markets.

Delphi-TVS Technologies Ltd.

- Address : Mannur, Thodukadu Post, Sriperumbudur Taluk, Kanchipuram Dist.-602015, Tamil Nadu
- Phone : +91-44-27659130, 27659131, 27659133
- Email : ps@delphitvs.com

Website : www.delphitvs.com

Year of commencing production: 1990

Products Manufactured: Diesel Fuel Injection Systems No. of Employees: >2000 Quality Certification: ISO 14001, ISO/TS 16949 Sales Turnover (in US \$ mln. for 2021-22): 200

Principal Automotive Customers:

Domestic (OE / Tier 1): Tata Motors, Hyundai Kia, Ashok Leyland, Mahindra, Volvo Eicher, Perkins, JCB, TAFE, Renault Nissan, Borgwarner *Foreign Collaboration/Joint Venture:* Borgwarner, TVS Group

Objective(s):

• To develop a new business line or partnership within the green technology space which uses our significant System Engineering and Manufacturing capabilities.



Mr. Ranbir Singh Seehra, CEO & Managing Director, GNA Axles Ltd.

Mechanical Engineer and spare time hobbies of Flying and Golf. Have developed professional acumen by enriching job experience and updating knowledge.

GNAAxles Ltd.

Address : Phagwara-Hoshiarpur Road, VPO Mehtiana, Hoshiarpur Dist.-146001, Punjab

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Fax : +91-1882-262280

Email : manjit@gnagroup.com

Website : www.gnagroup.com

Year of commencing production: 1994

Products Manufactured: Rear Axle Shafts, Spindles, Spindle Shafts, Steel Forgings **No. of Employees:** 1750

Quality Certification: IATF 16949 & ISO 14001

Sales Turnover (in US \$ mln. for 2021-22): 175

Value of International Revenue (in US \$ mln. for 2021-22): 105

Principal Automotive Customers:

Domestic (OE / Tier 1): Mahindra & Mahindra, John Deere, SAME, CNH, CLASS, Escorts Kubota., Tractors & Farm Equipment, International Tractors, Automotive Axles, Axles India, AAM, Carraro, DANA, Daimler Trucks, Suzuki, Hendrickson, ZF.

International (OE / Tier 1 / Systems Integrator): John Deere, CNH, Kubota, Meritor, DANA, ZF, Hendrickson, AAM

Objective(s):

 GNA Axles is manufacturer of Axle Shafts & Spindlesfor application in Light & Heavy Commercial Vehicles and Off Highway Vehicles. Our objective is to work for our delightful customers and achieve par excellence as global supplier for Rear Axle Shafts and Spindles.



Mr. Rachit Mankad, Director & CEO, Infinito Auto Industries LLP

Experience leading companies with presence in the Automotive Suspensions and Mining Machinery Spares Industry, with a mission to build best-in-class solutions.

Infinito Auto Industries LLP

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Phone : +91-7486003243

Email : sales@infinitoauto.com

Website : www.infinitoauto.com

Year of commencing production: 2015 Products Manufactured: Leaf Springs, U Bolts, Lift Kits Parts No. of Employees: 50 Sales Turnover (in US \$ mln. for 2021-22): 1.62 Value of Exports (in US \$ mln. for 2021-22):1.35

Principal Automotive Customers:

Domestic (OE / Tier 1): Terra Motors, Atul Auto, Continental Engines(Baxy Auto) *Aftermarket Overseas:* Britpart, UK; Superlift LLC, USA; Fulcrum Suspensions, Australia; Pedders Suspension, Australia

- Understand current state-of-art technologies around energy storage and battery management systems.
- Interested to explore technology solutions for improving energy storage and delivery systems for vehicles.
- Open to technical collaborations.



Mr. Nishant Arya is the Vice Chairman of the US \$2.2bn global Indian conglomerate JBM Group and Chairman of Linde Wiemann GmbH, Germany. JBM Group is present across sectors such as Auto components & systems, Electric Vehicles & Buses, EV Charging Infra, EV Aggregates, Engineering & Design services, Renewable Energy, Environment Management, Artificial Intelligence, etc. Today, the Group's portfolio comprises 60 manufacturing plants, 10 power plants and 5 engineering & design centers across 10 countries. Nishant has been instrumental in creating some unique business models at JBM Group by strategically synergizing diverse domains such as integrated zero emission solution fostering green footprint.

JBM Group

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Email : corp.communications@jbmgroup.com

Website : www.jbmgroup.com

Year of commencing production: 1986

Products Manufactured:

Electric Vehicles - Electric Buses, EV Chargers, Lithium-ion Batteries

Key auto systems - Chassis & suspension systems, exhaust systems, welded assemblies, BIW, wheel assemblies, fuel systems, tools & dies, etc.

No. of Employees: 30,000+

Quality Certification: ISO 9001, ISO 14001, ISO 45001, IATF 16949

Sales Turnover (in US \$ mln. for 2021-22): 2.2 bln

Value of International Revenue (in US \$ mln. for 2021-22): 57.34 Crs.

Principal Automotive Customers:

Domestic (OE / Tier 1): Ashok Leyland, Maruti Suzuki, Toyota, Isuzu, TMTL, Volvo Eicher, VW, Escorts, Honda Cars, MG, Tata Motors, Force Motors, SML Isuzu, Honda 2W, CNH Industrial, Mahindra & Mahindra

International (OE / Tier 1 / Systems Integrator): Daimler, FCA, PSA, Ford, Nissan, Renault, Volvo, Vinfast

Foreign Collaboration/Joint Venture: Maruti Suzuki, A.J. Rose, Arcelor Mittal, Cornaglia, Dassault Systemes, Opsan, Ingley, Futaba, Hamamatsu, Metal One, Nisshin, Ogihara, Okamoto, Yorozu, Microvast



Ms.Alisha Satish Machani, President, MGM Springs Pvt. Ltd.

Having extensive experience in start-ups and company building. Responsible for agile operation management. Studied and researched autonomous cars and AI. Completed MSc in Entrepreneurship and Innovation at King's College London

MGM Springs Private Limited

Address : D.NO:4-3-153-B2, Bellary Road, Ananantapuram

Phone : +91-8554-242809

Email : rameswari@ssssprings.com

Website : www.mgmsprings.com

Year of commencing production: 1979 Products Manufactured: Automotive Springs No. of Employees: 275 Quality Certification: ISO 9001, IATF:16949, ISO 45000 Sales Turnover (in US \$ mln. for 2020-21): 2.97

Principal Automotive Customers:

Domestic (OE / Tier 1): Royal Enfield, Chennai, Lucas TVS Ltd., Chennai, Mahindra Sona Ltd., Nasik, Komos Automotive India Ltd., Chennai, Excidy India Ltd., Aurangabad, Amalgamations Repco Ltd., Chennai

Objective(s):

• To know Manufacturing Technology, Innovation and Business Development



Dr. Saravanan Muthiah, Vice President - Engineering, NRB Bearings Ltd. Dr. Saravanan Muthiah has 27 years of experience in the Automotive Industry in New Technology Evaluation, Powertrain Simulation/Testing, Vehicle Fuel Economy & Performance Development and Homologation.

He completed his B.E. (Mechanical) from Delhi College of Engineering in 1995 and MS and PhD from Pennsylvania State University (USA) in 2001 and 2006 respectively.

Dr. Muthiah has worked with automotive OEMs (Maruti, GM-USA & M&M), Tier 1 (NRB Bearings) and Academia (Pennsylvania Transportation Institute). In his current role as VP-Engineering at NRB Bearings Ltd, he heads the Engineering

function and handles both product and process engineering aspects.

NRB Bearings Ltd.

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Phone : +91-22-22664570 / 22664160

Fax : +91-22-22679850/22660412

Email : marketing@nrb.co.in

Website : www.nrbbearings.com

Year of commencing production: 1965

Products Manufactured: Needle Roller Bearings, Spherical Roller Bearings, Cylindrical Roller Bearings, Bearing Races, Roller Bearings, Thrust Bearings, Needle Bushes, Ball Bearings, Taper Roller Bearings, Rocker Arm Bearings, Needle Rollers, Needle Cages, Crank Pins, Planetary Shafts & Other Special Pins

No. of Employees: 1362

Quality Certification: ISO 9001 & IATF 16949

Sales Turnover (in US \$ mln. for 2021-22): 120 (Consolidated)

Value of Exports (in US \$ mln. for 2021-22): 30 (Consolidated)

Principal Automotive Customers:

Domestic (OE / Tier 1): Tata Motors Ltd., Bajaj Auto Ltd., Honda Motorcycles & Scooters India Ltd., Heromotocorp Ltd., VE Commercial Vehicles Ltd., TVS Motors Co. Ltd, Maruti Suzuki India Ltd., Ashok Leyland Ltd.Mahindra & Mahindra, John Deere India Pvt. Ltd., Case New Holland CE (I) Pvt Ltd., TAFE Motors & Tractors, Honda Cars India Ltd., Royal Enfield Motors. India Yamaha Motors Pvt. Ltd., Suzuki Motorcycles/TKET India Ltd., Bosch Ltd., Daimler India Commercial Vehicles, MSL Driveline, Dana Spicer, Automotive Axles Ltd., Rane TRW Steering Systems Pvt. Ltd.

International (OE / Tier 1 / Systems Integrator): Volvo - Sweden, France, Belgium, Brasil, USA; Renault Trucks, France; Daimler AG, Germany; ZF Boutheon, France; ZF Friedrichshafen AG, Germany; ZF Do Brasil Ltd., Brasil; ZF Marysville, USA; ZF Hungaria Kft, Hungary; ZF Drivetech (Hangzhou) Co. Ltd., China; Magna PT Spa, Italy; Magna PT BV & Co. KG, Germany; Magna PT Sr. o Slovakia; VW Kassel; Audi Gyor Hungary; DDC-USA; Borg Warner-Thailand; Tremec-Mexico

Aftermarket Overseas: Sri Lanka, Bangladesh, Nepal, UAE, ASEAN Countries, Europe, Turkey

Foreign Collaboration / Joint Venture: None at present

Objective(s):

• To discuss with companies, start-ups & research institutes to explore potential avenues of collaboration in the areas of Electrical Vehicles, Technologies for Industry 4.0, Friction Reduction, Light Weighting and Coatings for Bearings



Mr. Kapil Gupta, Joint Managing Director, Polyplastics Industries India Pvt. Ltd.

Mr. Kapil Gupta joined his father's business as Trainee in 1986, in the Tool Room engaged in the manufacturing of Plastic Moulds & Sheet Metal Dies. He has done Post Diploma (Ind. Electronics), Diploma (Instruments Tech.), CISO, Chandigarh, Post Diploma (Tool Design) from CIPET Madras and also under gone specialized training in Tool Design at Japan under Association of Technical Scholarship (Japan) from July-92 to May-93. In 1991 he became a partner and has been working in different departments-Production, Quality Control, Marketing, R&D and now he is working as Joint Managing Director Mr. Gupta has been

implementing Quality Standards in the Organisation. He is responsible for the overall expansion and growth of the company. His work takes him overseas to Japan, North & South America, Taiwan, Hongkong, Malaysia, Spain, France & Switzerland.

Polyplastics Industries India Pvt. Ltd.

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Phone : +91-1732-291000-04

Fax : +91-1732-251530

Email : info@polyplasticsindia.com

Website : www.polyplasticsindia.com

Year of commencing production: 1967

Products Manufactured: Emblem, Grills, Garnishes, Body Side Moldings, Wheel Cover, Door Handles, Fog Lamp Bracket, Parts Of Motor Vehicle & Accessories

No. of Employees: 2170

Quality Certification: IATF 16949

Sales Turnover (in US \$ mln. for 2021-22): 93.60

Value of International Revenue (in US \$ mln. for 2021-22): 3.56

Principal Automotive Customers:

Domestic (OE / Tier 1): Maruti Suzuki India Ltd., Tata Motors Ltd., Ford India Pvt. Ltd., General Motors India Pvt. Ltd., Honda Car India Ltd., Hyundai Motors, Toyota Kirloskar Motor Pvt. Ltd., Renault India, Nissan Motor India Pvt. Ltd., ISUZU Motors, KIA MotorsMahindra & Mahindra, Hero Motocorp. Ltd., Suzuki Motor Gujarat, Honda Motorcycle & Scooter India, Fiat, Royal Enfield, Ola Electric, Suzuki Motorcycle India Pvt. Ltd., Daimler India, SML Isuzu, MG Motors, Yanmar (International Tractors), TAFE, Plastic Omnium, Autoliv, Moriroku Technologies, TACO, Motherson, Faurecia.

International (OE/Tier 1/Systems Integrator): General Motors, Brazil, Columbia, Korea, Uzbekistan, Thailand, USA, PSA/Stellantis, Nissan, Malaysia, Vietnam, Egypt, Spain; Renault, France, Turkey, Romania; Avtovaz, RussiaFlex & Gate, Brazil; Uz-Koram, Uzbekistan; Plastic Omnium, Mexico, Germany, LMS-Germany, ZKW- Slovakia.

Foreign Collaboration / Joint Venture: Sakae Riken Kogyo co. Ltd. JapanZanini Auto Group, Spain.

Objective(s):

 He is interested in battery chargers, lightweight plastic raw materials, new generation branding technologies, PVD (Physical Vapour deposition). He is also interested to visit R&D centres to see new technologies, innovation and manufacturing unites of charging station, PVD & in mould decoration/labelling



Mr. Satish Garg, Managing Director, Sadhu Forging Group of Industries. After graduating from Punjab University, Chandigarh, Mr. Garg, joined his family business, Sadhu Forging, which was just started in 1977. With his able guidance and visionary thinking the group has diversified from Forgings to Gears, Crown Wheel Pinions manufacturing and other allied auto components. Today, the Company has become a force to reckon with, in the Automotive Component Industry.

With his management skills and 'customer first' approach he has helped the company in establishing a broad, wide spread OEM base in India and has travelled round the Globe to establish a flourishing export market.

Mr. Garg is actively involved in various organisations related to automobile component sector. He was the National President of Association of Indian Forging Industryfor the years 2001-02 & 2002-03. He is closely and actively associated with ACMA, CII, FIA etc.

Sadhu Forging Ltd.

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- **Phone** : +91-129-4283900 (30 Lines)
- Fax : +91-129-4283999

Email : sgarg@sadhugroup.com

Website : www.sadhugroup.com

Year of commencing production: 1976

Products Manufactured: All types of componet for Transmission, Engine and Differential Axles like Gears, Shafts, Crown Wheels, Pinions, Connecting Rods etc... We are also manufacturing components for Agri Mechanism Systems like Three point Linkages etc. **No. of Employees:** 2000

Ouality Certification: IATF 16949. ISO 9001

Sales Turnover (in US \$ mln. for 2021-22): 75

Value of International Revenue (in US \$ mln. for 2021-22): 24

Principal Automotive Customers:

Domestic (OE / Tier 1): Escorts Kubota, Tata Motors Ltd., Mahindra & Mahindra Ltd., Mahindra Swaraj, International Tractors Ltd., Carraro India, Eicher Volvo, TAFE *International (OE / Tier 1 / Systems Integrator):* Kubota, Japan, Thailand & USA; Meritor

Europe & USA

Aftermarket Overseas: Europe, North America, Mexico, Brazil, South East Asia, Middle East

- The prime and foremost objective is to explore and expand new markets for products being manufactured and marketed by Sadhu Forging Group
- To grab modern technical concepts being followed by similar to our industry
- To have a fruitful business meeting with OEMs in U.K.



Mr Saurabh Poddar, Managing Director, Sellowrap Industries Pvt Ltd. He joined the family business in 1993, since then has played a key role in enhancing company's growth. Understanding customer requirements, Innovative thinking and focused quality has enable him carve the niche in the Indian as well as International market.

Sellowrap® is in the manufacturing of EV Foam Components & NVH products, Molded Plastic Components, Door Seals for Auto and Non-auto industries.

Sellowrap® has the technical capabilities for designing and producing the best Cost effective components made of various grades of foam and plastic components supplying to almost all leading OEMs across the world.

Sellowrap Industries Pvt. Ltd. (SIPL)

Sellowrap Epp India Pvt. Ltd. (SEIPL)

Address : 208, 2nd Floor, Abhishek Building, C - 5, Dalia Estate, New Link Road, Andheri (West), Mumbai400 053, Maharashtra, India

Phone : +91-22-66750560, 67076268

Email : saurabh@sellowrap.com

Website : www.sk-group.in

Year of commencing production of SIPL: 1985 Year of commencing production of SEIPL: 2005 Products Manufactured:

SIPL: - Plastic Injection Molded Parts, NVH Foam Parts, Water Deflector, PU Molded Parts, Noiselite Parts.

SEIPL:- Bumper Core, Sunvisor Core, Tool Kit, Seat Core, Floor pads and Foot Rest. The raw material used for these parts is (EPP) Expandable Polypropylene

No. of Employees: 300

Quality Certification: IATF 16949, ISO 45001, ISO 14001 Sales Turnover (in US \$ mln. for 2021-22): For SIPL: - 10.36 For SEIPL: - 9.46

Principal Automotive Customers:

Domestic (OE / Tier 1): Maruti Suzuki, Renault, Nissan, Hyundai, Kia, Tata Motors, SML– ISUZU, ISUZU, Mahindra & Mahindra, Mahindra – Swaraj, VW – Skoda, JLR, Diamler, Audi, Stellantis (PSA), Daiken, Escorts, NVH India, Hanon Automotive Systems, Kostal, Plastic Omnium, Tata Ficosa, Mahle Anand Filters

International (OE / Tier 1 / Systems Integrator): Nissan Motor Company Ltd. (Japan, UK, Indonesia, Thailand, Russia) Renault India Pvt Ltd (Brazil & Romania), Hanon Automotive Systems. (Brazil), JLR (UK), Stellantis (Poland & European Countries)

- To gain an insight into the Auto Industry
- To gauge the business opportunities available
- To develop strategic alliances with the key auto component manufacturers for products relevant to EV – like plastic injection moulded and electronics parts



Mr. Manav Kapur, Executive Director, Steelbird International, firmly built on an unshakable code of ethics, Steelbird today is India's premier brand in the automotive industry with 55 years of experience, proven expertise and a tradition of excellence, as well as an enviable portfolio of OEM customers and exports to over 15 countries worldwide. Manav is known to be a man on a mission, having risen through the ranks to his current capacity in a remarkably short span of time, on the strength of his stellar achievements. Awarded the prestigious Entrepreneur of the Year 2019 for his outstanding achievements, Manav Kapur brings a new perspective to the business. He is also recognized for being one of the best and brightest '40 under 40' business leaders by the Times Group in May 2021.

Steelbird International

Address : 2E/3, Jhandewalan Extension, New Delhi - 110055, Delhi

- **Phone** : +91-11-41540406 08
- **Fax** : +91-11-23552598
- Email : info@steelbird.com; steelbird@steelbird.com
- Website : www.steelbird.com

Year of commencing production: 1964

Products Manufactured: Rubber Mounting Components, Rubber to Metal Bonded Components, Suspension Rubber Bushes, Silent Block Boshes, Rubber Mounts - Bumper & Dampers, Rubber Boots & Bellows, O Ring, Oil Seals, Rubber Grommets, Rubber Gaskets, Diaphragms, Rubber Mounted Hoses, Rubber Mattings, PVC & Plastic Moulded Components, Oil, Fuel & Air Filters

No. of Employees: 300

Quality Certification: IATF 16949, OHSAS 18001, ISO 14001

Principal Automotive Customers:

Domestic (OE / Tier 1): Claas, Escorts, ICML, Royal Enfield, UM, Sonalika International, Bosch, MANN+HUMMEL, ROKI, Greaves, Lumax, Jost India, Inter Pump Hydraulics, TVS, Lucas-TVS Ltd., TATA Ficosa Ltd., ZF India, Minda, Mahindra

International (OE / Tier 1 / Systems Integrator): Claas, Germany

Overseas Aftermarket: Sri Lanka, Bangladesh, Nepal, Italy, Germany, Egypt

Foreign Collaboration / Joint Venture: Steelbird Holding Pvt. Ltd. in collaboration with TVS Auto Bangladesh Limited.

- To learn about newer technologies and disruption in the automotive space
- Looking for partners who are willing to enter the Indian market.
- To find business opportunities in the UK market for the existing product lines



Mr. Satish Ramesh Machani, Chairman & Managing Director, Stumpp Schuele & Somappa Springs Pvt. Ltd. With over 25 years of experience in the automobiles industry, with an emphasis on technology transformation and diversification, work closely with state and central government agencies, Auto industry lobby groups, and international OEMs to promote the interests of Indian R&D across the manufacturing value chain. Is responsible for new verticals which include SSS Electric and SSS Defence.

Stumpp Schuele & Somappa Springs Pvt. Ltd.

- Address : Plot No. 4, Bommasandra Industrial Area, Anekal Taluk, Bangaluru-560099, Karnataka
- Phone : +91-80 46467400
- Email : rameswari@ssssprings.com
- Website : www.ssssprings.com

Year of commencing production: 1961

Products Manufactured: Suspension Springs, Stabilizer Bar, Valves Springs, Damper Springs, Compression, Tension, Flat, Wire Form

No. of Employees: 1590

Quality Certification: : ISO 9001, ISO 14001

Sales Turnover (in US \$ mln. for 2020-21): 40.53

Value of Exports (in US \$ mln. for 2020-21): 1.70

Principal Automotive Customers:

Domestic (OE / Tier 1): Hyundai, Toyota, Honda, Tata Motors, Ashok Leyland, TVS, Bajaj, HMSI, Yamaha, Suzuki, M&M, Volvo, Daimler, MSIL, PSARobert Bosch, Mando, Brakes India, Setco Automotive, Enduraance, Schaffler, Gabriel

International (OE / Tier 1 / Systems Integrator): Volvo Truck Corporation, Daimler Wabco Radbremsen, Robert Bosch, Facil Fastner, Mann+Hummel, Multitech Industries, Gates Corporation, CMI Springs

Foreign Collaboration / Joint Venture: Mitsubishi Steel Manufacturing Company Ltd.

Objective(s):

• To understand E-mobility market, supply chain, Technical Collaboration and Technical know-how.



Mr. Gautam is the Senior Trade Adviser & Overseas Champion representing the Midlands region in India. Based out of the British Deputy High Commission in Mumbai, he has pan-India remit and he works with sector teams in the India network to unlock export & trade opportunities for Midlandsbased organisations. His key focus areas are Automotive, Advanced Engineering and Advanced Manufacturing. He began his career in clean-tech financing in India before moving to the UK to work with Tata Motors' European R&D division where he worked in the areas of programme management, corporate strategy and product strategy focussing on electric mobility solutions. He has a Bachelors degree in Aerospace Engineering and a Masters of

Public Administration specialising in Energy & Climate Policy

British Deputy High Commission, Mumbai

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- Email : gautam.kutty@fcdo.gov.uk
- Website : https://www.gov.uk/world/organisations/department-for-international-tradeindia



Mr. Avnish is the Future Mobility specialist for DIT in India and Head of the British Trade Office in Pune, Maharashtra. He has over 20 years of experience working in the Automotive sector, assisting cross border deals of over £200 Mn within the UK-India trade & Investment corridor. He has assisted around 28 UK automotive companies establish operation in India and facilitated nearly 13 Indian companies' set-up operations or R & D centres in UK.

In his earlier life, Avnish used to run a family business of manufacturing components for OE supply. He is an Engineer by training, with a Dual MBA from Symbiosis University, Pune and Open University, UK

British Deputy High Commission, Mumbai

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- **Email** : avnish.malhotra@fcdo.gov.uk
- $\label{eq:website} {\bf Website} \ : \ https://www.gov.uk/world/organisations/department-for-international-trade-india$



Mr. David Shepherd, Automotive & Future Mobility Sector Specialist. Covering the UK Midlands Region, David Shepherd is Automotive & Future Mobility Sector Adviser with the Department for International Trade.

David has provided support to a wide range of automotive businesses to grow and improve performance, helping to develop synergies and strengthen relationships between international supply chains.

Prior to that, David gained extensive international automotive sector experience in the automotive aftermarket, original equipment supply with a significant Tier 1 manufacturer, performance and engineering consultancy markets, operating at senior levels in sales, marketing and general management.

British Deputy High Commission, Mumbai

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- Website : www.gov.uk/fcdo



Mr. Vinnie Mehta, Director General, ACMA is an Electrical Engineer from IIT-BHU, an MBA from FMS, University of Delhi and a Masters in International Trade from the Indian Institute of Foreign Trade (IIFT). He has been actively involved in promotion, growth and development of the auto component industry in India. Prior to joining ACMA, he headed the Manufacturers' Association for Information Technology (MAIT), the apex body of the IT hardware Industry in India

Automotive Component Manufacturers Association of India (ACMA)

- Address : 6th Floor, The Capital Court, Olof Palme Marg, Munirka, New Delhi 110067, India
- **Phone** : +91-11-26160315
- Fax : +91-11-26160317
- Email : vinnie.mehta@acma.in; dg@acma.in;

Website : www.acma.in

- To explore new business/ collaboration opportunities with UK Companies
- To get further insight into the UK's Automotive industry and the changes that have taken place
- Introduce Indian auto component manufacturers to cutting edge research & innovation in EV technology, connected, autonomous and advanced automotive Technologies suppliers & research institutes
- · Pitching session and Business meetings with start-ups & SMEs
- Meeting with OEMs
- · Reinforce ACMA's ties with UK MoU Partners SMMT



Mr. Amit Mukherjee, CEO-Business Development & Strategic Partnership, ACMA joined the Association in 1990 and has a Diploma in Mechanical Engineering from Delhi. He has also undergone formal training in organizing group participation at International Exhibitions from CBI Netherlands, as well as, training in implementing the Benchmarking Tool from UNIDO in Germany.

Mr. Mukherjee is currently holding the position of CEO-Business Development & Strategic Partnerships and is responsible overall Operations and also coordinating the activities in the International Front.

ACMA is an ISO 9001:2000 certified Association and Mr Mukherjee was the first Management Representative of the Association. Mr. Mukherjee earlier held the position of Director and Regional Secretary of Northern Region and Deputy Executive Director and was responsible for coordinating the activities in the North of India. He initiated many new projects and training programs in the region which had been successfully implemented at both the regional and national levels which included Six Sigma, Quality Circle Competition, match making events and engagement with start-up cos. etc.

Mr. Mukherjee has travelled extensively to represent the Association at many international events

Automotive Component Manufacturers Association of India (ACMA)

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Ms. Pooja Sharma, Deputy Director, ACMA, is a Commerce Graduate from Delhi University, did her Post Graduation in International Business from AIMA Delhi, and successfully completed leadership training at ISB Hyderabad. She joined the association in 2003. She handles the Electric Mobility wing in ACMA – to create awareness, lobying with government, and look for EV opportunities for the component industry. She handles the Startup projects and the activities related to International Business Enhancement. She has travelled for many international events to represent the Association.

She was instrumental in upgrading the ACMA ISO Standards from 9001:2000 to an ISO 9001:2015 as the Management

Representative of the Assoation.

Automotive Component Manufacturers Association of India (ACMA)

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REVERSE BUYERS-SELLERS MEET 3 - 4 OCTOBER. 2022

India Exposition Mart Ltd, Hall No. 14, Greater Noida, India, U.P.

An opportunity to explore partnership with Indian Auto Component Industries

We are pleased to inform you, that in context to the emergent market opportunities in OEMS/Aftermarket, ACMA is organising the 7th edition of iAutoConnect - Reverse Buyer Seller Meet, a one of its kind event, in October 2022 in India. The objective of the event is to provide ACMA member companies a platform to showcase their product offerings and manufacturing excellence to further enhance component exports globally. The event is expected to reach over 150 Indian Auto-component Suppliers and over 150 International Buyers, and there would be B2B Meetings. As India has vastly recovered from the COVID-19 crises and more than 90% of the population is vaccinated, ACMA has started all its engagements Physical. We also assure that the engagements at the venue and other procedures will be aligned to COVID-19 Safety protocols.

PRODUCTS

- OES Components
- Engine Components
- Electricals
- Rubber Components
- Drive Transmission and Steering
- Consumables & Misc.

- Cooling Systems
- Injection Systems
- Garage Equipment
- Tyre & Battery
- Lubricants, Accessories & Graphics

Heavy Duty & Tractor + Commercial Vehicle + 2 Wheeler

KEY HIGHLIGHTS

Over 150 Manufacturers, 1000 B2B Meetings, 150 International Buyers, Participation of Over 44 countries.

> Email : sudip.guharoy@acma.in Web. : www.iautoconnect-acma.in

International Visitors would be partially hosted for Travel and Stay.







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- EV COMPONENTS / INNOVATION
- START-UPS

For more details, please contact: Neelam Bhagat neelam.bhagat@cii.in



www.autoexpo.in



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Eastern Region

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Southern Region

1-B, "Crystal Lawn", 20, Haddows Road, First Street Chennai - 600 006, Tamil Nadu, India Tel: +91-44-2833 0968, 2833 0949 Fax: +91-44-2833 0590 E-mail: acmasr@acma.in

Western Region & ACMA Centre for Technology

Office No. C, 10th Floor, Godrej Eternia "C" - B wing Old Mumbai - Pune Highway, Wakdewadi, Shivaji Nagar, Pune - 411 005, Maharashtra, India Tel: +91-20-6606 1219 E-mail: acmawr@acma.in

ZONAL OFFICES

Northern Region - Zonal Office (Uttarakhand)

C/o Minda Industries Ltd., Sector 10, Plot No. 5, 9, 9A Integrated Industrial Estate, Pantnagar, Rudrapur, Udham Singh Nagar – 263153, Uttarakhand, India E-mail: acma.pantnagar@acma.in

Southern Region - Karnataka & Hosur

Shop No. 1, Commercial Complex, National Games Village, Koramangala, Bangalore - 560 047, Karnataka, India Tel: +91-80-2570 2855, Fax: +91-80-4093 9689, E-mail: acmakh@acma.in

Western Region - Madhya Pradesh

C/o Porwal Auto Components Ltd., Plot No. 209 & 215, Industrial Area, Sector-1, Dist. Dhar - 454775, Pithampur, (MP), India Tel: +91-9893860265, E-mail: cherianp.varughese@acma.in

Western Region - Mumbai

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Western Region - Gujarat

801, 'Matrix' Near Vodafone House, B/H Divya Bhaskar Corporate Road, Prahlad Nagar, Ahmedabad – 380015, Gujarat Tel: +91-079-4005 3306, E-mail: acmawr@acma.in