

# Pillar-1

# Business Development

## Activities Held: 3 May, 2019 – 26 July, 2019

Domestic	OE	Aftermarket
North	<ol style="list-style-type: none"> <li>1. EV Localisation Conference and Exhibition: 15 May, 2019, New Delhi</li> <li>2. 1st Automotive Raw Material Conclave &amp; Exhibition: 2 July, 2019, New Delhi</li> </ol>	<ol style="list-style-type: none"> <li>1. Workshop with Tec Alliance on Digital Aftermarket for Building independent Aftermarket Open Catalogue: 25th June 2019</li> </ol>
South	<ol style="list-style-type: none"> <li>1. 1<sup>st</sup> Buyers Sellers Meet: 3-4 June, 2019, Chennai</li> <li>2. IPO Forum Meeting: 4 June, 2019, Chennai</li> <li>3. Special Interaction and Meeting with Kia Motors India – SELTOS Product Review Seminar at Ananthpur, AP : 12 July, 2019, Chennai</li> </ol>	
West	<ol style="list-style-type: none"> <li>1. Workshop on "How to Manage Business during VUCA Time": 28 June, 2019</li> </ol>	<ol style="list-style-type: none"> <li>1. Aftermarket safer drive Road Show: 17 May, 2019, Pune</li> </ol>
East	No activity held as per plan	

## Activities Held: 3 May, 2019 – 26 July, 2019

International	OE	Aftermarket
Europe		1. Participation at Autopromotec: 22-26 May, 2019, Bologna Italy
Middle East		1. Automechanika Dubai: 10-12 June, 2019

# GLIMPSES



## xEV Localisation Conference & Exhibition: 15 May, 2019, New Delhi

### Key Highlights:

- Organised under the aegis of MOHI – to address FAME-II & PMP
- Inaugurated by Secretary, MoHI
- Total Exhibitors – 40 companies
- OEMs: Ashok Leyland, BMW, Electra, Hero MotoCorp, Hyundai, Kia Motors, Maruti, Mahindra, Mercedes-Benz, Tata Motors, Toyota, Yamaha, VW etc. and over 450 delegates
- Excellent feedback.





## GLIMPSES



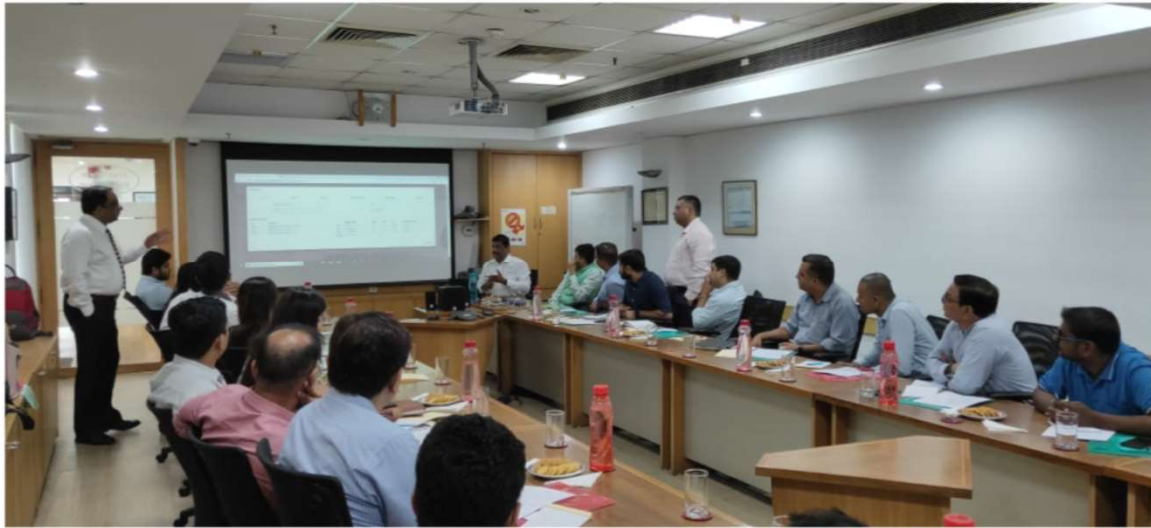
### 1<sup>st</sup> Raw Material Conclave & Exhibition : 2 July, 2019 : New Delhi

#### Key Highlights:

- Number of exhibitors – 12
- 150 ACMA members and 6 OEMs including Tata Motors, Ashok Leyland, Maruti, Honda, JCB and Hero MotoCorp.
- 3 large Steel companies - ARJAS, JSW, Essar (now Arcelor Mittal)
- 3 Foreign Material Suppliers – Hitachi Metals, Schmolz + Bickenbach, First Metal Trading



# GLIMPSES



**Workshop with Tec Alliance on Digital Aftermarket for Building Independent Aftermarket Open Catalogue: 25 June, 2019, New Delhi**

## **Key Highlights:**

- **Organised to create awareness within the Industry on digital cataloguing of aftermarket components**
- **Working intensively with TecAlliance for the last 12 months for common online catalogue system**
- **Over 25 delegates attended**





# GLIMPSES



**1<sup>st</sup> Buyers-Sellers Meet: 3-4 June, 2019 Chennai**

## Key Highlights:

- 50 companies in 47 stalls participated and displayed their products
- Over 200 visitors including leading OEMs like Hyundai, Renault Nissan, Kia Motors, Isuzu, Ashok Leyland, Royal Enfield, Volkswagen, Meritor, Navistar, Alstom, Yamaha Motors etc.
- Encouraging feedback from the participants



# GLIMPSES



## Key Highlights:

- Post the BSM, Kia invited Regional Chairman and Regional Secretary for “SELTOS” – Product Review Seminar on 12th July 2019
- Presentation to KIA Motors and its select suppliers on how ACMA can support them.

## Special Interaction and meeting with KIA Motors July 12, 2019 : Ananthapur, AP





# GLIMPSES



## Aftermarket Safer Drive Road Show: 17 May, 2019, Pune

### Key Highlights:

- Dignitaries joined - Commissioner of Police, ACP Pimpri Chinchwad
- Program was attended by around 100 plus Fleet owners, Mechanics, Retailers, drivers & distributors



# GLIMPSES



SHOT ON REDMI NOTE 7  
MI DUAL CAMERA

## Workshop on "How to Manage Business during VUCA Time": 28 June, 2019



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MI DUAL CAMERA



# GLIMPSES

Visit to Autopromotec: 22-26 May, 2019, Bologna, Italy



## Key Highlights:

- ACMA was invited to participate at the show AUTOPROMOTEC, the 28th International Biennial Exhibition of Automotive Equipment and Aftermarket
- Delegation from garage equipment manufacturers are expected to visit Auto Expo. ACMA is exploring Group Participation of members at the next edition

# GLIMPSES



**Group participation at Automechanika Dubai: 10-12 June, 2019**

## Key Highlights:

- **45 Indian component manufacturers participated at ACMA India pavilion**
- **India pavilion inaugurated by Shri Vipul, Consul General of India**
- **Excellent feedback received from members**





## Forthcoming Domestic Activities

Domestic	OE	Aftermarket
North	<ol style="list-style-type: none"> <li>1. Technology Show with Honda Cars India Ltd.: 20 August, 2019, Greater Noida</li> <li>2. Interactive Session with Mr. Hemant Sikka, Mahindra &amp; Mahindra Ltd. –August/September 2019</li> <li>3. Interaction / Visit to Ashok Leyland Ltd. - August/September 2019</li> <li>4. Interaction / Visit to Yamaha India –September / October 2019</li> </ol>	
West	<ol style="list-style-type: none"> <li>1. 2<sup>nd</sup> Value Chain Summit:26-27, July, 2019, Ahmedabad</li> <li>2. Conference on Robust Supply Chain- Challenges &amp; Opportunities: August, 2019, Pune</li> </ol>	
South	<ol style="list-style-type: none"> <li>1. Invitational Golf Tournament: 3 August, 2019, Bangalore</li> </ol>	
East	<ol style="list-style-type: none"> <li>1. Interface with Alstom: August 2019</li> </ol>	
Others	<ol style="list-style-type: none"> <li>1. Strategic Master Workshop ‘Enabling (BPA) Best Practice Adoption’ October/November 2019 (All Regions)</li> </ol>	

## Forthcoming International Activities

International	OE	Aftermarket
EU		1. Tech Expo with OES in Europe with VW, DAF, Tier 1 company: 11-16 Sept, 2019
US/ SA	1. North American Commercial Vehicle Show (NACV) : 28-31 October, 2019	1. AAPEX Show 2019, Las Vegas: 5-7 Nov, 2019
Middle East		1. Iran Autoparts Show, Tehran: 9-12 November, 2019 (Request views from EC Members)
Others		1. Automechanika Moscow: 26-29 Aug, 2019 2. iAutoConnect 2019 (Reverse BSM): 26-27 September, 2019, Noida

**MAI Grant of Rs. 6 Crore received for 2019-20 from MOC for 10 projects**

**Additional grant also to be received for Project Management workshops and 2 International events**

## Facts – 15<sup>th</sup> Auto Expo Components: 6-9 February, 2020

- Total Area Booked : 24,362 sqms
- Domestic Bookings : 21,291 sqms
- Overseas Bookings : 3071 sqms (Korea Canada, Luxemburg, Italy, USA & UK), China, Taiwan
- Total Exhibitors Expected : 1,500
- Halls : A3, A4, A5
- **Focused Pavilion**
  1. ACMA Innovation
  2. ACMA Safer Drives
  3. Bearing
  4. Green and Future Technologies
  5. Garage Equipment
  6. EV and Battery Pavilion (New)
- **Events coinciding with 15<sup>th</sup> Auto Expo 2020 – Components**
  1. ACMA CEOs' Roundtable Meet – 4 February, 2020
  2. Matchmaking - Global SME Technology Partnership Meet: 6 – 8 February, 2020

**Thank you**

**Pillar-2:  
Government Advocacy,  
Regulations & Research**

# Public Policy: Interface with Central Government

Topic	Stakeholder/s
➤ Pre-Budget Memorandum	DOR, DHI
➤ India-EU Trade Agreement	DOC
➤ Trade Agreements with Sri-Lanka, Bangladesh and Nepal	DHI
➤ Courtesy Call with newly formed government: - Mr. Arvind Sawant, Union Minister for Heavy Industries and Public Enterprises - Mr. Arun Ram Mehgwal, Minister of State for Ministry of Heavy Industry and Public Enterprises - Mr. Anurag Thakur, Minister of State for Finance and Corporate Affairs	DHI, FM
Issues discussed: GST, Import duty, R&D and Electrification	
➤ Discussion on RCEP	DOC/DHI
➤ Niti Aayog stand on 100% Electrification of Two Wheelers by 2025	DHI
➤ National Electronics Policy	Meity
➤ Vision 2024: Automotive Sector	DHI

# Public Policy: Research/Studies/Catalogues/Publications

Name of the Study	Status
➤ ACMA Membership Survey	-Discussed TORs with EY, Frost&Sullivan, PWC, Market Excel and GT
➤ Review meeting with PWC on Deliverables	-Deliverables are on Time -Contract renewed with PWC
➤ Discussion on Industry Sizing	- Industry Numbers finalized

# Public Policy: CFT on Electric Mobility

Topic	Stakeholder/s
➤ Joint working group meeting on Indian Standards related to charging of EVs	-BIS-DST
➤ Meeting on xEV conference & Exhibition	-DHI
➤ Discussion on- 100% penetration of upto 150cc e2W by 2025 & e3W - 100% penetration by 2023	-Niti Aayog, DHI, ACMA, SIAM, SMEV



# Regulations

Meeting Details	Update
2 <sup>nd</sup> Meeting of SIAM Clean Fuel Technology Forum at Cummins India, Pune: 6 <sup>th</sup> May 2019	<ul style="list-style-type: none"><li>• Redefined the Scope of Forum to 'Sustainable Mobility' which will work closely with various other SIAM sub-groups on E-Mobility, Emissions &amp; Conservation, Recycling &amp; Material. Key deliverables:</li><li>• Clean Mobility 2020: To Promote contributions made by Indian Automotive Industry to achieve a cleaner and safer environment, a few conferences/ media campaigns shall be planned</li></ul>
Meeting at Bureau of Energy Efficiency, Delhi: 4 Jun 2019	<ul style="list-style-type: none"><li>• Existing Fuel Efficiency Norms and important parameters post BS-VI implementation were reviewed</li><li>• Representatives from Denso, Bosch, Continental attended</li></ul>
3 <sup>rd</sup> Meeting of Joint Working Group on Road Safety : 4 Jun'19	Considering, Infrastructure and Roads play a vital part in securing traffic safety, the 3 <sup>rd</sup> meeting of JWG was focused on Vehicle Technology and Transport Infrastructure

# Regulations

Meeting Details	Update
Courtesy call to Mr Ashok Kumar Chairman, CCI on 17 Jun'19	Courtesy Visit & update Chairman on prevailing Industry practices
Meeting with Mr Priyank Bharti, Joint Secretary, MoRTH on 13 Jun'19	Meeting to update JS on the status of ACMA Study on enforcement of standards to parts sold in aftermarket
Meeting with Mr Pravin Agrawal, Joint Secretary, DHI to discuss draft Omnibus Technical Regulations (OTR) and 14 Tariff lines concerning Autosector on 17 Jun'19	<ul style="list-style-type: none"><li>• Considering rising imports, the meeting was called by JS, DHI to review the prevailing practices followed at customs.</li><li>• 14 tariff lines were particularly looked at.</li></ul>
SIAM Study on Future of Mobility - Roadmap for India: Review Meetings on 23 Jun & 17 Jul'19	Review Meetings

# Regulations: Forthcoming Activities

Date	Description
25 Sept'19	Final Meeting of Joint Working Group on Road Safety Knowledge Sharing Platform
10/11 Oct'19	1 <sup>st</sup> Meeting of ACMA - SIAM Joint Platform to discuss Evolving Regulations and Technologies (PERT)

# CFT on Digital Technologies

Event Details	Update
Conference & Technology Display Digital Transformation in Auto Industry: 15 May'19	<ul style="list-style-type: none"><li>• 1<sup>st</sup> Joint ACMA and SIAM initiative post the launch of Digital Transformation Roadmap in Feb-2019</li><li>• Speakers: Mahindra &amp; Mahindra, Mercedes, FIAT, Endurance and Gabriel</li><li>• Attended by about 40 participants</li><li>• Start-ups were invited to talk about their solutions</li><li>• Going forward, similar sessions shall be planned for SR and NR Members</li></ul>

# Pillar-3

## Skilling & Mentoring

# **Update on Tel AVIV University, ISRAEL Visit**

*Dinesh Vedpathak*

*17<sup>th</sup> & 18<sup>th</sup> July 2019*

## Tel AVIV University, Israel, Visit

Tel AVIV University heavily works on Start-ups and Innovation.

- Israel Innovation Authority – Ready to take up projects with ACMA Membership for the challenges we are facing. They will support through Israel Companies
- 50 % Sponsored and 50 % we have to spend IN-KIND
- Tel Aviv University ready to collaborate in “Sensors and Production platform”
- They will support ACMA for setting up a VIRTUAL LAB at ACMA COE-Model being worked out.



## Industry slow-down ???

Utilize this time period as completing pending tasks as –

- ✓ Revisiting all manufacturing set up and initiate major projects for Quality, VAVE , Logistics, Corrosion, Productivity or Chronic issues ( ACMA offers **short courses of 3 to 6 months** )
- ✓ Train your key employees for higher skills like **AI , ZED , NPD, Automation, SOFT Skills** at ACMA COE or our trainers will come to your plant.
- ✓ **Send your challenges to us** ( We are going to select top 10 and you can avail ACMA- Israel Innovation Joint projects -- which are almost fully subsidized )
- ✓ Improve your entire supply chain ( **We are offering subsidized programs for your suppliers** )





# **ACMA Cluster Programs**

*Led by Mr. VK Sharma*

# ACMA **Regular** Cluster Programs

## Running programs

## New Cluster

S. No	Cluster Type	No of clusters / Projects running	No of participating companies
1	Foundation Cluster	3	14
2	Advance Cluster	4	22
3	Advance Plus	1	4
4	EEC	1	6
5	ZED	2	12
6	Yazaki ZED Program	1	7
7	LCA	1	5
8	NPD Foundation	1	3
9	NPD Bridge	1	4
10	ER Lean Cluster	1	8
11	LMW SCP	1	25
12	Hero HSEP	6	38
	<b>TOTAL Cluster/ Project</b>	<b>23</b>	<b>148</b>

**1<sup>st</sup> HR Cluster  
in coordination with  
HR sub pillar :  
Launch on 23<sup>rd</sup> July 2019,  
Enroll now**

## ACMA (Short duration) Cluster Programs

### ACMA SHORT TERM PROGRAMS FOR FOCUSED & FASTER CHANGES

Name of the program	Duration	Counselor Visits	Fees (INR) + taxes as applicable	Benefits of Program
Developing Skills for Value Analysis Management	3 months	10 visits	2 lacs	<ul style="list-style-type: none"> <li>• Increasing focus on the aspects of product/services that satisfy customer needs better.</li> <li>• The program focuses on cost reduction by eliminating functions that do not address specific advantages to satisfy customer requirements/needs.</li> <li>• Highlighting the competitive advantages of the product(s) that are appreciated in the market and make it unique.</li> </ul>
Developing Skills for Initial Production management	3 months	10 visits	2 lacs	<ul style="list-style-type: none"> <li>• Minimising parts / component rejection during initial production phase.</li> <li>• Facilitate smooth handover of production line for mass production to production department.</li> <li>• The improved skills in IPM will improve overall productivity.</li> </ul>
Developing Skills for Cost & Budgeting	6 months	10 visits	2 lacs	<ul style="list-style-type: none"> <li>• Inculcate basic financial awareness in the MSME / smaller companies.</li> <li>• Generation of monthly financial report (profit/loss statement), indicating financial health of company.</li> <li>• Easing of budget making process (like what / how to monitor)</li> <li>• Better utilization of company resources, based on available data trends.</li> </ul>
Developing Skills for Quality Circles	6 months	10 visits	2 lacs	<ul style="list-style-type: none"> <li>• Total employee involvement in all improvement activities.</li> <li>• Develop capability for structured problem-solving methodology with lasting results.</li> <li>• Monetary &amp; non-monetary savings to the company.</li> </ul>
ACMA Hospital Clean Garden Green project	6 months	10 visits	2 lacs	<ul style="list-style-type: none"> <li>• Safe &amp; clutter free workplace &amp; regular waste disposal.</li> <li>• Garden green outskirts &amp; Shinning shop floor.</li> <li>• Clean &amp; joyful environment &amp; Visibility improvement.</li> <li>• Better inventory management. Improved air circulation and ventilation.</li> </ul>
Storage and Logistics Cluster Program	9 months	12 visits	up to 250 crores turnover - 6 lacs more than 250 crores turnover - 10 lacs	<ul style="list-style-type: none"> <li>• Monitoring of stores operations through established KPIs.</li> <li>• Good stores layouts and maintenance of all its equipments.</li> <li>• Inventory Classification with minimum &amp; maximum order setting.</li> <li>• Data recording for all materials (in-bound / outbound / WIP).</li> <li>• Designing automation by usage of Bar Code/ RFID.</li> </ul>
New Product Management Cluster Program	12 months	12 visits	up to 250 crores turnover - 6 lacs more than 250 crores turnover - 10 lacs	<ul style="list-style-type: none"> <li>• Reduction in internal sample rework and resubmission levels.</li> <li>• First time right product. Internal cost reduction.</li> <li>• Improved Organizational competence &amp; Improved customer satisfaction.</li> <li>• Project delivery lead time reduction.</li> </ul>

For more details contact: Ms. Sangeeta Sharma e: [sangeeta.sharma@acma.in](mailto:sangeeta.sharma@acma.in) m:+91-8802848888

## ACMA NPD Design Cluster Culmination ceremony on 27<sup>th</sup> May 2019





# ACMA Advance Cluster 14 Launch on 10<sup>th</sup> June 2019





# ACMA LMW Advance Supplier Excellence Program Cluster Launch on 14<sup>th</sup> June 2019





## ACMA Cluster Program



## Mentor's Training persons at shop floor



**ACMA Centre of Excellence (ACoE) , ACMA Awards ,  
ACMA Technology Summit & EXPO , Institutional Synergies ,  
Complimentary Survey , Capacity Building of ACT Team ,  
Team Meets & IMPACT**  
*Led by Ms. Sapana Baravkar*



## ACMA Awards 2019

Award Activity	Timelines
Release of Circular	April 2019
ACMA Awards Applicant Awareness Meetings (Optional)	May 2019
Deadline for receipt of online applications along with customer / supplier feedback	30 <sup>th</sup> June 2019
Scrutiny of Applications for Site diagnosis	1 <sup>st</sup> week of July 2019
Site diagnosis of the shortlisted companies	July -August, 2019
Shortlisting of applications by Industry Experts & submission of reports to the ACMA Awards Jury Panel	September 2019
Jury Meeting for selection of Awardees	October 2019
Awards ceremony in "5th ACMA Technology Summit" at Pune	25-26 November 2019

**Apply  
Online**

**Block your diary - 5th  
ACMA Technology  
Summit- 25<sup>th</sup> & 26<sup>th</sup>  
November 2019 at  
Pune**

**ACMA Centre of Excellence :  
1<sup>st</sup> Anniversary  
31<sup>st</sup> July 2019**



# ACMA – Chu-San-Ren training program on Diagnosing & improving company through Japanese Way ( 5 Day Training)

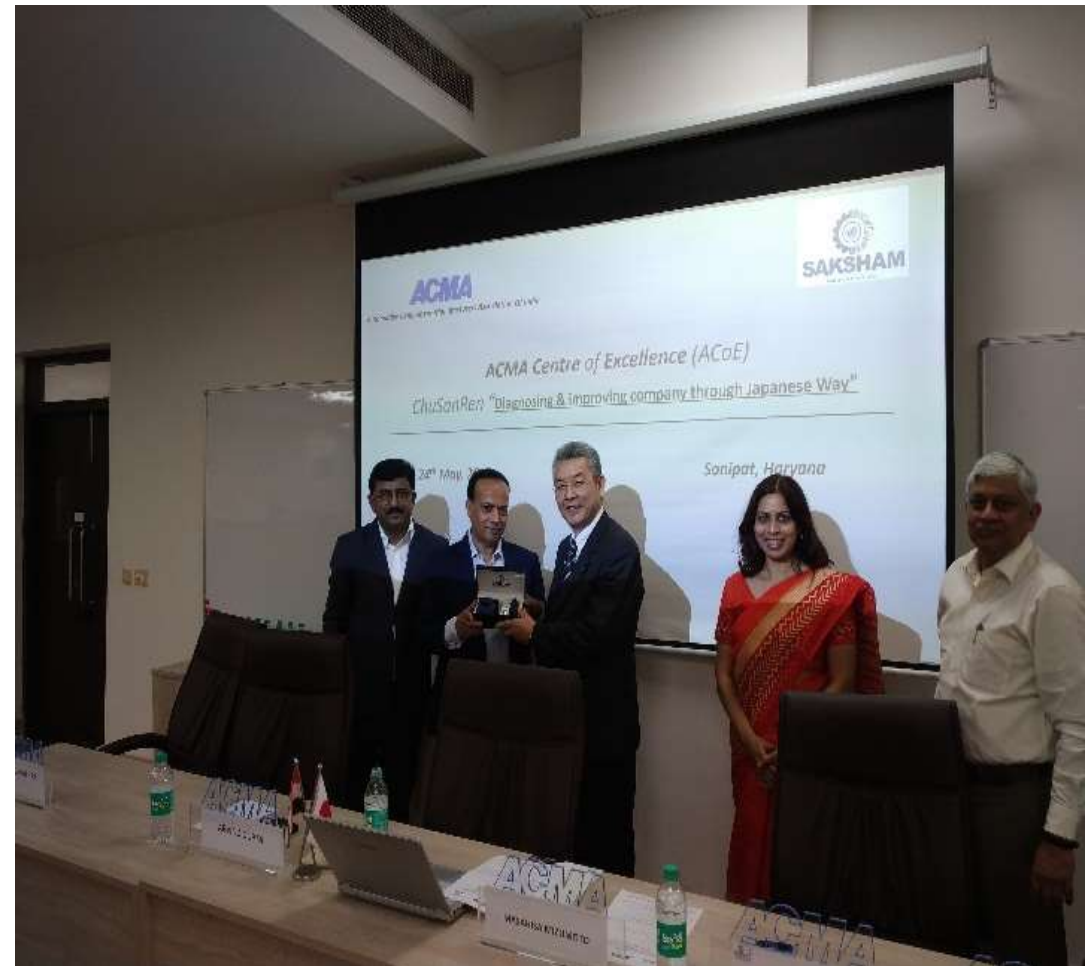


Batch -I in ACoE – Sonipat, 20th-24th May, 2019

Number of Participants: 36

Companies participated: 20

Plant Visit – 2 days in Metalman Micro Turner (Daruhera)



# ACMA – Chu-San-Ren training program on Diagnosing & improving company through Japanese Way ( 5 Day Training)

**Batch –II in ACoE – Pune, 27<sup>th</sup> to 31<sup>st</sup> May, 2019**

**Number of Participants: 49**

**Companies participated: 21**

**Plant Visit – 2 days in Kores ( India) Ltd**





## 3 DAYS WORKSHOP ON ADVANCE MECHATRONICS ( FACTORY AUTOMATION)

27th June – 29th June 2019

Domestic program

Number of Participants: 23

Companies participated: 15



## 2 DAYS TRAINING ON WORK PLACE SAFETY



3<sup>rd</sup> & 4<sup>th</sup> July 2019

Domestic program

Number of Participants: 11

Companies participated: 07



**ACMA – ASDC Activities**  
*Led by Ms. Raginee Singh*



## ASDC UPDATES



- New Delhi, 30th May, 2019- ASDC organized Automotive Skills Development Council Partner's Forum 2019
- The objective of the forum was to discuss, share knowledge and understand the opportunity to provide quality training program with credible assessments & certification.
- The speakers highlighted partnership between ASDC and TCS iON which is aiming to address the challenges through Digital Transformation.
- E&Y, one of the largest professional services firms, shared its insight on automotive skill gap study.





## ASDC UPDATES

### **1) Training the Trainers**

During the period under review 45 trainers were trained at two Train the Trainers programmes organised at Kerala and Agartala.

### **2) Evaluation of Training Partners – KASE, Trivandrum**

- a) ASDC engaged with the Kerala Government to evaluate various training partners on a point scale to decide what share of training targets to whom.
- b) On conclusion of the engagement, proposed QPs were verified and in certain cases replaced with the ones which have better employability potential keeping local demands in mind.

### **4) MSME Eco system**

- a) DHI launched 100 days scheme for MSME Eco system to support them in terms of financial help and legal approvals.
- b) ASDC threw light on awareness about skilled manpower and government schemes, helping in Skill Upgradation of people required in industry.
- c) ASDC briefed the gathering about various skilling options such as NAPS, RPL, Skills Universities and other initiatives.

## **Sub Pillar for HR & IR**

*Led by Ms. Ecktta*

### **Activities**

**3<sup>rd</sup> May 2019 to 25<sup>th</sup> July, 2019**

### **EC Meeting**

**26<sup>th</sup> July, 2019: Ahmedabad**

## Activities Organized

Date	Activity	Status
3 <sup>rd</sup> June, 2019	Launch of 5 <sup>th</sup> ACMA Compensation and Benefits Benchmarking Survey	Done
23 <sup>rd</sup> July, 2019	Launch of 1 <sup>st</sup> ACMA HR Cluster	Done
23 <sup>rd</sup> July, 2019	ACMA HR Conclave: Preparing the Industry for Next Generation Mobility	Done

## Forthcoming Activities

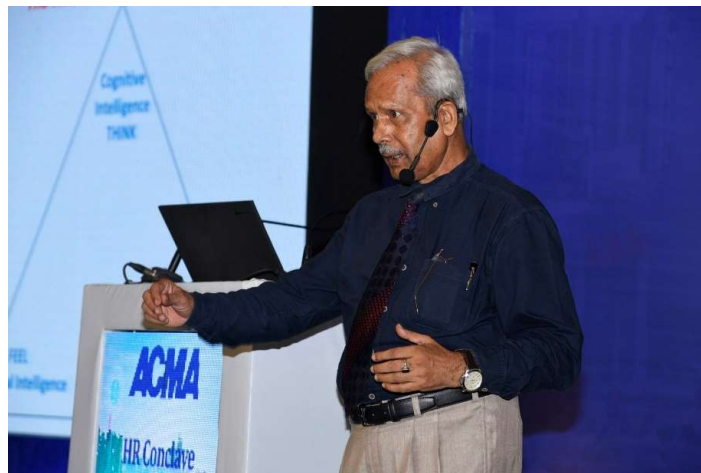
October, 2019	Job Matching Workshops in Gurugram, Pune & Chennai	Planned
Nov-Dec, 2019	5 <sup>th</sup> Khelkood Indoor Games Competition	Planned
January, 2020	Report release: 5 <sup>th</sup> ACMA Compensation & Benchmarking Survey	Planned
Jan-Feb, 2020	Report Reading Sessions in Gurugram, Pune & Chennai	Planned
January, 2020	2 <sup>nd</sup> T10 Cricket Cup	Planned

## Confirmations: 5<sup>th</sup> ACMA Compensation and Benefits Benchmarking Survey

S. No.	Company	S. No.	Company
1	Aditya Auto Products & Engineering (India) Private Limited	17	Minda Industries Ltd.
2	ALP Nishikawa Co. Pvt. Ltd.	18	Mudhra Fine Blanc Private Limited
3	ARaymond Fasteners India Pvt. Ltd	19	National Engineering Industries Ltd.
4	Asahi India Glass Ltd.	20	Nexteer Automotive India Pvt. Ltd.
5	Badve Engineering Ltd.	21	Oerlikon Friction Systems (India) Limited
6	Bharat Gears Ltd.	22	Rane TRW Steering Systems Private Limited
7	Brake Parts India Pvt. Ltd.	23	RPK India Pvt. Ltd.
8	Brembo Brake India Pvt Ltd, Chakan, Pune	24	Sanden Vikas (India) Pvt. Ltd.
9	Delux Bearings Pvt. Ltd.	25	Sandhar Technologies Ltd.
10	Endurance Technologies Ltd	26	Sansera Engineering Limited
11	Essae Gears and Transmissions Pvt Ltd (non-member)	27	Setco Automotive Ltd
12	I P Rings Ltd.	28	Somic ZF Component Pvt. Ltd.
13	Jay Switches India Private Limited	29	Stumpp, Schuele & Somappa Springs Pvt. Ltd.
14	Lucas TVS Limited	30	Subros Ltd.
15	Lumax Auto Technologies Limited	31	TATA Autocomp Systems Limited
16	Lumax Industries Limited	32	Vikrant Auto Suspensions

**EC members are requested to consider participating. The report will be released by January, 2020.**

# ACMA HR Conclave: Preparing the industry for next generation mobility : 23<sup>rd</sup> July, 2019



# **Sub-Pillar for Young Business Leaders' Forum (YBLF)**

*Led by Ms. Ecktta*

## **Activities**

### **EC Meeting**



## Forthcoming Activities

<b>Date</b>	<b>Activity</b>	<b>Status</b>
23 – 24 August, 2019	Visit to Bajaj Auto, Aurangabad Interaction with Mr. Kailash Zanzari, COO, Bajaj Auto	Planned
August 2019	Session on VUCA 2.0 with Mr. Ashok Taneja Managing Director & CEO, Shriram Pistons & Rings Ltd.	Planned
20 <sup>th</sup> September, 2019	Session with Mr. Rajesh Jejurikar President - Farm Equipment Sector, Mahindra & Mahindra Ltd.	Planned
November 2019	International Mission to Israel	Planned

## ACMA Regions

*Led by Ms. Yogita, Ms. Meenakshi, Mr. Ashwani & Mr. Anil*

Regions	No. of Trainings/Programs
East	6
North	25
West	6
South	8

## 5<sup>th</sup> Zonal Quality Circle Competition : 25<sup>th</sup> May 2019 (Northern Region)

ACMA Memento  
presented to the  
Chief Guest:  
Mr. D C Trivedi  
Head-Mfg., M & M  
By Mr. Mukul Jain of  
Minda Industries - RC  
Member.



Trophies presented to  
Winning teams & the  
Group Photo of  
Winning Teams.



## Winners

(Northern Region)



Winner- Wabco India Ltd.



1<sup>st</sup> Runner Up- Sansera Engg Ltd.



1<sup>st</sup> Runner Up- Rockman Industries Ltd.



2<sup>nd</sup> Runner Up- Lumax Industries Ltd.



Category- Cost Reduction- Advik Hi-Tech Pvt. Ltd.



Category- Customer Complaints- Lumax DK Auto Industries Ltd.



**Launch of 19<sup>th</sup> Batch of Six Sigma Black Belt :  
20<sup>th</sup> to 22<sup>nd</sup> June 2019**

(Northern Region)



**Training on FMEA at Uma Shakti Steel Ltd.  
A supplier to Ashok Leyland : 3<sup>rd</sup> July 2019 : Rudrapur**



**Training on Inventory Turn Ratio & Visit to Minda  
Corporation Ltd., Noida - 26<sup>th</sup> June 2019**





## 2<sup>nd</sup> Six Sigma Competition – 22<sup>nd</sup> July 2019



(Northern Region)

Inaugural Session  
given by Dr. Arvind  
Gupta, Director  
Operations, Rockman  
Industries Ltd.



**1st Winner – Ecocat India Pvt. Ltd**



**2<sup>nd</sup> Winner – Subros Ltd., Noida Plant**



**3<sup>rd</sup> Winner – Anand CY Myutec Automotive Pvt. Ltd.**

(Northern Region)



Six Sigma Green Belt Certification Program  
6<sup>th</sup> February to 15<sup>th</sup> March 2019



Training on Change Management  
17<sup>th</sup> April 2019, Rudrapur



First Aid Training by Red Cross Society  
14<sup>th</sup> & 15<sup>th</sup> March 2019; Rudrapur



First 5S Competition  
26<sup>th</sup> March 2019, New Delhi



Training on Cost of Poor Quality  
17<sup>th</sup> April 2019, Rudrapur

## Proficiency Building / Skilling: specific to Manufacturing

Date	Description	City
9 <sup>th</sup> May 2019	One day Training Program on Change Management	New Delhi
25 <sup>th</sup> May 2019	5 <sup>th</sup> Zonal QC Competition	Rudrapur
20, 21 <sup>st</sup> & 22 <sup>nd</sup> June 2019	19 <sup>th</sup> Batch of Six Sigma Black Belt (launch & Module 1)	New Delhi
26 <sup>th</sup> June 2019	One day Training Program on Inventory Turn Ratio Management & a Visit to Minda Corporation Ltd.	Noida
3 <sup>rd</sup> July 2019	In-house Training Session on FMEA at Uma Shakti Steel Supplier of Ashok Leyland Ltd.	Rudrapur
23 <sup>rd</sup> , 24 <sup>th</sup> , & 25 <sup>th</sup> July 2019	19 <sup>th</sup> Batch of Six Sigma Black Belt Certification Course (Module II)	New Delhi



# Forthcoming Activities

## Proficiency Building / Skilling: specific to Manufacturing

Date	Description	City
22 <sup>nd</sup> July 2019	2 <sup>nd</sup> Six Sigma Competition	Gurgaon
23 <sup>rd</sup> – 24 <sup>th</sup> July 2019	Six Sigma Black Belt Module – Module II	New Delhi
31 <sup>st</sup> July 2019	Northern Regional 16 <sup>th</sup> Quality Circle Competition	Sonipat
13 <sup>th</sup> August 2019	14 <sup>th</sup> National Quality Circle Competition	Sonipat
22 & 23 August 2019	Cycle Time & Cost Reduction group process parameter and optimisation	New Delhi

# Western Region (4th May to 26th July 19)

Two day "Hands-on training on Data Analytics for doing process improvement using Minitab Software" 6<sup>th</sup> - 7<sup>th</sup> May 2019



5<sup>th</sup> Kaizen Competition in Aurangabad & Ahmednagar Zone : 8<sup>th</sup> May 2019



3<sup>rd</sup> HR Forum Meeting in Gujarat Zone : 22<sup>nd</sup> May 2019





# Western Region (4th May to 26th July 19)

One Day Training on "10 Golden Rules of Warehouse Management" : 25th June, 2019



5th Quality Circle Competition in Gujarat Zone: 15th June, 2019



Six Sigma Green Belt Certification Programme Module – I : 8-10 July, 2019





(Southern Region)

1st Zonal Poka Yoke Competition- 18<sup>th</sup> May 2019, Chennai



1st Zonal Kaizen Contest- 22<sup>nd</sup> June 2019, Chennai



(Southern Region)

**TOYOTA KIRLOSKAR AUTO PARTS PVT LTD, ACMA EXPERIENTIAL AND PRACTICAL  
JOINT CERTIFICATION WORKSHOP ON KARAKURI  
5<sup>th</sup> Batch 18-20 JUNE 2019**



**2nd Zonal Kaizen Contest – 07<sup>th</sup> June 2019, Bangalore**





(Southern Region)

Workplace Waste Management- 10<sup>th</sup> May 2019, Chennai



Two days Training in Tamil on Workshop Lean Six Sigma Manufacturing on 13-14 June 2019 at ACMA Office, Chennai



Program

# 1st Games Gallata- 24<sup>th</sup> May 2019, Bangalore



(Southern Region)





(Southern Region)

## 1<sup>st</sup> Buyer-Seller Meet 3-4<sup>th</sup> June, 2019, Chennai

50 companies in 47 stalls participated and displayed their products, The two day footfall of visitors crossed 200, that included leading OEMs like Hyundai, Renault Nissan, Kia Motors, Isuzu, Ashok Leyland, Royal Enfield, Volkswagen, Meritor, Navistar, Alstom, Yamaha Motors to name a few, Members of ACMA, non-members from auto component industry across Tiers and College students and faculties as well.

The BSM was organized at the Chennai Institute of Technology as part of ACMA's efforts to bridge the Gap between Industry and Academia. Participants and Visitors visited the Labs and encouraged the students and their projects. ACMA also got appreciated for such an innovative thought.

Event done jointly with the SCM CFT



(Southern Region)

## Special Interaction and meeting with KIA Motors July 12, 2019 : Ananthapur, AP

- ACMA Southern Region making concerted efforts to be in regular touch with in Kia
- Post the BSM, Kia invited Regional Chairman and Regional Secretary for “SELTOS” – Product Review Seminar on 12<sup>th</sup> July 2019
- Invited ACMA to address select CEOs of KIA suppliers
- Presentation on ACMA and how ACMA can support KIA and its suppliers done



(Southern Region)

Date	Details	Location
June 19, 2019	Meeting with Principal Secretary MSME, Govt. of Karnataka, Mr Maheshwar Rao, IAS	Bangalore
June 25, 2019	Meeting with the 15 <sup>th</sup> Finance Commission	Bangalore
July 04, 2019	Meeting with Mrs. Gunjan Krishna, IAS, Commissioner Commerce & Industries, Govt. of Karnataka	Bangalore
July 09, 2019	Meeting with Mr. P.V. Ramesh, Special Principal Secretary to the Chief Minister & CEO APEDB, , Govt. of Andhra Pradesh	Vijayawada



(Eastern Region)

**7<sup>th</sup> Kaizen Competition,  
Hotel Alcor, Bistupur, Jamshedpur  
10<sup>th</sup> May, 2019**

**> 100 crore turnover  
category 21 Teams**

**< 100 crore turnover  
category 9 Teams**

**Viewers present - 38 Nos.**

**Total delegates present- 68**



**Chief Guest**

**Mr. Manas Mishra**

**Head M&HCV, Development  
Product line, CVBU, Tata Motors  
Ltd.**

**Guest of Honour**

**Mr. Rajeev Bansal**

**Head SCM, CVBU, Tata Motors  
Ltd. JSR**



(Eastern Region)

# Winners



**4th Prize - Automotive Axles Ltd.**



**5th Prize - Steel Strips wheels Ltd.**



**6th Prize - Kiswok Industries P Ltd**

(Eastern Region)

# Winners



**1<sup>st</sup> Prize, Highco Engineers p Ltd.**



**2<sup>nd</sup> Prize, Emdet Jamshedpur p Ltd.**



**3<sup>rd</sup> Prize, Sudisa Foundry P Ltd.**

**Thank You**

Pillar-4  
Overseas Investment & International  
Alliances



## Domestic Activities held from 22 April, 2019 until 26 July, 2019

Date	Activity	Venue
7-8 May'19	India Automotive Industry Forum and Business Match Making Event	Nagoya, Japan
21-22 May'19	G7 Meeting "Global Suppliers Associations meeting"	Yokohama, Japan
28 May'19	Awareness Workshop on ACMA Capital Raise in Northern Region	New Delhi
30 May'19	Awareness Workshop on ACMA Capital Raise in Western Region	Pune
3 June'19	Awareness Workshop on ACMA Capital Raise in Western Region	Chennai
19 June'19	JETRO Conference on Business Environment of Bangladesh and its Connectivity	New Delhi

# Glimpses: India Automotive Industry Forum and Business Match Making Event



1. The Fourin Seminar witnessed a gathering of over 450 delegates from the Japanese Automotive Industry.
2. President, Vice-President and DG ACMA addressed.
3. 18 ACMA members participated in the Matchmaking event.



## Glimpses: G7 Meeting “ Global Suppliers Associations meeting”



- 1. Secretariat heads of Auto Component association - CLEPA (Europe), MEMA & OESA (USA), APMA (Canada), Sindipecas (Brazil), INA (Mexico) and ACMA joined the meeting.**
- 2. Market review of each country along with Political issues, trade issues as well as upcoming technology was discussed.**
- 3. ACMA will be hosting the next G7 meeting in February 2020 coinciding with 15th Auto Expo 2020.**



## Glimpses: Awareness Workshop on ACMA Capital Raise



28 May: New Delhi



30 May: Pune



3 June: Chennai

1. Interaction with knowledge partner PwC on the Capital Raise program.
2. Case study presentation by Sandhar Technologies in New Delhi, RSB Transmissions in Pune and Bill Forge in Chennai on their successful engagement in raising funds.
3. Members applauded the efforts made by ACMA.



## Glimpses: Strengthening India – Japan linkages



23 May 2019: Met with Mr. Naoyoshi Noguchi, Executive Vice-President, Japan External Trade Organization (JETRO)

18 July, 2019: Met with Mr. Yasuyuki Murahashi, Chief Director General, Japan External Trade Organization (JETRO)



**ACMA met with JETRO in Japan as well as India to discuss possible ways to strengthen the Indo-Japan linkages and also strengthen ties with Japanese companies based in South East Asia. JETRO has confirmed visit of Japanese delegation during Auto Expo 2020.**

**JETRO organised Business Environment of Bangladesh and its Connectivity to India supported by ACMA on 19 June 2019 which shed light on market penetration in Bangladesh.**



## Forthcoming Activities

Date	Activity	Venue
29 July, 1 August and 6 August, 2019	Meeting with TAITRA Delegation – Taiwan EV Component Manufacturers (CFT EV)	New Delhi, Pune and Bangalore
23-27 September, 2019	Incoming Delegation from Government of Navarra, Spain	Pune, Chennai, New Delhi
30 September-4 October, 2019	ACMA CEOs' Investment Mission to Mexico	Mexico
14-18 October, 2019	Business Match Making Event in South Korea (coinciding with KOAA Show)	South Korea
October/ November'19	ACMA Fund Raise	New Delhi
4 February'20	G7 Meeting “Global Suppliers Associations meeting”	New Delhi
4 February'20	ACMA CEOs’ Roundtable Meet	New Delhi
6-8 February'20	Matchmaking - Global SME Technology Partnership Meet	New Delhi

Thank you



# Pillar 5

## Social Media Report

*(15 Apr – 15 July)*



# Overview

- The organic reach and engagement have been significantly increased as compared to previous 3 months.
- Live coverage of 'ACMA xEV conference' and 'ACMA Raw Material Conclave' garnered good engagement
- Our mix of event updates and topical posts were well received by the TG, and the number of post engagement increased in this period
- Facebook page likes grew to **4,892**
- Twitter followers grew to **3,504**
- LinkedIn has shown good organic growth as total follower count reached 914

# Facebook Top Posts



**ACMA India** added a new photo to the album  
**1st ACMA SR Buyers-Sellers Business Meet.**  
 Published by Shubh webeadmin [?] · 14 June · 🌐

👍 Like Page ...



**ACMA India**  
 Published by Soumya Sharma [?] · 1 July at 19:18 🌐

👍 Like Page ...

"This will encourage component-makers to invest more in the State and take advantage of the great eco-system that exists," says Ram Venkataramani, President, #ACMA while welcoming the move to declare the #autocomponent industry as a public utility service.



**ACMA India**  
 Published by Shubh webeadmin [?] · 25 April · 🌐

👍 Like Page ...

A.K. Chaudhary, Acting CG, Sao Paulo inaugurates the ACMA-India Pavilion at Automec Brazil 2019. Visit us at Booth Number P-109 to witness an extensive display of aftermarket products by the Indian Auto Component Manufacturers.



**ACMA India**  
 Published by Shubh webeadmin [?] · 7 June 🌐

👍 Like Page ...

Promoting the effective use of quality improvement tools along with a problem-solving methodology to achieve cost efficiency and customer satisfaction, #ACMA organized a day-long session on "8 dimensions of quality" on 5th June 2019 at Centre for Excellence, Jamshedpur.



**ACMA India...**

Live from ACMA xEV Localization Conference & Exhibition: Our esteemed panelists discuss the the localization of EV infrastructure from batteries & charging industry perspective. #ACMAXEV



# Twitter Top Tweets



**ACMA India** @ACMAIndia · Jun 12  
 "A 100% transition of 2 & 3 wheelers industry to electric by 2025 could be detrimental to the existing eco-system of the Indian #autocomponentindustry; it is therefore imperative that the Govt. creates a stable, long term road-map" says Ram Venkataramani, President, #ACMA.



PMO India, MORTHINDIA, Nitin Gadkari and 6 others

9 16

**ACMA India** @ACMAIndia · Jul 2  
 "The primary objective of this event was to bring together the raw material suppliers and the automotive industry on the same platform." - @VinMehta, Director General, #ACMA shares his delight on a very successful 1st Raw Materials Conclave & Exhibition organised by ACMA.



6 14

**ACMA India** @ACMAIndia · Jul 2  
 "The conclave has played a catalytic role in leading the dialogue for the shift to new age automotive raw materials" - Satyajit Mohapatra, GM-Marketing & Sales, Essar Steel India at #ACMA's 1st Automotive Raw Materials Conclave & Exhibition.



2 7 19

**ACMA India** @ACMAIndia · May 15  
 Our esteemed panelists deliberating on "OEMs' perspective on localization of xEV components" in our first panel discussion at the xEV Localization Conference & Exhibition. #ACMAxEV



SIAM India and IEEMA

1 5 14

**ACMA India** @ACMAIndia · Jun 3  
 49 leading Indian #autocomponent T1s and T2s showcasing their products and technologies at the 2 days - June 3 & 4, #ACMA BSM in #Chennai. Hope you are visiting.



2 2 12



# Twitter mentions are increasing

**Auto Tech Review** @AutoTechReview1 · Jul 1  
 ACMA Puts Down Expectation From Upcoming Budget July 2019  
 Read here: [tinyurl.com/y6f9qc23](http://tinyurl.com/y6f9qc23)  
 @ACMAIndia #Autotechreview #Autotech #Autonews #Automotive



**Vinnee Mehta** @VinMehta · Jul 5  
 Thank you Min @AGSawant for your assurance to support auto components  
 mfg and promoting localisation of EVs in India. #theindustry @ACMAIndia



**Nikunj Sanghi** @nikunjsanghi · Jul 6  
 @FADA\_India @siamindia @ACMAIndia

**Renuka Kirpalani** @Renuks  
 While everyone noticed the big stuff the little details say a lot! Duties on the import of a number of automotive parts has been raised one of them being catalytic converters. That is not great news with BSVI around the corner - it only means additional burden on end consumer.

**Motown India** @MotownIndia · Jul 5  
 bit.ly/2XFTRTR  
 #ZF inaugurates new #offhighway assembly line at Coimbatore facility #CVaxles  
 #autocomponents #ACMA #PTHaryan @ACMAIndia



**Malyaban Ghosh** @malyabanghosh · Jul 6  
 #NDA gov't unveiled host of incentives for electric vehicles incl. rebates for buyers, lower customs duties on spare parts and vendors... @livemint @siamindia @TheSMEV @ACMAIndia #Bu



**Govt steps on the gas to put India's EV mission in fast lane**  
 Income tax rebates for EV buyers, lower customs duties on lithium-ion batteries among sops offered by gov't. Manufacturers of components will be...

**Dept of Commerce, Govt** @DoC\_Govt · Jul 4  
 Sh @nsvasailam, Special Secretary, @Logistics\_MoC shares his thoughts around the Electronic Vehicles Revolution in India at the Automotive Raw Materials Conclave & Exhibition, organised by @ACMAIndia

**Sumantra B Barooah** @sumantrabarooah · Jun 28  
 Some very interesting insights, experiences, suggestions, and "confessions" in this discussion with #auto #industry #leaders, at the Smart Manufacturing Conclave in #Chennai. @prolimglobal @BharatBenz1 @Rane\_Group #WabcoIndia #HanonSystems @siamindia @ACMAIndia

**Autocar Professional** @autocarpro  
 L-R: Prabhu Patil, CEO, Prolim Global Corp; Murali Vaidyanathan, MD, Hanon Auto Systems India; Sriram PS, VP - Operations & Mfg Engg, Daimler India CV; S Parthasarthy, CEE, Rane Madras; P Kaniappan, MD,...

**Saharsh Damani** @saharshd · Jun 20  
 2 days back at @autocarpro BS VI conf., @Maruti\_Corp MD & CEO Mr #Ayukawa advocated for #GST reduction. [autocarpro.in/news-national/...](http://autocarpro.in/news-national/)

Today we are reading, Maruti's Chairman Mr #Bhargava is against any #GST reduction!  
[economictimes.indiatimes.com/industry/aut/...](http://economictimes.indiatimes.com/industry/aut/)

@siamindia @ACMAIndia @FADA\_India



**Maruti's RC Bhargava against auto companies' demand for tax cut**  
 In the first five months of this year, the passenger vehicle market has already declined by 9%.  
[economictimes.indiatimes.com](http://economictimes.indiatimes.com)

**Essar\_Steel** · Jul 10  
 participated at @ACMAIndia's 1st Automotive Raw Materials Conclave & Exhibition focusing on New Age Raw Materials - Challenges & Opportunities. It makes tremendous contribution in developing high quality components & structural parts.



Ministry of Steel, Dilip Gommien, Vikram Amin and 4 others

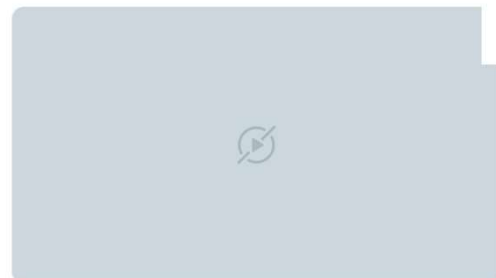
**Hansraj Sarma** @HansrajSarma · Jun 21  
 #YogaDay2019 celebration at @ACMAIndia Head office, New Delhi. Thx @VinMehta Sir and Praveen for leading the session.



@carandbike · Jul 4  
 Industry and automakers have high hopes from the upcoming budget session which can help the industry to recover from the current slowdown. Details here: [economictimes.india.com/industry/autocars/budget-2019](http://economictimes.india.com/industry/autocars/budget-2019)



**Budget 2019: Auto Industry Demands Budget Committee To Bring Do...**  
 Industry Body and automakers have high hopes from the upcoming budget session which can help the industry to recover from the current slowdown.  
[auto.ndtv.com](http://auto.ndtv.com)



# LinkedIn Top Posts

ACMA India  
914 followers  
2mo

Insightful talks, informative panel discussions, and an extensive showcase of latest xEV components. The xEV Localisation Conference & Exhibition organized by #ACMA proved to be a major platform for #business and knowledge tra ...see more



ACMA India  
914 followers  
2w

Government's proposed full shift to e-mobility for 2Ws & 3Ws by 2025 will be highly disruptive for the component industry, particularly SMEs; president Ram Venkataramani calls for a stable, long-term roadmap in consultation with ...see more



ACMA: Full shift to e-mobility for 2Ws, 3Ws by 2025 highly disruptive for component industry

autocarpro.in

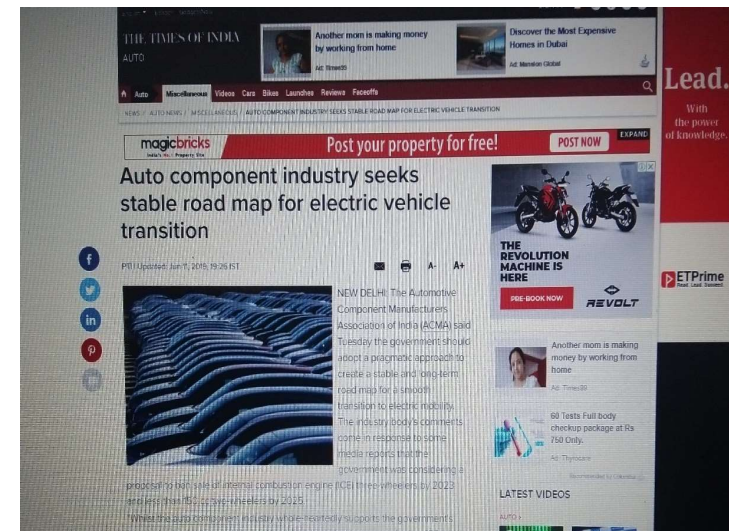
ACMA India  
914 followers  
1mo

To bring about a change in behaviour and reduce the alarming number of road accidents in India, #ACMA organised a #SaferDrives roadshow on 17th May in Pune. A few glimpses. #RoadSafety



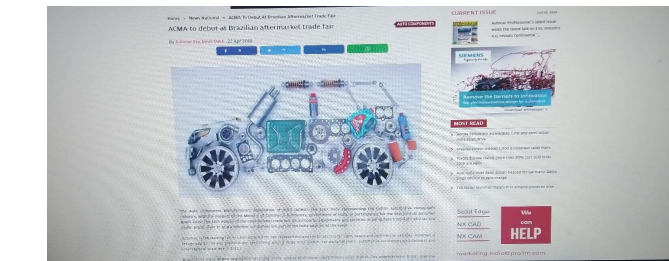
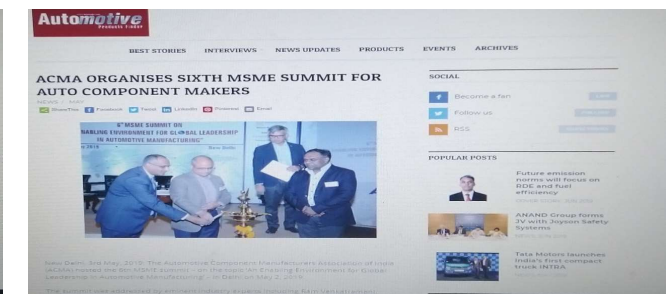
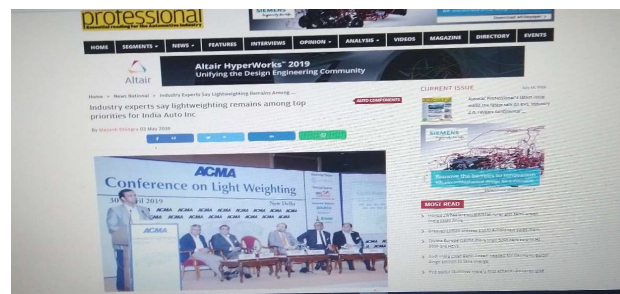
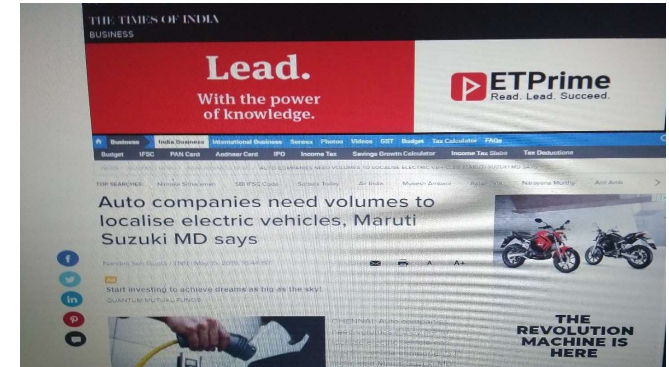
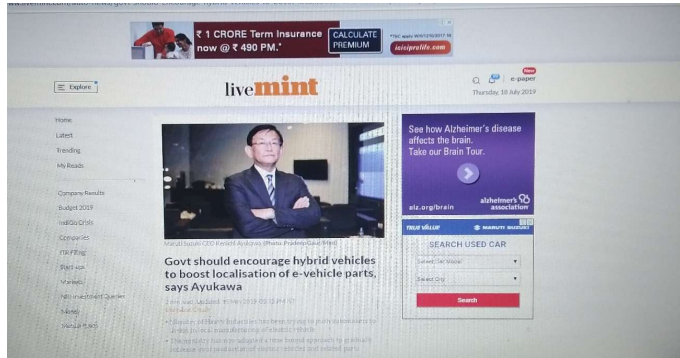


# Tradition Media Coverage (Electronic)





# Tradition Media Coverage (Print)



**Thank You**