Export-Import analysis of Indian auto-component industry View: FY 18

Prepared for ACMA

Strictly private and confidential

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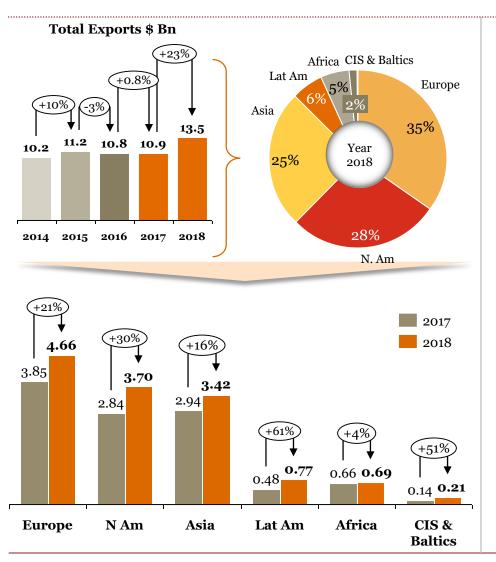
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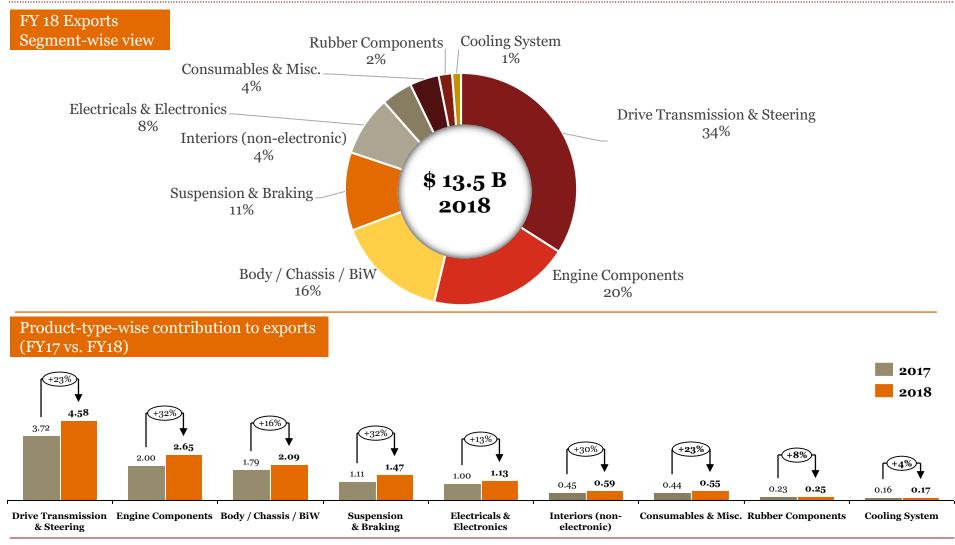
Summary for FY-18

Overview of "Exports" for Indian auto component industry in FY 18

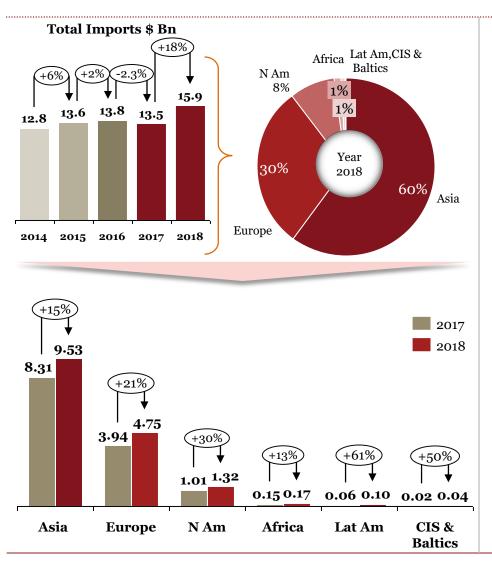


- ➤ Although, Europe was the highest value export destination, the increase in exports to N. America was substantial. The overall increase in exports this FY (Yo-Y) has been unprecedented.
- ➤ 'Engine, transmission and steering parts' saw substantial export growth compared to last FY and contributed ~54% of the overall auto component exports from India; the rest ~46% is contributed by the segments such as chassis, bumpers, rubber products etc.
- Increasing exports is a testimony of the fact that Indian automotive components manufacturers are increasingly penetrating the global supply chain

Segmentation by product type: Exports (FY-o-FY)

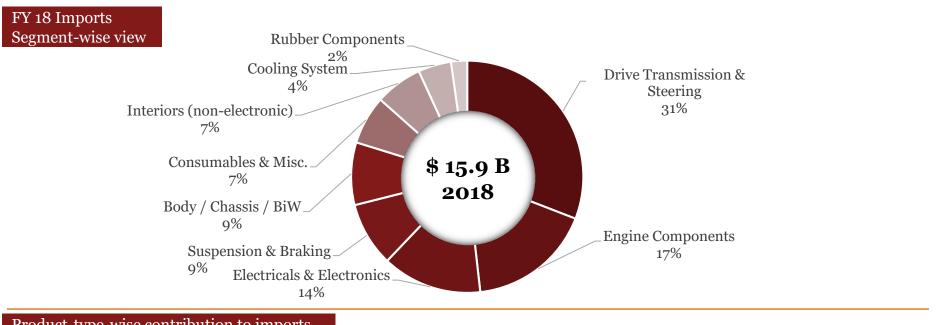


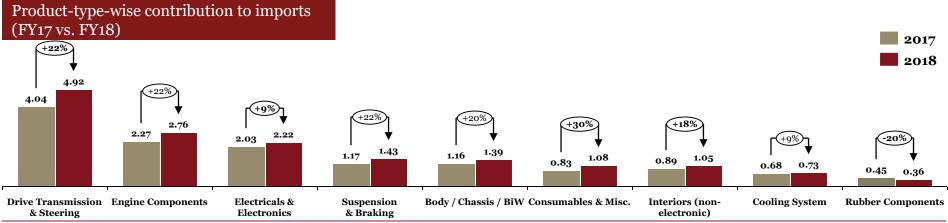
Overview of "Imports" for Indian auto component industry in FY 18



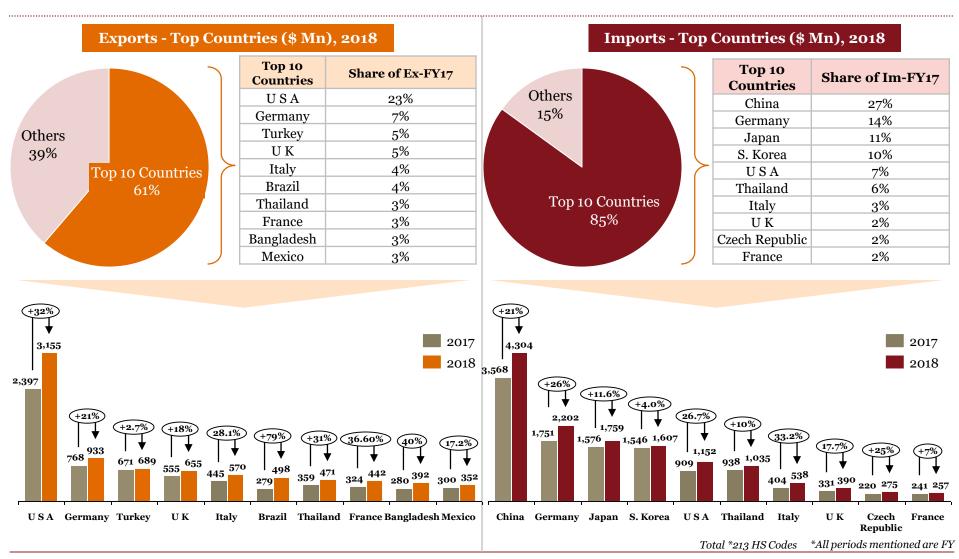
- ➤ Increase in exports outweighed the increase in imports, which shows a positive development from the perspective of domestic automotive component players
- ➤ The fiscal deficit decreased by ~7% compared to last FY.
- Engine, transmission, steering and suspension parts account for > 50% of overall autocomponents being imported
- ➤ Imports from countries such as China, Japan and Germany has increased proportionally
- Engine, transmission, steering and suspension
 parts recorded substantial increase in the imports
 (~22% increase)

Segmentation by product type: Imports (FY-o-FY)





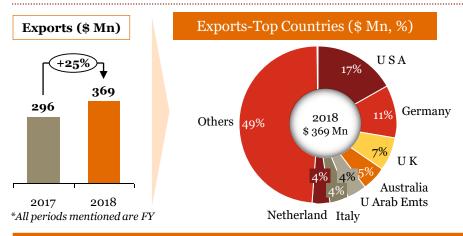
Key highlights of "Exports" & "Imports" in FY 18



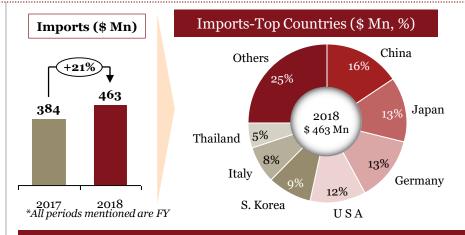
Chapter wise detailed analysis

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Rubber and articles

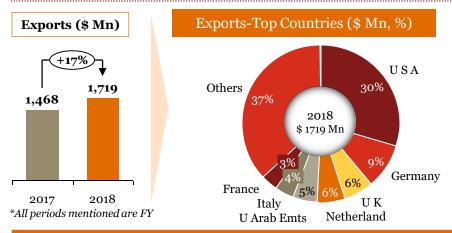


Top 3 Export Items					
HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)	
40092100	Reinforced or otherwise combined only with metal: without fittings	57	Belgium	2	
			China	5	
			USA	14	
40093100	Tubes, Pipes and hoses of vulcnised rubber other than hard rubber: Without fitting	29	Belgium	20	
	-		UK	26	
			USA	12	
40169990	Others : Arcticles of Vulcanized Rubber other than hard rubber	184	Germany	25	
			Netherland	62	
			USA	101	

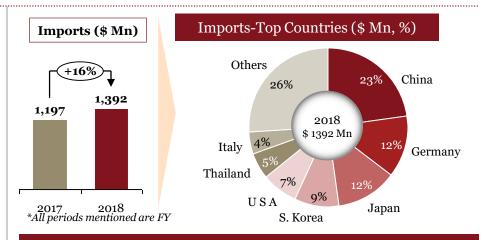


Top 3 Import Items					
HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)	
40169990	Others : Arcticles of Vulcanized Rubber other than hard rubber	169	China	34	
			Germany	21	
			Korea	20	
40169330	Rubber seals (Oil seals and the like)	79	Germany	11	
			Japan	14	
			USA	12	
40169320	Rubber rings (O-ring)	47	Germany	8	
			Japan	7	
			USA	7	

Articles of iron or steel

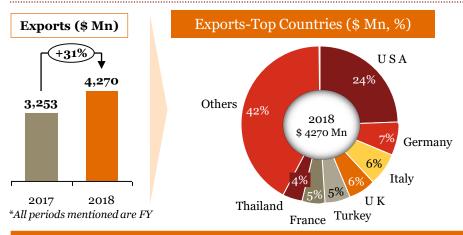


Top 3 Export Items						
HS Codes	Description	Total Value	Country	Value		
73181500	Threaded articles: Other screws and bolts, whether or not with	266	Germany	21		
	their nuts or washers		Netherland	26		
			UK	46		
73261910	For automobiles and earth	201	Germany	93		
	moving equipments	noving equipments		42		
			USA	42		
73269099	All Other Articles Of Iron/Steel Forged or stamped but not further worked	724	U Arab Emts	294		
	Worked		UK	378		
			USA	584		

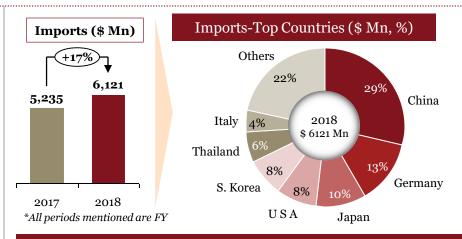


	Top 3 Import Items						
HS Codes	Description	Total Value	Country	Value			
73269099	All Other Articles Of Iron/Steel Forged or stamped but not further worked	512	China	141			
			Germany	47			
			Japan	57			
73181500	Threaded articles: Other screws and bolts, whether or not with their nuts or washers	410	China	74			
	Washers		Germany	60			
			Japan	64			
73182990	Other non-threaded articles	135	China	28			
			Germany	18			
			Japan	17			

Machinery and mechanical appliances, electrical equipment, sound recorders and reproducers, television image and sound recorders. and reproducers, and parts



	Top 3 Export Items						
HS Codes	Description	Total Value	Country	Value			
84099990	Other parts of diesel engine: Other	353	Italy	28			
			UK	11			
			USA	161			
84139190	Others (Parts of Steering Pump Assembly	303	Germany	199			
			U Arab Emts	28			
			USA	32			
84834000	Gears and gearing, other than toothed wheels, chain sprockets and other transmission elements presented separately; ball or roller screws; gear boxes and other speed changers,	328	China	114			
	including torque converters		Italy	174			
	5 .		USA	562			

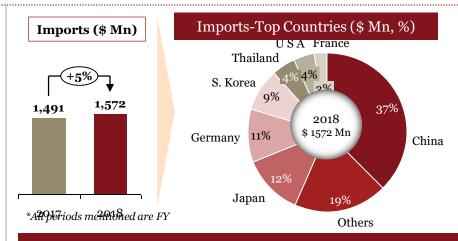


	Top 3 Import Items						
HS Codes	Description	Total Value	Country	Value			
84314990	Other : Wheels and Components for Construction and Earthmoving	448	China	169			
	Equipments	Equipments	S. Korea	68			
			USA	50			
84073410	Spark Ignition Reciprocating Piston Engine of a Cylinder for motor cars	383	China	100			
			S. Korea	51			
			South Africa	111			
84099990	Other parts of diesel engine: Other	587	China	87			
			Germany	98			
			Korea	68			

Electrical machinery and equipment and parts thereof

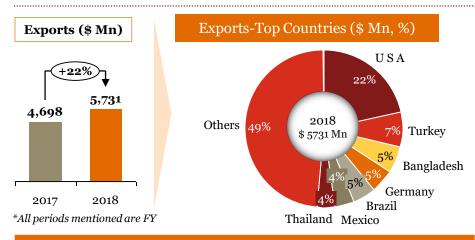


Top 3 Export Items						
HS Codes	Description	Total Value	Country	Value		
85030090	Parts of other rotating electric plants	135	Germany	27		
			Mexico	5		
			USA	46		
85114000	Starter motors and dual purpose starter- generators	127	Germany	78		
			Thailand	23		
			USA	36		
85443000	Ignition wiring sets and other wiring sets	204	Hungary	25		
	of a kind used in vehicles, aircraft or ships		UK	83		
			USA	230		

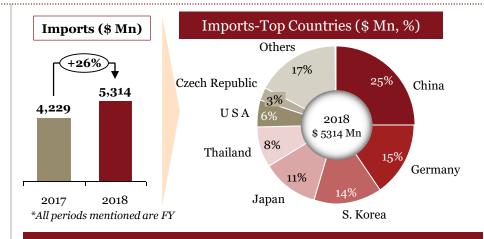


Top 3 Import Items						
HS Codes	Description	Total Value	Country	Value		
85030090	Parts of other rotating electric plants	294	China	156		
	raits of other rotating electric plants		Germany	35		
			Spain	32		
85013119	DC motors :Other	155	China	49		
			Germany	7		
			Japan	66		
85011019	DC motor :Other	156	China	57		
			Japan	19		
			Korea	21		

Vehicles other than railway or tramway rolling - stock, and parts and accessories

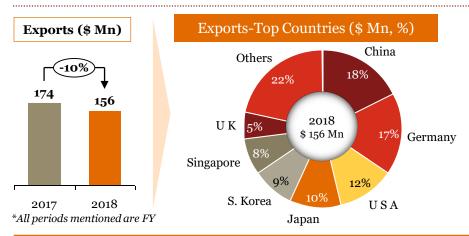


Top 3 Export Items					
HS Codes	Description	Total Value	Country	Value	
87083000	Brakes and servo-brakes; parts thereof	420	Germany	26	
			U K	38	
			USA	126	
87085000	Drive-axles with differential, whether or not provided with other transmission components, non-driving axles; parts thereof	343	Italy	190	
			Turkey	168	
			USA	189	
87089900	Other: Motor vehicle parts (Reservoir for Hydraulic Power Steering Systems+Steering Gear Systems and	2612	Brazil	552	
Parts)			Turkey	910	
			USA	1343	

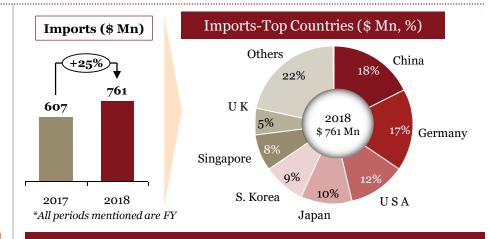


Top 3 Import Items						
HS Codes	Description	Total Value	Country	Value		
87089900	Other: Motor vehicle parts (Reservoir	1792	China	340		
	for Hydraulic Power Steering Systems+Steering Gear Systems and Parts)		Germany	288		
		S. Korea	330			
87084000	Gear boxes and parts thereof	1004	Japan	251		
			-	S. Korea	220	
			USA	102		
87082900	Other parts and accessories of bodies (including cabs):Other	402	China	76		
			Germany	133		
			Thailand	50		

Optical, photographic, cinematographic, measuring, checking, precision, medical or surgical instruments and apparatus; parts and accessories



Top 3 Export Items				
HS Codes	Description	Total Value	Country	Value
90292020	Speedometers, non-electrical	15	Spain	2
			Thailand	11
			Turkey	21
90319000	Other optical instruments and appliances :Parts and accessories (Measuring & Checking Insturments -Sensors)	50	Germany	34
			UK	7
			USA	10
90328990	Other automatic regulating/ controlling instruments and apparatus	84	Singapore	19
			U Arab Emts	36
			USA	82



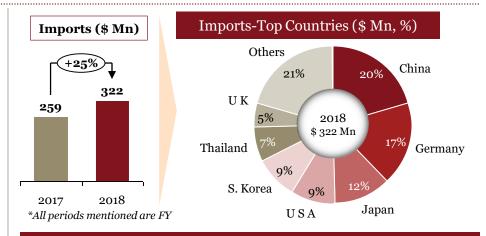
Top 3 Import Items				
HS Codes	Description	Total Value	Country	Value
90328990	Other automatic controlling/ regulating instruments	465	China	102
			Germany	81
			Singapore	56
90319000	Other optical instruments and appliances :Parts and accessories (Measuring & Checking Insturments - Sensors)	274	Germany	46
			Japan	36
	ŕ		S. Korea	38
90158030	Geophysical instruments	21	France	5
			Thailand	2
			USA	7
		*Ali	periods mention	ned are FY

Chapter 70,72,68,83,91 & 94

Multiple Chapters



Top 3 Export Items				
HS Codes	Description	Total Value	Country	Value
68138100	Brake linings and pads (Not containing Asbestos)	48	Canada	6
			Poland	7
			USA	12
83012000	Locks of a kind used for motor vehicles	50	Brazil	25
			Thailand	5
			USA	4
94012000	Seats of a kind used for motor vehicles	30	Brazil	11
			Germany	20
			USA	70



Top 3 Import Items				
HS Codes	Description	Total Value	Country	Value
94012000	Seats of a kind used for motor vehicles	55	China	10
			Germany	16
			UK	10
70091090	Other rear-view mirror for vehicle	36	China	11
			Germany	9
			USA	8
83023090	Other articles: Base Metals	46	Germany	10
			S. Korea	10
			Thailand	5



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