Export-Import analysis of Indian auto-component industry View: FY 22

Prepared for ACMA

Strictly private and confidential

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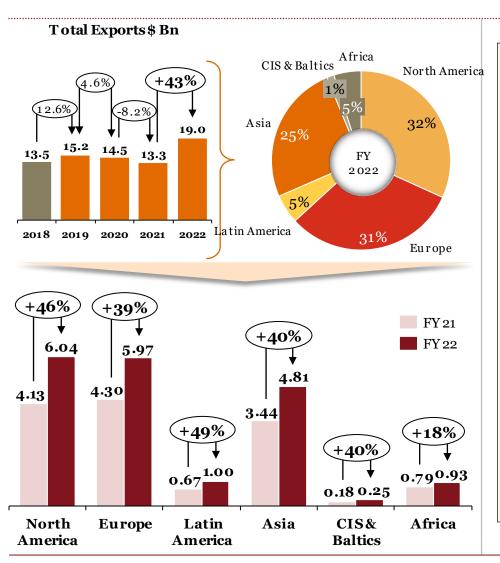


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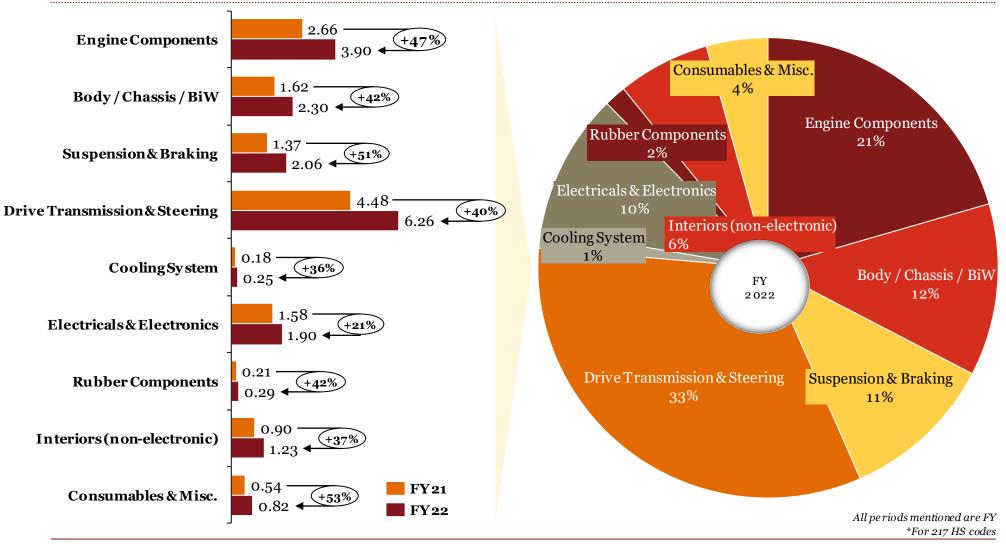
Executive Summary FY-22

Overview of "Exports" for Indian auto component industry in FY 22

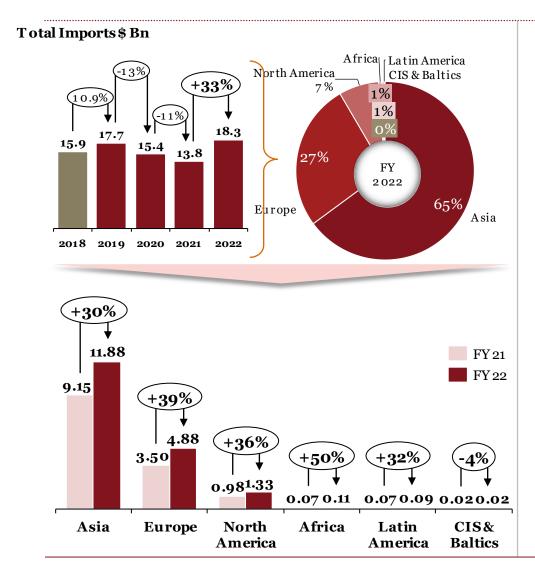


- ➤ India had a **trade surplus** of ~**\$0.7B** for auto components. Exports grew strongly FY22 due to sharp recoveries in developed economies.
- North America saw the biggest increase in exports (by value) due to demand increase resulting from strong cash incentives; Europe and Asia recorded handsome exports growth (by value) too.
- ▶ 'Drive Transmission & Steering', alongside 'Engine', remain the 2 dominant segments, accounting for 54% of exports. All segments recorded exports growth despite supply challenges in H1 FY22.

Segmentation by product type: Exports (FY-o-FY, \$Bn)

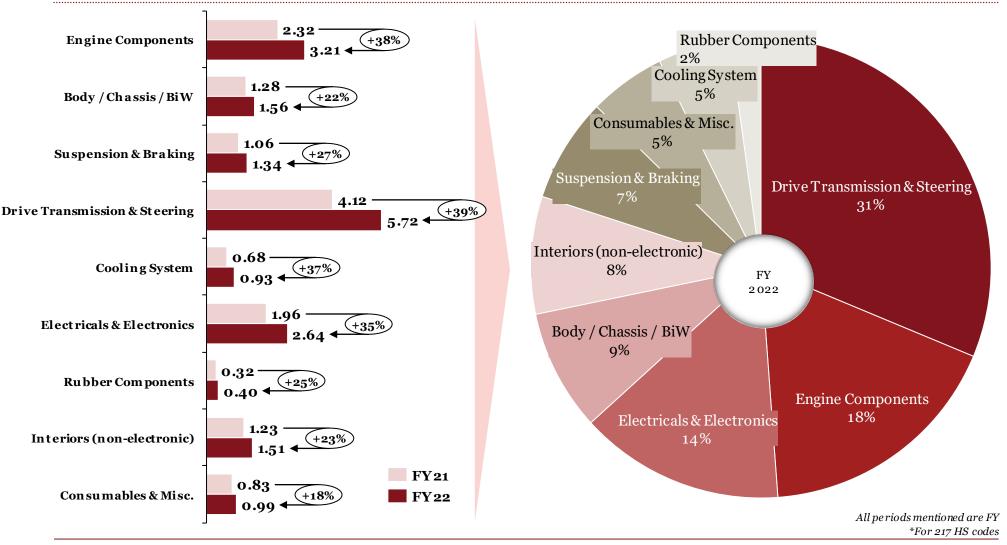


Overview of "Imports" for Indian auto component industry in FY 22



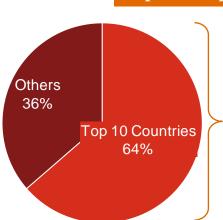
- FY22 saw a ~ 33% increase in auto components imports owing to localised lockdowns, labour unavailability, industrial power cuts & shipping challenges predominantly in H1 FY22.
- ➤ **China** remains the biggest importer of components (~30% of imports) while **Germany** has moved up a position to become the2nd largest parts importer (11% of imports).
- 'Drive Transmission & Steering', alongside 'Engine', remain the 2 dominant segments, accounting for 49% of imports.
- ➤ Imports from Germany grew 48% over the previous year due to competitiveness of German parts due to high govt. incentives.

Segmentation by product type: Imports (FY-o-FY, \$Bn)

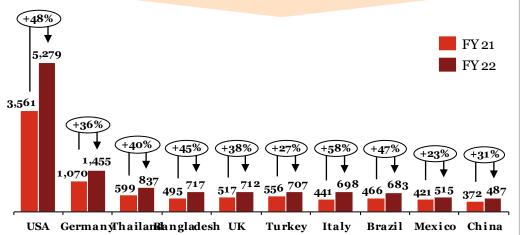


Key highlights of "Exports" & "Imports" in FY 22

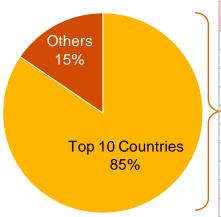
Exports - Top Countries (\$ Mn), 2022*



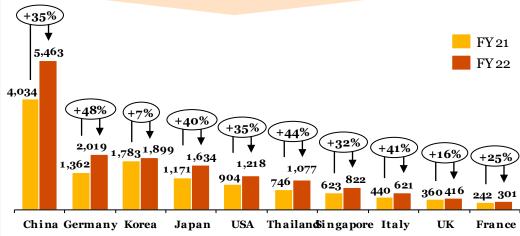
Top 10 Countries	Share of Ex-FY21	Share of Ex-FY22
USA	26%	28%
GERMANY	8%	8%
THAILAND	4%	4%
BANGLADESH	4%	4%
UK	4%	4%
TURKEY	4%	4%
ITALY	3%	4%
BRAZIL	3%	4%
MEXICO	3%	3%
CHINA P RP	3%	3%



Imports - Top Countries (\$ Mn), 2022*

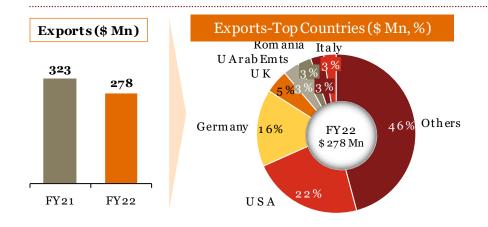


Top 10 Countries	Share of Im- FY21	Share of Im-FY22
CHINA P RP	29%	30%
GERMANY	10%	11%
KOREA RP	13%	10%
JAPAN	8%	9%
USA	7%	7%
THAILAND	5%	6%
SINGAPORE	5%	4%
ITALY	3%	3%
UK	3%	2%
FRANCE	2%	2%

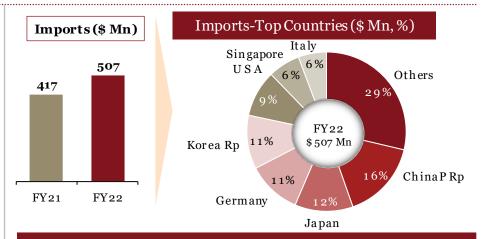


Chapter wise detailed analysis

Chapter 40Rubber and articles



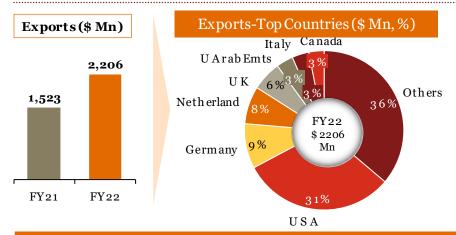
Top3 Export I tems Value Value Country Description **HS Codes** (\$ Mn) (\$ Mn) USA44 Others: Arcticles of Vulcanized Rubber other 40169990 191 Germany 36 than hard rubber UK 9 Rom ania 7 Gaskets USA 40169340 35 7 Germany 4 USA10 Rubber seals (Oil seals 40169330 41 Germany 3 and the like) U K 3



Top3 ImportItems

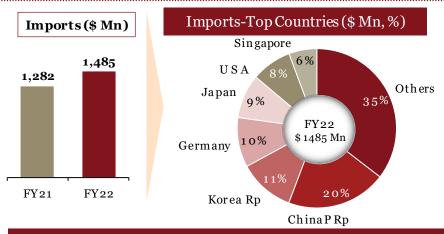
HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
	Others: Arcticles of Vulcanized Rubber other than hard rubber		China P Rp	31
40169990		185	Korea Rp	25
		- 0	Germany	22
		90	Japan	17
40169330	Rubber seals (Oil seals and the like)		Korea Rp	11
	TIKE)		USA	10
	40169320 Rubber rings (O-ring)	55	Japan	10
40169320			Germany	8
			USA	7

Articles of iron or steel



Top3 ExportItems

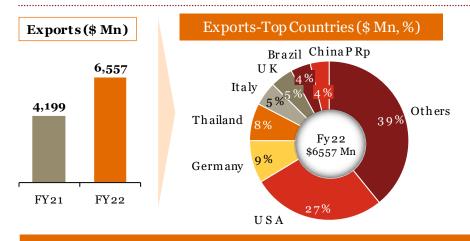
HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
			Netherland	42
7 3 0 7 2 1 0 0	Other, of stainless steel: Flanges	206	Germany	24
			USA	21
	Threaded articles: Other screws and bolts, whether or not with their nuts or washers		Netherland	72
7 3 1 8 1 5 0 0		414	USA	61
			Germany	56
	All Other Articles Of		USA	390
7 3 2 6 9 0 9 9	Iron/Steel Nes Forged	914	UK	55
	or stamped but not further worked		Thailand	46



Top3 ImportItems

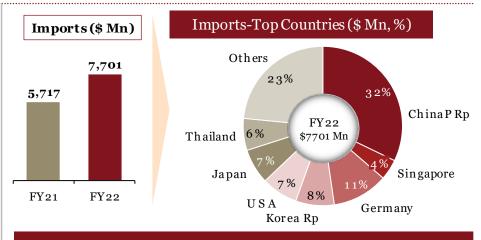
HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
			China P Rp	131
	7 3 2 6 9 0 9 All Other Articles Of Iron/Steel Nes Forged or stamped but not further worked		USA	64
7 3 2 6 9 0 9 9		620	Korea Rp	50
			Ch ina P Rp	79
	Threaded articles: Other		Korea Rp	50
7 3 18 15 0 0	3181500 screws and bolts, whether or n ot with their nuts or washer.	364	Germany	37
			Ch ina P Rp	30
7 3 18 1900	Threaded articles: Other	108	Japan	29
			Germany	20

Machinery and mechanical appliances, electrical equipment, sound recorders and reproducers, television image and sound recorders. and reproducers, and parts



Top3 Export I tems

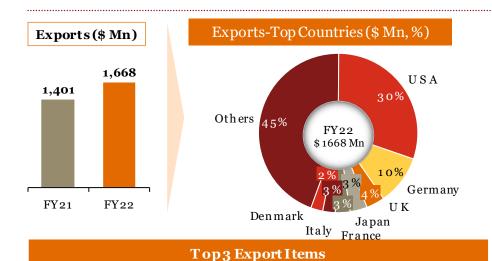
HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
	T		Thailand	362
84082020	Engines of cylinder capacity exceeding 250 cc	473	Italy	37
			Turkey	27
	Other parts of diesel engine: Other	443	USA	172
84099990			UK	46
			Italy	38
	Gears and gearing, other than		USA	316
	toothed wheels, chain sprockets		Germany	99
84834000	and other transmission elements presented separately; ball or roller screws; gear boxes and other speed changers, including torque converters	780	Brazil	76



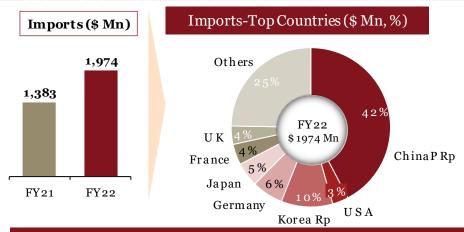
Top 3 Import I tems

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
	Oth on Whools and Components		Ch ina P Rp	258
84314990	Other: Wheels and Components for Construction and	496	Korea Rp	74
- 10 199 -	Earthmoving Equipments	15.	Sweden	27
	Gears and gearing, other than		Ch ina P Rp	2 01
	toothed wheels, chain sprockets	450	Germany	76
84834000	presented separately; ball or roller screws; gear boxes and other speed changers, including torque converters		Italy	35
	Other: Parts of Machinery and apparatus for filtering	483	Germany	108
84219900			Ch ina P Rp	81
	apparatusion intering		USA	78

Electrical machinery and equipment and parts thereof



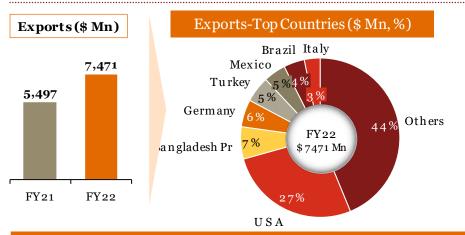
HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
			USA	336
85 030090 Other	583	Germany	44	
			Denmark	36
		183	USA	40
85114000	Starter motors and dual purpose starter-generators		Germany	35
	purpose starter generators		UK	16
	Ignition wiring sets and		UK	38
85443000	other wiring sets of a kind u sed in vehicles, aircraft or ships	265	Japan	33
			USA	32



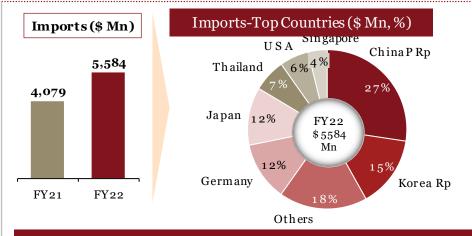
Top3 ImportItems

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
			China P Rp	359
85 030090	Other 514	514	Germany	33
		Spain	15	
	DC m otors:Other	203	China P Rp	120
8 5 013119			Japan	13
			Germany	13
	Parts	190	China P Rp	78
85129000			Korea Rp	45
			Japan	12

Vehicles other than railway or tramway rolling - stock, and parts and accessories



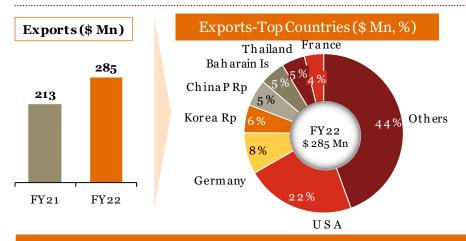
Top3 Export I tems Value Value **HS Codes** Country **Description** (\$ Mn) (\$ Mn) USA304 Brakes and servo-brakes; parts 87083000 643 48 Germany thereof U K 35 Other: Motor vehicle parts USA816 (Reservoir for Hydraulic Power Mexico 207 87089900 2908 Steering Systems+Steering Gear Germany 200 Sy stems and Parts) Banglades 286h Pr 87141090 Other 681 Brazil 38 Colombia 37



$Top \ 3 \ Import \ I tems$

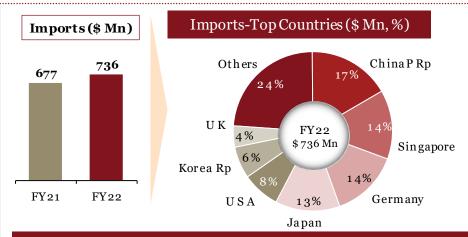
HS Codes	Description	Value (\$ Mn)		Value (\$ Mn)
	Oth er: Motor vehicle parts		China P Rp	413
87089900	(Reservoir for Hydraulic Power	1813	Germany	260
	Steering Systems+Steering Gear Systems and Parts)		Korea Rp	228
	Gear boxes and parts thereof	1163	Japan	320
87084000			Korea Rp	306
			USA	119
	Other parts and accessories of bodies (including cabs):Other	521	Korea Rp	135
87082900			China P Rp	125
	boures (menuming caps). Other		Germany	81

Optical, photographic, cinematographic, measuring, checking, precision, medical or surgical instruments and apparatus; parts and accessories



Top3 Export I tems

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
	2 1		Korea Rp	7
90292020	Speedometers, non- electrical	15	Turkey	2
			Vietnam Soc Rep	1.00
	Other optical instruments	68	USA	27
0.0010.000	and appliances: Parts and accessories (Measuring & Checking Insturments - Sensors)		Germany	17
90319000			UK	2
			USA	35
90328990	Other	197	Bah arain Is	15
			China P Rp	14

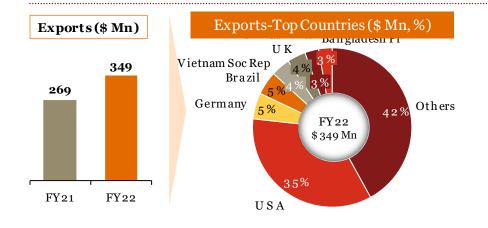


Top3 ImportItems

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
90328990	Other	514	China P Rp	98
			Singapore	96
			Germany	65
90319000	Other optical instruments and appliances: Parts and accessories (Measuring & Checking Insturments-Sensors)	204	Japan	46
			Germany	34
			China P Rp	24
9 01 5 8 0 3 0	Geophysical instruments	9	Switzerland	4
			A u stralia	1
			Singapore	1

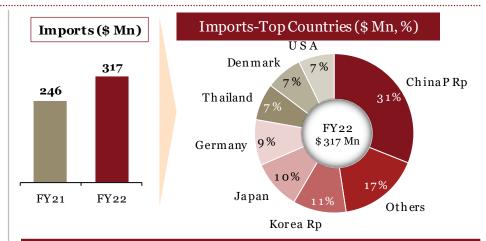
Chapter 70,72,68,83,91 & 94

Multiple Chapters



Top3 Export Items

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
68138100	Brakelinings and pads	65	USA	29
	(Not containing		Brazil	3
	Asbestos)		Canada	2
	Other: Framed	71	USA	47
7 0099200			UK	5
			France	4
83012000	Locks of a kind used for motor vehicles	73	USA	19
			UK	6
	in otor venicles		Thailand	5



Top3 ImportItems

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
94012000	Seats of a kind used for m ot or vehicles	63	China P Rp	19
			Thailand	14
			Germany	9
7 2125090	Other	35	Denmark	14
			Japan	10
			China P Rp	3
83 023090	Other	37	Korea Rp	14
			China P Rp	6
			Germany	4



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PwC contacts for ACMA Knowledge Partnership

- Kavan Mukhtyar, Partner & Leader-Automotive, PwC India kavan.mukhtyar@in.pwc.com/ +912261198735
- $Akhilesh \, Oberoi, ACMA \, Knowledge \, Partnership \, Manager \, \, akhilesh \, . oberoi@in.pwc.com/ \, + \, 91124620724$