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Export-Import analysis of Indian auto-component industry View: 6M-FY 23

Prepared for ACMA

Strictly private and confidential

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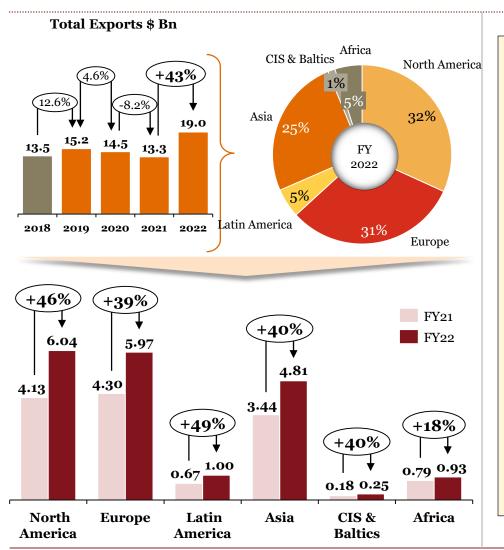
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Executive Summary FY-22

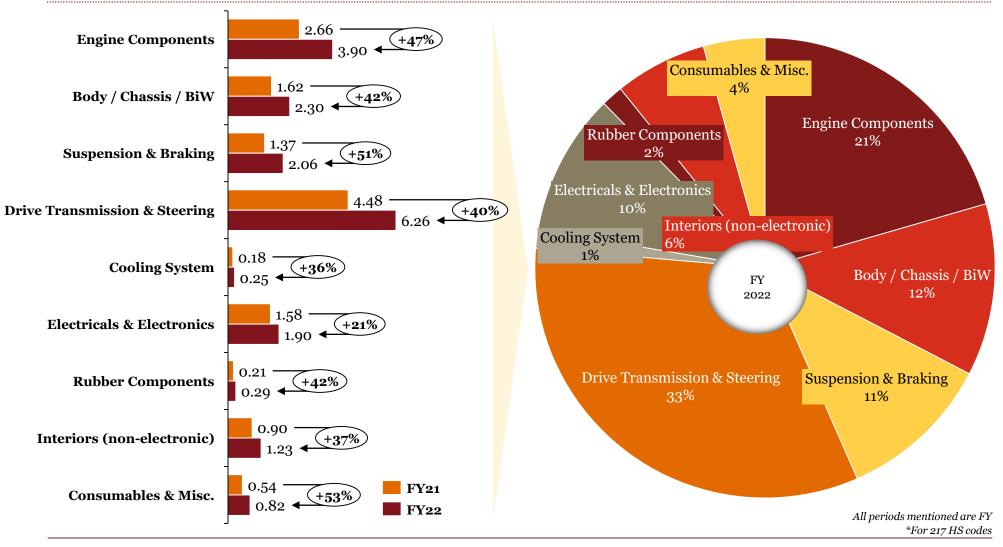
Overview of "Exports" for Indian auto component industry in FY 22



- India had a trade surplus of ~\$0.7B for auto components. Exports grew strongly in FY22 due to sharp recoveries in developed economies.
- North America saw the biggest increase in exports (by value) due to demand increase resulting from strong cash incentives; Europe and Asia recorded handsome exports growth (by value) too.
- 'Drive Transmission & Steering', alongside 'Engine', remain the 2 dominant segments, accounting for 54% of exports. All segments recorded exports growth despite supply challenges in H1 FY22.

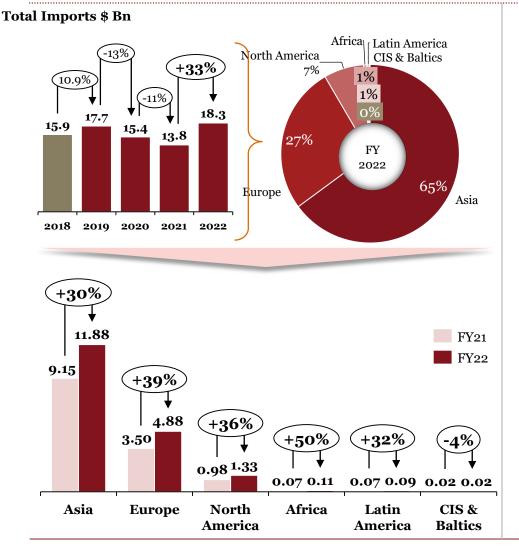
All periods mentioned are FY *For 217 HS codes

Segmentation by product type: Exports (FY-o-FY)



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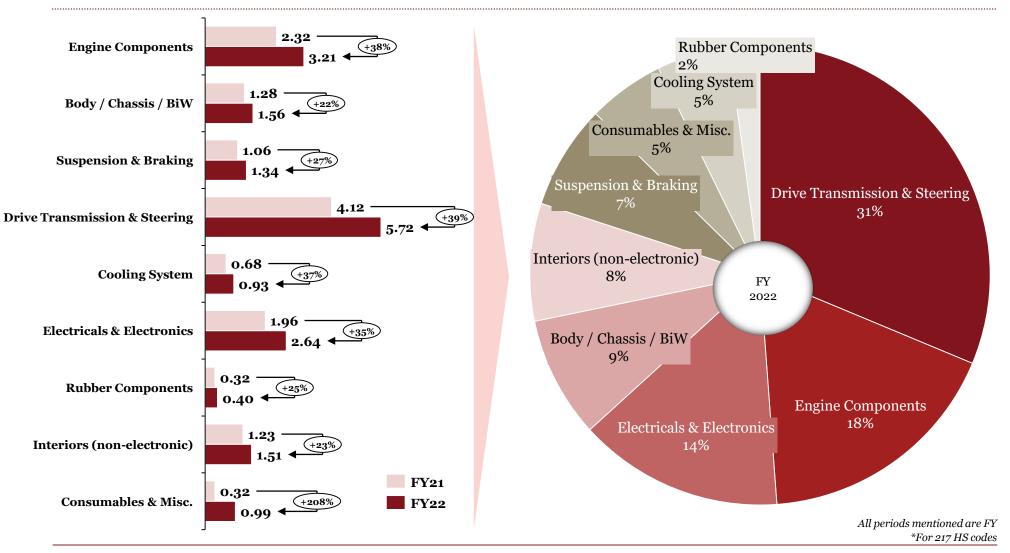
Overview of "Imports" for Indian auto component industry in FY 22



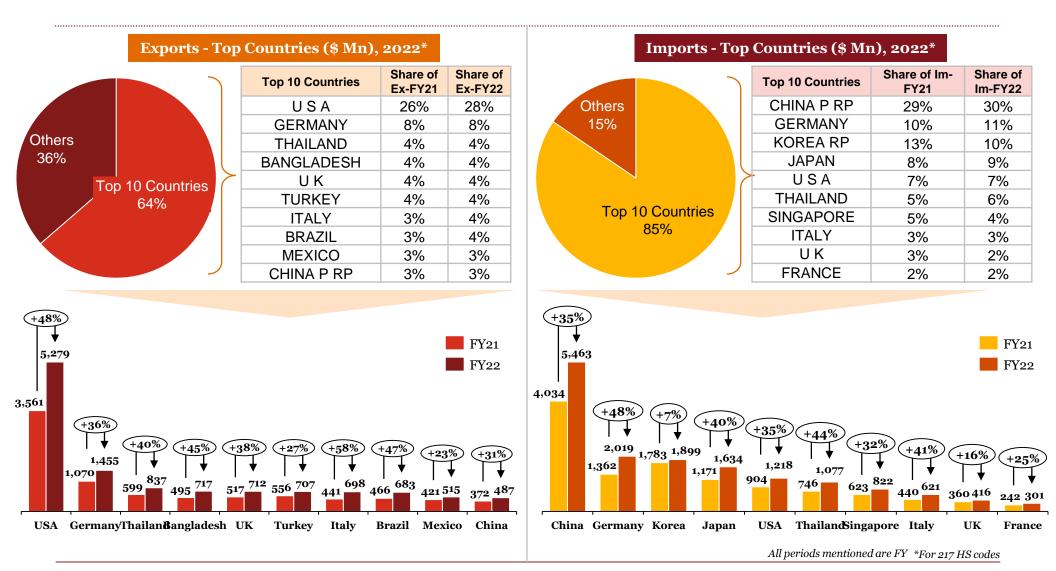
- FY22 saw a ~ 33% increase in auto components imports into India owing to localised lockdowns, labour unavailability, industrial power cuts & shipping challenges predominantly in H1 FY22.
- China remains the biggest importer of components (~30% of imports) while Germany has moved up a position to become the 2nd largest parts importer (11% of imports).
- 'Drive Transmission & Steering', alongside 'Engine', remain the 2 dominant segments, accounting for 49% of imports.
- Imports from Germany grew 48% over the previous year due to competitiveness of German parts, caused by high govt. incentives.

All periods mentioned are FY *For 217 HS codes

Segmentation by product type: Imports (FY-o-FY)

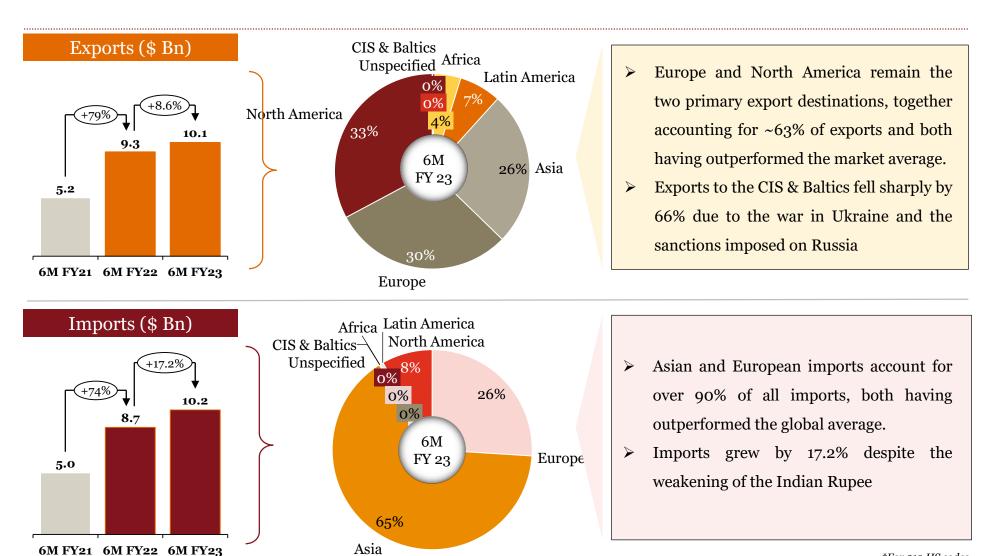


Key highlights of "Exports" & "Imports" in FY 22



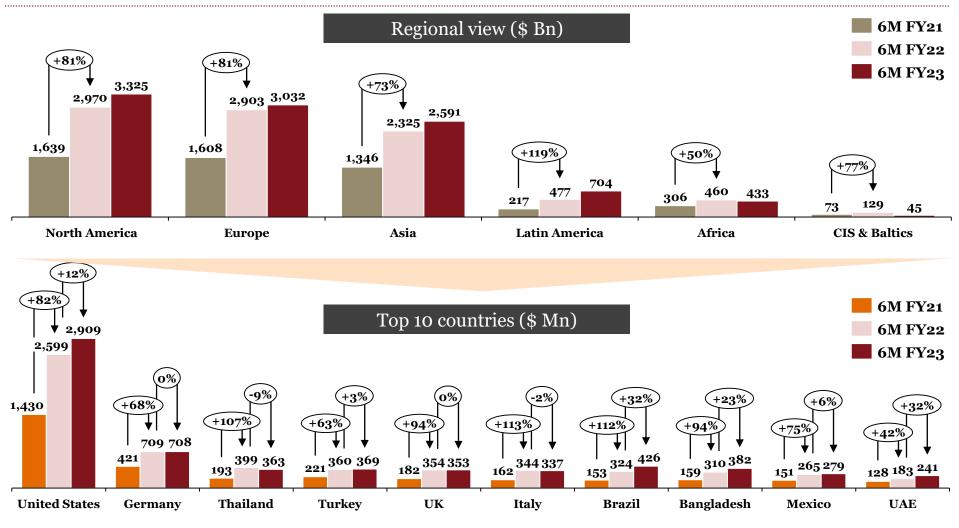
Executive Summary 6M FY-23

6M-FY 23 : Summary of 6M performance y-o-y for "Exports" and "Imports"

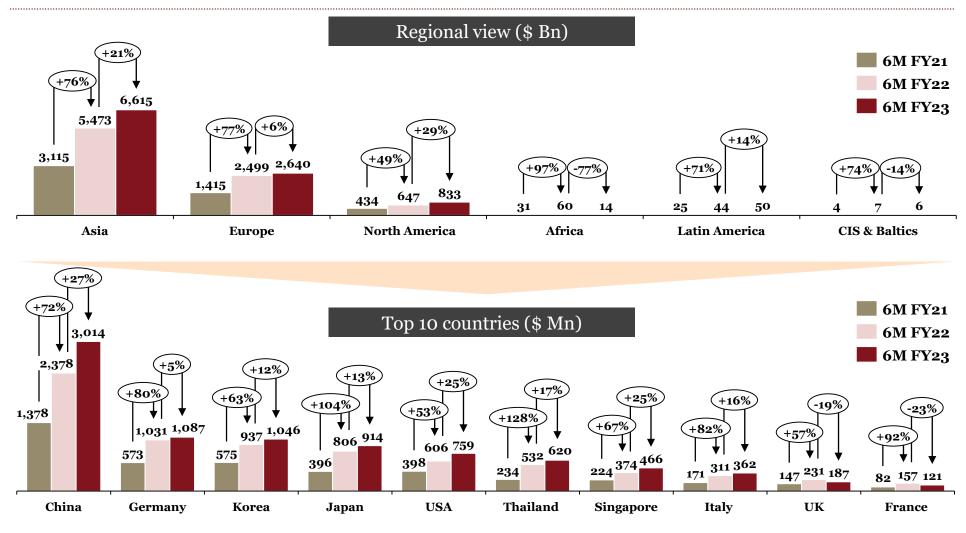


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6M-FY 21 vs. 6M-FY 22 vs. 6M-FY 23 Exports

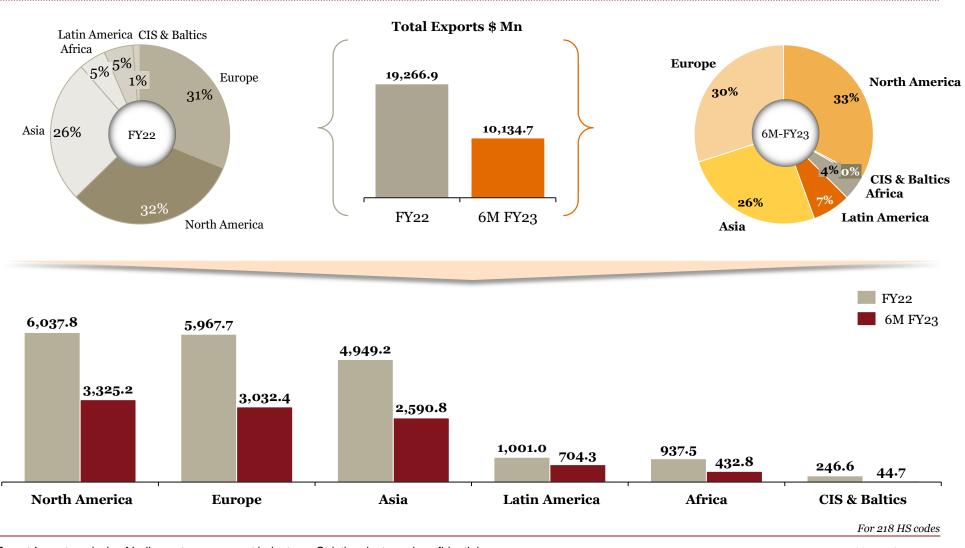


6M-FY 21 vs. 6M-FY 22 vs. 6M-FY 23 Imports

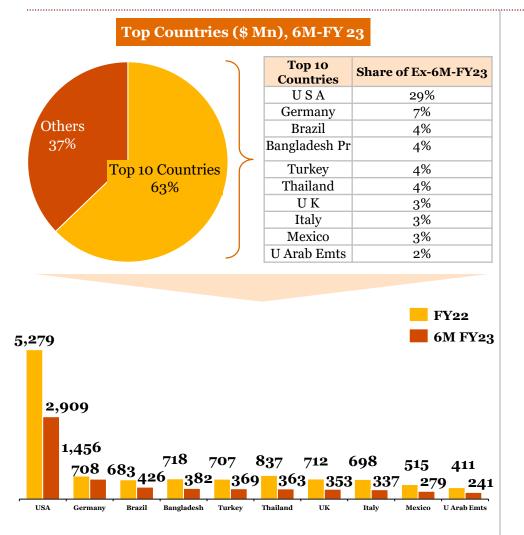


*For 219 HS codes

Overview of "Exports" for Indian auto component industry in 6M-FY 23



Key highlights of "Exports" in 6M-FY 23

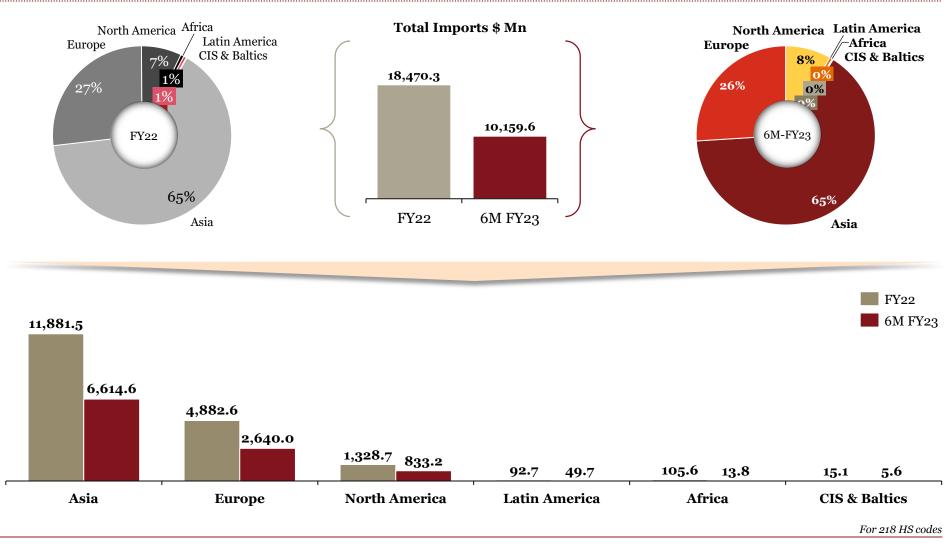


Top HS codes (\$ Mn), 6M-FY 23

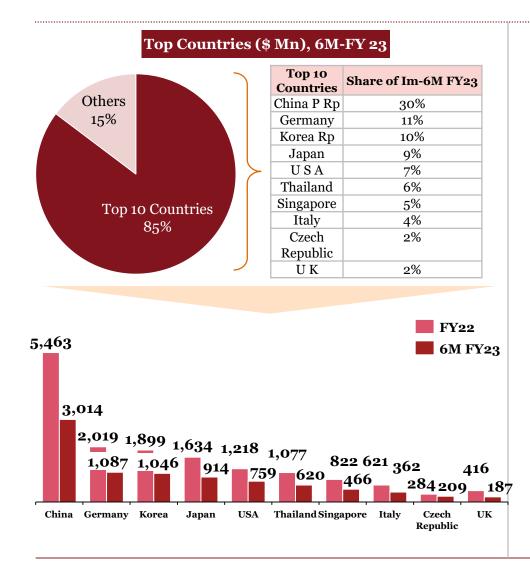
HS codes Value \$ Mn		Description		
87089900				
USA	369	Other: Motor vehicle parts (Reservoir for Hydraulic Power Steering		
MEXICO	90.04	Systems+Steering Gear Systems and Parts)		
GERMANY	80.04			
85030090				
USA	163.97	Other		
SPAIN	52.05	Other		
COLOMBIA	38.22			
84834000		Gears and gearing, other than toothed wheels, chain sprockets and		
USA	181.47	other transmission elements presented separately; ball or roller		
GERMANY	37.23	screws; gear boxes and other speed changers, including torque		
BRAZIL	26.1	converters		
87083000				
USA	152	Brakes and servo-brakes; parts thereof		
GERMANY	23	blakes and servo-blakes, parts mercor		
MEXICO	15.6			
73269099				
USA	146	All Other Articles Of Iron/Steel Nes Forged		
THAILAND	21.98	or stamped but not further worked		
GERMANY	19.35			
87141090				
BANGLADESH PR	134.92	Other		
BRAZIL	26.55	Unici		
COLOMBIA	19.95			
87085000				
USA	127	Drive-axles with differential, whether or not provided with other transmission		
ITALY	20.29	components, non-driving axles; parts thereof		
GERMANY	19.6			

For 218 HS codes

Overview of "Imports" for Indian auto component industry in 6M-FY 23



Key highlights of "Imports" in 6M-FY 23

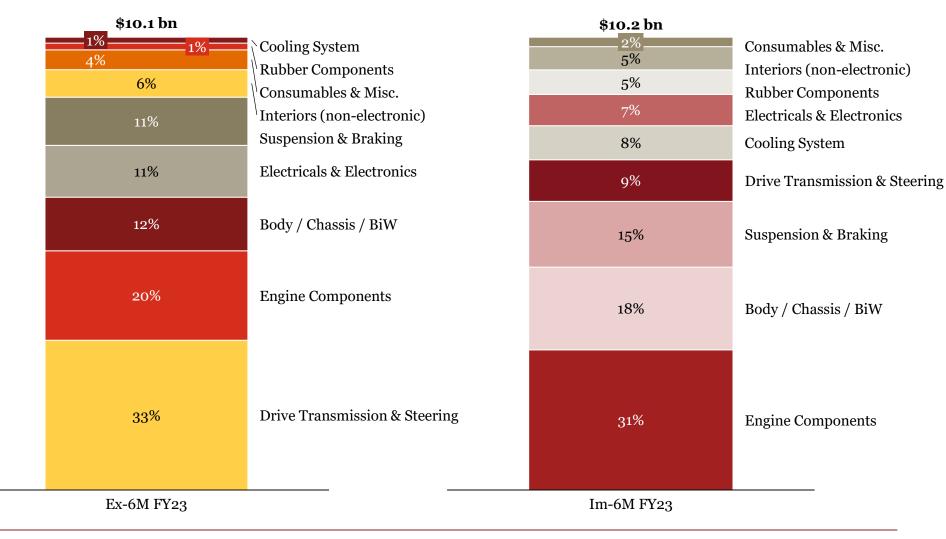


Top HS codes (\$ Mn), 6M-FY 23

HS codes	Value \$ Mn	Description	
87089900			
CHINA P RP	203.59	Other: Motor vehicle parts (Reservoir for Hydraulic Power	
GERMANY	116.19	Steering Systems+Steering Gear Systems and Parts)	
JAPAN	100.19		
87084000			
JAPAN	162.04		
KOREA RP	148.89	Gear boxes and parts thereof	
USA	44.48		
85030090			
CHINA P RP	178.29	Othur	
GERMANY	10.84	Other	
SPAIN	5.52		
84148011			
CHINA P RP	132.84	Of a bind wood in air and ditioning a guine and	
THAILAND	31.01	Of a kind used in air-conditioning equipment	
KOREA RP	17.77		
87141090			
CHINA P RP	156.37	Other	
INDONESIA	9.61	Other	
THAILAND	9.32		
84834000		Gears and gearing, other than toothed wheels, chain sprockets	
CHINA P RP	126.52	and other transmission elements presented separately; ball or	
GERMANY	29.45	roller screws; gear boxes and other speed changers, including	
ITALY	13.43	torque converters	
87082900			
KOREA RP	68.52	Other parts and accessories of bodies (including cabs) :Other	
CHINA P RP	60.15	Other parts and accessories of boules (including cabs) (Other	
GERMANY	36.61		

For 217 HS codes

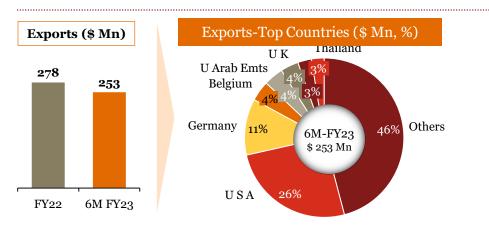
Segmentation by product type: Exports and Imports (Q-o-Q)



Chapter wise detailed analysis

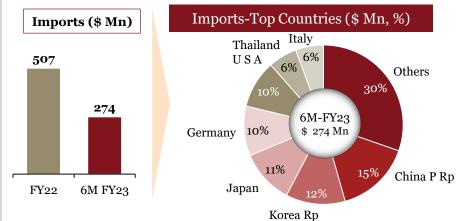
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Chapter 40 Rubber and articles



Top 3 Export Items

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
			USA	21
40169990	Others : Arcticles of Vulcanized Rubber other than hard rubber	95	Germany	17
			Thailand	3
	Reinforced or otherwise combined only with metal: without fittings	43	USA	12
40092100			Germany	4
			Belgium	4
			USA	13
40093100	Tubes, Pipes and hoses of vulcnised rubber other than hard	33	Germany	3
	rubber: Without fitting		Thailand	2

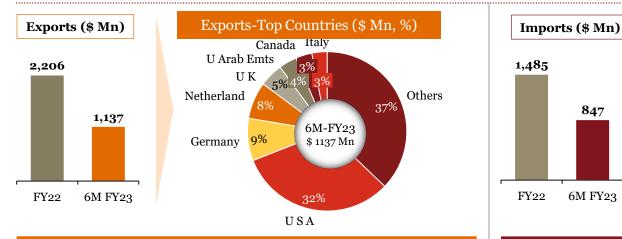


Top 3 Import Items

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)				
	Others : Arcticles		Korea Rp	16				
40169990	of Vulcanized	95	China P Rp	16				
	Rubber other than hard rubber	70	Germany	11				
	Rubber seals (Oil seals and the	43	Japan	9				
40169330			China P Rp	6				
	like)		Korea Rp	5				
	Rubber rings (O- ring) 31						Japan	4
40169320		31	USA	4				
	ring)		France	4				

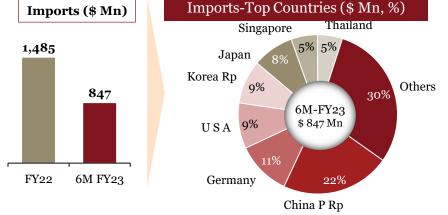
For 218 HS codes

Chapter 73 Articles of iron or steel



Top 3 Export Items

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
			USA	171
	All Other Articles Of		Thailand	26
73269099	Iron/Steel Nes Forged or stamped but not further worked	437	Germany	23
			USA	37
	Threaded articles :		Netherland	34
73181500	Other screws and bolts, whether or not with their nuts or washers	221	Germany	30
			USA	37
73072100	Other, of stainless steel	133	Netherland	22
	: Flanges		Germany	13



Top 3 Import Items

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
	All Other Articles Of Iron/Steel		China P Rp	72
73269099	9 Nes Forged or stamped but not further worked	357	USA	40
			Germany	30
	Threaded articles : Other screws		China P Rp	49
73181500	and bolts, whether or not with	220	Korea Rp	31
	their nuts or washers		Japan	26
			China P Rp	18
73181900	Threaded articles : Other	52	Germany	10
			Japan	5

For 217 HS codes

For 218 HS codes

Gears and gearing, other than

toothed wheels, chain

sprockets and other transmission elements

presented separately; ball or

roller screws; gear boxes and other speed changers, including torque converters

Other: Parts of Machinery and

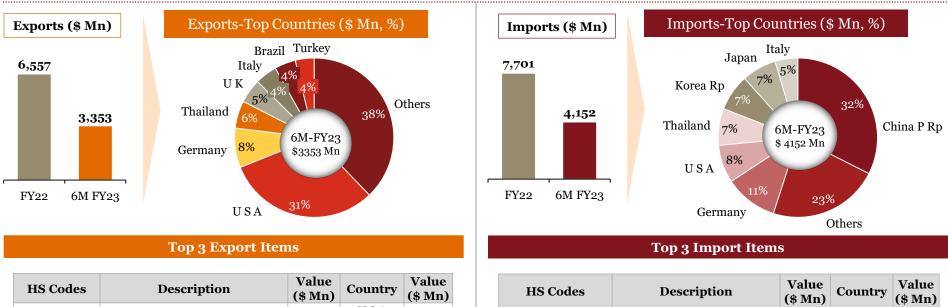
apparatus for filtering

Other parts of diesel engine:

Other

Chapter 84

Machinery and mechanical appliances, electrical equipment, sound recorders and reproducers, television image and sound recorders. and reproducers, and parts



84834000

84219900

84099990

HS Codes	Description	(\$ Mn)	Country	(\$ Mn)
			USA	215
	Gears and gearing, other than		Germany	42
84834000	toothed wheels, chain sprockets and other transmission elements presented separately; ball or roller screws; gear boxes and other speed changers, including torque converters	426	Brazil	37
	Others (Darts of Steering Dump		USA	132
84139190	Others (Parts of Steering Pump Assembly	237	Germany	24
	Assembly		Italy	9
			USA	86
84099990	Other parts of diesel engine: Other	211	Italy	20
			UK	18

For 218 HS codes

China P Rp

Germany

Italy

China P Rp

Germany

USA

Italy

Germany

China P Rp

287

258

248

157

35

16

57

50

32

46

35

30

Chapter 85

Electrical machinery and equipment and parts thereof



Imports (\$ Mn)	Imports-Top Countries (\$ Mn, %)
1,974 1,068 FY22 6M FY23	Singapore Vietnam Soc Rep U S A Germany Japan 7% 6% 3% 3% 44% China P Rp 23% Others

Top 3 Import Items

	Description	Value (\$ Mn)	Country	Value (\$ Mn)
			USA	171
	Other	538	Spain	52
			Finland	44
	Ignition wiring		USA	19
	sets and other		U K	19
	wiring sets of a kind used in vehicles, aircraft or ships	127	Japan	14
	Starter motors and		USA	13
	dual-purpose	79	U K	8
starter-generators		Germany	8	

For 218 HS codes

HS Codes

85030090

85443000

85114000

Value

(\$ Mn)

218

13

7

60

9

7

38

24

7

Country

China P Rp

Germany

Spain

China P Rp

Japan

Indonesia

China P Rp

Korea Rp

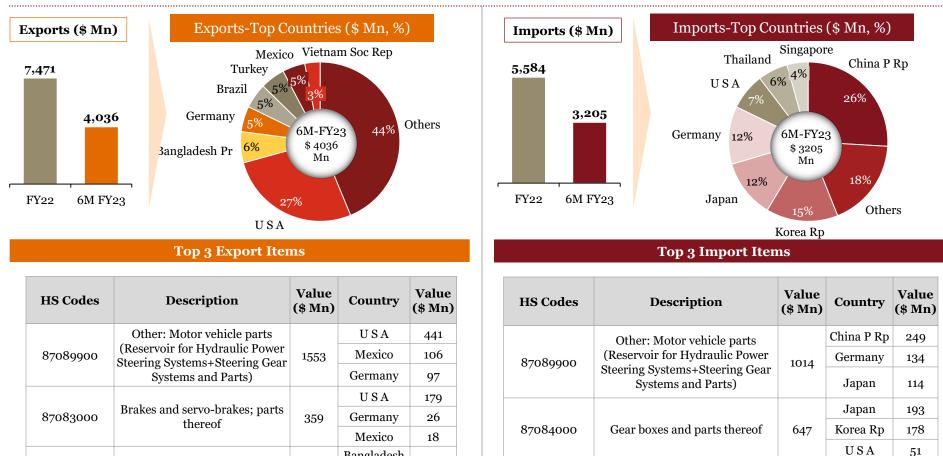
Japan

Other parts and accessories of

bodies (including cabs) :Other

Chapter 87

Vehicles other than railway or tramway rolling - stock, and parts and accessories



87082900

		Bangladesh Pr	159
Other	353	Brazil	32
		Colombia	24
			•

For 218 HS codes

87141090

81

73

42

Korea Rp

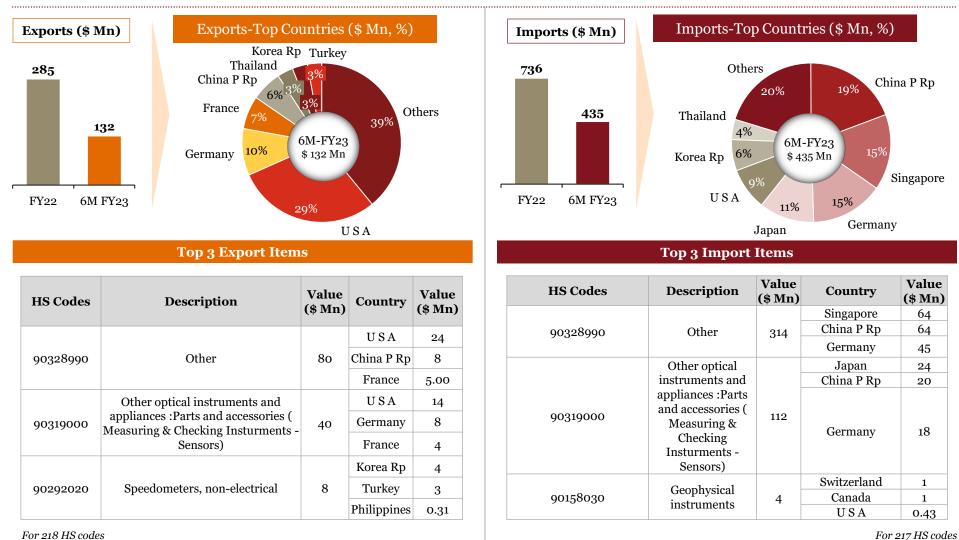
China P Rp

Germany

301

Chapter 90

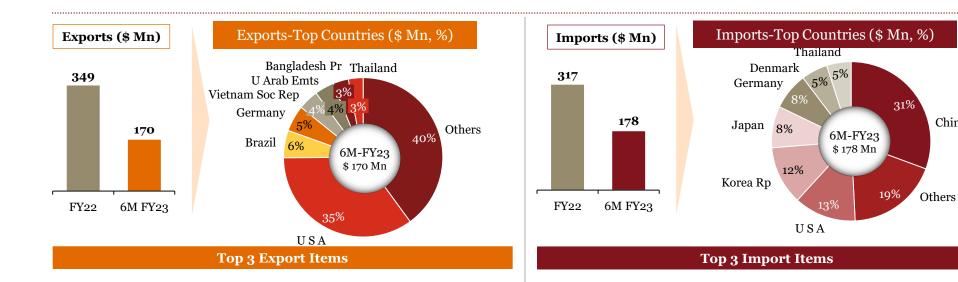
Optical, photographic, cinematographic, measuring, checking, precision, medical or surgical instruments and apparatus; parts and accessories



For 218 HS codes

Chapter 70,72,68,83,91 & 94

Multiple Chapters



HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
70099200	Other : Framed	34	USA	23
			U K	2
			France	2
68138100	Brake linings and pads (Not containing Asbestos)	32	USA	14
			Saudi Arab	1
			U Arab Emts	1
83012000	Locks of a kind used for motor vehicles	34	USA	8
			Thailand	4
			Germany	3

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
94012000	Seats of a kind used for motor vehicles	41	China P Rp	11
			U S A	10
			Germany	6
83023090	Other	21	Korea Rp	8
			China P Rp	3
			USA	2
72125090	Other	19	Denmark	6
			Japan	5
			China P Rp	2

For 217 HS codes

China P Rp

For 218 HS codes



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