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India: Automotive deals Q3 FY19

Prepared for ACMA

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Executive Summary of Automotive deals and FDI in India Snapshot

Mergers and Acquisitions (M&A)

Total M&A deals count	
2	
1 (Value disclosed)	1 (Value not disclosed)

Value of disclosed deals
\$ 65 Mn

M&A for Vehicle Manufacturers
\$ 65 Mn

M&A for Components Manufacturers
Undisclosed

The M&A deals section in this report only contains the domestic, inbound and outbound M&A; any type of PE investments, equity infusion etc. is not the part of this section

FDI investments in India

Number of FDI transactions in the Automotive sector	
16	
16 (Number of involved Indian entities)	16 (Number of involved foreign entities)

Total Value of FDI
\$ 107 Mn

FDI into Vehicle Manufacturers
\$ 20 Mn

FDI into Components Manufacturers
\$ 87 Mn

The total number of transactions covered in this report contains FDI investments in the vehicle manufacturing as well as automotive component manufacturing sector in India.

The FDI investments are tracked from the DIPP listings. Although, most of the major transactions have been covered, the list under consideration cannot be claimed as exhaustive.

Domestic PE deals in India

Number of domestic PE deals in the Automotive sector	
4	
4 (Value disclosed)	0 (Value not disclosed)

Value of disclosed deals
\$ 356 Mn

PE Deals -Vehicle Manufacturers
\$ 24 Mn

PE Deals -Components Manufacturers
\$ 332 Mn

PE Deals constitute private equity, angel/seed and other individual/group investments PIPE (Private investments in Public Equity) deals and other large open market events (like QIBs – Qualified Institutional Buyers, IPOs etc.) – irrespective of size of stake sale/purchase - have not been included in this publication. Although, most of the major transactions have been covered, the list under consideration cannot be claimed as exhaustive.

Automotive M&A deals in India

M&A Deals in India

Automobile Manufacturers						
Date	Target	Buyer	Seller	Type of Deal	Deal Value (\$ Mn)	Stake (%)
15-Oct-18	Twenty Two Motors Pvt. Ltd.	Kwang Yang Motor Co. Ltd.	Undisclosed	Inbound	65	Undisclosed

Component Manufacturers						
Date	Target	Buyer	Seller	Type of Deal	Deal Value (\$ Mn)	Stake (%)
6-Nov-18	Comstar Automotive Technologies Pvt. Ltd.	Sona BLW Precision Forgings Ltd.	Blackstone Advisors India Pvt. Ltd.	Merger / Acquisition	Undisclosed	100

■ Largest Deal by Value
■ Electric Vehicle Space

Scope of this report - Oct-18 to Dec-18

Source: PwC Research

FDI investments in Automotive sector in India

FDI investments in India

Vehicle Manufacturers

S. No.	Name of Indian Company	Name of Foreign Entity	Country	FDI (\$ Mn)
1	Hyundai Dymos India Private Limited	M/s. Hyundai Dymos Inc.	South Korea	19.6

Component Manufacturers

S. No.	Name of Indian Company	Name of Foreign Entity	Country	FDI (\$ Mn)
1	Seoyon E-hwa Automotive Pvt Ltd.	Seoyon E-hwa Co Ltd	South Korea	16.39
2	EMITEC Emission Control technologies Ind.	Continental Emitec Verwaltungs Gmbh	Germany	13.53
3	Wanfeng Aluminum Wheel (India) Private	Zhejiang Wanfeng Motorcycle Wheel Co. Lt	China	7.93
4	NGK Spark Plugs India Private Limited	Ngk Spark Plug Co., Ltd	Japan	6.5
5	Goshi India Auto Parts Pvt Ltd	Goshi Giken Co. Ltd	Japan	6.38
6	Aisan Auto Parts India Private Limited	Aisan Industry Co. Ltd.	Japan	6.36
7	Futaba Industrial Gujarat Private Limited	Futaba Industrial Co. Ltd.	Japan	5.67
8	Asti India Private Limited	Asti Corporation	Japan	5.66
9	Showa India Pvt. Ltd.	Showa Corporation	Japan	4.18
10	Gedia India Automotive Components Privat	Gedia Automotive International Gmbh	Germany	3.45
11	Ksh Automotive Private Limited	Saehan Industrial Co. Ltd	South Korea	3.11
12	Dayco Power Transmission Private Limited	Dayco Europe S.R.L.	Italy	2.74
13	Cooper Standard Automotive India Private	Cooper Standard Automotive Inc	U.S.A.	1.89
14	Lohr India Private Limited	Lohr Industrie	France	1.81
15	Delfingen India Pvt Ltd	Delfingen Asia Pacific Holding Pte Ltd	Singapore	1.29

- Largest Deal by Value
- Electric Vehicle Space

Scope of this report - Oct-18 to Dec-18 List includes FDI of >\$ 1.0 Mn per target entity| Source: PwC Research, DIPP

PE Deals

Domestic PE deals in India

Vehicle Manufacturers						
Date	Target	Buyer	Seller	Type of Deal	Deal Value (\$Mn)	Stake (%)
30-Nov-18	Hero Electric Vehicles Pvt. Ltd.	Alpha Capital Advisors Pvt. Ltd., V'Ocean Investments Ltd.	Undisclosed	Private Equity	23.89	Undisclosed

Component Manufacturers					
Date	Target	Buyer	Seller	Deal Value (\$ Mn)	% Sought
06-Nov-18	Sona BLW Precision Forgings Ltd.	Blackstone Advisors India Pvt. Ltd.	JM Financial India Fund	300	66.28
15-Oct-18	Happy Forgings Ltd.	India Business Excellence Fund III	Undisclosed	27.12	Undisclosed
12-Dec-18	Sedemac Mechatronics Pvt. Ltd.	Iron Pillar India Fund I	Undisclosed	4.73	3.65

■ Largest Deal by Value
■ Electric Vehicle Space

Scope of this report - Oct-18 to Dec-18

Source: PwC Research

Technology Transfers/ Strategic Collaborations

Technology Transfers/ Collaborations in India

All technology transfers, collaborations, etc. have been bucketed into five main component areas – Engine, Suspension, Transmission, Interiors, Body & Chassis and Electrical & Electronics as per the technology flow to take place in each automotive deal.

Similarly, all technology transfers, collaborations, etc. between or led by vehicle manufacturers have been bucketed into five main vehicle segments – Passenger Vehicles, Commercial Vehicles, Two-Wheelers, Three-Wheelers and Tractors. In addition, electric mobility as a category encompasses all deals in the EV space.

Vehicle Manufacturers

S. No.	Category	Name of Entities Involved		Technology In Focus / Strategic Intent
1	Electric mobility	Twenty Two Motors Pvt. Ltd.	Kwang Yang Motor Co. Ltd.	Electric two-wheelers & mobility architecture

Component Manufacturers

S. No.	Category	Name of Entities Involved		Technology In Focus / Strategic Intent
1	Transmission	Comstar Automotive Technologies Pvt. Ltd.	Sona BLW Precision Forgings Ltd.	Achieving manufacturing efficiencies

Scope of this report - Oct-18 to Dec-18

Source: PwC Research



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