The Capital Court, 6th Floor

Olof Palme Marg,Munirka

New Delhi 110 067, India

Tel: + 91-11-26160315 Fax : +91-11-26160317

**Automotive Component Manufacturers Association Of** acma@acma.in | www.acma.in

**India**

**(By E‐mail only)**

26th March 2019

To: **All Members**

**CONFERENCE ON LIGHT WEIGHTING**

**9.00 a.m.: Tuesday, 30th April 2019**

**Venue: Hotel Le Meriden, Connaught Place,**

**New Delhi 110001**

We are pleased to inform that ACMA (Northern Region) is organizing a half-a-day **“Conference on Light Weighting”** on **Tuesday, 30th** **April 2019** from **09.00** **a.m. to 4:00 p.m.** at Hotel Le Meriden, Connaught Place, New Delhi – 110001.

**Program Objective**

As you are aware, the automotive industry across the globe is impacted by fast changing trends. To prepare for the next decade, the automotive companies are working on meeting the megatrends of going Green, connected and lighter.

Considering climate change as prime concern, there is significant pressure on improving fuel efficiency, within restricted cost. The next phase of CAFÉ norms effective April 2022 are aimed at further reducing the carbon footprint by the automobile industry and demands Passenger Cars to be 30% more fuel efficient.

Taking cognizance of emerging vehicle electrification trend and stringent FE norms, the automotive Industry is increasing looking at Light Weight materials/solutions to offset mass of components, thereby reducing overall vehicle weight, in both EV and IC engine vehicles.

While the government is working on developing charging Infrastructure for EVs, Light weighting currently tops the list of OEM strategies, to shave off the vehicle weight. They are looking for insights from component manufacturers to meet demands of improved fuel economy. Global OEMs such as GM, JLR, Mercedes

Benz etc. are coming up with vehicles using multiple materials including aluminum, carbon fibre composites, high strength steel, magnesium, rubber, engineered plastics for body, chassis, interior, power train and under-the-hood applications.

The introduction of light-weight materials has given a paradigm shift to industry and has enabled component manufacturers to rethink about new materials, joining techniques and assembly processes. However, the biggest challenge amongst suppliers is to cost-effectively join dissimilar materials while meeting safety and performance standards.

To understand more about Light-Weighting, ACMA is organising the **Conference** **on Light Weighting** on **Tuesday, 30th April 2019 at Hotel Le Meridien, New**

**Delhi.**

**The conference will cover insights from:**

* Global Experts: Fraunhofer Institute, BEN Research Pte – Singapore based research Firm, IHS Markit – Knowledge Partner Conference;
* OEMs
* Leading Component Manufacturers

We invite R&D experts from Member companies to take advantage of platform to explore opportunities in light Weighting and confirm participation by filling attached **Reply Form at Annexure I**.

**Participation Fee:**

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | **Category** | | |  | **Amount** | **GST** |  |  | **Total Amount** | |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | Rs 3,000/- per participant |  |  |  |  |  |  |
|  | **Members** |  | 18% |  |  | **Rs 3,540/-** |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | Rs 3,700/- per participant |  |  |  |  |  |
|  | **Non-Members** | |  |  |  |  |  | **Rs 4,366/-** |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |

We look forward to your making best use of this platform, by confirming your participation.

You are requested to take advantage of this unique program specially designed for ACMA (NR) members and confirm your participation/nominations through the enclosed Reply Form, at the earliest.

We look forward to receiving your support.

**Encl.:** [**Annexure I - Reply Form**](file:///C:\Users\Vikram\Downloads\Annexure%20I_Reply%20Delegates%20(2).doc)

[**Annexure II – Brand Promotional Opportunity**](file:///C:\Users\Vikram\Downloads\Annexure%20II_Brand%20Promotional%20Opportunity%20(2).docx)[**Annexure III – Tentative Program**](file:///C:\Users\Vikram\Downloads\Broad%20Program-24April2019.docx)

**Sd./-**

**Secretary**

Circular No: ACMA/2018-19/190

**Eastern Region :** Room No. 4, Centre for excellence, Jubilee Road, Jamshedpur-831001 Tel +91-657-3203261, 224670-Extn -24 Telefax +91-657-2230035 Email : acmaer@acma.in

**Southern Region** **:** 1-B, “Crystal Lawn”, 20 Haddows Road, First Street, Chennai - 600006 Tel: + 91-44-28330968/0949 Fax : +91-44-28330590 E-mail : acmasr@acma.in

**Western Region:** Office No.C, 10thfloor, Godrej Eternia “C”, Old Mumbai-Pune Highway, Wakdewadi, Shivaji Nagar, Pune-411005, Maharashtra, Tel 020-66061219 Fax: 020-66061220 E-Mail: [acmawr@acma.in](mailto:acmawr@acma.in)

## 

## REPLY FORM DELEGATES– Annexure I

(Prior to mailing this, you may fax / e-mail the form)

The Secretary (Northern Region) Fax No.: 011-26160317

ACMA – Northern Region E-mail: mayank.nigam@acma.in

6th Floor, The Capital Court [Jairaj.kumar@acma.in](mailto:Jairaj.kumar@acma.in)

Olof Palme Marg, Munirka hansraj.sarma@acma.in

New Delhi 110 067 Mobile: 9873479790 / 9711159124 / 7060508867

**Prior Registration is Must for Delegates**

***Dear Sir,***

**Conference on Light Weighting**

**9.00 a.m.: Tuesday, 30th April 2019**

**Venue: Hotel  Le Meriden, Connaught Place,**

**New Delhi 110001**

**We are nominating the following personnel as delegates from our organization \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **S.No.** | **Name** | **Designation** | **Personal E-mail ID of** **Participants** | **Mobile No** |
| **1.** |  |  |  |  |
| **2.** |  |  |  |  |
| **3.** |  |  |  |  |

**Nominated By**

|  |  |  |  |
| --- | --- | --- | --- |
|  |  |  |  |

**Note:** Kindly mail us the word copy of the Reply Form

**Participation fees for delegates:**

|  |  |  |  |
| --- | --- | --- | --- |
| **Category** | **Amount** | **GST** | **Total Amount** |
| **Members** | Rs 3, 000/- per participant | 18% | **Rs 3, 540/-** |
| **Non-Members** | Rs 3, 700/- per participant | **Rs 4, 366/-** |

|  |  |
| --- | --- |
| **Invoice to be sent to** | **Particulars** |
| Name |  |
| Designation |  |
| Company |  |
| Address |  |
|  |  |
| GST No. |  |
| Mobile/ Phone Number |  |

Signature

**------------------------------------TEAR OFF HERE, ENCLOSE CHEQUE------------------------------------------------**

Please find enclosed our Cheque / D.D. No.\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ dated \_\_\_\_\_\_\_\_\_\_\_\_\_ for **Rs.** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ favouring **Automotive Component Manufacturers Association of India,** payable at **New Delhi**, towards sponsorship charges. TDS has/ has not been deducted, TDS Amount Rs.\_\_\_\_\_\_\_\_\_\_\_. Company name \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

**Companies can also do the NEFT/RTGS. The details are given below -:**

**Bank Name: HDFC Bank Ltd.**

**Bank Address: R.K.Puram, Sector – 4, New Delhi**

**Bank Account No.: 05882320000138**

**Bank Account Type: Current**

**Bank Account Name: Automotive Component Manufacturers Association of India**

**IFSC Code: HDFC0000588**

**MICR Code: 110240089**

**Note:** Kindly provide us the UTR No. and also TDS deduction details after the transaction along with the date of transaction to enable us to track the payment.

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## 

(Northern Region)

## REPLY FORM – Annexure II

(Prior to mailing this, you may fax / e-mail the form)

The Secretary (Northern Region) Fax No.: 011-26160317

ACMA – Northern Region E-mail: mayank.nigam@acma.in

6th Floor, The Capital Court [Jairaj.kumar@acma.in](mailto:Jairaj.kumar@acma.in)

Olof Palme Marg, Munirka hansraj.sarma@acma.in

New Delhi 110 067 Mobile: 9711159124

9873479790/7060508867

**Brand Promotional Opportunity**

**Conference on Light Weighting**

**9.00 a.m.: Tuesday, 30th April 2019**

**Venue: Hotel  Le Meriden, Connaught Place,**

**New Delhi 110001**

**We would like to opt. for\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Sponsorship**

**Sponsorship Benefits for Corporates:**

1. **Principal Sponsorship - Rs. 2,00,000/-**

* Name & logo of the company on the Backdrop
* Opportunity to run a 3 minute video of the Company during breaks
* Circulation of company brochures etc. to all participants at the Conference (to be provided by the company).
* Promotion of Company name and logo at the venue at prominent places through “Thank You Sponsors” Panels.
* 7 representatives of the company to join on complimentary basis.

1. **Associate Sponsorship - Rs. 1,00,000/-**

* Name & logo of the company on the Backdrop
* Circulation of company brochures etc. to all participants at the Conference (to be provided by the company).
* Promotion of Company name and logo at the venue at prominent places through “Thank You Sponsors” Panels.
* 5 representatives of the company to join on complimentary basis.

1. **Co-Sponsorship - Rs. 50,000/ -**

* Circulation of company brochures to all participants at the Conference (to be provided by the company).
* Promotion of Company name and logo at the venue at prominent places through “Thank You Sponsors” Panels.
* 3 representatives of the company can join on complimentary basis.

|  |  |
| --- | --- |
| **Invoice to be sent to** | **Particulars** |
| Name |  |
| Designation |  |
| Company |  |
| Address |  |
|  |  |
| GST No. |  |
| Mobile/ Phone Number |  |

Signature

**-----------------------------------TEAR OFF HERE, ENCLOSE CHEQUE----------------------------------------**

Please find enclosed our Cheque / D.D. No.\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ dated \_\_\_\_\_\_\_\_\_\_\_\_\_ for **Rs.** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ favouring **Automotive Component Manufacturers Association of India,** payable at **New Delhi**, towards sponsorship charges. TDS has/ has not been deducted, TDS Amount Rs.\_\_\_\_\_\_\_\_\_\_\_. Company name \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

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**Bank Address: R.K.Puram, Sector – 4, New Delhi**

**Bank Account No.: 05882320000138**

**Bank Account Type: Current**

**Bank Account Name: Automotive Component Manufacturers Association of India**

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**MICR Code: 110240089**

**Note:** Kindly provide us the UTR No. and also TDS deduction details after the transaction along with the date of transaction to enable us to track the payment.

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**Conference on Light Weighting**

**9.00 a.m.: Tuesday, 30th April 2019**

**Venue: Hotel  Le Meridien, Connaught Place, New Delhi**

**Tentative Program**

|  |  |
| --- | --- |
| 0900 – 0930 hrs. | Registration |
| **Inaugural Session** | |
| 0930 - 1045 hrs. | * Welcome Address: Mr. Deepak Chopra, Chairman – Northern Region, ACMA & Group CEO, Anand Group |
| * Address by Mr. Ramchandra Rao, Chairman – ACMA Sub-committee on Raw Materials & MD, Indo Schottle Auto Parts |
| * Presentation on Global Trends and Ideas: Mr Paolo Martino, IHS Markit, Knowledge Partner - Conference |
| * Address by Chief Guest - Mr Priyank Bharti, Joint Secretary, Ministry of Road Transport & Highways |
| * Vote of Thanks by Mr Vinnie Mehta, Director General, ACMA |
|  |  |
| 1045 - 1100 hrs. | **Tea Break** |
| **Session – I: Knowledge Session (Focused on Materials)**  The Session focused on Materials will enable us gather insights from Academia and Global Experts on introduction of New Materials and its application in automotive Industry and how its application can help component manufacturers and OEMs | |
| 1100 - 1220 hrs. | * Multi-Material Light Weight solutions for automotive applications : Insights by Dr. Torben Seemann, MD, Fraunhofer Institute |
| * Light weighting strategies for Indian Auto suppliers – Light weighting vs Cost Benefits vs Design freedom: Insights from Mr Luca Mezzo, Global Light Weighting Expert, BEN (Business Expert Network) |
| **Session – II: Leading Innovations - Insights by Companies**  In light of Café Norms and importance of weight reduction technologies, the Session will cover insights from companies who have introduced new alloys to achieve Light Weighting and enabled them being competitive. The session will cover innovations introduced in Engine Components, Transmissions, Chassis & Body Interiors | |
| 1220 – 1330 hrs. | * Insights by Mr Suresh KV, President, ZF India on Light weight concepts in Chassis and Steering Systems |
| * Insights by Mr. M S Shankar, President - Technology and Innovation, Anand Group on Light Weight concept across various product groups |
| * Insights by Mr. G. Raju, Chief Executive Officer & Director, BAPL Rototech on use of Plastics |
| * Insights by India Pistons\* |
|  |  |
|  | Q&A |
|  |  |
| 1330 - 1400 hrs. | **Lunch Break** |
|  |  |
| **Session – III: Insights by OEMs**  Application of Light Weight technologies & possible Opportunities | |
| 1400 - 1500 hrs. | * Insights by Dr. Akella Sarma, Sr. General Manager – Product Development, Mahindra & Mahindra |
| * Insights by Mr. Alok Jaitley, Vice President – Technical Administration, Engineering, Research, Design & Development, Maruti Suzuki India |
| * Insights by Mr. Sachin Agarwal, Sr. Vice President – R&D, Volvo Eicher Commercial Vehicle\* |
|  |  |
| 1500 - 1515 hrs. | Summarisation of Sessions by Mr. Navin Paul, EC Member, ACMA |
|  |  |

\* To be confirmed

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