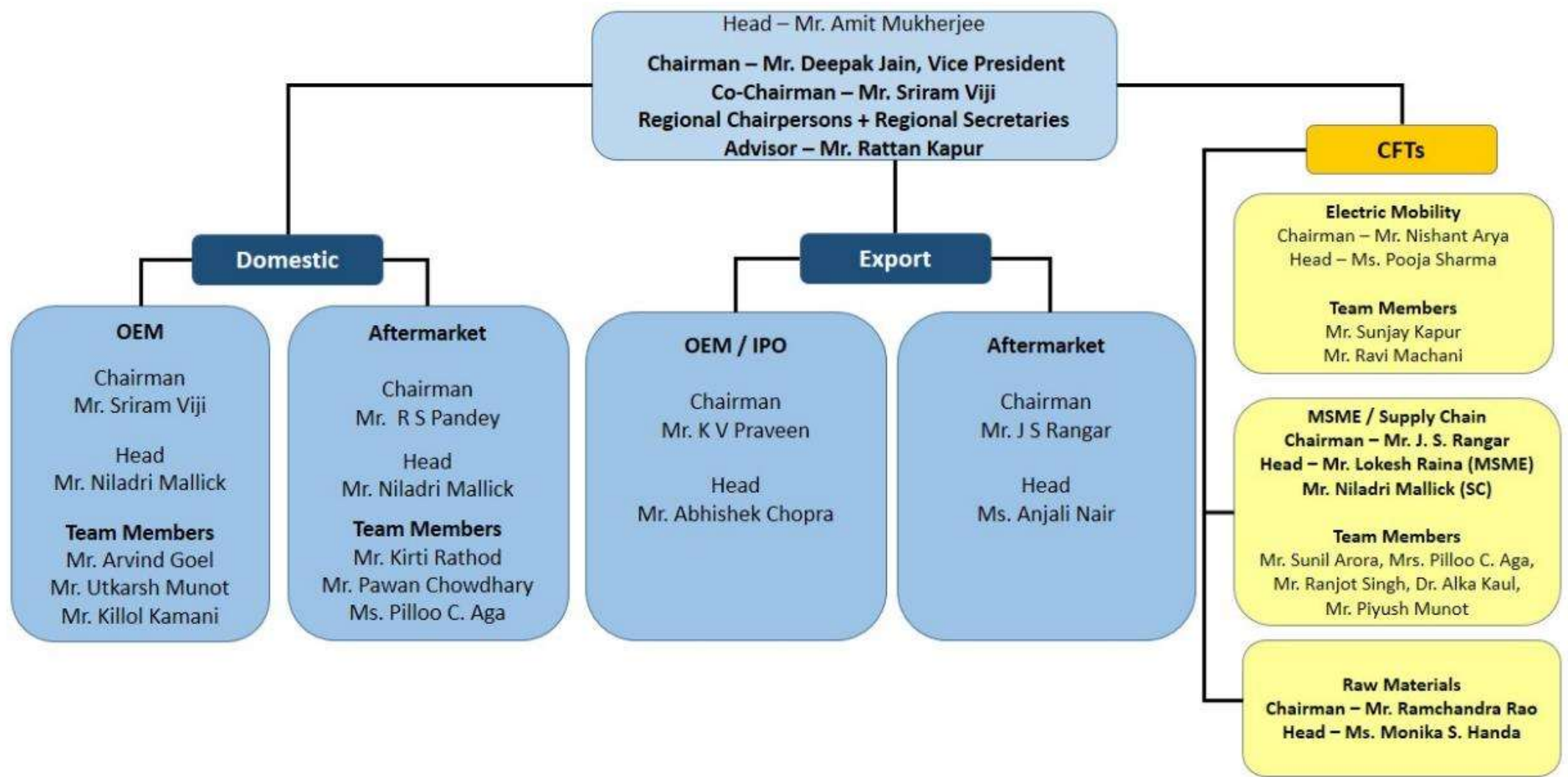


Pillar-1

Business Development

Organisation Structure of Pillar 1 : Business Development



* Separate Core committee for each engagement, if required

Activities Held: 22 January 2019 – 15 March 2019

Domestic	OE	Aftermarket
North	<ol style="list-style-type: none"> 1. Interaction with Mr. Gaku Nakanishi, President & Mr. Ashok Sharma, Vice President & Other Senior Honda Cars Officials: 31 Jan, 2019 2. ACMA NR – Apollo Tyres 9th Invitational Golf Tournament: 16 Feb,2019 3. Strategic Roadmap for International Business Development & Technology Acquisition - Workshop by GT: 28 Feb, 2019 	<ol style="list-style-type: none"> 1. ACMA Automechanika New Delhi: 14-17 Feb,2019 2. ACMA Safer Drives: 14-17 Feb, 2019
South	<ol style="list-style-type: none"> 1. Interaction with Mr. Vivek Agarwal, Vice President Sourcing & Supply Chain, Ashok Leyland Ltd: 22 Jan, 2019 2. Interaction with Mr. Biju Balendran, Managing Director and Chief Executive Officer (CEO), Renault Nissan Automotive India (RNAIPL), 22 Jan, 2019 3. Future Mobility Expo in Bangalore: 26-28 Feb, 2019 	
West	<ol style="list-style-type: none"> 1. Workshop on "Price Risk Management in Base Metals Market & Financial : 27 Feb, 2019 	

22 January 2019 – 15 March 2019

International	OE	Aftermarket
Global		1. Conference on Aftermarket - Global Trends & Opportunities: 15 Feb, 2019
Middle East	1. ACMA CEO's Study Mission to Israel: 23-28 Feb, 2019	
South Asia		1. Indo Bangla Automotive Show: 28 Feb – 4 Mar, 2019
Europe		1. Renault Global Accessories Aftermarket Convention : 14 mar, 2019, France

GLIMPSES-NR



ACMA NR Interaction with Mr. Gaku Nakanishi, President & Mr. Ashok Sharma, Vice President & Other Senior Honda Cars Officials: 31 Jan, 2019



ACMA NR Golf Tournament 16 Feb, 2019



ACMA NR - Interactive W/s by GT on Strategic Roadmap for International Business Devt. & Technology Acquisition (OE & Aftermarket): 28 Feb, 2019

GLIMPSES-NR



Key Highlights of ACMA Automechanika New Delhi

- Halls: 7 (A-E), 8, 9, 10, 11, 12 & 12 A
- Visitors attended: 13600 Trade Visitors
- Exhibitors: 515, Indian; 276; International: 239
- International Exhibitors: Approx 245 International Exhibitors including Germany, China, Japan, Dubai, Hong Kong, Italy, Belgium, Lithuania, USA, Korea, UAE.

- Country Pavilions: 15 Foreign contingents with 4 international pavilions from China, Korea, Taiwan and U.K
- Special Pavilion: ACMA Safer Drives Pavilion
- See you in Automechanika New Delhi: 25-28 Feb, 2021

GLIMPSES-SR



ACMA SR Interaction with Mr. Vivek Agarwal, Vice President Sourcing & Supply Chain, Ashok Leyland Ltd & Mr. Suresh Krishna, Past President, ACMA: 22 Jan, 2019

GLIMPSES-SR



Participation in Future Mobility Expo in Bangalore: 26-28 Feb,2019



GLIMPSES-INTERNATIONAL



Conference on Aftermarket Global Trends and Opportunities: 15 Feb, 2019



GLIMPSES-INTERNATIONAL



ACMA CEO's Study Mission to Israel: 23-28 Feb, 2019



GLIMPSES-INTERNATIONAL



2nd Indo Bangla Automotive Show: 28 Feb-4 Mar,2019



Forthcoming Domestic Activities

Domestic	OE	Aftermarket
North	<ol style="list-style-type: none"> 1. Interaction with Mr. Hemant Sikka, Mahindra & Mahindra Ltd.: April 2019 2. Supply Chain Seminar on Value Creation :Apr / May , 2019 3. MSME Summit, 2 May, 2019 4. Visit/ Interaction with Yamaha/ Suzuki, May / June 2019 5. Conference on Future Mobility: July, 2019 6. Visit to & Interaction with Ashok Leyland: April 2019 	<ol style="list-style-type: none"> 1. ACMA Safer Drive at Rudrapur: Mar,19
West	<ol style="list-style-type: none"> 1. Technology Show with Tata Motors, Pune: 20 Mar, 2019 2. Value Chain Summit: July, 2019 	<ol style="list-style-type: none"> 1. Road Show in Pune
South	<ol style="list-style-type: none"> 1. Buyers Sellers Meet: Apr, 2019 2. Visit to Volvo in Bangalore: 25 Apr, 2019 	
East	<ol style="list-style-type: none"> 1. Visit & Interaction with Tata Motors Ltd.: July, 2019 	

Forthcoming International Activities

International	OE	Aftermarket
EU		1. Tech Expo with OES in Germany: Sept, 2019
US/ SA		1. Automec Brazil (Light, Heavy & CV): 23-27 April, 2019
Middle East		1. Automechanika Istanbul: 4-7 April, 2019 2. Automechanika Dubai: 10-12 June, 2019
Others		1. Automechanika Moscow: 27-30 Aug, 2019. 2. iAutoConnect 2019: 26-27 September, 2019, Gurgaon

MAI Grant of Rs. 7 Crore expected for 2019-20 from MOC for 10 events

Thank you

Pillar-2:
Government Advocacy,
Regulations & Research

Public Policy: Interface with Central Government

Topic	Stakeholder/s
➤ Discussion on RCEP Negotiations and addressed concerns of the Industry	ICRIER
➤ Discussion with Japanese Negotiators issues related to RCEP	CII
➤ Addressed concerns related to reduction of duty on CKD for EV and its components	DHI
➤ National Electronics Policy	MEITY
➤ FAME-2: Stakeholders meeting	DHI
➤ 12 th Meeting of Indo-German Joint Working Group on Automotive Sector scheduled from 12-13th March, 2019 in Berlin, Germany	DHI/VDA

Public Policy: Research/Studies/Catalogues/Publications

Name of the Study	Status
➤ Draft Guidelines for enforcement of standards for Parts sold in the aftermarket – PwC	WIP
➤ ACMA Digital Aftermarket Catalogue and Point of Sale (POS) Platform Solutions by Tech Alliance (TecDoc + Pitzo)	WIP
➤ ACMA-SIAM Digital Transformation Roadmap – AT Kearney	Completed and circulated to All ACMA Members

Public Policy - Regulations

Meeting with Additional Secretary, MoRTH on 13 Feb 2019

Subject

To extend Invite to inaugurate ACMA Automechanika New Delhi on 14th Feb, 2019

Regulatory Roadmap for Future Technologies

Subject	Update
Regulatory Roadmap for Future Technologies	<ul style="list-style-type: none"><li data-bbox="689 592 2132 687">• Chairman – ACMA Sub-pillar on Regulation has nominated Mr Navin Paul to take a lead on subject.<li data-bbox="689 759 1962 855">• Separate meetings for each working group shall be organised by Secretariat to collate inputs from members.<li data-bbox="689 927 2007 1023">• Based on members inputs and suggestions, draft roadmap shall be prepared, for further submission to ARAI.

2nd Meeting of Joint Working Group on Road Safety Knowledge Sharing Platform

Key Discussion	Update
<p>Discussion on Safety for Vulnerable Road Users (VRUs) – Pedestrians, 2Ws and Cyclist: 21 Feb 2019</p>	<p>Gist of Key deliberations:</p> <ul style="list-style-type: none">• <u>Usage of Helmets by 2Ws, Cyclists</u>: Enforcement be enhanced. Tax on helmets be curtailed, to reduce its overall price; Advisory stating Helmet which has withstood an accident, must not be reused, be advertised; Bikes must be sold with quality Helmet• <u>Bicycles</u>: Reflective Tapes and Helmets be mandatory and must be part of kit that is sent for assembling and retail;• <u>Vehicle Technology</u>: Roadmap for the industry be prepared and same should be aligned with EU Roadmap; When a draft notification is proposed by EU, the discussion on same – specifications, our readiness must get initiated in India.; Once final notification is issued by EU, Indian decision on implementing or not-implementing and posed timelines of its introduction, be planned• <u>Road Infrastructure</u>: Safety Consultants should audit the roads. The audit should not be left to builders and designers. Separate bicycle lanes be created on high risk roads• <u>Road Safety Authority</u> – Institutional framework be formed and same must be outside the Road Safety Act.

Workshop on Competition Law and Practices : organised by SIAM on 8 Mar'19

Key Discussion	Update
<p>Workshop part of CCI's effort to proactively engage with various stakeholders of automotive industry,</p>	<p>Workshop organised to address finer points in competition law and discuss competition issues. The event was divided into 3 sessions: Session-I: Abuse of dominance Session-II: Cartel and Leniency Session-III: Vertical Restraints</p> <p>Sessions were chaired by representatives from CCI and moderated by Media personnel / Industry consultants.</p> <p>Other Panelists included OEM advisers, FADA officials, Experts from Industry i.e. PwC, Shardul Amarchand Mangaldas, AT Kearney etc.</p> <p>Key suggestions:</p> <ul style="list-style-type: none">- Aftermarket must be regulated – Standards/Regulations be applicable- To promote Right to Repair - OEMs must impart trainings to upgrade skills of Mechanics

Regulations: Forthcoming Activities

Date	Description	Action Point
15 Mar'19	Technical Session with Mr Geoffrey R Draper, President-GTB : 'Harmonization of global technical requirements and vision for the development of lighting regulations over the next 10 years'	- For information of committee
18 Mar'19	ACMA-SIAM Conference on International Material Data System (IMDS) and ELV Regulations	- Members to nominate officials to participate at the conference
30 Apr'19	Conference on Light Weighting	- Members to nominate officials to participate at the conference

Conference on Light Weighting – 30th April 2019

Key Discussion	Update
Light Weighting	<p>Knowledge Partner: IHS Markit</p> <p>Session-I: Knowledge Session focused on Materials</p> <ul style="list-style-type: none">• Ben Research – Singapore based research firm• Fraunhofer – Dr Torben Seemann, MD, LW-open hybrid lab in Wolfsburg <p>Session-II: Leading Innovations - Insights by Component Manufacturers: IAC; Anand Group, Mahindra Forgings, BAPL Rototech, ZF India, Bharat Forge</p> <p>Session-III: Insights by OEMs</p> <ul style="list-style-type: none">• M&M: Mr Velu Swamy• MSIL: Mr CV Raman• Volkswagen: MD, LW Cluster Program <p>Members to lock their calendar and nominate R&D personnel for the conference</p>

Regulations: Notifications issued by MoRTH

<u>Retro-fitment</u> of Hybrid Electric System or Pure Electric System in in-use Vehicles	Immediate
Final Notification regarding <u>Improved Braking</u> in Vehicles M2, M3, N2, N3 Vehicles manufactured to have ABS	<ul style="list-style-type: none"> • 1 April 2021 New Models • 1 April 2022 Existing Models
Draft Notifications reference Buses <ul style="list-style-type: none"> • Improved <u>Braking</u> performance – <u>ABS, EVSC</u> and Other Requirements as per AIS-153 • Fire Detection, Alarm and Suppression System (FDAS) 	<ul style="list-style-type: none"> • 1 April 2023 • 1 April 2019 and April 2020 (School buses)
<u>National Permit Vehicles</u> to have Fastag; VLTS; Reflective tapes at front and rear <ul style="list-style-type: none"> • Fitness for transport vehicles has been modified to 2 years for vehicles up to 8 years old and 1 year for vehicles older than 8 years 	<ul style="list-style-type: none"> • Immediate
<ul style="list-style-type: none"> • <u>High Security Registration Plates (HSRP)</u> for New Vehicles to be provided by vehicle manufacturer to Dealer. • For older vehicles, Dealers of vehicle manufacturers will affix such plates, supplied by Vehicles manufacturers, after placing the registration mark on plates 	<ul style="list-style-type: none"> • 1 April 2019
<ul style="list-style-type: none"> • <u>RPAS</u> in M2, M3, and N Vehicles except Tractors 	<ul style="list-style-type: none"> • 1 April 2020

Regulations: Subjects under deliberation

New AIS: <u>Hydrogen Fuel Cell Vehicle</u>	Under development
New AIS: <u>AEBS (Advanced Emergency Braking System)</u> for M2, M3, N2, N3 M1 and N1 shall be taken up after Jun-2019	Under Development Will be initiated after UN-R
New AIS: <u>Non-OE Replacement silencers</u> for 2/3 Wheelers	<ul style="list-style-type: none"> Existing IS will be revised and new standard shall be made
<ul style="list-style-type: none"> <u>Airbags for M2</u> derived from M1 with GVW less than 2.5 tons and N1 vehicles below 1.5 tons <u>Seat Belt Reminder</u> for other segments 	<ul style="list-style-type: none"> Scope of AIS-145 be extended to other vehicle segment
<ul style="list-style-type: none"> Requirements for Stands, External Projections, Footrests in 2Wheelers 	<ul style="list-style-type: none"> Draft Notification will follow
<ul style="list-style-type: none"> Noise limit of Horn be brought down from existing level 	
<ul style="list-style-type: none"> End of life Vehicles <p>MoEF: Regulatory framework, lead time for implementation of requirement</p> <p>MoRTH: Type approval of vehicles are per ELV Standard to be addressed in CMVR</p>	

Regulations: WVSCoP

Whole Vehicle Safety Conformity of Production (WVSCOP) – Indian Specific Standard

<ul style="list-style-type: none"> Greater emphasis on Vehicle Meeting Safety Standard - Comprehensive procedure consisting of supervised inspection, installation checks and physical tests on randomly selected vehicles 	<p>L, M, N Vehicles only</p>
<ul style="list-style-type: none"> To address large no. of vehicle models & variants, the manufacturers portfolio will be divided into families Random samples will be taken from these family –to verify engine & crankcase emissions and perf. of Safety Critical items 	<ul style="list-style-type: none"> COP set as 2 years inline with AIS_037 and ECE Regulation
<ul style="list-style-type: none"> Every sample will be subjected to 15-20 tests. If sample fails, even in single test, progressive 20 sample statistical procedure will be taken 	<ul style="list-style-type: none"> Marking Checks Installation checks Road Tests
<ul style="list-style-type: none"> If vehicle fails in progressive procedure, it will be declared as fail in COP and need to undergo – Root cause identification, failure correction, re-testing, re-type approval, recall and re-certification of faulty field vehicle 	<ul style="list-style-type: none"> Preparatory Phase: 1 Apr 2020 to Mar 2021 Mandatory phase: 1 April 2021 onwards

WVSCOP Includes: Safety Glass, Brake, Horn, Tyre, Passenger Handhold, Pass by Noise, Spray Supression, SLF, Reflective tapes, Light and signalling devices, Wiper blades, Seat belt etc.

CFT on IT



Press Launch of SIAM-ACMA Digital Transformation Roadmap
08th Feb 2019 at New Delhi



Thank You

Pillar-3

Education/ Skilling/ Training/ Mentorship

Organization Structure of Pillar 3 : Education/ Skilling/ Training/ Mentorship

Education/ Skilling/ Training/ Mentorship

Chairman : F R Singhvi

Co-Chairman : Sunil Arora

Advisor : Srivats Ram

Head : Dinesh Vedpathak

ACMA Cluster Programs
Led by Mr. VK Sharma

Pillar 3 : Education / Skilling/ Training/ Mentorship

ACMA Cluster Programs

S. No	Cluster Type	No of clusters / Projects running	No of participating companies
1	ACMA Foundation Cluster	3	15
2	ACMA Advance Cluster	4	32
3	ACMA Advance Plus	1	4
4	ACMA EEC	1	6
5	ACMA NPD Foundation	1	3
6	ACMA NPD Design	1	4
7	ACMA ZED	2	12
8	ACMA Yazaki ZED Project	1	7
9	ACMA LCA Cluster	1	4
10	ACMA Hero HSEP Project	6	38
	TOTAL Cluster/ Project	21	125



- *OEM – ACMA driven clusters*
- *HR Clusters*

Training session during FC- 12 MRM By Mr. VK sharma, Head Cluster Program



4th EC Meeting , 15th March 2019 ,Vijaywada

Pillar 3 : Education / Skilling/ Training/ Mentorship

ACMA Cluster Programs

Activities happened in January 2019

- ACMA Advance Cluster 10, culmination on 9th February 2019.
- ACT NPD Design 1 culmination planned in Mar 2019.
- Breakthrough Innovation started with ACMA – NR (module 2 , 3 & 4), Jan, Feb, March 2019. 2 more modules to follow in next 2 months.
- CRI Pumps Project to start in March 2019 with two units.
- LMW Supplier Improvement Project, to start in March 2019, 11 companies to join next level advance improvement project and another 19 units to join basic level improvement project.
- ACMA- UNIDO Next phase for INR 24 Cr for 3 years project is approved. 1st grant of INR 6 Cr received. Around 11 Clusters with 100 companies will be launched

Launching following Cluster shortly

- a. Foundation Cluster no. 14
- b. Advance Cluster no. 14
- c. Engineering Cluster no. 5
- d. ZED Cluster no. 5
- e. Advance Plus (Innovation) Cluster no.2
- f. NPD Design cluster no. 2
- g. HR Cluster no.1

Register TODAY for clusters as we have limited seats



4th EC Meeting , 15th March 2019 , Vijaywada

Pillar 3 : Education / Skilling/ Training/ Mentorship

ACMA Cluster Program



ZED 3 MRM at BEST KOKI Rewari



HSEP Advance Cluster MRM at Ludhiana



4th EC Meeting , 15th March 2019 ,Vijaywada

Pillar 3 : Education / Skilling/ Training/ Mentorship

ACMA Cluster Program



Culmination of Advance Cluster 10 at ACoE on 9th February 2019

4th EC Meeting , 15th March 2019 ,Vijaywada

Pillar 3 : Education / Skilling/ Training/ Mentorship



Culmination of Advance Cluster 10 at ACoE, Sonapat on 9th February 2019

4th EC Meeting , 15th March 2019 , Vijaywada

Pillar 3 : Education / Skilling/ Training/ Mentorship

**UNIDO – DHI – ACMA – Yojana (UDAY)
Professionalism, Responsibility, Innovation, Driving Excellence (PRIDE)**

Phase	Period (After)	Target SMEs	Remark
Phase I	2014 – 2018	120	Preparatory Phase incl. counselling cycle I
Phase II	2019 - 2022	270	Counselling cycle II

UDAY – PRIDE Deployment plan for Phase II

Parameter	2019 – 2020	2020 – 2021	2021 - 2022	Remarks
# Clusters	10	22	35	<ul style="list-style-type: none"> • Balance between Regions • Making Self Sustaining Model • Develop Sustainability Programs • Development of Workmen skills
Number of Companies	80	200	280	
# Counsellors	12	20	35	
Types of Clusters	Level 1 (Basic)	Level 1 and Level 2	Level 1, 2, Modular	Some Level 1 & Modular cluster will be on demand of Customer company

Pillar 3 : Education / Skilling/ Training/ Mentorship

**ACMA Centre of Excellence (ACoE) , ACMA Awards ,
ACMA Technology Summit & EXPO , International Trainings ,
Complimentary Survey , Capacity Building of ACT Team ,
Pillar 3 Publications**

Led by Ms. Sapana Baravkar



Pillar 3 : Education / Skilling/ Training/ Mentorship
TRAINING PROGRAMS / MRM / COMPETITIONS IN (ACoE)



ACMA – CARDIFF UNIVERSITY, UK
Certificate course on Artificial Intelligence
and Manufacturing Informatics

4 day program - conducted at two different locations

- 1) Sonipat (SAKSHAM) from 22nd Jan & 25th January 2018 and**
- 2) Pune (ACMA Office)**



4th EC Meeting , 15th March 2019 , Vijaywada

Pillar 3 : Education / Skilling/ Training/ Mentorship TRAINING PROGRAMS / MRM / COMPETITIONS IN (ACoE)



ACMA – CARDIFF UNIVERSITY, UK
Certificate course on Artificial Intelligence and Manufacturing Informatics
25th January 2018

Model Plant Visit – SUBROS (GURGAON)

4th EC Meeting , 15th March 2019 , Vijaywada

Pillar 3 : Education / Skilling/ Training/ Mentorship
TRAINING PROGRAMS / MRM / COMPETITIONS IN (ACoE)



ACMA – CARDIFF UNIVERSITY, UK
Certificate course on Artificial Intelligence
and Manufacturing Informatics
4 day program - Scheduled in Pune (ACMA
Office)
30th January 2018 – 2nd February, 2019



4th EC Meeting , 15th March 2019 ,Vijaywada

Pillar 3 : Education / Skilling/ Training/ Mentorship TRAINING PROGRAMS / MRM / COMPETITIONS IN (ACoE)



ACMA – CARDIFF UNIVERSITY, UK
Certificate course on Artificial Intelligence and
Manufacturing Informatics
02nd February , 2019
Model Plant Visit – MINDA INDUSTRIES (CHAKAN)

ACMA

4th EC Meeting , 15th March 2019 , Vijaywada

Pillar 3 : Education / Skilling/ Training/ Mentorship TRAINING PROGRAMS / MRM / COMPETITIONS IN (ACoE)



‘Workshop on Advance Mechatronics’ 6th January – 9th January, 2019 (4 Days Program)

Workshop Initiated with Pre-test and concluded with Post test of participants & 70% Practical session during course



4th EC Meeting , 15th March 2019 ,Vijaywada

Pillar 3 : Education / Skilling/ Training/ Mentorship

UPCOMING : TRAINING PROGRAMS / MRM / COMPETITIONS IN (ACOE)



Current PROGRAMS

S no	Date of Event	Name of the Program	Status
1	27-28 March 2019	Workplace Safety by Dupont Certified Trainers	Registration Open
2	29-30 March 2019	Workplace Safety by Dupont Certified Trainers	Registration Open

Register TODAY and block your seats in advance.

Planned PROGRAMS Apr –July 19

S.N.	Program
1	Zero Defect zero Effect (ZED)
2	New Product Development (NPD) Quality Improvement System
3	HR – Basic Managerial Skills
4	Technology changes by EV
5	Architecture of Industrial Automation,
6	Understanding stimulation design in CATIA and virtual testing including 3D printing
7	Visionary & transformational leadership
8	Factory Automation with MPS
9	Basics of Hydraulics & Pneumatics
10	Electro hydraulics and electro pneumatics
11	PLC controlled Electro hydraulics and Pneumatics
12	Industry 4.0,IOT and robot
13	Advanced Design Concepts
14	Reverse Engineering Project Based Designing
15	Leading Teams & Change
16	Basic Managerial Skills
17	Green Finishing Skills for new Inductees
18	MFCA Concepts & Practice
19	Mentor Programme
20	Safety & Hazzard Management



4th EC Meeting , 15th March 2019 ,Vijaywada

Pillar 3 : Education / Skilling/ Training/ Mentorship



ACMA awards Ceremony 29th & 30th January 2019, Pune



- **Inaugural session** - Sh. Anant Geete, Hon'ble Union Minister for Heavy Industries & Public Enterprises, GOI



- **Valedictory Session** - Rajan Wadhera, President SIAM, President – Automotive Sector & Member Group Executive Board, Mahindra & Mahindra Ltd



4th EC Meeting , 15th March 2019 , Vijaywada

Pillar 3 : Education / Skilling/ Training/ Mentorship



4th ACMA Technology Summit , Pune 29th & 30th January 2019, Pune



4th EC Meeting , 15th March 2019 , Vijaywada

ACMA – ASDC Activities
Led by Ms. Raginee Singh

Pillar 3 : Education / Skilling/ Training/ Mentorship

ACMA – ASDC Activities



Sno	Activities	Outcome
1	INVITATION TO ASDC FOR ACMA SUMMIT	<ul style="list-style-type: none"> ASDC Presence in ACMA Summit , CEO – Mr. ARINDAM LAHIRI - Key Speaker ASDC stall at Summit Networking with Companies about ASDC Meeting With Indo Schottle – For collaboration with ASDC
2	ASSISTANCE IN VALIDATION OF QUALIFICATION PACKS (ASSEMBLY & WELDING)	<ul style="list-style-type: none"> ACMA provided contact details of Companies for validation of Qualification packs created by ASDC Shared soft copy of data base of 827 companies . ACMA Shared buyers guide with ASDC to connect with companies
3	JOB MELA – IS PLANNED JAMSHEDPUR BY ASDC IN MARCH 2019	<ul style="list-style-type: none"> Coordination with ACMA East Region Team to support ASDC in job mela , where ACMA will share data of MSME Meeting planned with Eastern Region team and ACMA UNIDO Counsellor for briefing on ASDC Activities
4	MEETING WITH JS (DHI) IN UDHYOG BHAWAN ON 08.02.19	<ul style="list-style-type: none"> Status and follow up action on agenda points discussed during 5th Dec, 2019 with Secretary –DHI, was shared with Joint Secretary during meeting on 8th Feb , 2018 . With Regard to support of ASDC in creation of more Training Centres , ACMA Offered ASDC to utilise infrastructure of ACoE for training programs. ASDC can network with companies during events, MRM in ACoE and other occasions to mark its visibility. ASDC to provide ACMA , A flyer or Highlights of milestones achieved by ASDC for its introduction in Industry .

Sub Pillar for HR & IR

Led by Ms. Ecktta

Activities

23rd January to 15th March 2019

EC Meeting

15th March, 2019: Vijaywada

Pillar 3 : Education / Skilling/ Training/ Mentorship

Activities Organized

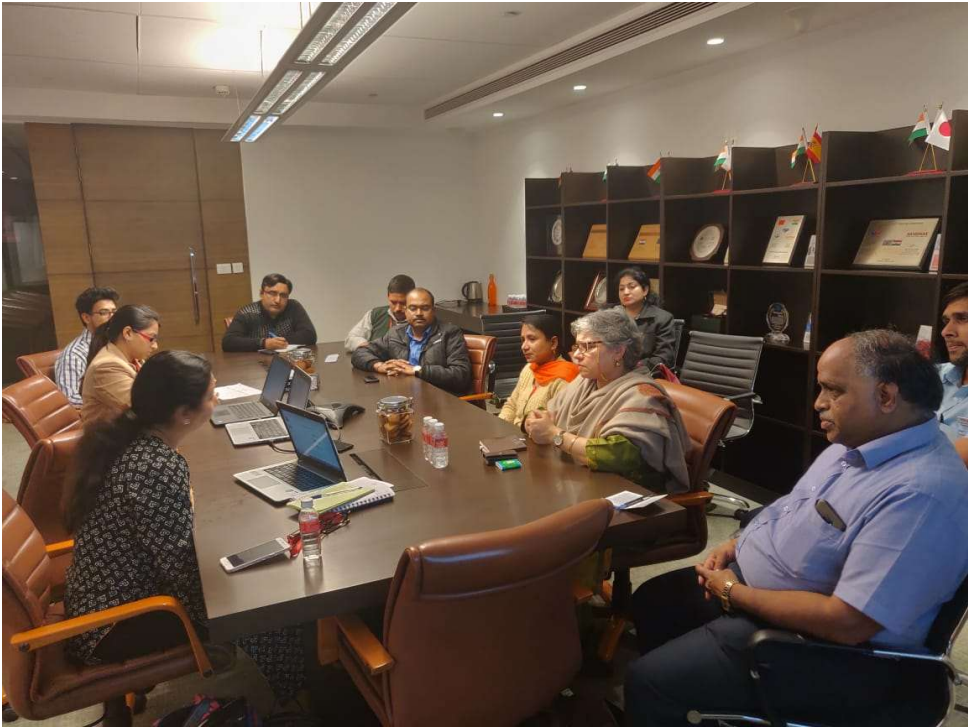
Date	Activity	Status
6 th February, 2019	NR HR Forum Meeting	Done
6 th March, 2019	ACMA 1 st T10 Cricket Cup in Gurgaon <i>(New Initiative)</i>	Done

Forthcoming Activities

April, 2019	Training Program on Building High Performance Team	Planned
May / June, 2019	Launch of 5 th Compensation Survey	Planned
19 th July, 2019	NR HR Conclave: Paradigm Shift in HR - Transition from IQ to EQ and Gen Y to Gen I	Planned

4th EC Meeting , 15th March 2019 , Vijaywada

NR HR Forum Meeting on 6th February, 2019



ACMA 1st T10 Cricket Cup – 6th March, 2019

- ✓ 28 teams participated
- ✓ Total no. of 45 Matches played on 8 grounds parallelly
- ✓ All completed in one day
- ✓ Inaugurated by Mr. V Sridhar, Group Vice President & Director, HMSI

Category	Name
Winner	Subros Ltd., Manesar
Runner Up	Rico Auto Industries Ltd., Gurgaon
Max. no. of Sixes	Mr. Naveen, Musashi Autoparts India Pvt. Ltd.
Best Wicket Keeper	Mr. Amulya Kumar Swain, Subros Ltd.
Best Batsman	Mr. Udit Mohan, Rico Auto Industries Ltd.
Best Bowler	Mr. Satish Kumar, Subros Ltd.
Man of the Series	Mr. Udit Mohan, Rico Auto Industries Ltd.

ACMA 1st T10 Cricket Cup – 6th March, 2019



ACMA 1st T10 Cricket Cup – 6th March, 2019

Winner: Subros Ltd., Manesar

Runner Up: Rico Auto Industries Ltd.



**Sub-Pillar for Young Business Leaders' Forum
(YBLF)**

Led by Ms. Ecktta

Activities

23rd January to 15th March 2019

EC Meeting

15th March, 2019: Vijaywada

Pillar 3 : Education / Skilling/ Training/ Mentorship

Activities Organized

Date	Activity	Status
23 rd January, 2019	One Day Workshop on Double Your Profits by Mr. Rahul Jain jointly with CFT on MSME	Done New Delhi
20 th February 2019	2 nd Executive Committee Meet: Pune	Done
21-22 February, 2019	<p>YBLF Visit to Pune</p> <p>Event 1: Session on "How to Beat the Recession by Focusing on Aftermarket" by Pillar 5: Business Development</p> <p>Event 2: Panel Discussion on "Supercharging the Auto Component Industry - through Strong Leadership and Effective Talent Management" by Pillar 3 Leadership & HR</p> <p>Event 3: Visit to Fleetguard Filters Pvt. Ltd. and Interaction with Mr. Niranjan Kirloskar, Managing Director on Implementation of Theory of Constraints (TOC) by Pillar 2: Operations</p>	Done Pune

4th EC Meeting , 15th March 2019 ,Vijaywada

Pillar 3 : Education / Skilling/ Training/ Mentorship

Forthcoming Activities

19 th March, 2019	<p>Being organized by Pillar 5 – Finance & Strategy</p> <p>Event 1: Session with Mr. Nishant Arya, Executive Director, JBM Auto Ltd. on “Future of EV in India” by <i>(Pillar 5: Strategy)</i></p> <p>Event 2: Interaction with Mr. Pradeep Singh Jauhar, MD & CEO, Jamna Auto Industries on “Roller Coaster Turn Around of Jamna Auto” <i>(Pillar 5: Finance)</i></p>	Scheduled Gurgaon
April 2019 / May 2019	Session by Pillar 2: Operations	Planned
May 2019	YBLF EC Meet	Planned
July 2019	Session by Pillar 4 - Business Development	Planned
August 2019	Learning Mission & YBLF EC Meet	Planned

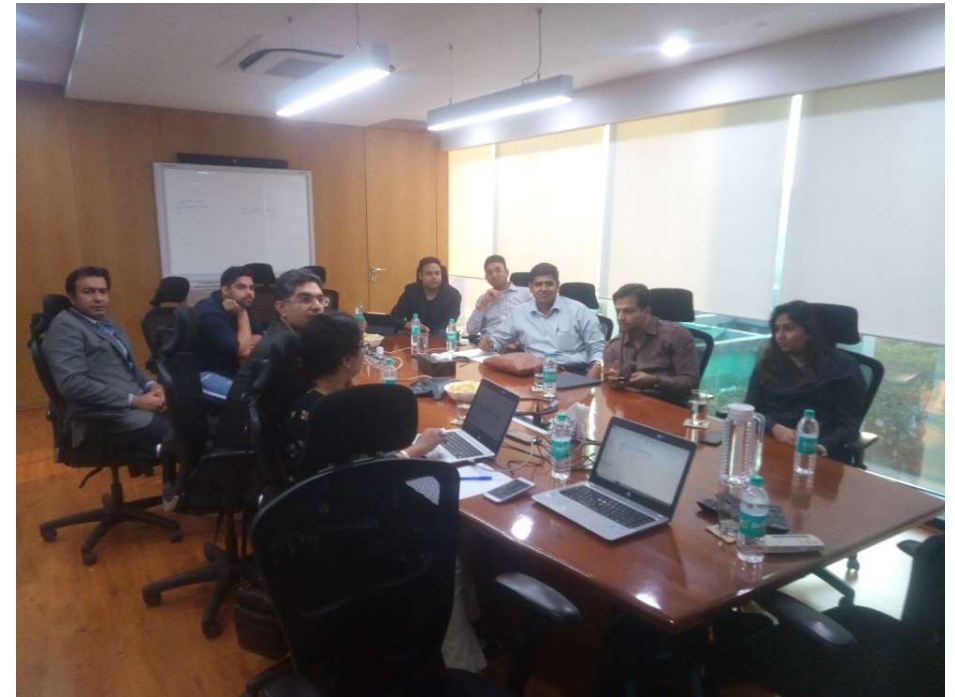
4th EC Meeting , 15th March 2019 ,Vijaywada

23rd January, 2019
One Day Workshop on Double Your Profits by Mr. Rahul Jain
jointly with CFT on MSME in Delhi



2nd YBLF EC Meet Pune: 20th February, 2019

EC Attendance - 13 joined out of 18 Members. 72% Attendance



YBLF Visit to Pune - 21st February, 2019

Day 1: **Session 1** - How to Beat the Recession by Focusing on Aftermarket by Pillar 4 - BD



Day 1: **Session 2** – Supercharging the Auto Component Industry - through Strong Leadership and Effective Talent Management by Pillar 3 – HR & Leadership



Day 2: 22nd February, 2019

Visit to Fleetguard Filters Pvt. Ltd. and Interaction with Mr. Niranjn Kirloskar, Managing Director on Implementation of Theory of Constraints (TOC) by Pillar 2 – Operations



ACMA Regions

Led by Ms. Yogita, Ms. Meenakshi, Mr. Ashwani & Mr. Anil



Pillar -3

**Activities Accomplished
January 22 – March 6, 2019**

March 15, 2019

Vijayawada

ACMA

(Southern Region)

2nd SECTORAL EXHIBITION & MEET BETWEEN ENGINEERING INSTITUTIONS & AUTOMOTIVE INDUSTRY JANUARY 22, 2019 CHENNAI



ACMA

(Southern Region)

ACMA REGIONAL 8th SMED & 3RD POKA- YOKE COMPETITION FEBRUARY 22, 2019 AT CHENNAI





(Southern Region)

**SPECIAL PROGRAM ON JISHU
HOZEN (AUTONOMOUS
MAINTENANCE) & QUIZ
PROGRAM JANUARY 18, 2019 :
ACMA OFFICE, BANGALORE**



**WORKSHOP ON PROCESS FMEA,
PROCESS & DESIGN FMEA IN
TAMIL ON JANUARY 29, 2019 AT
ACMA OFFICE, CHENNAI**



IN ASSOCIATION WITH

ACMA
(Southern Region)



FIRST EVER

**ACMA - TOYOTA KIRLOSKAR AUTO PARTS PVT LTD,
EXPERIENTIAL AND PRACTICAL JOINT CERTIFICATION
WORKSHOP ON KARAKURI**

**January 29, 2019 to January 31, 2019 & February 19,
2019 to February 21, 2019**



**2 SUCCESSFUL BATCHES
Completed**



ACMA

(Southern Region)

Automotive Women Entrepreneurs & Employees Forum



**1st AUTOMOTIVE WOMEN
ENTREPRENEURS
& EMPLOYEES SUMMIT
FEBRUARY 18, 2019, CHENNAI**



- Women led Forum
- Flagship event launched
- Over 100 participants



ACMA

(Western Region)

4th EC Meeting , 15th March 2019 , Vijaywada

ACMA WR Key Initiatives/Activities : February 2019

4th Best Practices Competition in Gujarat Zone : 2nd February 2019

In order to recognize the efforts of the member companies in the field of Best Practices, ACMA (Western Region) organized the 4th Edition of Best Practices Competition – Gujarat Zone , on February 2nd, 2019 in Ahmedabad.

The Best Practices Competition was held under two categories namely LCA (Low Cost Automation) & Poka-Yoke. The presentations made by LCA teams focused on Safety, Quality, Cost & Delivery and the presentation made by Poka-Yoke teams focused on Safety, Quality and Cost.

The competition saw 22 Case study presentations on LCA & Poka-Yoke improvements carried by ACMA member companies in their respective plants in the Gujarat Zone



ACMA

(Western Region)

Two Day Workshop on "Measurable Energy Savings in Industrial Utilities" : 21st-22nd February 2019

Among the numerous challenges around climate change that industry must tackle is industrial energy efficiency—targeting better efficiency of the manufacturing processes at the core of its activities.

With this backdrop, ACMA (Western Region) is organized Two Day Workshop on "Measurable Energy Savings in Industrial Utilities" on 21st-22nd February, 2019

Mr. Puneet Hegade and Mr. Nilesh Shegade was faculty. The training was conducted through interactive lectures, games and group exercise



One-day workshop on "Happiness @ Work-Stress Management" 26th February 2019

Stress is the way of human beings react both physically and mentally to changes, events, and situations in their lives. People experience stress in different ways and for different reasons. The reaction is based on your perception of an event or situation. Stress is a fact of life, wherever you are and whatever you are doing. You cannot avoid stress, but you can learn to manage it so it doesn't manage you.

With this backdrop ACMA (Western Region) is organizing One-day training on "Happiness at work- Stress Management" on 26 February, 2019

Ms. Deepali Patrikar was faculty. The training was conducted through Lecture, Demonstration, Group Activities, Individual Activities, Role Plays and Games



Workshop on "Price Risk Management in Base Metals Market & Financial Risk Management" : 27th February 2019

To create awareness among the members of auto component manufacturers and other key stakeholders on a) The importance of hedging and how they can protect themselves from the market price risk exposure through commodity derivatives and b) Hedge accounting practice (LODR and Ind-AS). ACMA (Western Region) in association with MCX IPF organised workshop on "Price Risk Management in Base Metals Market" on 27th February.



4th EC Meeting , 15th March 2019 , Vijaywada

Encl : Forthcoming Activity March 2019



(Western Region)

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4th EC Meeting , 15th March 2019 ,Vijaywada

Thank You

Pillar-4

Overseas Investments and International Alliances

Organisation Structure of Pillar 4 : JV/ TA/ M&A/ Overseas Investments/ Industry Associates

Head – Mr. Amit Mukherjee

Chairman – Mr. Vikrampati Singhania

Co-Chairman – Mr. Pranav Kapuria

Advisor – Mr. Jayant Davar, Past President

For conference and specific events a core committee may be created consisting of members as well as other stakeholders to seek their views and inputs in framing the agenda and theme.

ACMA CEOs' Investment Mission to Poland, Hungary & Slovakia: 4-6 Feb, 2019 - A snapshot



India Korea Business Symposium: 21-22 Feb, 2019 - A snapshot



Auto Ancillary
Roundtable



Forthcoming Activities

Date	Activity	Venue
July'19	Investors Meet	New Delhi
Oct'19	Business Match Making Event in South Korea (coinciding with KOAA Show)	South Korea
Feb'20	Global SME Technology Partnership Meet <i>Focus countries: S.Korea, Japan, USA, France, UK, Spain, Germany & Italy</i>	New Delhi

Ongoing Activities

Mentor Group comprising of 10-15 members from companies who have entered successful agreements such as acquisition of technology (JVs/ Technical alliance/ Brown Field/ Green field). This mentor group will purely be to provide advice and guidance to SME companies in a limited way with no financial obligations.

The group will be divided into the following four core areas:

- Joint Venture: 11 Mentors confirmed
- Technical Alliance/ Partnership: 5 Mentors confirmed
- Overseas Acquisition: 6 Mentors confirmed
- Domestic Acquisition: 3 Mentors confirmed

A list of consultants is also being put together for directional support.

Investors Meet – July, 2019

Objective: Provide a platform for member companies to meet with potential financial investors (e.g. PE funds) to explore partnership and fundraising opportunities.

Knowledge partner: PwC

Scope:

- PwC will invite private equity funds and financial investors to the event.
- ACMA will invite auto companies desirous of securing funding. The companies who fulfill the below selection criteria will be further considered for participation:
 - Company to have a turnover >100 crs (INR) <1000 crs (INR)
 - Company with an EBITDA>15%
 - * actual fig. of 2017-18 and projected fig. for 2018-19
- Each participating company will be required to prepare and share their business plans (comprising of Background, Financial plans and projections etc.) PwC will be creating a business plan template for circulation to interested companies.
- 25 - 30 sets of applications will be accepted out of which 8-10 will be shortlisted basis their relative attractiveness – PwC to evaluate each business plan.
- A prelim session will be organized wherein PwC can explain and guide the companies on how to prepare a robust business plan and what do PEs generally look for in potential targets.

Thank you

Pillar 5

Industry / ACMA Image / PR /
Communication

Social Media Overview

- The organic reach and engagement have been decent. ACMA Automechanika New Delhi content got a lot of engagement in Feb 2019.
- Our mix of engagement and topical posts were well received by the TG, and the number of post engagement increased in this period
- Facebook followers grew to **4,885**
- Twitter followers grew to **3,028**
- Linked In has shown good organic growth and total follower count reached 761



Performance

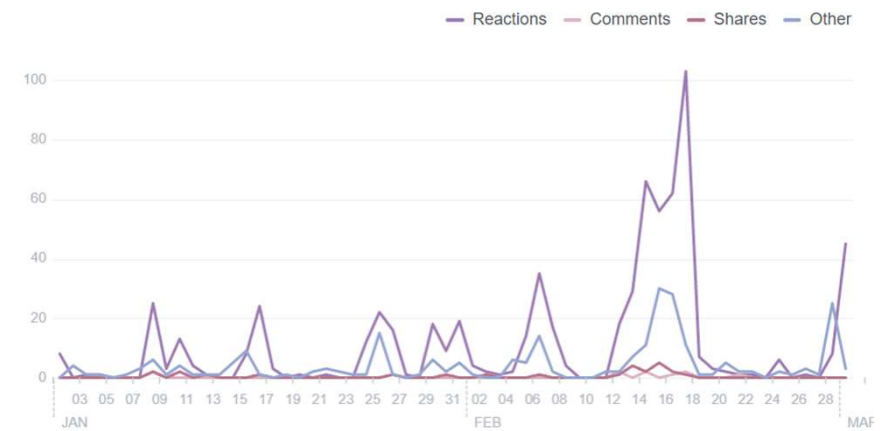
1st Jan – 1st Mar, 2019

Total Page Likes as of Today: 4,837



Page Likes

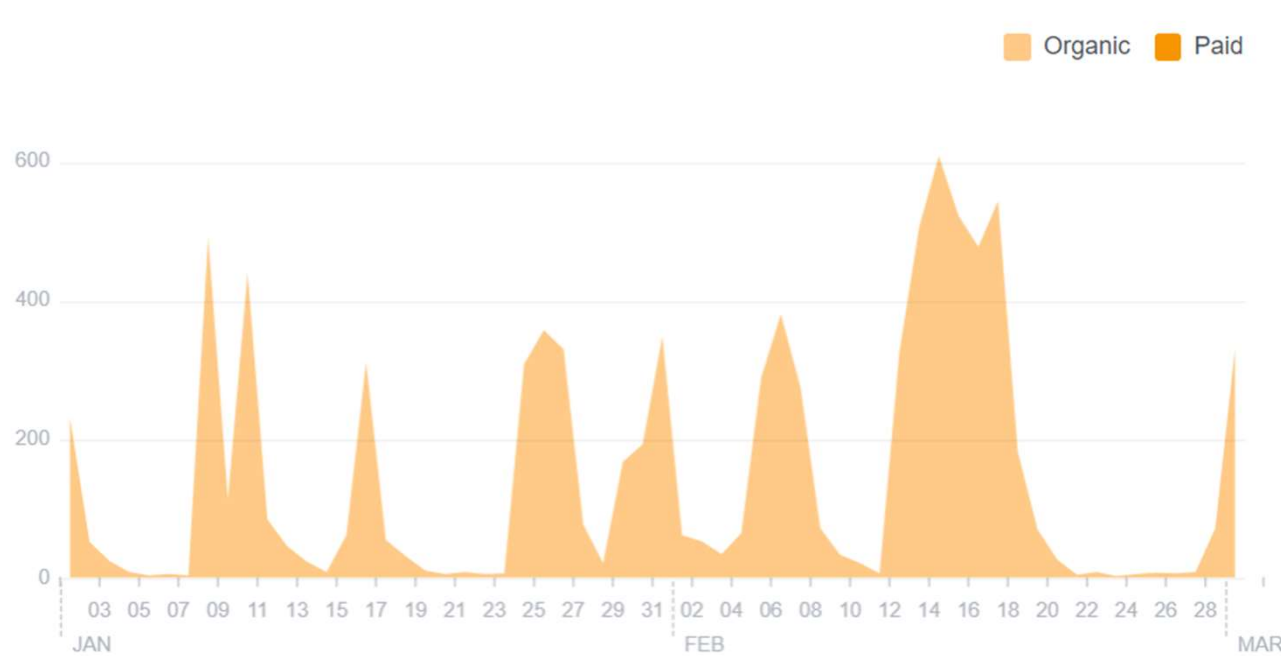
Total Page Likes: 4,837
New page likes: 52



Likes, Comments & Shares

Number of posts: 41
Total likes, comments & shares: 611
Total Post Impressions: 19348

Page Performance



Total **impressions**: 23,339

Total **organic** reach: 10,137

Total paid reach: N/A (No paid ads are run during this period)

Total **engaged** users: 1,172

ACMA India
Published by WBS ACMA BM [?] · 10 January ·

"The auto component industry firmly believes in indigenization and deepening of the value chain in the country."- says Vinnie Mehta, Director General, #ACMA on new steel import norms.

LIVEMINT.COM
Auto firms say steel import norms will delay manufacturing
Automakers said they won't be able to get approval for at least 20% of th...

Performance for your post

555 People Reached

17 Likes, Comments & Shares

15 Likes	12 On Post	3 On Shares
0 Comments	0 On Post	0 On Shares
2 Shares	2 On Post	0 On Shares
9 Post Clicks		
0 Photo views	8 Link clicks	1 Other Clicks

NEGATIVE FEEDBACK

0 Hide Post	0 Hide All Posts
0 Report as Spam	0 Unlike Page

Reported stats may be delayed from what appears on posts

ACMA India
Published by Soumya Sharma [?] · 13 February at 09:36 ·

There are no happy accidents on the road. Learn to put safety first by visiting ACMA Safer Drives pavilion at the forthcoming ACMA Automechanika New Delhi 2019.

ACMA Safer Drives Pavilion and Pledge for Road Safety

ACMA AUTOMECHANIKA NEW DELHI | 14-17 FEBRUARY | PRAGATI MAIDAN

Performance for your post

788 People Reached

38 Likes, Comments & Shares

35 Likes	21 On Post	14 On Shares
2 Comments	0 On Post	2 On Shares
1 Shares	1 On Post	0 On Shares
20 Post Clicks		
12 Photo views	0 Link clicks	8 Other Clicks

NEGATIVE FEEDBACK

0 Hide Post	0 Hide All Posts
0 Report as Spam	0 Unlike Page

Reported stats may be delayed from what appears on posts

ACMA India
Published by Shubhendu ACMA BM [?] · 17 February at 18:29 ·

It's a wrap! Thank you all exhibitors, visitors and the teams behind making #ACMAAutomechanika2019 a big success! We look forward to meeting you all in 2021. #ThankYou #SeeYouSoon

Performance for your post

535 People Reached

40 Likes, Comments & Shares

38 Likes	38 On Post	0 On Shares
2 Comments	2 On Post	0 On Shares
0 Shares	0 On Post	0 On Shares
134 Post Clicks		
91 Photo views	0 Link clicks	43 Other Clicks

NEGATIVE FEEDBACK

0 Hide Post	0 Hide All Posts
0 Report as Spam	0 Unlike Page

Reported stats may be delayed from what appears on posts

ACMA India was live — at JW Marriott Hotel Pune
Published by Shubhendu ACMA BM [?] · 30 January · Pune ·

Nandhini rubber Pvt. Ltd. share their success story at the ACMA Technology Summit & Expo 2019.

Performance for your post

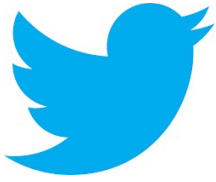
464 People Reached

131 3-second video views

25 Likes, Comments & Shares

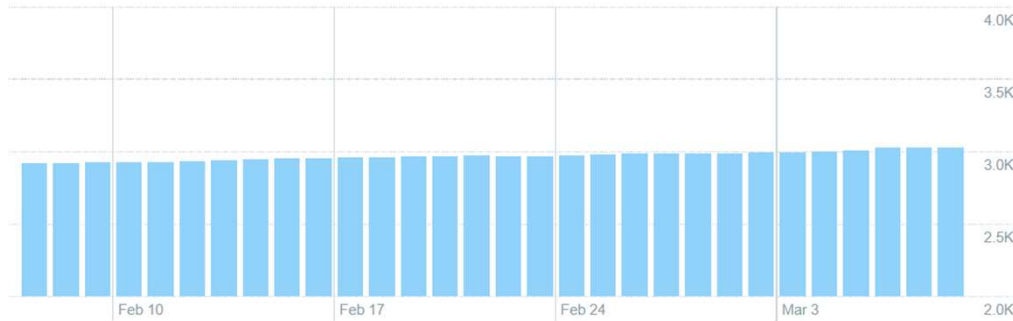
23 Likes	10 On Post	13 On Shares
0 Comments	0 On Post	0 On Shares
2 Shares	2 On Post	0 On Shares
59 Post Clicks		
29 Clicks to Play	0 Link clicks	30 Other Clicks

NEGATIVE FEEDBACK



Twitter

1st Jan – 1st Mar 2019



Your Tweets earned **119.4K impressions** over this **60 day** period



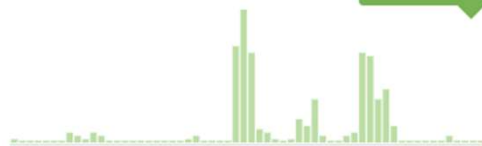
Current follower audience size is **3,028**

We gained around **4 new followers per day**

The tweets received **2k impressions per day** and overall **199.4k impressions** in 60 day period which is great.

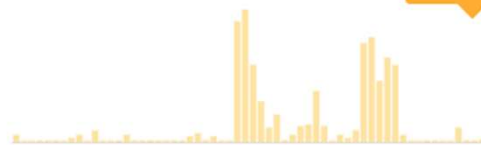
Engagement Analytics

Retweets
241



On average, you earned **4 Retweets** per day

Likes
737



On average, you earned **12 likes** per day

Link clicks
118



On average, you earned **2 link clicks** per day

Regular content and topical tweets have helped in getting a good number of likes and retweets.

Top Tweets

ACMA India @ACMAIndia
 Ram Venkataramani, President ACMA & Director India Pistons Limited, shares his thoughts on the road map for India's component industry ahead of #ACMA, @siamindia and @ATKearney India report on the digital transformation roadmap for India's Automotive industry in New Delhi.
pic.twitter.com/Jf8NS3cwb

Promote your Tweet
 Your Tweet has 1,868 total impressions so far. Get more impressions on this Tweet!

Promote your Tweet

Impressions	1,868
Total engagements	52
Media engagements	19
Likes	14
Retweets	7
Detail expands	6
Profile clicks	4
Link clicks	2

ACMA India @ACMAIndia
 The biggest changes that are coming our way are intensive automation, IOT and artificial intelligence and we should not let good opportunities get away by neglecting these developments. - Rajan Wadhwa, president @siamindia & President @MahindraRise - ACMA
pic.twitter.com/yzHrdyRVQT

Promote your Tweet
 Your Tweet has 2,675 total impressions so far. Get more impressions on this Tweet!

Promote your Tweet

Impressions	2,675
Total engagements	86
Detail expands	31
Media engagements	23
Likes	20
Retweets	8
Link clicks	2
Profile clicks	2

ACMA India @ACMAIndia
 It's a wrap! Thank you all exhibitors, visitors and the teams behind making #ACMAAutomechanika2019 a big success! We look forward to meeting you all in 2021.
 #ThankYou #SeeYouSoon
pic.twitter.com/Jxx1HwUBn6

Promote your Tweet
 Your Tweet has 2,329 total impressions so far. Get more impressions on this Tweet!

Promote your Tweet

Impressions	2,329
Total engagements	128
Media engagements	78
Likes	25
Retweets	8
Detail expands	8
Link clicks	5
Hashtag clicks	3
Profile clicks	1

Twitter mentions are increasing

AutoParts Asia @AutoParts_Asia · Feb 18
 The fourth edition of ACMA Automechanika New Delhi organised by Messe Frankfurt India and Automotive Component Manufacturers Association of India (ACMA) concludes in New Delhi, India
bit.ly/2Gv0LyH
 @ACMAIndia @Automechanikaln @messefrankfurt @MF_IND



GeorgeApp @MyGeorgeApp · Feb 15
 RT @ACIMagazine: @pandeyrs, Managing Director, @HellaIndiaAM addresses the audience on how #RoadSafety can be reduced through innovative solutions and #technology at @ACMAIndia @Automechanikaln in Delhi #ACIMagazine



ANAND Group India @ANANDGroupIndia · Feb 27
 The 1st Automotive Women Entrepreneurs and Employees Summit was hosted by @ACMAIndia Southern Region at Chennai recently. Mr. Sumit Bhatnagar represented ANAND Group at the event. #ANANDGroupIndia



Suhrid Barua @ProSunoon · Feb 14
 ACMA Automechanika @ACMAIndia @Automechanikaln kicks off in New Delhi #AutoTechReview #ACMAAutomechanika



ASDC @SkillsASDC · Feb 26
 "Everybody is concerned about the skill gap which is going to come up in the EV industry, both in terms of manufacturing, sales and after sales." - @nikunjisanghi, Chairman,ASDC at the @ETAuto #ETAUTOEVC @NSDCINDIA @MSDESkillIndia @siamindia @ACMAIndia @FADA_India @arindamI



HELLA
 Moments from mechanic training activity at ACMA Safer Drives.
 We are committed to build a safer ecosystem by training people and educating them about #RoadSafety @ACMAIndia @Automechanikaln
 #ACMAAutomechanika2019 #Hella #HellaIndia



ET Auto @ETAuto · Feb 15
 @ETAuto at @ACMAIndia #Automechanika, Hall number 9, Pragati Maidan, New Delhi



ACI Magazine @ACImagazine · Feb 15
 @pandeyrs, Managing Director, @HellaIndiaAM addresses the audience on how #RoadSafety can be reduced through innovative solutions and #technology at @ACMAIndia @Automechanikaln in Delhi #ACIMagazine



Indo-Bangla Auto Show @SIAMDhakaAutoSho · Feb 21
 Auto majors from India are going to showcase their latest product offerings at Indo-Bangla Automotive Show 2019. Be there...
 For more details click on: siamonline.in/indo-banglaaut...
 @siamindia #IndoBanglaAutoShow @ACMAIndia @atmaindia_org #BMAMA #BAAMA #IBBCI #Dhaka #Auto #India



Coming To Dhaka

www.siamonline.in/indo-banglaautomotiveshow

MA Automechanika, Ramashankar Pandey and 4 others



Engagement Analytics

Follower highlights

761
Total followers

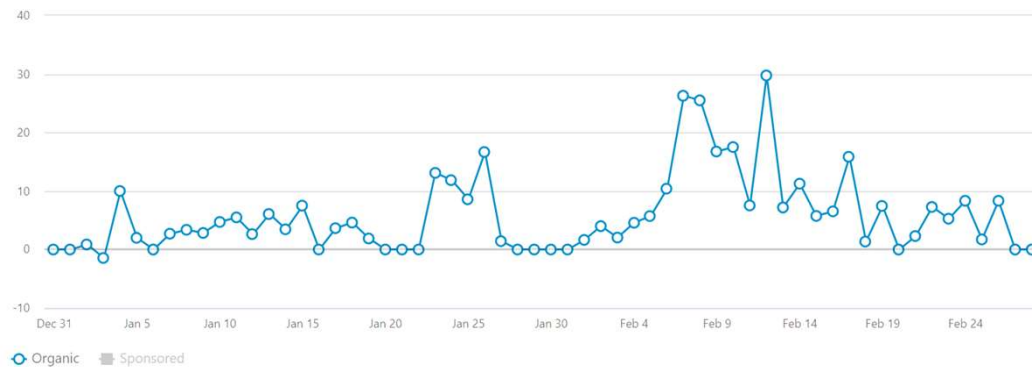
51 ▲ 30%
New followers in the last 30 days 2/5/2019 - 3/7/2019

Follower Demographics

Data for: Location

Top locations

Location	Followers	% of Followers
New Delhi Area, India	135	20.83%
Kalyan Area, India	63	9.72%
Chennai Area, India	52	8.02%
Gurgaon, India	52	8.02%
Bengaluru Area, India	51	7.87%
Mumbai Area, India	44	6.79%
Pune Area, India	27	4.17%



The engagement on LinkedIn in the last 3 months was more than previous 3 months mainly due to ACMA Automechanika New Delhi. There is good growth in organic engagement, in terms of likes and follows.

Total follower count grew to **761**. The LinkedIn page has got **30%** of organic growth in last 1 month. This happened after **ACMA Automechanika New Delhi**.

Top Posts

ACMA India
761 followers
1mo

In a move that underlines its commitment towards driving growth, **#ACMA** signs MOU with SDMC (Association of Automotive Parts, Distributors & Producers) of Poland to promote Indo-Polish automotive trade in Investments. A team of 10 member ACMA CEOs will be visiting Poland to explore investment opportunities.



ACMA India
761 followers
1mo

Critical to Quality (CTQ) Trees help translate broad customer needs into specific, actionable, measurable performance requirements. Here are few glimpses from the "One day Session on Critical to Quality (CTQ) Tree" organized on 12th January 2019 at Centre for excellence, Jamshedpur.



ACMA India
761 followers
1mo

The 4th edition of the ACMA Technology Summit, held on January 29-30, 2019 in Pune, themed 'Indian Auto Component Industry – Transforming to Stay Competitive', brought together a confluence of thought leaders and witnessed incisive sessions on Industry 4.0, electric mobility, AI, retrofitting technologies and renewable energy among others. Here are few glimpses of a very successful **#4thACMATechSummit**



Thank You