Export-Import analysis of Indian auto-component industry View: FY 21

Prepared for ACMA

Strictly private and confidential

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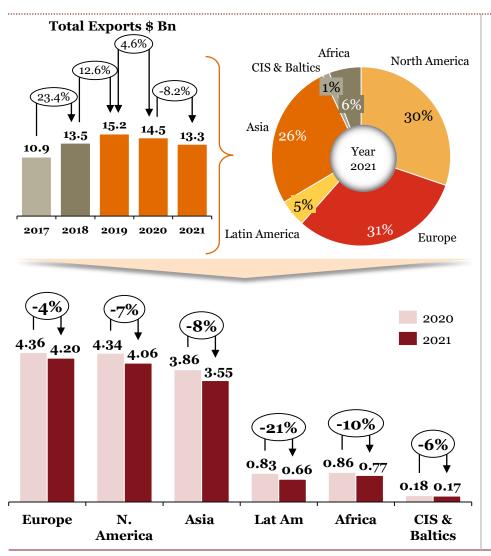


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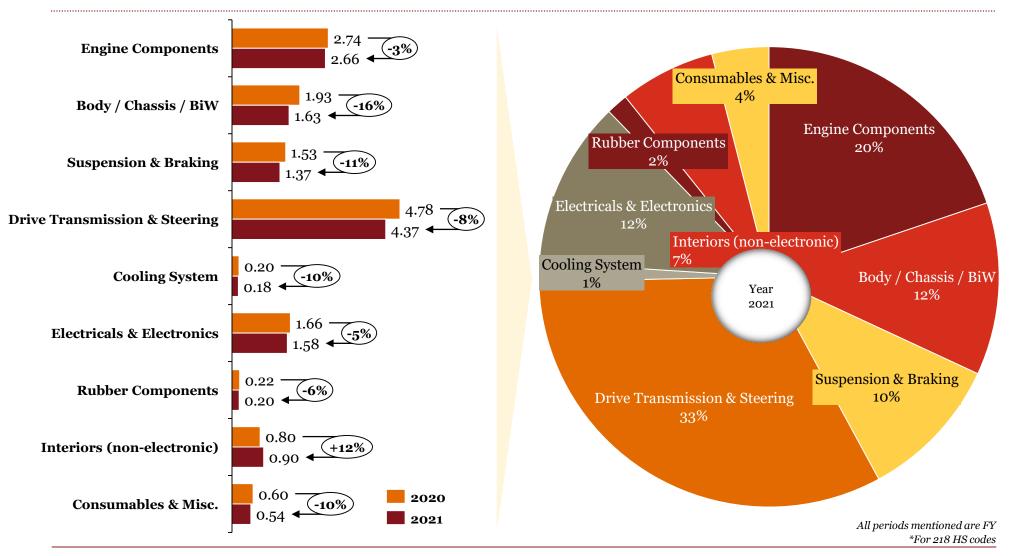
Executive Summary FY-21

Overview of "Exports" for Indian auto component industry in FY 21

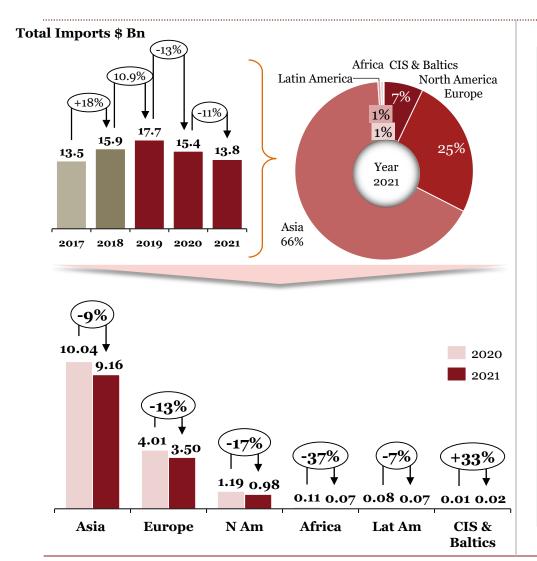


- ➤ The trade deficit decreased to ~\$0.5B for auto components. Exports grew strongly in H2 FY21 (~2.5x of H1)
- ➤ Latin America saw the biggest drop in export among all regions due to Covid-19 restrictions; Europe and North America remain the biggest export regions accounting for 64% of exports.
- ➤ 'Drive Transmission & Steering', alongside 'Engine', remain the 2 dominant segments, accounting for 53% of exports. 'Interiors (nonelectronics)' is the only segment that delivered growth.

Segmentation by product type: Exports (FY-o-FY)

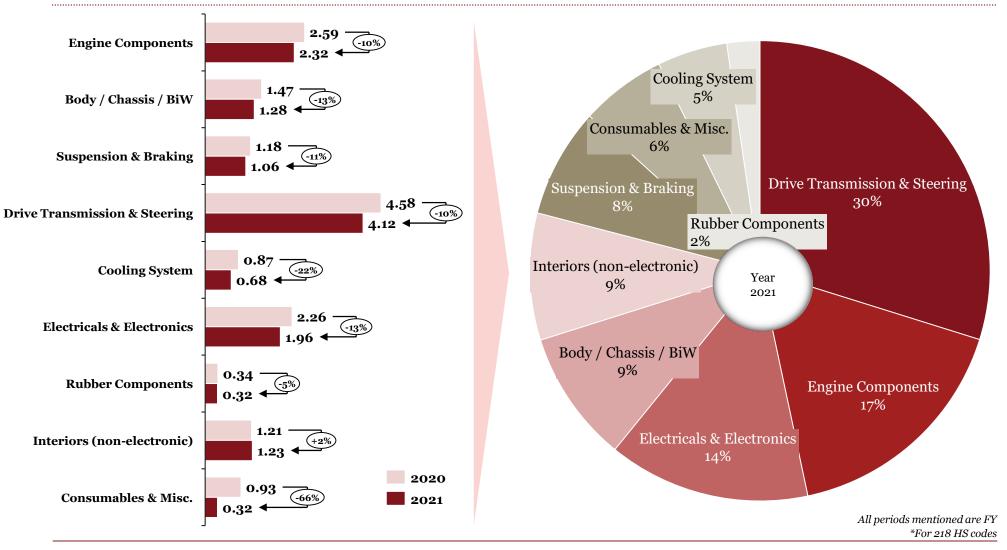


Overview of "Imports" for Indian auto component industry in FY 21



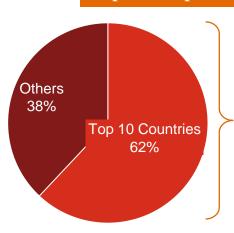
- ➤ FY21 saw a ~ 11% dip in auto components imports into India owing to decreased production, protectionist domestic policies and the pandemic weighing in on domestic demand for foreign components.
- ➤ Government's PLI scheme expected to increase exports; reduce dependency on **China & Korea** (account for ~42% of imports)
- ➤ **Import share** from **China** increased ~3% on the back of higher demand for replacement and low-value products such as gear boxes and other accessories used for motor vehicles.
- ➤ The **Asian** market constitutes **66%** of auto component imports; heavily dependent on **China** and **Thailand** for aftermarket due to low-cost advantage.

Segmentation by product type: Imports (FY-o-FY)

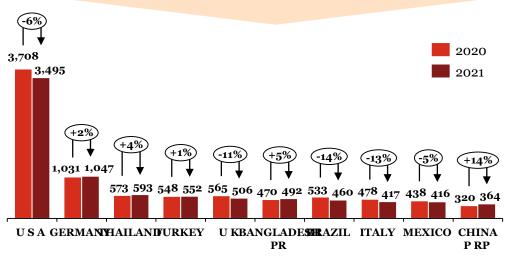


Key highlights of "Exports" & "Imports" in FY 21

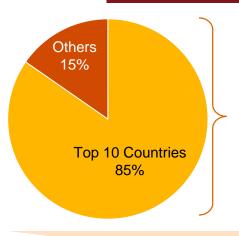
Exports - Top Countries (\$ Mn), 2021*



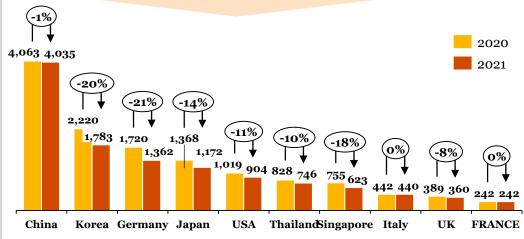
Top 10 Countries	Share of Ex- FY21
USA	26%
GERMANY	8%
THAILAND	4%
TURKEY	4%
UK	4%
BANGLADESH PR	4%
BRAZIL	3%
ITALY	3%
MEXICO	3%
CHINA P RP	3%



Imports - Top Countries (\$ Mn), 2021*

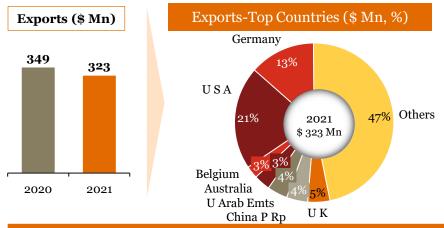


Top 10 Countries	Share of Im- FY21
CHINA P RP	29%
KOREA RP	13%
GERMANY	10%
JAPAN	8%
USA	7%
THAILAND	5%
SINGAPORE	5%
ITALY	3%
UK	3%
FRANCE	2%



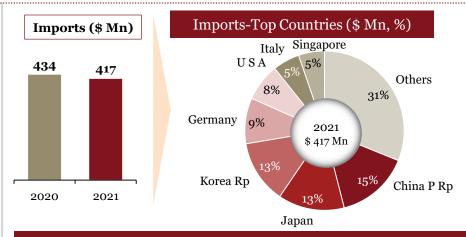
Chapter wise detailed analysis

Chapter 40Rubber and articles



Top 3 Export Items

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
	Others : Arcticles of		Germany	26
40169990	Vulcanized Rubber other than hard rubber	137	USA	25
			UK	6
	Tubes, Pipes and hoses of vulcnised rubber other than hard rubber: Without fitting	35	USA	17
40093100			Germany	4
			UK	3
	D : 6 1 1 1		USA	9
40092100	Reinforced or otherwise combined only with metal: without fittings	46	China P Rp	7
	metar: without fittings		Belgium	4



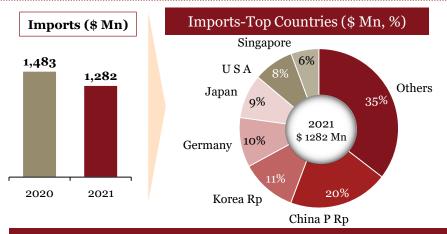
Top 3 Import Items

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
	Others : Arcticles of Vulcanized Rubber other than hard rubber		China P Rp	24
40169990		138	Korea Rp	22
			Japan	15
	Rubber seals (Oil seals and the like)	78	Japan	16
40169330			Korea Rp	12
			Germany	8
	Rubber rings (O-ring)		Japan	10
40169320		49	Germany	8
	inigj		USA	5

Articles of iron or steel



HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
	Other, of stainless steel : Flanges		USA	23
73072100		143	Netherland	23
			Germany	17
	Threaded articles : Other	250	Germany	36
73181500	screws and bolts, whether or not with their nuts or		Netherland	35
	washers		USA	33
	All Other Articles Of		USA	281
73269099	Iron/Steel Nes Forged or stamped but not further	680	UK	41
	worked		Thailand	39



Top 3 Import Items

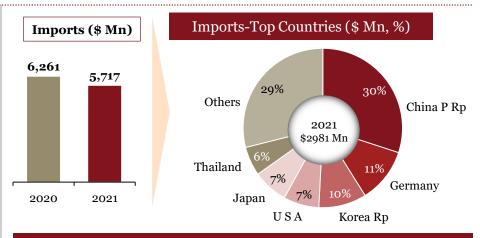
HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)	
	All Other Articles Of Iron/Steel Nes		China P Rp	109	
73269099	Forged	555	USA	56	
	or stamped but not further worked		Korea Rp	46	
	Threaded articles: Other screws and	285	China P Rp	57	
73181500	bolts, whether or not with their nuts		Korea Rp	54	
	or washers		Germany	32	
	Threaded articles : Other			China P Rp	21
73181900		85	Japan	21	
			Thailand	13	

Machinery and mechanical appliances, electrical equipment, sound recorders and reproducers, television image and sound recorders. and reproducers, and parts



USA 259 Top 3 Export Items

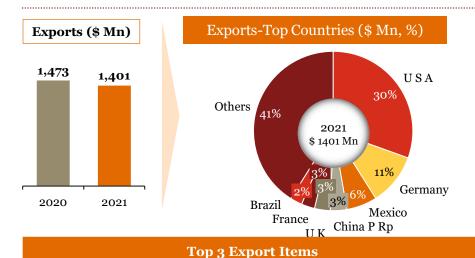
HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn
			Thailand	248
84082020	Engines of cylinder capacity exceeding 250 cc	303	Turkey	19
			Italy	8
	.099990 Other parts of diesel engine: Other		USA	118
84099990		319	UK	38
			Italy	24
	Gears and gearing, other than		USA	264
84824000	toothed wheels, chain sprockets and other transmission elements	551	China P Rp	53
64634000	4834000 presented separately; ball or roller screws; gear boxes and other speed changers, including torque converters	551	Germany	46



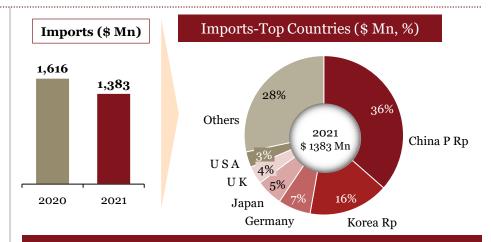
Top 3 Import Items

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
	Other: Wheels and Components for Construction and Earthmoving	_	China P Rp	172
84314990		387	Korea Rp	59
	Equipments		Italy	22
0.404000	Other: Parts of Machinery and apparatus for filtering	433	China P Rp	121
84219900			Germany	64
			USA	57
	Gears and gearing, other than toothed wheels, chain sprockets and		China P Rp	119
	other transmission elements		Germany	65
84834000	presented separately; ball or roller screws; gear boxes and other speed changers, including torque converters	318	Italy	25

Electrical machinery and equipment and parts thereof

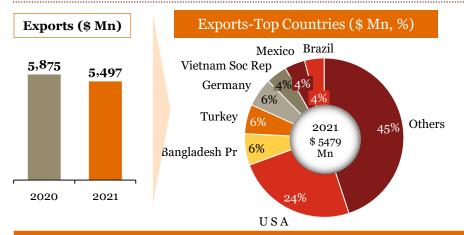


HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)	
			USA	287	
85030090	5030090 Other 5.	539	Mexico	57	
			Germany	24	
	Starter motors and dual-purpose starter-	137	Germany	40	
85114000			USA	22	
	generators		UK	10	
	Ignition wiring sets		USA	27	
85443000	and other wiring sets of a kind used in vehicles, aircraft or	189	UK	27	
	ships		France	19	



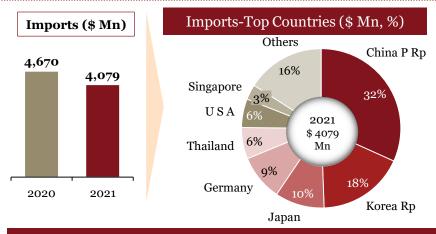
Top 3 Import Items						
HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)		
	Other 296				China P Rp	165
85030090		Other 296	Germany	25		
			Spain	23		
			China P Rp	77		
85129000	Parts	176	Korea Rp	45		
			Taiwan	17		
_	DC motors :Other			China P Rp	76	
85013119		133	Japan	13		
			Germany	7		

Vehicles other than railway or tramway rolling - stock, and parts and accessories



Top 3 Export Items

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
	Brakes and servo-brakes; parts thereof		USA	210
87083000		448	Germany	36
			UK	27
	Other: Motor vehicle parts (Reservoir for Hydraulic Power Steering Systems+Steering Gear Systems and Parts)	2356	USA	587
87089900			Vietnam Soc Rep	169
			Turkey	157
			Bangladesh Pr	204
87141090	Other	468	Indonesia	24
			Brazil	23



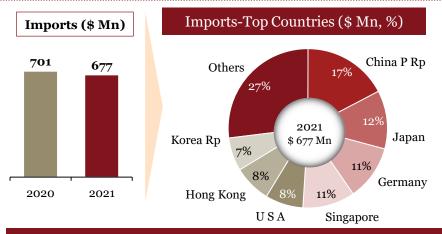
Top 3 Import Items

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
	Other: Motor vehicle parts (Reservoir for Hydraulic Power Steering Systems+Steering Gear Systems and Parts)	1359	China P Rp	361
			Korea Rp	240
87089900			Japan	164
	Gear boxes and parts thereof	781	Korea Rp	232
87084000			Japan	146
			China P Rp	98
87141090	Other	411	China P Rp	337
			Japan	16
			Thailand	13

Optical, photographic, cinematographic, measuring, checking, precision, medical or surgical instruments and apparatus; parts and accessories



HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
90292020	Speedometers, non- electrical	16	Korea Rp	12
			Austria	1
			Vietnam Soc Rep	1.00
90319000	Other optical instruments and appliances :Parts and accessories (Measuring & Checking Insturments - Sensors)	50	USA	20
			Germany	10
			Japan	2
90328990	Other	143	USA	33
			China P Rp	11
			Nigeria	11

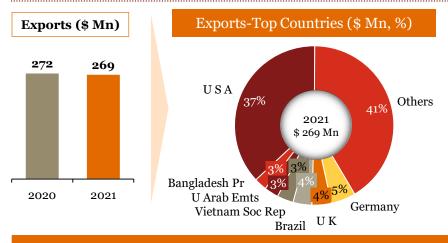


Top 3 Import Items

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
90328990	Other	447	China P Rp	92
			Singapore	66
			Germany	46
90319000	Other optical instruments and appliances :Parts and accessories (Measuring & Checking Insturments - Sensors)	215	Japan	38
			Hong Kong	33
			China P Rp	32
	Geophysical instruments	10	France	5
90158030			Switzerland	1
			Canada	1

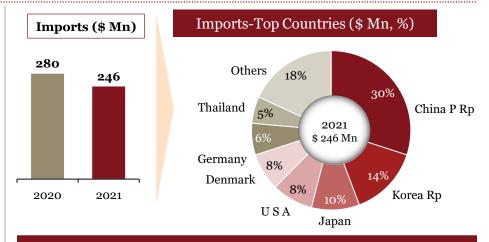
Chapter 70,72,68,83,91 & 94

Multiple Chapters



Top 3 Export Items

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
68138100	Brake linings and pads (Not containing Asbestos)	53	USA	25
			Canada	2
			U Arab Emts	2
70099200	Other : Framed	48	USA	32
			France	3
			UK	3
83012000	Locks of a kind used for motor vehicles	59	USA	21
			U K	6
			Thailand	4



Top 3 Import Items

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
83023090	Other	38	Korea Rp	16
			China P Rp	9
			Germany	3
68138900	Not containing asbestos - Other	29	Japan	15
			Denmark	7
			USA	3
94012000	Seats of a kind used for motor vehicles	32	China P Rp	11
			USA	6
			UK	5



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