# Export-Import analysis of the Indian auto-component industry View: FY 23

Prepared for ACMA

Strictly private and confidential

May 2023



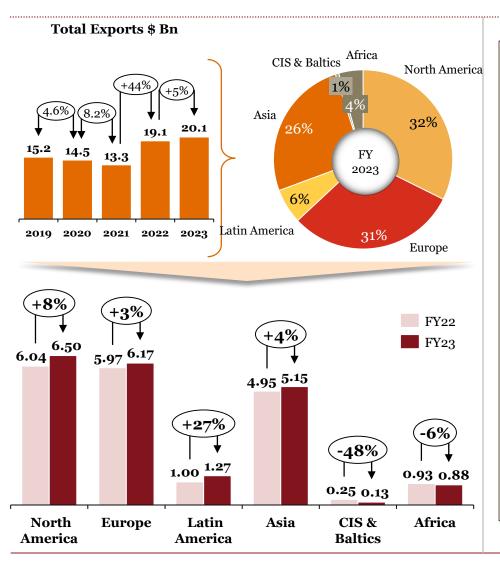


# **Contents**

Sum	nmary for FY-23	
Cha	apter wise detailed analysis	9
1	Chapter 40	10
2	Chanter 73	1
3	Chanter 84	1:
4	Chapter 85	1,
5	Chapter 87	1.
6	Chapter 90	1,
7	Chapter 70,72,68,83,91 & 94	10

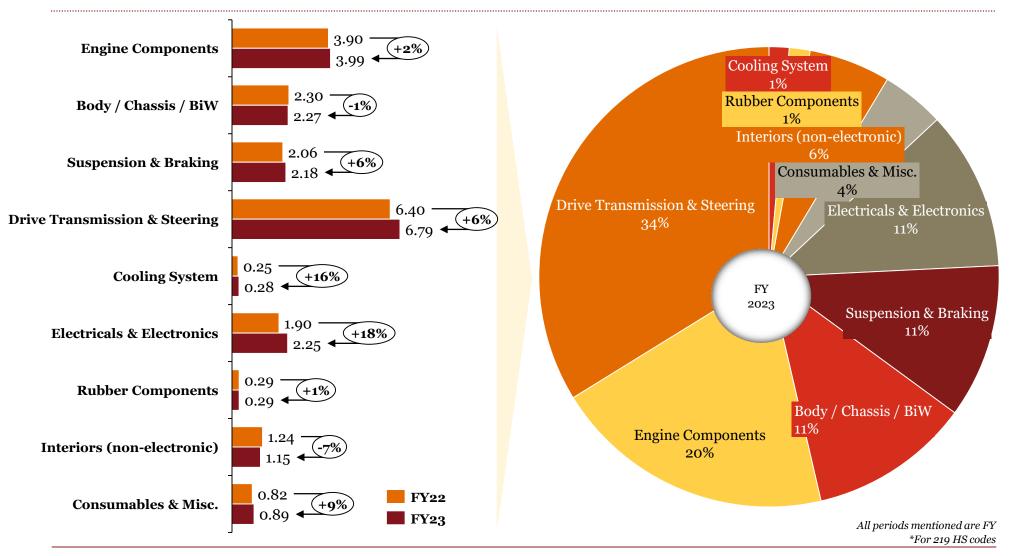
# Executive Summary FY-23

# Overview of "Exports" for the Indian auto component industry in FY 23

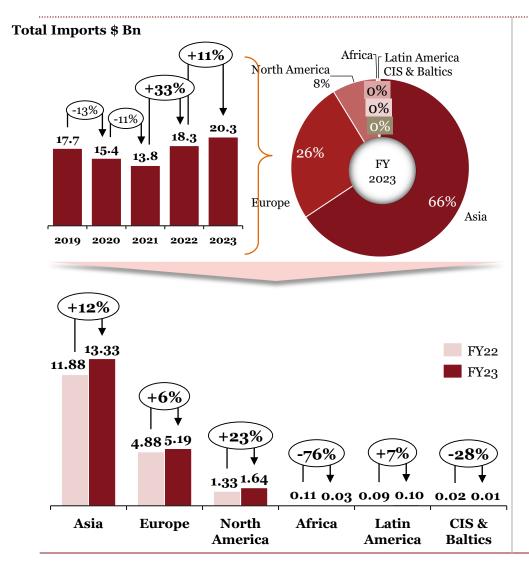


- ➤ India had a trade deficit of ~\$0.2B for auto components
- Latin America saw the biggest increase in exports (by value) due to closer economic relationships with key countries like Mexico, Brazil, and Argentina. India and the MERCOSUR group of Latin American countries made a deal to give tariff concessions ranging from 10% to 100% on 450 and 452 tariff lines respectively, and are in discussion to expand the number of goods included in the agreement
- 'Drive Transmission & Steering', alongside 'Engine', remain the 2 dominant segments, accounting for 54% of exports.

# Segmentation by product type: Exports (FY-o-FY)

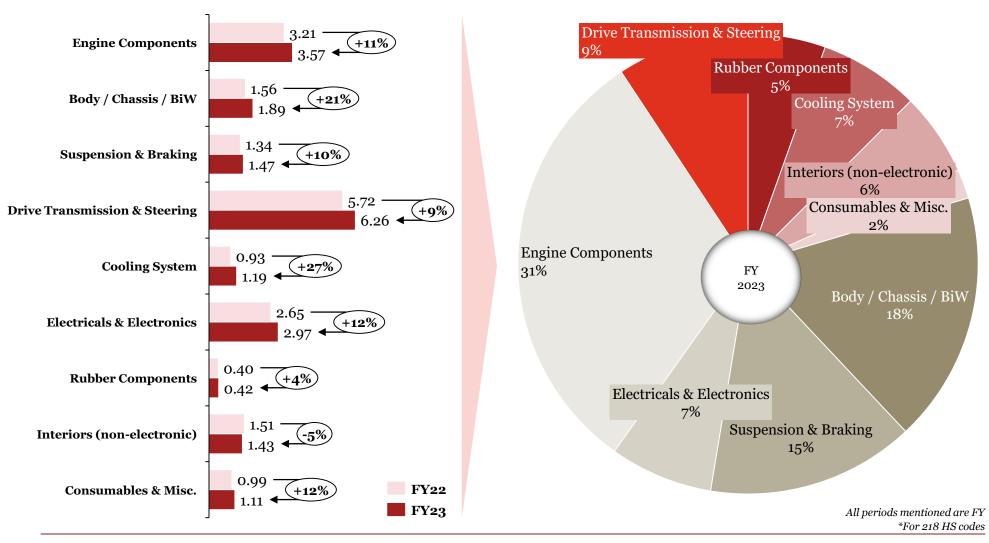


# Overview of "Imports" for the Indian auto component industry in FY 23



- ➤ FY23 saw a ~ 11% increase in auto components imports into India. Supply-side issues, such as the availability of semiconductors, high input raw-material costs, and non-availability of containers can be linked to the increase in imports value
- ➤ **China** remains the biggest importer of components (~30% of imports) while **Germany** has moved up a position to become the 2<sup>nd</sup> largest parts importer (11% of imports)
- 'Body/Chassis' and 'Engine', remain the 2 dominant segments, accounting for 49% of imports
- ➤ Imports from Africa **plummeted by 76%** due to a premiumization focus in Indian markets

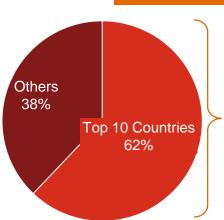
# Segmentation by product type: Imports (FY-o-FY)



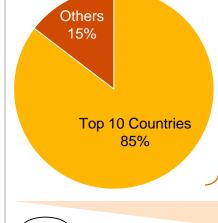
Imports - Top Countries (\$ Mn), 2023\*

# Key highlights of "Exports" & "Imports" in FY 23

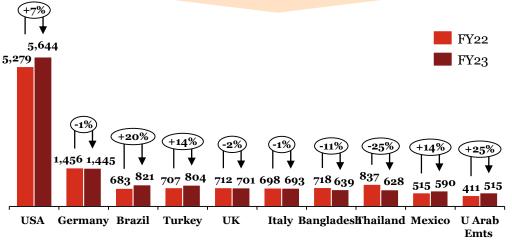
### Exports - Top Countries (\$ Mn), 2023\*

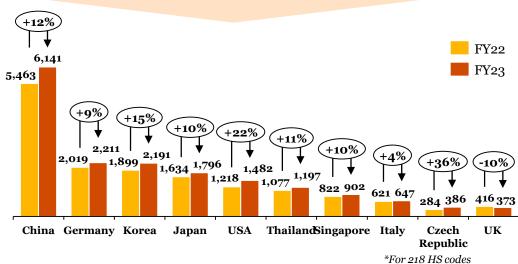


Top 10 Countries	Share of Ex-FY22	Share of Ex-FY23
USA	28%	28%
Germany	8%	7%
Brazil	4%	4%
Turkey	4%	4%
U K	4%	3%
Italy	4%	3%
Bangladesh Pr	4%	3%
Thailand	4%	3%
Mexico	3%	3%
U Arab Emts	2%	3%



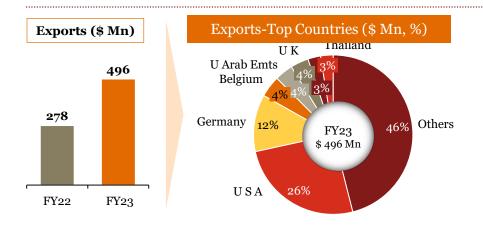
Top 10 Countries	Share of Im-FY22	
China P Rp	30%	30%
Germany	11%	11%
Korea Rp	10%	11%
Japan	9%	9%
USA	7%	7%
Thailand	6%	6%
Singapore	4%	4%
Italy	3%	3%
Czech Republic	2%	2%
UK	2%	2%





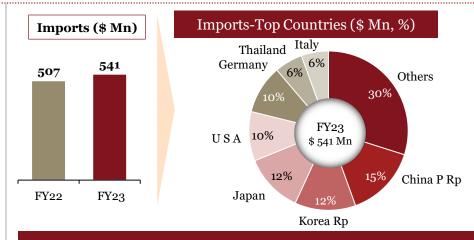
# Chapter wise detailed analysis

### Rubber and articles



### **Top 3 Export Items**

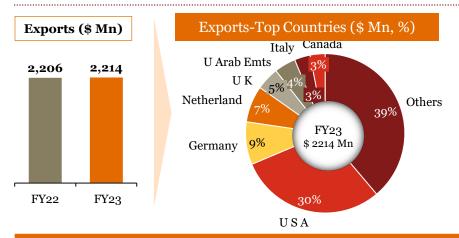
HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
			USA	40
40169990	Others : Arcticles of Vulcanized Rubber other than hard rubber	190	Germany	36
			Belgium	7
	Tubes, Pipes and hoses of vulcnised rubber other than hard rubber:	70	USA	27
40002100			Germany	6
	Without fitting		Vietnam Soc Rep	5
			USA	22
40092100	Reinforced or otherwise combined	79	Belgium	8
40092100	only with metal: without fittings	/9	Germany	7



### **Top 3 Import Items**

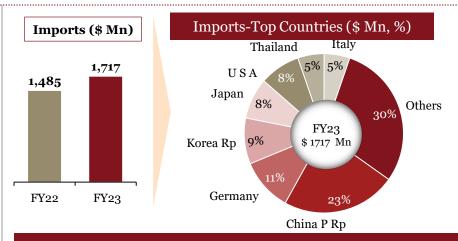
HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
			Korea Rp	31
	Others : Arcticles of Vulcanized		China P	20
40169990	Rubber other than hard rubber	183	Rp	29
			Germany	20
		86	Japan	18
40169330	Rubber seals (Oil seals and the		Korea Rp	11
40109330	like) Chir	China P	10	
			Rp	10
	40169320 Rubber rings (O-ring)		Japan	8
40169320		61	USA	8
	,0=1 = 1		France	7

### Articles of iron or steel



### **Top 3 Export Items**

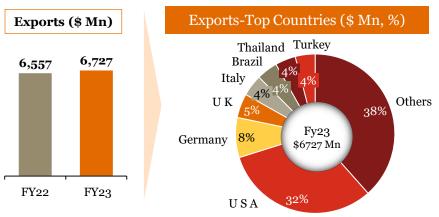
HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
	All Other Articles Of Iron/Steel		USA	297
73269099	Nes Forged or stamped but not further worked	813	Thailand	50
			Germany	43
	Threaded articles: Other screws and bolts, whether or not with their nuts or washers	438	USA	70
73181500			Netherland	65
			Germany	58
	Other, of stainless steel : Flanges		USA	77
73072100		265	Netherland	43
			Germany	24



### **Top 3 Import Items**

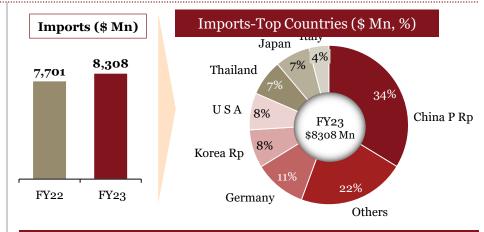
HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
	All Other Articles Of Iron/Steel		China P Rp	164
73269099	Nes Forged or stamped but not further worked 731	731	USA	69
70 - 7-77		Germany	59	
	Threaded articles : Other screws		China P Rp	100
73181500	and bolts, whether or not with their nuts or washers	448	Korea Rp	63
			Japan	56
			China P Rp	33
73181900	Threaded articles : Other	98	Germany	21
			Japan	8

Machinery and mechanical appliances, electrical equipment, sound recorders and reproducers, television image and sound recorders. and reproducers, and parts



# **Top 3 Export Items**

HS Codes	Description	Value (\$ Mn)		Value (\$ Mn)
	Gears and gearing, other than		USA	442
	toothed wheels, chain sprockets		German	
	and other transmission		y	79
84834000	elements presented separately; ball or roller screws; gear boxes and other speed changers, including torque converters	849	Brazil	64
		480	USA	259
94100100	Others (Parts of Steering Pump		German	47
84139190	Assembly		y	
			Italy	21
Other parts	Other parts of diesel engine:	433	USA	175
84099990	Other parts of dieser engine:		Italy	35
Other			UK	35

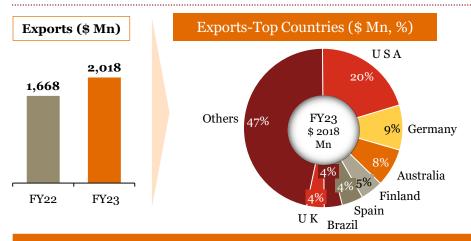


### **Top 3 Import Items**

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
	Of a kind used in air-conditioning		China P Rp	395
84148011	equipment	569	Thailand	90
	equipment		Korea Rp	41
	Gears and gearing, other than toothed wheels, chain sprockets		China P Rp	312
			Germany	76
84834000	and other transmission elements presented separately; ball or roller screws; gear boxes and other speed changers, including torque converters	582	Italy	33
	Other: Wheels and Components		China P Rp	246
84314990	for Construction and	496	Korea Rp	66
	Earthmoving Equipments		Germany	29

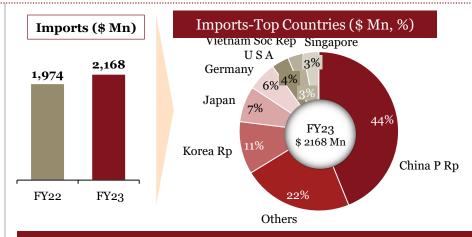
All periods mentioned are FY \*For 218 HS codes

### Electrical machinery and equipment and parts thereof



### **Top 3 Export Items**

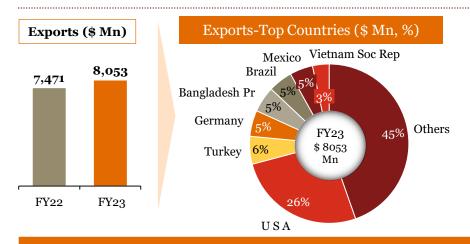
HS Codes	Description	Value (\$ Mn)	Countr y	Value (\$ Mn)
			USA	245
85030090	85030090 Other	951	Finland	91
			Australia	151
	Ignition wiring sets and other wiring	266	USA	39
85443000	sets of a kind used in vehicles,		UK	45
	aircraft or ships		Japan	31
	85114000 Starter motors and dual purpose		USA	28
85114000		166	UK	17
starter-generators		Germany	21	



### **Top 3 Import Items**

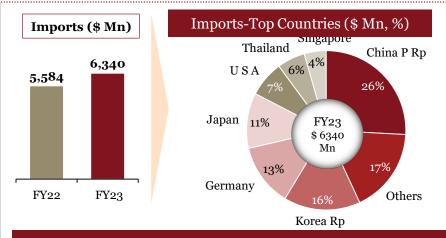
HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
			China P Rp	434
85030090	Other	566	Germany	26
		0.0	Spain	13
	DC motors :Other		China P Rp	137
85013119		251	Japan	20
			Germany	13
			China P Rp	83
85011019	DC motor :Other	199	Korea Rp	20
			Hong Kong	16

### Vehicles other than railway or tramway rolling - stock, and parts and accessories



### **Top 3 Export Items**

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
	Other: Motor vehicle		USA	873
	parts (Reservoir for		Mexico	219
87089900	Hydraulic Power Steering Systems+Steering Gear Systems and Parts)	3185	Germany	207
	D.,, l.,, J.,,,,,, b.,,l,,,,		USA	335
87083000	Brakes and servo-brakes; parts thereof	697	Germany	50
			Mexico	36
	Drive-axles with		USA	285
	differential, whether or		Italy	50
87085000	not provided with other transmission components, non-driving axles; parts thereof	691	Germany	42

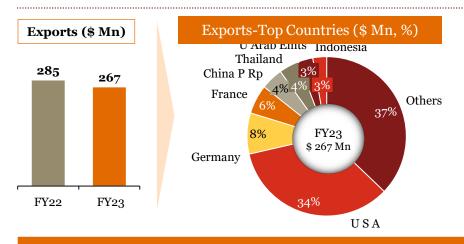


### **Top 3 Import Items**

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
	Other: Motor vehicle parts (Reservoir for Hydraulic		China P Rp	512
87089900	Power Steering	2011	Germany	302
	Systems+Steering Gear Systems and Parts)		Korea Rp	259
	Gear boxes and parts thereof	1297	Japan	368
95094000			Korea Rp	366
87084000			China P Rp	86
87082900	Other parts and accessories of bodies (including cabs) :Other		Korea Rp	163
			China P Rp	158
			Germany	89

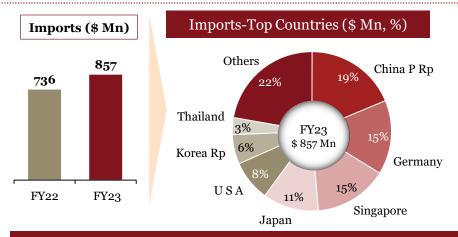
All periods mentioned are FY \*For 218 HS codes

Optical, photographic, cinematographic, measuring, checking, precision, medical or surgical instruments and apparatus; parts and accessories





HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
	Other	171	USA	61
90328990			Thailand	11
			China P Rp	10.00
	Other optical instruments and appliances :Parts and accessories ( Measuring & Checking Insturments -Sensors)	79	USA	28
90319000			Germany	14
			France	8
90292020	Speedometers, non-electrical	10	Korea Rp	4
			Turkey	3
			Italy	0.38



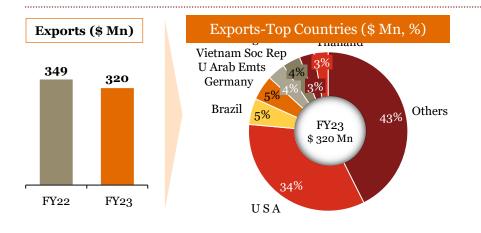
### **Top 3 Import Items**

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
	Other	613	China P Rp	127
90328990			Singapore	121
J - 0 - 77 -			Germany	89
	Other optical instruments and appliances :Parts and accessories ( Measuring & Checking Insturments -Sensors)	225	Japan	50
90319000			Germany	37
			China P Rp	32
90158030	Geophysical instruments	8	Canada	2
			Australia	1
			Switzerland	1

All periods mentioned are FY \*For 218 HS codes

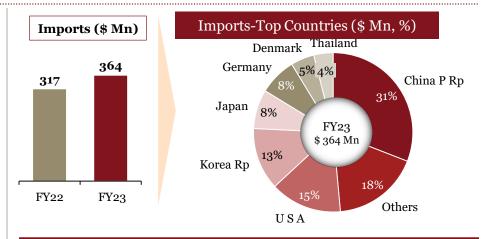
# Chapter 70,72,68,83,91 & 94

### **Multiple Chapters**



### **Top 3 Export Items**

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
	Other : Framed	59	USA	41
70099200			UK	3
			France	3
68138100	Brake linings and pads (Not containing Asbestos)	59	USA	25
			Saudi Arab	3
			U Arab Emts	2
83012000	Locks of a kind used for motor vehicles	68	USA	16
			Thailand	6
			Brazil	6



### **Top 3 Import Items**

HS Codes	Description	Value (\$ Mn)	Country	Value (\$ Mn)
	Seats of a kind used for motor vehicles	89	USA	27
94012000			China P Rp	24
			Germany	12
83023090	Other	43	Korea Rp	19
			China P Rp	8
			USA	4
72125090	Other	42	Japan	11
			Denmark	11
			China P Rp	5



### Disclaimer

This document has been prepared solely for [ACMA] Automotive Component Manufacturers Association of India, being the express addressee to this document. PwC does not accept or assume any liability, responsibility or duty of care for any use of or reliance on this document by anyone, other than (i) ACMA, to the extent agreed in the relevant contract for the matter to which this document relates (if any), or (ii) as expressly agreed by PwC in writing in advance.

This publication has been prepared for general guidance on matters of interest only, and does not constitute professional advice. You should not act upon the information contained in this publication without obtaining specific professional advice. No representation or warranty (express or implied) is given as to the accuracy or completeness of the information contained in this publication, and, to the extent permitted by law, PwC, its members, employees and agents accept no liability, and disclaim all responsibility, for the consequences of you or anyone else acting, or refraining to act, in reliance on the information contained in this publication or for any decision based on it.

This publication contains certain examples extracted from third party documentation and so being out of context from the original third party documents; readers should bear this in mind when reading the publication. The copyright in such third party material remains owned by the third parties concerned, and PwC expresses its appreciation to these companies for having allowed it to include their information in this publication. For a more comprehensive view on each company's communication, please read the entire document from which the extracts have been taken. Please note that the inclusion of a company in this publication does not imply any endorsement of that company by PwC nor any verification of the accuracy of the information contained in any of the examples.

This publication contains various companies' forward looking statements, which by their nature involve numerous assumptions, inherent risks and uncertainties, both general and specific, and risks that predictions, forecasts, projections and other forward looking statements will not be achieved. We caution readers of this publication not to place undue reliance on these forward looking statements, as a number of important factors could cause actual future results to differ materially from the plans, objectives, expectations, estimates, and intentions expressed in such forward looking statements.

### PwC contacts for ACMA Knowledge Partnership

- Kavan Mukhtyar, Partner & Leader-Automotive, PwC India kavan.mukhtyar@in.pwc.com / +912261198735
- Akhilesh Oberoi, ACMA Knowledge Partnership Manager akhilesh.oberoi@in.pwc.com / +91124620724