www.pwc.com

Export-Import analysis of Indian auto-component industry

View: 5M-FY 22

Prepared for ACMA

Strictly private and confidential

October 2022





Contents

Exec	cutive Summary FY-22					
Exec	xecutiveSummary 5M:FY-23					
Chapter wise detailed analysis						
1	Chapter 40	1				
2	Chapter 73	1				
3	Chapter 84	1				
4	Chapter 85	1				
5	Chapter 87	2				
6	Chapter 90	2				
7	Chapter 70,72,68,83,91 & 94	2				

To navigate this report on-screen (in pdf format)

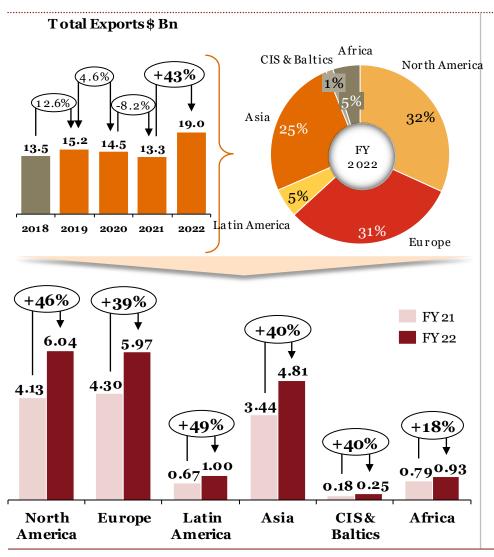
From any page – click on the section title in the header navigation bar

From this Contents page – click on the title of the section or sub-section

From the contents listing on any section divider – click on the title of the sub-section

Executive Summary FY-22

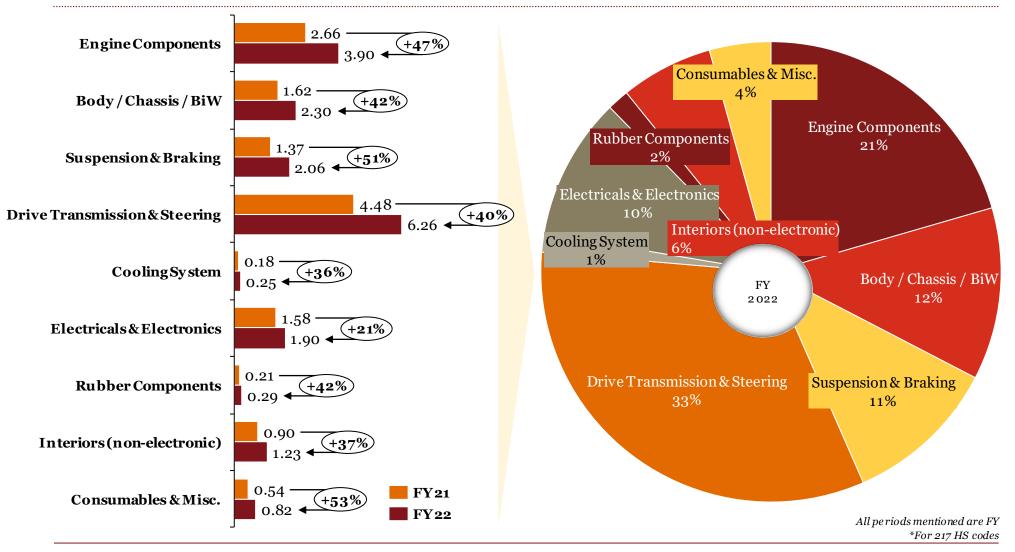
Overview of "Exports" for Indian auto component industry in FY 22



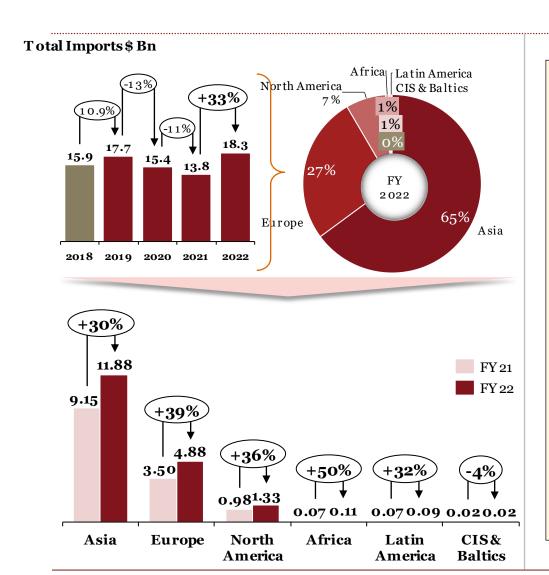
- ➤ India had a trade surplus of ~\$0.7B for auto components. Exports grew strongly in FY22 due to sharp recoveries in developed economies.
- North America saw the biggest increase in exports (by value) due to demand increase resulting from strong cash incentives; Europe and Asia recorded handsome exports growth (by value) too.
- ▶ 'Drive Transmission & Steering', alongside 'Engine', remain the 2 dominant segments, accounting for 54% of exports. All segments recorded exports growth despite supply challenges in H1 FY 22.

All periods mentioned are FY *For 217 HS codes

Segmentation by product type: Exports (FY-o-FY)



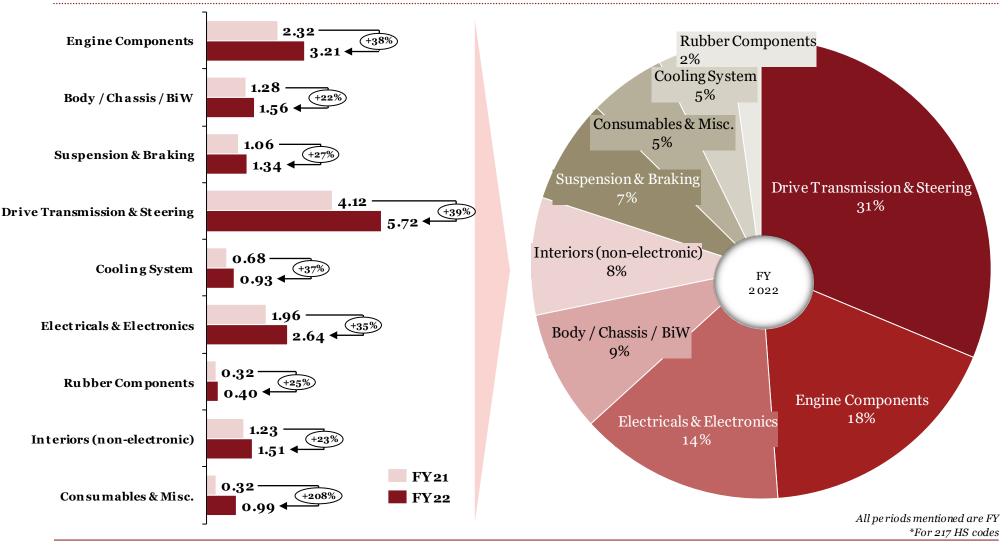
Overview of "Imports" for Indian auto component industry in FY 22



- FY22 saw a ~ 33% increase in auto components imports into India owing to localised lockdowns, labour unavailability, industrial power cuts & shipping challenges predominantly in H1 FY22.
- ➤ **China** remains the biggest importer of components (~30% of imports) while **Germany** has moved up a position to become the 2nd largest parts importer (11% of imports).
- 'Drive Transmission & Steering', alongside 'Engine', remain the 2 dominant segments, accounting for 49% of imports.
- ➤ Imports from Germany **grew 48%** over the previous year due to competitiveness of German parts, caused by high govt. incentives.

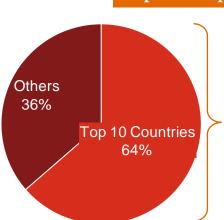
All periods mentioned are FY *For 217 HS codes

Segmentation by product type: Imports (FY-o-FY)

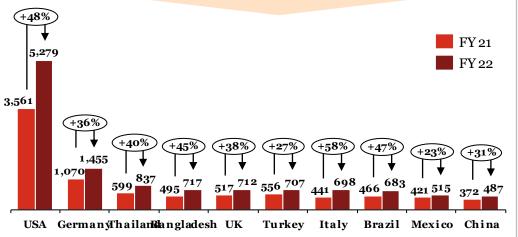


Key highlights of "Exports" & "Imports" in FY 22

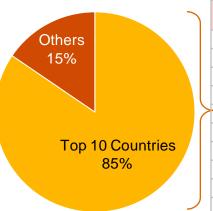
Exports - Top Countries (\$ Mn), 2022*



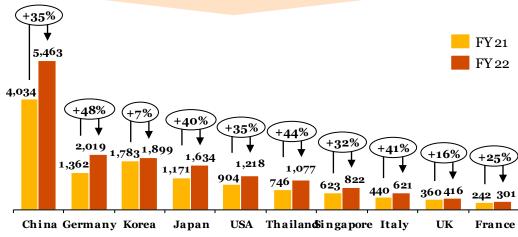
Top 10 Countries	Share of Ex-FY21	Share of Ex-FY22
USA	26%	28%
GERMANY	8%	8%
THAILAND	4%	4%
BANGLADESH	4%	4%
UK	4%	4%
TURKEY	4%	4%
ITALY	3%	4%
BRAZIL	3%	4%
MEXICO	3%	3%
CHINA P RP	3%	3%



Imports - Top Countries (\$ Mn), 2022*



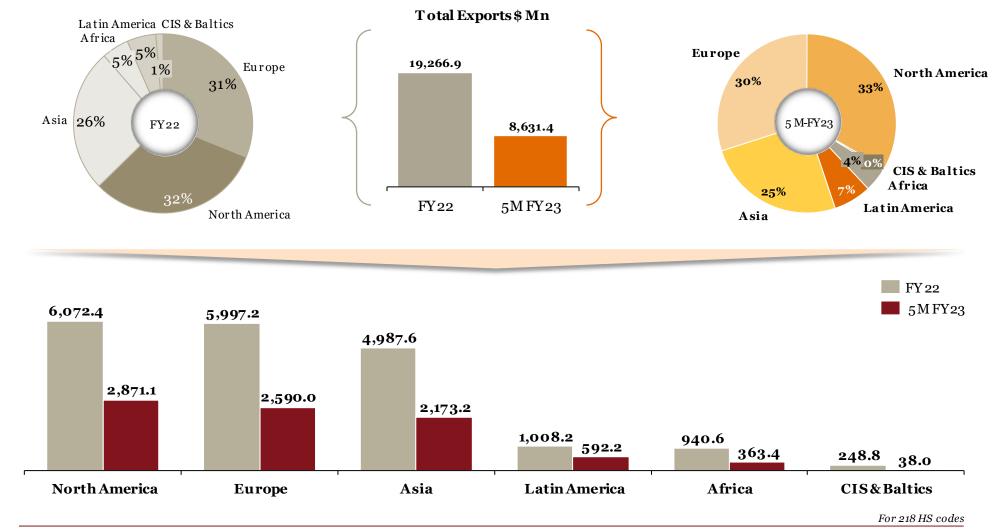
Top 10 Countries	Share of Im- FY21	Share of Im-FY22
CHINA P RP	29%	30%
GERMANY	10%	11%
KOREA RP	13%	10%
JAPAN	8%	9%
USA	7%	7%
THAILAND	5%	6%
SINGAPORE	5%	4%
ITALY	3%	3%
UK	3%	2%
FRANCE	2%	2%



All periods mentioned are FY *For 217 HS codes

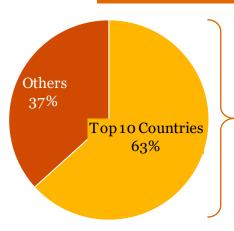
Executive Summary 5M FY-23

Overview of "Exports" for Indian auto component industry in 5M-FY 23

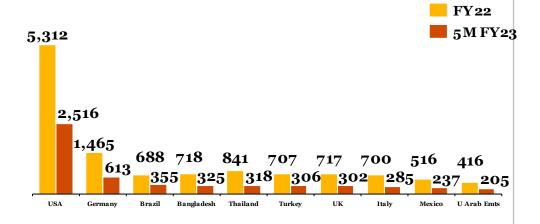


Key highlights of "Exports" in 5M-FY 23





Top 10 Countries	Share of Ex-5M-FY23
USA	29%
Germany	7 %
Brazil	4%
Bangladesh	4%
Thailand	4%
Turkey	4%
UK	4%
Italy	3%
Mexico	3%
U Arab Emts	2%

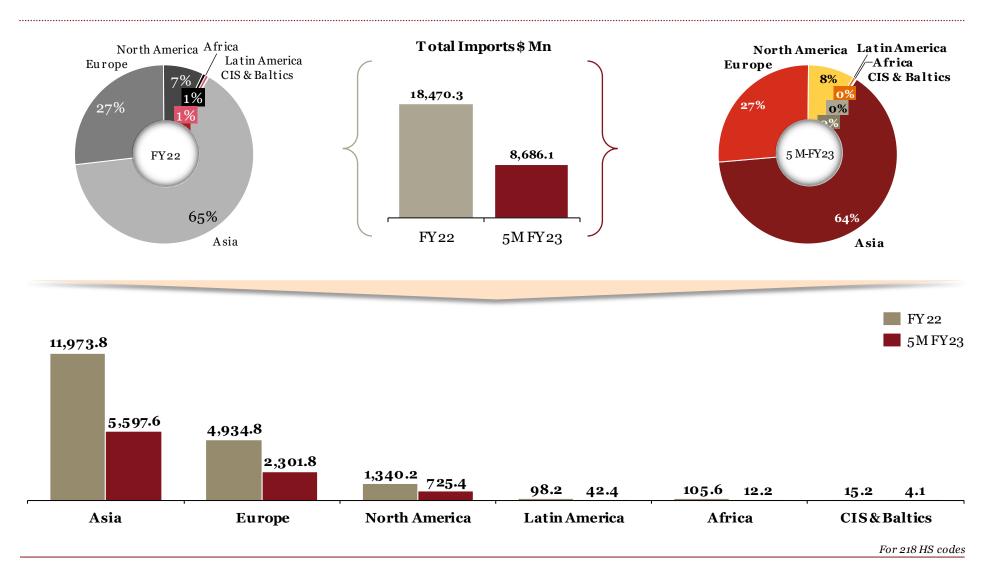


Top HS codes (\$ Mn), 5M-FY 23

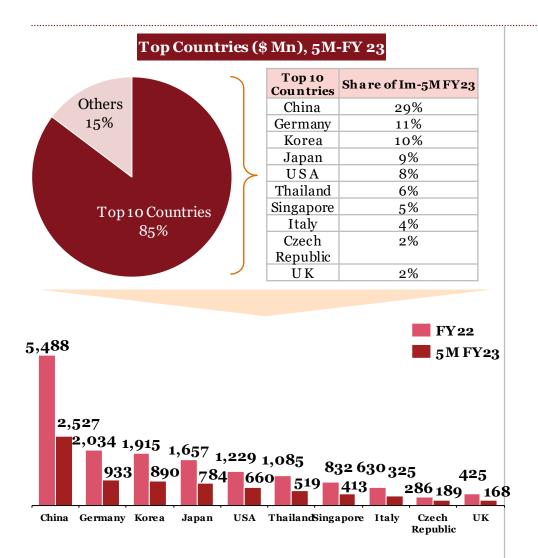
HS codes Value \$ Mn		Description		
87089900				
USA	369	Other: Motor vehicle parts (Reservoir for Hydraulic Power		
MEXICO	90.04	Steering Systems + Steering Gear Systems and Parts)		
GERMANY	80.04			
85030090				
USA	163.97	Other		
SPAIN	52.05	Other		
COLOMBIA	38.22			
84834000		Gears and gearing, other than toothed wheels, chain sprockets		
USA	181.47	and other transmission elements presented separately; ball or		
GERMANY	37.23	r oller screws; gear boxes and other speed changers, in cluding		
BRAZIL	26.1	tor que converters		
87083000				
USA	152	Brakes and servo-brakes; parts there of		
GERMANY	23	bi akes and servo-brakes, parts thereof		
MEXICO	15.6			
73269099				
USA	146	All Other Articles Of Iron/Steel Nes Forged		
THAILAND	21.98	or stamped but not further worked		
GERMANY	19.35			
87141090				
BANGLADESH PR	134.92	Other		
BRAZIL	26.55	Other		
COLOMBIA	19.95			
87085000				
USA	127	Drive-axles with differential, whether or not provided with other transmission		
ITALY	ITALY 20.29 components, non-driving axles; parts thereof			
GERMANY	19.6			

For 218 HS codes

Overview of "Imports" for Indian auto component industry in 5M-FY 23



Key highlights of "Imports" in 5M-FY 23

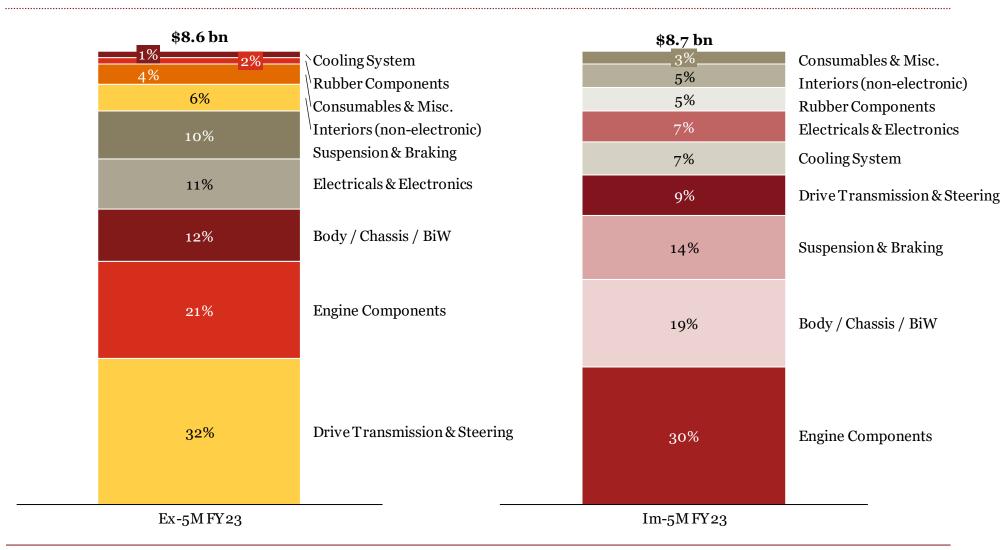


Top HS codes (\$ Mn), 5M-FY 23

HS codes	Value \$ Mn	Description		
87089900				
CHINAPRP	203.59	Other: Motor vehicle parts (Reservoir for Hydraulic Power		
GERMANY	116.19	Steering Systems+Steering Gear Systems and Parts)		
JAPAN	100.19			
87084000				
JAPAN	162.04			
KOREA RP	148.89	Gear boxes and parts thereof		
USA	44.48			
85030090				
CHINAPRP	178.29	Other		
GERMANY	10.84	Other		
SPAIN	5.52			
84148011				
CHINAPRP	132.84	Of a kind used in air-conditioning equipment		
THAILAND	31.01	Or a kind used in an-conditioning equipment		
KOREA RP	17.77			
87141090				
CHINAPRP	156.37	Other		
INDONESIA	9.61	Other		
THAILAND	9.32			
84834000		Gears and gearing, other than toothed wheels, chain sprockets		
CHINAPRP	126.52	and other transmission elements presented separately; ball or		
GERMANY	29.45	r oller screws; gear boxes and other speed changers, in cluding		
ITALY	13.43	tor que converters		
87082900 KOREA RP 68.52				
		Other parts and accessories of bodies (including cabs) :Other		
CHINAPRP	60.15	Other parts and accessories or bodies (including cabs). Other		
GERMANY	36.61			

For 217 HS codes

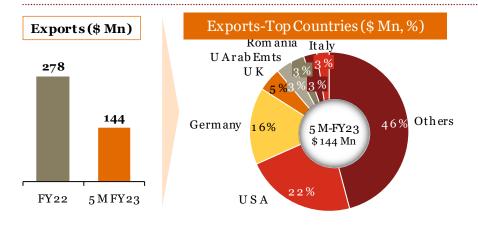
Segmentation by product type: Exports and Imports (Q-o-Q)



Chapter wise detailed analysis

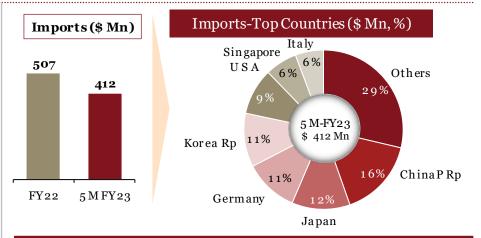
Chapt	er wise detailed analysis	18
1	Chapter 40	19
2	Chapter 73	20
3	Chapter 84	21
4	Chapter 85	22
5	Chapter 87	23
6	Chapter 90	24
7	Chapter 70,72,68,83,91 & 94	25

Chapter 40Rubber and articles



Top3 Export I tems

HS Codes	Description	Value (\$ Mn)	Country	Value(\$ Mn)
	Others:		USA	18
	Arcticles of		Germany	14
40169990	Vulcanized Rubber other than hard rubber	80	Thailand	3
		15	USA	4
40169340	Gaskets		Rom ania	3
			Germany	1
	Rubber seals		USA	5
40169330	(Oil seals and	18	Canada	1
the like)			Germany	1



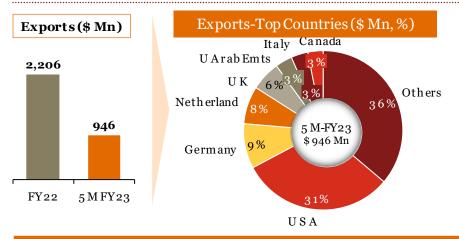
Top3 ImportItems

HS Codes	Description	Value (\$ Mn)	Country	Value(\$ Mn)
40169990	Others: Arcticles of Vulcanized	79	Korea Rp China P Rp	14 13
70109990	Rubber other than hard rubber	7 9	Germany	9
	Rubber rings (O-ring)	79	Japan	13
40169320			Germany	11
			USA	10
	Reinforced or		Singapore	9
	otherwise combined with other materials: With		Japan	8
40094200		52	China P Rp	6
	fittings			

For 218 HS codes

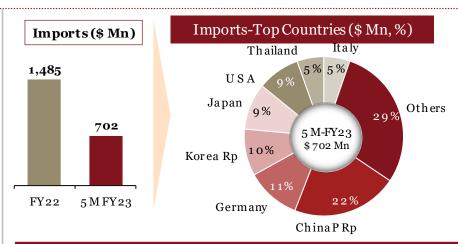
For 217 HS codes

Articles of iron or steel



Top3 Export I tems

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
	A 11 O+h A -+; -1 Of		USA	146
	All Other Articles Of Ir on /Steel Nes Forged		Thailand	22
7 3269099	or stamped but not further worked	365	Germany	19
	ml 1 1 .: 1		USA	30
	Th readed articles: Other screws and bolts,		Neth erland	28
7 3181500	181500 Other screws and bons, whether or not with their nuts or washers	183	Germany	25
			USA	31
7 3 0 7 2 1 0 0	Other, of stainless steel : Flanges	112	Netherland	17
	. Franges		Germany	11



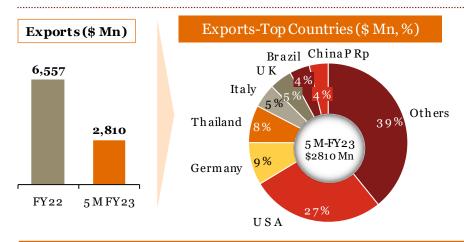
Top3 ImportItems

HS Codes	Description	Value (\$ Mn)	Country	Value(\$ Mn)
	All Other Articles Of Iron/Steel Nes Forged		China P Rp	60
73269099	or stamped but not further	295	USA	35
	worked		Germany	24
	Th readed articles: Other screws and bolts, whether or not with their nuts or washers	182	China P Rp	41
7 3 18 15 0 0			Korea Rp	26
	then hus of washers		Japan	21
	7 3 181900 Threaded articles: Other	44	China P Rp	15
7 3181900			Germany	8
			Japan	5
For 217 HS codes				

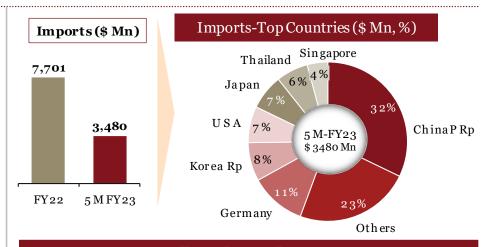
17

For 218 HS codes

Machinery and mechanical appliances, electrical equipment, sound recorders and reproducers, television image and sound recorders. and reproducers, and parts



Top3 Export I tems Value(\$ Value **HS Codes** Country **Description** (\$ Mn) Mn) Gears and gearing, other than toothed USA181 wheels, chain sprockets and other Germany 37 transmission elements presented 84834000 349 separately; ball or roller screws; gear Brazil 26 boxes and other speed changers, including torque converters USA 106 Others (Parts of Steering Pump 84139190 192 Germany 20 Assembly Italy 7 USA73 Other parts of diesel engine: Other 84099990 177 Italy 16 U K 16



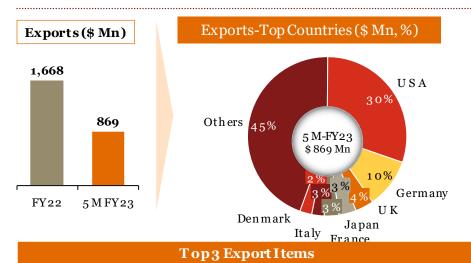
Top 3 Import I tems							
HS Codes	Description	Value (\$ Mn)	Callntry	Value (\$ Mn)			
	Gears and gearing, other than		China P Rp	127			
	toothed wheels, chain sprockets and other transmission elements		Germany	29			
84834000	presented separately; ball or roller screws; gear boxes and other speed changers, including torque converters	236	Italy	13			
	Oth on Posts of Machiness and	214	China P Rp	43			
84219900	Other: Parts of Machinery and apparatus for filtering		Germany	41			
	apparatus 111101 mg		USA	28			
			Italy	41			
84099990	Other parts of diesel engine:	210	Germany	28			
	Oth er		China P Rp	25			

For 218 HS codes

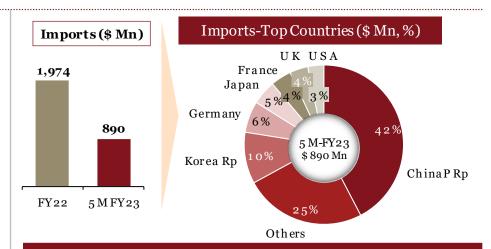
For 217 HS codes

18

Electrical machinery and equipment and parts thereof



HS Codes	Description	Value(\$ Mn)	Country	Value(\$ Mn)
			USA	164
85 030090	Oth er	450	Spain 52 Colombia 38	52
			Colombia	38
	Ignition wining gots		USA	16
85443000	Ignition wiring sets and other wiring sets of		UK	16
	a kind used in vehicles, aircraft or ships	104	Japan	11
	Starter motors and		USA	10
85114000	du al purpose starter-	- 63 UK Germany	7	
	generators		Germany	6

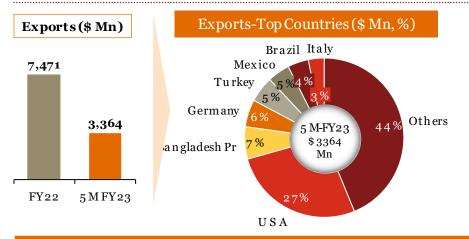


Top 3 Import I tems					
HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)	
			China P Rp	178	
85 030090	Other	236	Germany	11	
			Spain	6	
	DC m otors:Other	92	China P Rp	49	
85 013119			Japan	7	
			In don esia	6	
85129000	Parts		China P Rp	33	
		86	Korea Rp	21	
			Japan	6	

For 217 HS codes

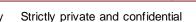
For 218 HS codes

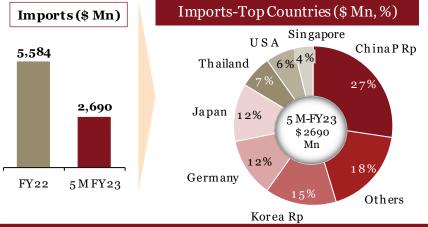
Vehicles other than railway or tramway rolling - stock, and parts and accessories



Top3 Export I tems

HS Codes	Description	Value (\$ Mn)	Country	Value(\$ Mn)
	Oth er: Motor vehicle parts (Reservoir for Hydraulic Power Steering Sy stems+Steering Gear Sy stems and Parts)	1283	USA	369
9709000			Mexico	90
87089900			Germany	80
			USA	152
87083000	Brakes and servo-brakes; parts thereof	303	Germany Mexico	23
	parts thereor			16
87141090			Bangladesh Pr	135
	Other	297	Brazil	27
			Colombia	20





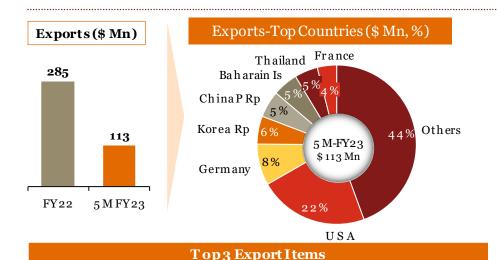
Top3 ImportItems

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
	Other: Motor vehicle parts		China P Rp	204
87089900	(Reservoir for Hydraulic Power	857	Germany	116
, ,,	Steering Systems+Steering Gear Systems and Parts)	- 07	Japan	100
	Gear boxes and parts thereof	546	Japan	162
87084000			Korea Rp	149
			USA	44
	Other parts and a ccessories of bodies (including cabs): Other	254	Korea Rp	69
87082900			China P Rp	60
	boards (meraaning cubb). Other		Germany	37

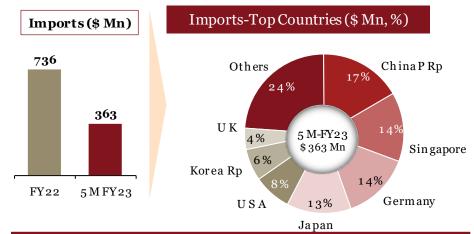
For 217 HS codes

For 218 HS codes

Optical, photographic, cinematographic, measuring, checking, precision, medical or surgical instruments and apparatus; parts and accessories



HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
			USA	18
90328990	Oth er	67	China P Rp	7
			France	4
	Other optical instruments and		USA	11
			Germany	7
90319000	appliances: Parts and accessories (Measuring & Checking Insturments - Sensors)	35	France	4
		Korea Rp	4	
90292020	Speedom eters, non- electrical	8	Turkey	3
	ciccuicai		Philippines	0.31



Top3 ImportItems

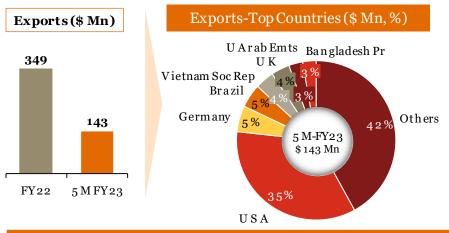
HS Codes	Description	Valu e (\$ Mn)	Country	Value (\$ Mn)
	Other	264	China P Rp	54
90328990			Singapore	53
) - 0 = -) / -			Germany	39
	Other optical instruments and appliances: Parts and a ccessories (Measuring & Checking Insturments - Sensors)	92	Japan	20
			China P Rp	17
90319000			Germany	15
90158030	Geophysicalinstruments		Switzerland	1
		3	A u stralia	0.38
			USA	0.34

For 217 HS codes

21

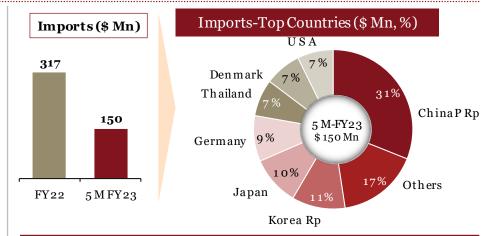
Chapter 70,72,68,83,91 & 94

Multiple Chapters



Top3 Export Items

HS Codes	Description	Value (\$ Mn)	Country	Value(\$ Mn)
			USA	20
7 009 92 00	Other: Framed	29	UK 2 France 1	2
			France	1
68138100			USA	13
	Brakelinings and pads (Not containing Asbestos)	27	Canada Saudi Arab	1
	(1vot containing rispestos)			1
83 012000			USA	7
	Locks of a kind used for m of or vehicles	28	Thailand	3
	in otor venicles		Brazil	2



Top3 ImportItems

HS Codes	Description	Value (\$ Mn)	Country	Value(\$ Mn)
	Seats of a kind used for motor vehicles	3.4	China P Rp	10
94012000			USA	8
7,132233		31	Germany	5
			Denmark	6
7 2125090	Oth er	16	Japan	3
			China P Rp	2
		Korea Rp	Korea Rp	7
83 023090	Oth er	17	17 China PRp 2	2
			USA	2

For 218 HS codes

For 217 HS codes



Disclaimer

This document has been prepared solely for [ACMA] Automotive Component Manufacturers Association of India, being the express addressee to this document. PwC does not accept or assume any liability, responsibility or duty of care for any use of or reliance on this document by anyone, other than (i) ACMA, to the extent agreed in the relevant contract for the matter to which this document relates (if any), or (ii) as expressly agreed by PwC in writing in advance.

This publication has been prepared for general guidance on matters of interest only, and does not constitute professional advice. You should not act upon the information contained in this publication without obtaining specific professional advice. No representation or warranty (express or implied) is given as to the accuracy or completeness of the information contained in this publication, and, to the extent permitted by law, PwC, its members, employees and agents accept no liability, and disclaim all responsibility, for the consequences of you or anyone else acting, or refraining to act, in reliance on the information contained in this publication or for any decision based on it.

This publication contains certain examples extracted from third party documentation and so being out of context from the original third party documents; readers should bear this in mind when reading the publication. The copyright in such third party material remains owned by the third parties concerned, and PwC expresses its appreciation to these companies for having allowed it to include their information in this publication. For a more comprehensive view on each company's communication, please read the entire document from which the extracts have been taken. Please note that the inclusion of a company in this publication does not imply any endorsement of that company by PwC nor any verification of the accuracy of the information contained in any of the examples.

This publication contains various companies' forward looking statements, which by their nature involve numerous assumptions, inherent risks and uncertainties, both general and specific, and risks that predictions, forecasts, projections and other forward looking statements will not be achieved. We caution readers of this publication not to place undue reliance on these forward looking statements, as a number of important factors could cause actual future results to differ materially from the plans, objectives, expectations, estimates, and intentions expressed in such forward looking statements.

PwC contacts for ACMA Knowledge Partnership

- Kavan Mukhtyar, Partner & Leader-Automotive, PwC India kavan.mukhtyar@in.pwc.com / +912261198735
- Akhilesh Oberoi, ACMA Knowledge Partnership Manager akhilesh.oberoi@in.pwc.com/+91124620724