

ACMA

Automotive Component Manufacturers Association of India

February - March 2019

AUTONEWS

Vol 11 No 77



Inside:

ACMA AUTOMECHANIKA (Feb 14-17, 2019)

HARPS ON SAFETY, USAGE OF GENUINE PARTS & ELECTRONICS

FIND US ON



ACMA India



facebook.com/
india.acma



@ACMAIndia





The February – March 2018 Auto News marks the fourth edition of ACMA Automechanika trade show, held at Pragati Maidan from 14th to 17th February, 2019. Since its inception the premier show has grown from strength-to-strength and has provided a unique platform for auto component suppliers and aftermarket players to put on display their latest range of product and technologies. Its success is marked from the fact that the current edition has witnessed ever-greater footfall from the business community, with over 550 exhibitors (both domestic and international) from 16 countries participating. It witnessed, dedicated pavilions from automotive power-houses like South Korea, China, Taiwan and United Kingdom.

The show also witnessed the unveiling of much sought after ACMA's Buyers Guide 2019. The buyer guide is a comprehensive compendium offering details of Indian Auto Component Manufactures across the spectrum.

Besides that, the ACMA Safer Drives pavilion featuring special displays, aimed at spreading awareness on road safety, drew huge crowds and was much appreciated by the Chief Guest Ms. Leena Nandan, Additional Secretary, MoRTH.

In the other major activities, 2nd Indo-Bangla Automotive show was organised in Dhaka, with several leading Component Manufacturers participating. It helped the Indian suppliers to explore business opportunities and connect with OEMS in Bangladesh. That apart, ACMA together with SIAM released the study 'Digital Transformation Roadmap for India's Automotive Industry', by A.T. Kearney. The study focusses on developing a transformational roadmap to adopt digital technologies in the automotive industry across the value chain, products and the industry ecosystem.

We are pleased to bring to you this edition of Auto News dedicated to the huge success of the Automechanika Show 2019. Hope you will enjoy reading it.

Vinnie Mehta
Director General, ACMA
dg@acma.in

CONTENTS

1 BUSINESS DEVELOPMENT

09 2nd Indo Bangla Automotive Show, 2019

10 Accessories Suppliers Convention at Renaults' Techno-Center, France

11 Region-wise Business Development

2 GOVT. ADVOCACY REGULATIONS/ RESEARCH

16 Region-wise Govt. Advocacy Regulations, Research

3 EDUCATION/SKILLING/ TRAINING MENTORSHIP

18 Region-wise Training & Educational Events

4 JV/ TA/ M&A/ OVERSEAS INVESTMENT/ INDUSTRY ASSOCIATES

26 CEO's Mission to East Europe: Poland, Hungary & Slovakia

30 Member's Room

NO 77 / FEBRUARY-MARCH, 2019

ACMA AUTONEWS

Editor: Vinnie Mehta, Director General, ACMA |
Associate Editor: Upendra Singh, Dy Director, ACMA

Editorial Delhi Office:
Automotive Component Manufacturers Association of India,
The Capital Court, 6th Floor, Olof Palme Marg, Munirka,
New Delhi - 110 067
For Advertisement enquiries, contact Upendra Singh,
upendra.singh@acma.in | 9990125916

Editorial Content:
The Publisher makes every effort to ensure that the contents in the magazine are correct. However, he can accept no responsibility for any effects from errors or omissions. Any unauthorised reproduction of Auto News content is strictly forbidden.

Design & Production: Ashes Design Studio, New Delhi |
ashesdesignstudio@gmail.com | 9999114295





EVENTS | ACMA AUTOMECHANIKA: HARPS ON SAFETY, USAGE OF GENUINE PARTS & ELECTRONICS

(Excerpts from Auto Tech Review)

The might of the aftermarket market came to the fore at the fourth edition of ACMA Automechanika trade show that was held at Pragati Maidan in New Delhi from February 14-17. Touted as one of the country's premier aftermarket shows, the ACMA Automechanika served as a platform for auto component suppliers and aftermarket players to showcase their diverse products and technologies. The four-day exposition attracted more than 550 exhibitors (300 domestic and 250 international exhibitors) from 16 nations, with country pavilions being allocated to South Korea, China, Taiwan and UK.

The 4th ACMA Automechanika harped on addressing road safety that has been a huge concern for the automotive industry. One of the highlights of the trade show was the ACMA Safer Drives booth, an initiative undertaken by ACMA to promote safety in holistic terms – drive safe as well as inculcate safety hygiene habits.

At the ACMA Safer Drives booth, NVH and telematics solutions provider Paracoat Products Ltd showcased a dash camera that can be fitted on the windscreen of a vehicle, and can detect how an accident happened. This dash camera monitors and records the driving as well as driver's habits. In case of an unfortunate accident, this recording can help in faster and transparent turnaround of the claim process," a Paracoat Products official said.

DOING AWAY WITH SPURIOUS PARTS

Over the years, the automotive aftermarket has been grappling with usage of spurious or sub-standard auto parts. Initiatives at the show highlighted this aspect, and urged consumers not to buy counterfeit auto parts – something that was accentuated by industry captains across various seminars and workshops held during the trade show. In fact, the auto industry and the Ministry of Road Transport and Highways (MORTH) have been working towards building greater awareness so that consumers use genuine parts and their efforts have borne fruit with reduced usage of spurious parts over the last two years. As Ram Venkataramani, President, ACMA puts it, "The auto industry is witnessing a reducing trend in usage of substandard parts on account of increasing sophistication in vehicles that necessitate customers to opt for registered or authorised dealers." In terms of value, spurious parts constitute about 30 % of the aftermarket in India, he said.

Another key perspective that emerged from the trade show was framing of policy decisions that would influence consumption of original parts – for example, an increase in import duties on auto components will prevent traders from buying parts from low-cost destinations and pushing it to the Indian aftermarket market, Venkataramani pointed out.



FEW GLIMPSES OF THE EVENT







The industry used the ACMA Automechanika platform to press for long-standing demand for rationalisation of GST rates of all auto parts. Currently, 70 % of auto components are in the 18 % GST category, while 30 % of components are in the 28 % GST category, and the industry wants the government to bring all items under the 18 % GST bracket. Such rationalisation will ensure auto parts become more competitive and also pave the way for usage of original parts.

INCREASING ELECTRONIC CONTENT

Electronics and connected technologies also grabbed centre stage at

the 4th ACMA Automechanika. ZF India, for example, exhibited a fleet management tool called ZF Car Connect. Based on a smart and open connectivity platform, ZF Car Connect works independently from vehicle manufacturers. An on-board diagnostics (OBD) dongle collects and transfers the data. The telematics and diagnostic unit reads 74 specific signals straight from the vehicle's OBD interface, among them fuel level, braking response and error messages. As ZF Car Connect not only registers but also interprets this data, the platform significantly contributes to safe driving and optimal steering of fleets, claimed the company.

Vehicle telematics was on display with Samvardhana Moterson showcasing its Rollr Mini device. This device is equipped with an in-built prepaid and preconfigured telematics-grade SIM and all the data that is gathered from the vehicle as well as on-board sensors is transferred to the Rollr's servers in a secure/ encrypted way. The device transmits the live location of the vehicle, in terms of location accuracy as well as maintains a complete history of where the vehicle has been plying along with other events that unfolded during a trip. The device also showcases the route taken by the car and the duration it took to complete that distance – all these information is available for end consumers in a smartphone app/ web app.

OTHER SHOWCASES

Aisin Seiki Company Limited and Makino Auto Industries showcased their range of clutches, while Bosch and Delphi Automotive Systems exhibited their braking components. Wabco showcased a dual transmission that has a unique switchover from manual transmission to automatic transmission for heavy commercial vehicles. It enables the driver to switch over to automatic transmission if he is tired. Elofic Industries exhibited its range of filters such as oil filters, air filters, fuel filters, and hydraulic filters, among others.

ROUND-UP

The 4th ACMA Automechanika also saw the unveiling of ACMA's Buyers Guide 2019 – a much-sought-after compendium offering details of Indian auto component manufacturers. Vinnie Mehta, Director General, ACMA, said the aftermarket will continue to be driven by growing vehicle parc in the country, enhanced average life of vehicles with improved road infrastructure and enhanced sourcing of components by global auto giants.

Gracing the inaugural function as Chief Guest, Leena Nandan, Additional Secretary, Ministry of Road Transport & Highways (MoRTH), while acknowledging the growing stature of the Indian automotive industry, stressed the need for India to be part of the global value chain. She added that India must learn the best standards, technologies and innovations from overseas and build it in their programmes so that it is aligned with world standards.

Olaf Musshof, Director, Automechanika Frankfurt, said the fourth edition of ACMA Automechanika only reflects the robust relationship and deeper trust between ACMA and Messe Frankfurt. The Indian automotive aftermarket is estimated to be at ₹ 70,000 cr in 2018-19 and is projected to grow at a CAGR of 8.5 % over the next few years and expected to reach ₹ 98,000 cr by FY 2023.

TEXT: Suhrid Barua

1

BUSINESS DEVELOPMENT



2nd INDO BANGLA AUTOMOTIVE SHOW, 2019

ACMA, along with SIAM, organised, second edition Indo-Bangla Automotive Show, from 28th February to 3rd March, 2019 in Dhaka, Bangladesh. The show was ably supported by Ministry of Commerce & Industry (Gol) and Indian High Commission at Bangladesh.

It was inaugurated by Mr. Tpu Munshi, Minister for Commerce, Government of Bangladesh and Mr. Kazi M Aminul Islam, Executive Chairman, Bangladesh Investment Development Authority (BIDA). The event was also graced by Mr. Adarsh Swaika, Dy. High Commissioner of India at Bangladesh and Mr. Sushant Naik, Vice President, Tata Motors.

28, leading Indian, Auto Component Manufacturers participated, and showcased their latest product at the India pavilion. The show provided a robust platform for the Indian manufacturers and Aftermarket suppliers to explore business opportunities and connect with the OEMS', Auto Component suppliers and different stakeholders in Bangladesh.

Alongside, the show, one-on-one interaction was scheduled between Indian manufacturers and Bangladeshi stakeholders to set-up manufacturing units for different product category. The participating members remained upbeat, regarding the prospective opportunities and Govt. of Bangladesh support to set-up manufacturing units in Bangladesh.



ACCESSORIES SUPPLIERS COVENTION AT RENAULTS' TECHNO-CENTER, FRANCE



ACMA, on a special invite by Renault Nissan Technology & Business Centre India, (RNT&BCIPL) participated in the First Accessories Suppliers Convention, held on 14th March, 2019 at Renault Techno-center, Guyancourt, France. Turkey, India & China remained the focus countries for the show.



A total of 27, automotive accessory manufacturers, from across the globe, participated in the event. Among the Indian participants besides ACMA, five Indian auto component were present in the event.

In the congratulatory address Mr. Serge Khemis, Director, Accessories & Merchandising, Groupe Renault, welcomed the participants and briefed them about Renault's sourcing plans for Accessories. Subsequently various departmental heads shared

presentations on aspects like; Marketing, Purchasing, Engineering, Quality and Logistics.

Mr. Hakan Dogu, Director After-sales, Groupe Renault, visited and interacted with participant. He was briefed about ACMA activities and Indian Auto Component Industry as a whole. He expressed his keen interest to organize a joint Tech-show with ACMA at Renault Nissan, facility in Chennai, India.

NORTHERN REGION

'DIGITAL TRANSFORMATION ROADMAP FOR INDIA'S AUTOMOTIVE INDUSTRY'

A study by ACMA/SIAM

ACMA together with SIAM, released the findings of the study 'Digital Transformation Roadmap for India's Automotive Industry', by A.T. Kearney on 8th February, 2019. The study focusses on developing a transformational roadmap to adopt digital technologies in the automotive industry across the value chain, products and the industry ecosystem.



The study identifies 11 technologies relevant to the automotive industry in terms of their applications and scale of impact on the automotive value chain and products. The report also presents specific short, mid and long-term action points for companies, industry bodies, government as well as the entire automotive ecosystem.

At the launch, Mr. Rajan Wadhwa, President, SIAM said "To continue our effort towards global prominence, SIAM and ACMA partnered with A.T. Kearney to launch 'first of its kind' industry level Digital Transformation Roadmap. This is the first step towards a globally competitive industry."



"The disruptive changes facing the automotive sector, accompanied by shorter product life-cycles and rise of electric content, are forcing the auto components industry to become agile and digitize. The study recommendations will help the sector stay relevant to our customer and maintain our competitiveness" said Mr. Ram Venkatramani, President, ACMA.

A panel discussion was also held during the launch Mr. Ram, spoke about the implementation of the recommendations of this study through creating mentor groups and through cluster approach for ACMA member companies.

Mr Vinnie Mehta, DG, ACMA spoke about how Automotive contributes to 50% of the manufacturing GDP and to stay relevant, the Industry bodies are facilitating initiatives to support the industry to transform.

Mr Rahul Mishra, Principal, AT & Kearney presented the study highlights which covered the global best practices and relevant case studies to help develop a cohesive roadmap that charts out clear action items for individual companies, industry bodies, associated industries and government bodies.

Key highlights from the report are:

- Organizations should start with the development of a clear digital roadmap relevant to their long-term strategy, budget allocation as well as appointing a dedicated digital team in place, who are

responsible for end-to-end implementation of digital initiatives.

- Technologies to adopt; the industry in short term can start with the implementation of big data and advanced analytics for supply chain planning, IoT for connected factory, workforce training through AR/VR platforms, analytics, apps and APIs to improve customer engagement and 3D printing.
- To make the digital transformation successful, the organizations would need to develop technology expertise, deployment internal capabilities as well as update its business processes to align with new technologies.
- Industry bodies like ACMA and SIAM will need to drive standardization, initiate industry wide block-chain network, launch pilots in collaboration with other industries as well as create a digital knowledge management platform and a centre of excellence to conduct digital benchmarking and share best practices among the industry.
- The industry will also seek government's support in skill development through upgradation and adoption of relevant skill development institutes, setting up digital infrastructure, ensuring connectivity and data sharing as well as regulating the finance and insurance industry.

CONFERENCE ON AFTERMARKET – GLOBAL TRENDS AND OPPORTUNITIES

ACMA, Northern Region, organised conference on 'Aftermarket – Global Trends & Opportunities' on 15th February, 2019 in New Delhi. The event was organised along with International Purchasing Offices (IPOs) forum.

The conference saw international experts sharing their perspective on the global outlook and aftermarket opportunities, trends and changing market dynamics. The conference also witnessed the MoU signing ceremony between ACMA with AAAA (Australian Automotive Aftermarket Association).

The conference, with its very impressive line-up of speakers and panelists deliberated upon most pertinent challenges being faced by the automotive industry, and what the players should be doing to stay relevant in the changing times.

The summit garnered positive feedback from members and also provided an opportunity to network with all the leading IPOs.

WORKSHOP ON STRATEGIC ROADMAP FOR INTERNATIONAL BUSINESS DEVELOPMENT & TECHNOLOGY ACQUISITION (OE & AFTERMARKET)

ACMA, Northern Region, organized 3rd Workshop on 'Strategic Roadmap for International Business Development & Technology Acquisition (OE & Aftermarket)' on 28th February, 2019 in New Delhi.



The workshop by Grant Thornton, was held to provide an opportunity for the member companies, to get a perspective on the various strategic ways of increasing international business and technology acquisition for Indian auto component suppliers.

In a welcome address Mr. Rajvinder Rangar, highlighted the purpose of organizing such conference, and told the audience that it is primarily aimed at knowledge sharing and comprehensive discussions.

It was also informed to the audience the ACMA along with its partner Grant Thornton, have prepared a strategic roadmap for Indian auto component industry for International Business Development and Technology Acquisition, to help them for their future business expansion. The study scripts a strategy paper with clearly defined goals and direction for the Industry for over a 3 to 5 year period. Ms. Karishma Kukreja, Associate Director, Grant Thornton presented the key findings and observations from the study.

CONFERENCE ON FINANCIAL ENGINEERING FOR BUSINESS GROWTH

ACMA, Northern Region, organized a knowledge sharing session on Credit Solutions, Business Structuring and Wealth Structuring (personal assets protection, succession planning etc.) on 8th March, 2019 in New Delhi.

Mr. Deepak Chopra, Chairman, NR, welcomed the delegates and informed that ACMA has taken a keen interest in enlightening its membership about 'Financial Engineering' as this is a challenge as well as an opportunity for the industry. Financial engineering enunciates robust financial economic with systemic financial renaissance and branded financial market growth. It stirs derivatives and entrench framework for financial market system. These services includes resource mobilization & allocation, good corporate governance, laws, financial intermediation and facilitation of foreign exchange transactions etc., he added.

Addressing the participants, Mr. Anshu Kapoor, Country Head, Edelweiss Pvt. Wealth Management highlighted that the purpose of organizing the conference was to discuss and share knowledge among the participants.

In the first session his colleague Mr. Rajeev Kulgod, presented a detailed report on Impact of Digitization, Structured credit solutions, Debt and Equity, Unsecured Lending, Mezzanine debt, Priority debt, interim funding, Corporate finance and Promoter financing. He emphasized on the opportunities ahead for the industry in view of adoption of structured credit solutions.

In the second session Mr. Siddharth Talwar, Partner, Walker Chandio & Co. LLP, provided a holistic view on Understanding Financial Reports and Financial & Operating Ratios by: Balance Sheet, Profit & Loss Account, Cash Flow and Financial Operation.

The speaker of the final session Mr. Praveen Bhambani, Partner, Mergers & Acquisitions, PwC, provided perspective on Internal Group Reorganization, Structure (Company v/s LLP), Consolidation of entities, Cost Saving, Segregation of Business, Value Unlocking, Structuring of (Acquisition & Divestment) and Changing Customer requirements.

The conference concluded with insights on succession planning and wealth structuring.

SOUTHERN REGION

ACMA ORGANISED 'FUTURE MOBILITY SHOW'

A two-day long conference was jointly organized by ACMA, CII, MOHI, SIAM & SMEV to address the 'Future Mobility' from 26th to 27th February, 2019, in Bengaluru. The conference was focussed on issue like; Make in India, Manufacturing hub for Auto Industry, Policy Framework for India's Mobility Sector, Responsible Mobility, Building a sustainable ecosystem and Digital solutions for Future Mobility.

Mr. K J George, Hon'ble Minister for Large & Medium Scale Industry, Government of Karnataka, inaugurated the coveted show. He further informed the audience that Karnataka has released State Policy on Electric Mobility, to make Karnataka a preferred investment destination for manufacturing of EV and to promote a conducive manufacturing ecosystem in collaboration with the industry.

A total of six component suppliers showcased latest offerings like; 48V belt-driven starter generator with integrated inverter, Axle Drive, 48V DC/DC Converter, Low Voltage Hybrid Solutions (48V), High Voltage Drive Systems, Boost Recuperation Machine, Start-Stop Systems, Lithium Battery Packs, BMS, Diagnostic Tool, Chargers, Starter motors, generators, electric motors for 2W & 3W, Fuel control module, Body electronics, current sensor, motor controllers etc.

The conference was well attended by wide array of stake holders and concerned industry leaders.

ACMA SPECIAL DRIVE ON GLOBAL AFTERMARKET WITH TEC-ALLIANCE

ACMA, Southern Region, in a one-of-a-kind initiative, partnered with Tec-Alliance to produce 'Global Aftermarket Catalogue' to strengthen the aftermarket footprint of Indian Auto Component Manufacturers on 12th February, 2019 in Chennai.

Tec-Alliance a pioneers in 'Automotive Aftermarket digitization solutions' by cataloguing will help the component manufacturers to reach out the OEM's internationally. It will also enable them to match

the aftermarket standards with data consistency at all levels, including demand-chain to make it more transparent and efficient.

Mr. R Srivatchan, Director, Tec-alliance, in his presentation to the members about Tec-Alliance and Tec-Doc, informed that it is the world's leading vehicle and spare parts catalogue. It would benefit the entire ecosystem of Automotive Aftermarket; like part manufacturer, traders, data suppliers, data users, fleet management companies, leasing companies and insurance providers.

With the help of Tec-doc, it is possible to locate right parts for the vehicle and the data would assure that the right parts are going to the right vehicle all the time.

He also took members through a demo, on how the Catalogue works. The search options available like; passenger cars, motorcycles, heavy commercial vehicles, LCA and Axles. The Tec-Doc has a registration process and options to operate in several languages. The search options has the field names like; Brand, Article no, Status and Article description. The Tec-doc is a global document that importers refer to while sourcing parts from US and Europe, he added.

WESTERN REGION

WORKSHOP ON PRICE RISK MANAGEMENT IN BASE METALS MARKET & FINANCIAL RISK MANAGEMENT

ACMA, Western Region, in association with MCX IPF organized workshop on 'Price Risk Management in Base Metals Market' on 27th February, 2019 in Pune. As it is known that auto component industry, is a highly competitive and heavily dependent on base metals like Iron, Aluminum, and Copper etc. as raw materials. Any fluctuation in their prices leads to adverse impact on the whole ecosystem.

It is therefore, imperative that the effective commodity price risk management and good financial reporting in terms of risk disclosures is necessary to create a robust business environment.

It is also mandated by the Statutory Bodies and Regulators to fulfil certain standards like; listing of 'Obligations and Disclosure Requirements' Regulations, 2015, which require the listed companies to disclose the information related to commodity price risk in their Annual Report.

It is under these circumstances, the workshop was aimed to create awareness among the members and other key stakeholders. They were informed about the importance of hedging and how they can protect themselves from market price risk exposure, through commodity derivatives and hedge accounting practice (LODR and Ind-AS).

Key takeaways of the workshop includes:

- Crucial market factors to look out governing base metals
- Understanding the Price Risk Management in Commodities, to manage business margins

- Tools and methods to manage metal price risk
- Accounting methods of hedging (LODR and Ind-AS)
- Understanding the functions of the Domestic Commodity Exchange

The key topics covered under Financial Risk management include:

- Risk management Cycle
- Assessment of Financial Risk
- Aligning Risk and Strategy
- Risk profiling and its importance
- Impact of Geo Politics on financial markets
- Risk management strategies

The much sort-after workshop was attended by Directors, Chief Financial Officers, Procurement & Supply Chain Heads, Marketing Personnel, Procurement & Finance Teams of Auto component manufacturing and consuming Companies. And the effort was widely appreciated by all.

WORKSHOP ON 'PROJECT MANAGEMENT AWARENESS TRAINING'

ACMA, Western Region, organized a two day long workshop on 'Project Management Awareness Training' on 14th & 15th March, 2019 at ACMA Office, in Pune. Mr. B K Bose, CEO, AND Consulting conducted the training.

Mr. Bose, informed the audience about the fundamentals of 'Project Management' and described the definition of project's unique process consisting of a set of coordinated and controlled activities with start and finish dates. It is to achieve an objective conforming to specific requirements including; constraints of time, cost, quality and resources.

Mr. Bose explained the role of Project Manager as follows:

- Ultimately responsible for the Project's Success
- Ensure customer and management expectations are understood and used to focus on the project
- Plan effectively to achieve project objectives
- Focuses on the project's end
- Ensure that work is executed according to plan and Communicate

He further explained common causes of project failure and said projects often fail because of one or more of the following five reasons:

- Poor planning
- Lack of leadership
- Inadequate knowledge
- People problems
- Being unable to resolve conflicts.
- Lifecycle problems

The program was appreciated by participants and the feedback received stayed encouraging.

TECH SHOW WITH TATA MOTORS

ACMA, Western Region, organized 2nd edition of ACMA/TATA Motors Tech Show on 20th March, 2019 at TATA Motors, Training Division Hostel in Pimpri, Pune. More than 20 companies displayed their manufacturing capabilities in the areas such as breakthrough design, enhancing fuel efficiency, safety etc.

In his address Mr. Thomas Flack, Chief Purchasing Officer, TATA Motors appreciated ACMA's initiative to organize such a unique program. He termed it as win-win for both, ACMA members and Tata Motors. He urged the participants to focus on rapid changes and advancement of technology to stay relevant in the current business scenario.

Mr. Vinnie Mehta, DG, ACMA, informed that this about unique event is organised to facilitate Component companies with OEM's, of National and International repute. He further mentioned that ACMA, would organize 'Buyers – Sellers' meet in Chennai & Ahmedabad and requested Tata Motors' to become a part of the initiative.

The feedback received stayed encouraging, even TATA Motors expressed their willingness to have more such engagements in future.

SALALAH FREE ZONE AUTOMOTIVE HUB

ADVANTAGES

- Strategically good location on the world trade route.
- Advantages of distribution & re-distribution.
- Cost and time saving.
- FTA – Free Trade Agreement with USA.

ECONOMIC INCENTIVES

- 100% foreign ownership.
- No customs on imports & exports.
- No taxes on profits & dividends for 30 years.
- Minimal omanisation requirements (20%).
- No minimum capital investment or requirement.
- No restrictions on repatriation of capital.
- Provision of one-stop services.
- Fast track custom handling & processing.

GLOBAL HUB

PORT

- On major int'l shipping routes with 2 weeks of major ports.
- Over 3,000 Commercial Vessel Calls per annum.

AIRPORT

- 10km from SFZ.
- Oman is within 4 hours of South Asia.
- 5 hours flight of Africa & 6 hours flight of Europe.

ROAD

- Direct highway access to GCC markets.

RAIL

- Railway to GCC under consideration.



المنطقة الحرة بصلالة
SALALAH FREE ZONE

Contact: Ms. TRIPTI PARSANI - SFZ Country Manager - India
Mobile: +91 86 55 11 66 55 - Email: tripti@sfzco.com

www.sfzco.com



NORTHERN REGION

1ST IT REGIONAL FORUM MEETING

ACMA, Northern Region, held its first ever IT Regional forum meeting at Minda Industries, Manesar on 19th February, 2019. The Forum was addressed by Mr. Parma Ghosh, Convenor of ACMA (NR) and VP & Group CIO of Minda Industries.

The members deliberated about various IT initiatives, undertaken, at their own respective companies. It was decided among the members that the discussed best practices will be emulated in their respective regions and companies.

SOUTHERN REGION

EXECUTIVE COMMITTEE INTERACTION WITH GOVT. OF ANDHRA PRADESH ECONOMIC DEVELOPMENT BOARD

ACMA, Southern Region, organized an interactive session with the Andhra Pradesh Economic Development Board (APEDB), Govt. of Andhra Pradesh and Executive Committee members of ACMA on 15th March, 2019 at Vijayawada.



The interactive session was organized to brief the industry members on the opportunities, investment climate and ease of doing business in Andhra Pradesh.

Mr. J Krishna Kishore, CEO, APEDB, welcomed all the members and made presentation on AP's progress after the creation as new State. He, focused on the Industrial development, specific to auto sector and also shared the Isuzu and Kia Motors journey in the State.

He highlighted the Industrial Infrastructure of Andhra Pradesh:

- 974 KM long Coastline (13% of India's Coastline)
- 3 Industrial Hubs & 3 Industrial Corridor
- 4 Major Ports, 4 Active Airports
- Excellent Rail and Road Networks
- 32 SEZs, 258 Industrial Parks
- \$1.5 billion investment on infrastructure
- JICA Supported Chennai Bangalore Industrial Corridor
- ADB supported Vishakapatnam- Chennai Industrial Corridor
- No1. In Ease of Doing Business
- 11.22% GDP growth of the State
- A power surplus state

Mr. Kishore invited all the ACMA members to consider Andhra Pradesh for investment purpose and build a strong OE support base in the State.





Ms Divya, (AD) from Andhra Pradesh Capital Region Development Authority (APCRDA), made a presentation on Amravati, the Capital of Andhra Pradesh. He shared its advantages and progress of the new State Capital, which is inspired by Singapore and will be planned as one the SMART cities in India.

Mr. Ram Venkatramani, President, ACMA & Mr. P Kaniappan, Chairman, Southern Region along with other Executive committee and the Regional Committee members attended and interacted with the Govt. Officials.

Mr. Vinnie Mehta, (DG), ACMA thanked the APEDB for hosting the ACMA Executive Committee members. And thanked the State and CM's commitment of making AP, as one of the best destinations for both industries and citizens. He urged ACMA members to explore business opportunities in AP.



EASTERN REGION

ONE DAY SESSION ON EFFECTIVE COMMUNICATION

ACMA, Eastern Region, organized a day-long session on 'Effective Communication' on 20th February 2019, at the Centre for excellence, Jubilee Road, Jamshedpur. The objective of this training was to teach employees the basics of effective workplace communication.



The faculty for the session was Mr. Vinay Pandey, a certified Executive Coach from Potentia-Roche Martin, an alumnus of IIM Ahmedabad.

He dwelled upon Effective workplace communication as the foundation of positive and cooperative working relationships. The trainees were told about the benefits of effective communication, obstacles to effective communication, enhance communication skills and how to communicate more effectively on the job.

Following points were discussed elaborately; Meaning and Definition of Communication, Nature of Communication, Uses of Effective Communication, The 7C's of Effective Communication, Facts about Effective communication, Encoding Barriers, Transmitting Barriers, Decoding Barriers and Responding Barriers.

The program was designed in such a way that both classroom teaching, audio -visual aids, activities and written exercises were all involved.

In all 23 delegates attended the program, it received encouraging response.

MEMBERS' INTERACTION & FELICITATION

ACMA, Eastern Region, organized the Annual Interaction of its members and felicitation of Mr. Sampat Kumar, Plant Head, Tata Motors Ltd. on 11th March 2019, in Jamshedpur.



Mr. Sanjay Sabharwal, Chairman, ACMA-ER welcomed everyone and detailed the members about the activities done by the region in the last quarter. He also took feedback from the members regarding the programs conducted.

He requested ACMA, to organize more programs on FMEAs' and its linkages to effective corrective actions, control plan, why-why analysis and fish bone diagram etc. As all these issues are in huge demand by the members companies.



Mr. Sampat Kumar, Plant Head, TML, who superannuated on 30th April 2019 also was facilitated for his decade's long services for the Tata Motors during the interaction.

NORTHERN REGION

ACMA 1ST T10 CRICKET CUP

ACMA, Northern Region, HR Forum, with a view to create bonding among its members companies, organized 1st T10 Cricket Cup on 6th March, 2019 in Gurugram.



Mr. V Sridhar, Group Vice President & Director, HMSI inaugurated the tournament. A total of 28 teams participated in the Day-Night Cup. In all 45 matches were played on eight grounds simultaneously. The details of the winners are as follows;



The event was highly appreciated by the members and excellent feedback was shared.

Category	Name
Winner	Subros Ltd., Manesar
Runner Up	Rico Auto Industries Ltd., Gurgaon
Max. No. of Sixes	Mr. Naveen, Musashi Autoparts India Pvt. Ltd.
Best Wicket Keeper	Mr. Amulya Kumar Swain, Subros. Ltd., Manesar
Best Batsman	Mr. Udit Mohan, Rico Auto Industries Ltd.
Best Bowler	Mr. Satish Kumar, Subros Ltd., Manesar
Man of the Match (Final)	Mr. Himanshu Yadav, Subros Ltd., Manesar
Man of the Series	Mr. Udit Mohan, Rico Auto Industries Ltd.

SESSIONS ON 'THE FUTURE OF EV & ROLLER COASTER TURNAROUND OF JAMNA AUTO'

ACMA, YBLF, in a one-of-a-kind conference on 'The Future of EV in India' and a case study on 'Miracle Turn-around of Jamna Auto' organized a day-long event on 19th March, 2019 in Gurugram, Haryana.



The first half of the event was dedicated towards the Future of EV in India. Mr. Rajeev Singh, Partner-Head, Automotive Sector, Deloitte, shared his presentation, on the possible road map of evolution of new energy vehicle into India, how Automotive Industry will be disrupted by the new energy vehicle and the possibilities & opportunities for component supplier.

The second half of the event was dedicated toward the presentation by the Mr. Pradeep Jauhar, MD, Jamna Auto Industries, about their 'Miracle Turn-around of Jamna Auto'. He shared the story about the roller coaster ride of ups and downs. From almost going bankrupt to raising private equity and getting listed and becoming a Rs. 2000 Crore+ company from a mere Rs. 200 Crore.

SOUTHERN REGION

ACMA PIONEERS 1ST SECTORIAL WOMEN FORUM – AWE

ACMA, Southern Region, to encourage women inclusiveness in the automotive manufacturing sector, launched 'Automotive Women Entrepreneurs & Employees Forum' (AWE) the 1st Automotive Women Entrepreneurs & Employees Summit on 18th February, 2019 in Chennai.





The forum was led by Ms. Priyamvada Balaji, and has women professionals and entrepreneurs as its part.

Inaugurating the summit, Mr. Ram Venkataramani, President, ACMA congratulated Southern Region led by Mr. P Kaniappan, Chairman SR and Ms. Balaji, Chairperson, AWE for making this initiative a success and spoke about how Women could be encouraged to join into the automotive and component manufacturing.

He congratulated the 100 plus women participants present at the summit and mentioned that he felt honoured and privileged to be present at the summit, focusing on encouraging and empowering women. He also suggested the Forum to conduct workshops at entry level in engineering colleges to encourage women to take up engineering.

The logo for the Forum (AWE) was also launched during the inaugural session.

The key note speaker Ms. Harshbeena Zaveri (Vice Chairman & MD) NRB Bearings Ltd., shared her own experiences and how she had a dream to engineer products not only for the Indian Industry but also to the global leaders like Audi and Renault. Women in senior most positions in companies help achieve better growth for their companies than men, she added.

The objective of this summit was to enhance inclusiveness of women in manufacturing and the automotive sector in particular. The session were followed by a highly interactive Q&A session.

More than 100 participants attended the summit including leading OEM'S like Ashok Leyland Ltd, Ford Motor Pvt. Ltd, TVS Motor Company Ltd. Etc.

EXPERIENTIAL & PRACTICAL WORKSHOP ON KARAKURI

ACMA, Southern Region, in association with Toyota Kirloskar Auto Parts Pvt. Ltd. organised Experiential & Practical Workshop on Karakuri. The second batch of the curated training was organised from 19th to 21st February, 2019 at the facilities of TKAP.

TKAP, which has designed the three days special training module, joined hands with ACMA to extend and share its expertise with its members.

Specially designed DIY kit assignment (skill oriented task) was assigned to all the trainees to implement the skills imparted. The participants had to work on the assignment, complete the task, share their experience, learning, pain areas and how they have been able to achieve the task.

The Faculty for the training session Mr. Kiran and Mr. Karunakara, explained in detail how this concept would slowly be introduced to the participated in stages over the three day.

The trainees were evaluated on the task and then awarded certificates.

The feedback from participants has been very encouraging.

IN-HOUSE TRAINING ON AWARENESS PROGRAM ON IATF

ACMA, Southern Region, organized an in-house training on Awareness Program on IATF on 16th & 18th February, 2019 at USUI Susira International Pvt. Ltd., Chennai.

The faculty for this program was Mr. V Kartheeban.

IATF 16949:2016 (replaces ISO/TS 16949:2009) is a standard that establishes the requirements for a Quality Management System (QMS), specifically for the automotive sector. The ISO/TS 16949 was originally created in 1999 to harmonize different assessment and certification schemes worldwide in the supply chain for the automotive sector.

The objective of this awareness program and primary focus of the IATF 16949 standard is the development of a Quality Management System that provides for continual improvement, emphasizing

defect prevention and the reduction of variation and waste in the supply chain. The standard, combined with applicable Customer-Specific Requirements (CSR's), define the QMS requirements for automotive production, service and/or accessory parts.

The participants were made aware that after October 01, 2017, audits cannot be conducted to ISO/TS 16949 and organizations must transition to the new IATF 16949 in line with their current audit cycle, according to the allowable timing requirements.

31 delegates attended this in-house-training, and found it extremely relevant.

3rd REGIONAL POKA YOKE COMPETITION & 8th SMED COMPETITION

ACMA, Southern Region, organised the 3rd regional Poka Yoke Competition & 8th SMED Competition on 22nd February, 2019 in Chennai.



23 Poka Yoke teams and 12 SMED teams contested from the Southern Region.

The eminent Juries included Mr. K Vasantharajan (Manager, PWT) Renault Nissan, Mr. S S Sankar (Divisional Manager, Quality) TAFE, Mr. Sundararaj Shaktivel (GM, Manufacturing) Ford India and Mr. Ramesh Soundararaj (DGM) Daimler India.



Addressing the participants, Jury Chairman Mr. Sankar, drew a parallel by quoting verses from the Thirukural, 'When dig well, you will get more water, similarly, the more we probe into the practices, knowledge will improve'. The output from these competitions should be 'Gaining Knowledge' and 'best practices learning across companies,' he added.

The SMED & POKA-YOKE teams, presentations were organised simultaneously in two separate halls. The highlight of the Poka-Yoke competition was the participation of two SSI teams, Besmak Components Pvt. Ltd. and Stork Rubber Products Pvt. Ltd.

The following teams were adjudged the winners in 8th SMED and 3rd POKA-YOKE Competition:

SMED WINNERS			
Sno.	Company Name	Team Name	Prize
1	Comstar Automotive Technologies Pvt. Ltd.	Victory Team	1 st
2	Hanon Automotive Systems India Pvt. Ltd.	Press Champs Team	2 nd
3	Rane TRW Steering Systems Pvt. Ltd., Singaperumal Koil	Small Three Team	3 rd
4	WABCO India Ltd.	HEDP Rangers Team	3 rd

POKA YOKE WINNERS			
Sno.	Company Name	Team Name	Prize
1	Super Auto Forge Pvt. Ltd.	SAF-MEPZ Team	1 st
2	Madras Engineering Industries Pvt. Ltd.	MEIL-C6 Team	2 nd
3	Turbo Energy Pvt. Ltd.	Team-2 Team	3 rd
4	WABCO India Ltd.	Product Engineering Team	3 rd

ANNUAL SAFETY CONVENTION AT BOSCH

Continuing the practice of observing March as Safety month, ACMA, Southern Region, organized its Annual Safety Convention on 12th March, 2018 in Bidadi at the facility of Bosch Ltd.

Mr. Rajendra S, GM, Tech Engg Functions & HSE, Bosch welcomed all the participants. In his presentation, he spoke about the key initiatives that are taken-up in the area of Safety, Digitalisation 4.0, Co2 Neutral Strategy and other CSR projects.

Mr. Arun Gunaseelan and Mr. Bhuvaneshwara G – Safety Managers, took the participants through the Safety plan, initiatives, awareness programmes conducted by them and spoke about "My Workplace-My Pride", a special campaign, which promotes Safety awareness, emphasizes on Driving Commitment.

Mr. Arvind Singh, Deputy GM, Toyota Kirloskar Motor, spoke on the behavioural aspect of Safety. He stated that Safety is a "State of Mind" and Accident is "Absence of Mind". He broadly classified safety into five areas, Vehicle Division, Manufacturing, Dealer, Customer, and Society. He spoke about ABS, EDB and Seat Belts in Design Safety. In manufacturing safety he emphasizes on standardised work, JIT, JIDOKA.

As a new feature this year, ACMA invited the winning team of the Regional Kaizen Contest- Safety category held in Dec 2018 to share their presentation to the audience, Teams from Autoliv and Toyota Kirloskar Auto parts made their respective presentations. This was well appreciated by all the participants.

The highly interactive Q&A following the visit saw a lot of queries and clarifications which was very well addressed by the Bosch team.

The 30 member delegation termed the visit as useful and appreciated the efforts of ACMA.

3 DAY WORKSHOP ON KARAKURI

ACMA, Southern Region, organized the 3rd workshop on Karakuri from 12th to 14th March 2019, in Chennai. The specialised training was extended by ACMA along with Toyota Kirloskar Auto Parts Pvt. Ltd.

Karakuri - a Japanese word to achieve fascinating motions with either 'No Power or Low Power' using Engineering techniques, is an area of expertise at Toyota. It forces the mind to think in different directions to solve a problem with limited resources.

TKAP, has agreed to share its knowledge with ACMA members through the training workshop at its facilities.

The feedback from participants remained encouraging. The participants felt that learnings was tremendous and practical.

During the Valedictory ceremony, Hideyuki Tanabe San, Executive Managing Coordinator, distributed the certificates to all the participants and encouraged all to spread the awareness of Karakuri in their workplace.

IN HOUSE TRAINING ON APQP-PPAP AT USUI SUSIRA INTERNATIONAL

ACMA, Southern Region, conducted an in-house training program on APQP-PPAP at USUI Susira International Pvt. Ltd. on 8th March, 2019 at its facility in Chennai.

Mr V Thiagarajan, was the faculty for the program, and covered the following topics:

- Introduction to Advanced Product Quality Planning (APQP), AIAG APQP model
- Why Product Quality Planning?
- Fundamentals of Product Quality Planning
- Phases of APQP
- APQP Case study
- What is PPAP?
- Advantages of PPAP
- When PPAP has to be submitted?
- Elements of PPAP
- PPAP summary

He outlined the APQP training objectives, as to aggregate the common planning activities. Suppliers utilize APQP to bring new products and processes to successful validation and drive continuous improvement. A major objective of PPAP is for suppliers to provide their customers with evidence that customer requirements are understood and to demonstrate that the supplier's process has the capability to produce product that consistently meets those requirements.

39 delegates attended the training and found the training relevant and useful.

WESTERN REGION

4th BEST PRACTICES COMPETITION

ACMA, Western Region, organized fourth edition of 'Best Practices Competition' (Gujarat Zone) on 2nd February, 2019 in Ahmedabad. The Competition was held under two categories: 1. LCA (Low Cost Automation) & 2. Poka-Yoke.

The jury for the competition included Mr. Nayan Sloanki, DGM, Tata Motors, and Mr. Kailash Karwa, Business Excellence Leader, Ford India.

22 Teams from 12 companies of the region participated in the event. They were made aware about (LCA teams): Safety, Quality, Cost & Delivery and (Poka-Yoke teams): Safety, Quality and Cost.

Following teams from Badve Engineering Ltd., Delux Bearings Pvt. Ltd., Milacron India Pvt. Ltd, MAHLE Behr India Pvt. Ltd., Krishha Maruti Ltd., Precision Autowares Pvt. Ltd., Roki Minda Co. Pvt. Ltd., Schaeffler India Ltd., Supreme Treon Pvt. Ltd. Jay Ushin Ltd., JTEKT India Limited., and Yazaki India Pvt. Ltd. participated in the event. The following teams were announced winners:

Under LCA

Position	Team Name	Company Name
1 st	Tarang	Krishna Maruti Ltd (Seat Div)
2 nd	Tejas	Mindarika Pvt. Ltd.
3 rd	Yoddha	Schaffler India Ltd.

Under POKA-YOKE

Position	Team Name	Company Name
1 st	Trend Setter	Supreme Treon Pvt Ltd
2 nd	Gain Ground	JTKET India Ltd.
3 rd	Einstein	Precision Autowares Pvt. Ltd.

YBLF MEMBERS VISIT TO PUNE

ACMA, YBLF, organized a two-day visit to Pune on 21st & 22nd February, 2019 for its members in Pune.

In the first session on the first day was dedicated towards interaction with experts on 'How to Beat the Recession by Focusing on Aftermarket'. Speakers for this session were; Mr. Ramashankar Pandey, MD, Hella India, Mr. Himanshu Koirala, MD, Mandira Marketing Ltd. from the Sona group and Mr. Arvind Hegde, Founder & Lead Partner, Done and Partners.

The second panel discussion of the day was held on 'Supercharging the Auto Component Industry - through Strong Leadership and Effective Talent Management'. Panelist of the discussion were; Ms. Maithilee Tambolkar, MD, Sanjeev Auto Parts Manufacturers Pvt. Ltd., Mrs. Mohini Kelkar, MD, Grindmaster, Mr. Manish Padharia, MD, ARaymond India and Mr. Mangesh Kale, MD, PARI.

On the second day, a visit to Fleetguard Filters was organized to learn how to implement 'Theory of Constraints' across the organization. Operation Philosophy of 'Theory of Constraints' by Dr. Elli Goldratt.

WORKSHOP ON 'HAPPINESS AT WORK-STRESS MANAGEMENT'

ACMA, Western Region, organized a day long workshop on 'Happiness at Work-Stress Management' on 26th February, 2019 at ACMA's Pune office. The workshop was aimed at how to live stress-free & healthy professional life, setting priorities and to effective utilization of time management skill.

Ms. Deepali Patrikar, a professional corporate trainer, conducted the workshop.

She discussed about 'What is stress?', and why one must analyze, situations causing stress and how to identify own-self in a stressful situation.

While dealing with the stress, one should encourage positive feedback and respond effectively. Under the current professional life, it is imperative to increase effectiveness and develop techniques to handle stress, she added.

While conducting the session, she effectively used; games, discussion and brainstorming to demonstrate stressful situations in professional and personal life and ways to handle it.

WORKSHOP ON 'MEASURABLE ENERGY SAVINGS IN INDUSTRIAL UTILITIES'

ACMA, Western Region, organized Workshop on 'Measurable Energy Savings in Industrial Utilities' on 21st & 22nd February, 2019 at ACMA Office in Pune.

The workshop was conducted by recognized energy experts Mr. Punnet Hegde and Mr. Nilesh Shedge. Both of them touched upon the corresponding relationship between increasing population & rising living standard with respect to growing demand for Industrial goods.

Also issues like 'Climate Change' that industry must tackle by improving efficiency and efficient manufacturing processes, as its core activities was discussed widely.

Mr. Hegde explained in detail the need, process & benefits of energy audits & energy efficiency in manufacturing industry. While Mr. Shedge focused on energy saving measures in electrical systems.

The Workshop was appreciated by participants and the feedback received stayed encouraging.

4th ANNUAL REGIONAL BEST PRACTICES COMPETITION

ACMA, Western Region, organized fourth edition of Annual Regional Best Practices Competition on 7th March, 2019 in Pune. The competition was held under three category; Energy Conservation, LCA (Low Cost Automation) and Poka-Yoke.

The Jury for the competition was comprised of Mr. Dattatray Erandole, Manufacturing Head, FIAT India, Mr. Ravindra Borawake, Senior manager, Mahindra & Mahindra, Mr. Mahendra Sugandhi, Sr. Executive Manager, John Deere India, Mr. Amod Moghe, Sr. Manager, Tata Motors and Mr. Nilesh Sonawane, DGM, TATA Motors Ltd.

The competition was organized with the purpose of creating a platform to provides an opportunity to showcase the capability, share the experience, learn from others and most important to motivate employees to contribute towards building organization by embracing Best Practices.

Some of the case studies presented during the workshop were:

- How to reduce power consumption in molding machines & utilities such as chillers and cooling systems
- Cumulative savings from various projects
- Tangible benefits – reduction in rejections
- Creating more space by reducing the space occupied by the machines
- In house machine design
- Achieve Zero accident
- Reduction in customer complaint

In total 47 teams participated in the competition, 11 under Energy Conservation, 15 under LCA and 21 under Poka-Yoke.

Following were announced winners:

Energy Conservation

Position	Team Name	Company Name
1 st	Shivneri	Lumax Auto Technologies Limited, Pune
2 nd	Energy Drivers	NRB Bearings Ltd., Aurangabad
3 rd	Utkranti	Wheels India Ltd., Pune

LCA category

Position	Team Name	Company Name
1 st	Diamond	Wheels India Ltd., Pune
2 nd	Warrior	Flash Electronics (I) Pvt. Ltd., Pune
3 rd	Huf Innovators	Huf India Pvt. Ltd., Pune

Poka-Yoke

Position	Team Name	Company Name
1 st	Lakshya	Tata AutoComp Systems Ltd., Pune
2 nd	Achievers	Sanjeev Auto Parts Manufacturers Pvt. Ltd.
3 rd	Igniters	Tata Toyo Radiator Ltd., Pune

VISIT & INTERACTION WITH 'SUPREME TREON PVT. LTD. & YAZAKI INDIA PVT. LTD. SANAND'

ACMA, Western Region, organized a visit to the facilities of Supreme Treon Pvt. Ltd. and Yazaki India Pvt. Ltd. on 12th March, 2019 in Sanand, Ahmedabad. The objective of the visit was to share and learn from the best practices.

Mr. Dattaram More (Plant Head - 1), Mr. Sameer Shete, (Plant Head - 2) from Supreme Treon presented an overview about the Supreme Group. The facilities are located at Tata Motors Vendor Park.

The delegates visited the Shop floor comprising of Raw Material area, manufacturing area with molding & cutting process, assembly, storage and dispatch area. The participants also witnessed the 5 S Corner, safety corner and various Kaizens done at the shop floor.

At the Yazaki Corporation Mr. Bhaskar Mahajan (Plant Head) presented an overview of the Yazaki Group. It supplies wiring harness to Tata Motors. Wiring Harnesses form the nervous system of vehicles. They carry power, data and signal to all parts of the vehicle. Thus, they facilitate vital functions such as starting, headlamp glow, horn and ECU control.

The participants were provided the insights about complex manufacturing process flow divided into pre-assembly, cutting, stripping & crimping and final assembly. The conveyor production consisting of sub- assembly, lay out, taping, packing, visual checking and electrical checking.

In all 14 delegates from eight member companies participated in the visit.

23rd HR FORUM MEETING

ACMA, Western Region, organized 23rd HR Forum Meeting on 22nd March, 2019 at the facility of A. Raymond Fasteners India Pvt. Ltd. in Chakan Pune.

Ms. Sunita Nair, VP, Boyd & Moore, and Mr. Anant Chincholkar, Head HR, Kalyani Technoforge Ltd. were invited as Guest Speaker.

In her address Ms. Nair, mentioned that job market is moving faster than ever and it will grow even more competitive in future years. And the talent management would require you to develop and retain the skilled hires. If you attract and hire good employees but don't invest in their development, you won't be able to retain them or unleash their potential, she added.

Sharing his experience on 'Do's & Don't of Talent Acquisition' Mr. Chincholkar, mentioned that understanding the differences between recruitment and talent acquisition and adapting hiring process accordingly can help you hire top talent better.

In all 39 HR professional attended the meeting and appreciated the Program.

4

JV/TA/ M&A/ OVERSEAS INVESTMENT/ INDUSTRY ASSOCIATES



CEOs' MISSION TO EAST EUROPE: POLAND, HUNGARY AND SLOVAKIA

ACMA, organized an Investment Mission to Poland, Hungary and Slovakia from 4th to 6th, February, 2019 for the CEO's of the top Indian Auto Component Manufacturers. The objective of the Mission stayed to understand the dynamics of the automotive market and investment climate in the fast growing Eastern - European economies. Opportunities to set-up Green Field, Brown Field projects and strategic alliances were also explored during the visit.

The delegation comprised of Nine CEO's and was led by Mr. Ram Venkataramani, President, ACMA and Mr. Vikrampati Singhania, Chairman, Overseas Investments & International Alliances, ACMA.

On the first day of the visit to Warsaw, Poland, Polish Investment Agency (PAIH) and The Embassy of India in Poland organized a Seminar for the delegation, followed by several high level meeting between the leaders of industry from both the sides. A MoU was also signed with 'Association of Automotive Parts, Distributors & Producers (SDCM).

On packed second and last day of the visit, the mission visited Budapest, Hungary and Bratislava, Slovakia. In Budapest the mission was welcomed by Indian High Commissioner Mr. Shri Kumar Tuhin and Mr. Peter Cseresny'es, Deputy Minister, Ministry of Innovation and Technology. In Bratislava, the delegates was accorded highest welcome, and a seminar was organised by 'The Slovak Investment and Trade Development Agency' (SARIO) for the visitors.

Jaguar Land Rover (JLR) state-of-art facility was also visited by the mission members during the visit.

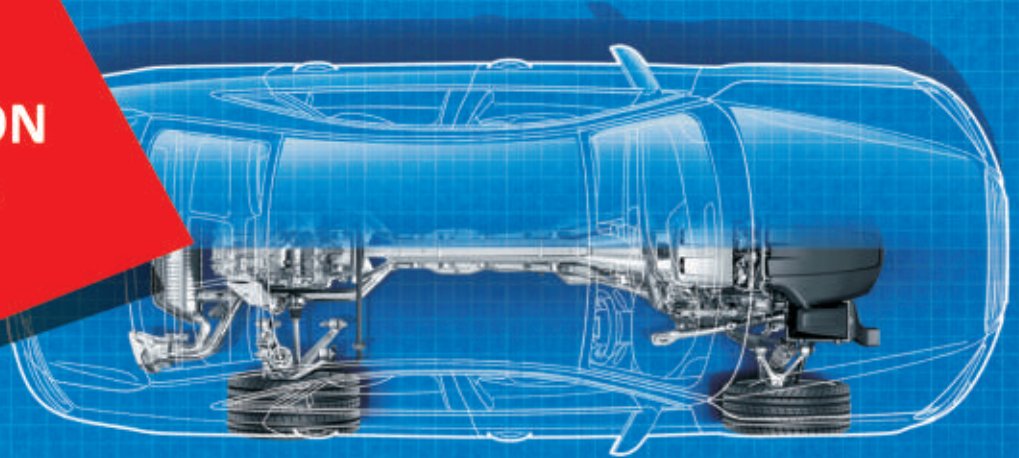






TECHNOVATION

Discover Innovations
For Future



Auto Expo 2020 - Components
6-9 FEBRUARY 2020
Pragati Maidan, New Delhi, India

Come, exhibit and grow!

Auto Expo 2020 - Components will focus on future technologies driving product innovation, efficient manufacturing and logistics. As the largest auto components show in this part of the globe, the event will be an unparalleled podium for business opportunities in the automotive sector.

Highlights

- Largest & Comprehensive Auto Components Show
- Showcase of Innovations and Technology Advancements
- 1500 Exhibitors from 20 Countries
- Over 100,000 Visitors from around 70 Countries
- Interactive Forums - Conferences, Seminars, Workshops and Student Engagement Initiatives

Focused Pavilions

- ACMA Innovation
- ACMA Safer Drives
- Bearing
- EV Components
- Garage Equipment

MEMBERS ROOM

WESTERN REGION Ordinary Membership

Mahesh Industries
Plot No. W-91,
Waluj MIDC,
Aurangabad- 431136
Maharashtra

SSI/Large & Medium/Etc.: SSI
Products Manufactured: Tubular Auto
Components & Press Parts
Certification to ISO 9000 & QS 9000:
ISO 9001:2015 by TUV India Pvt. Ltd.

Tej Industries
L-135/5, MIDC,
Ahmednagar, 414111
Maharashtra

SSI/Large & Medium/Etc.: SSI
Products Manufactured: Pistons, Nuts,
Switch Gears, Starters, And Sintered
Machined Parts.
Certification to ISO 9000 & QS 9000:
ISO 9001: 2015 by Innovative Quality
Certifications Pvt. Ltd.

Star Auto Industries Pvt. Ltd.
G-2, Ansa Industrial Estate,
Saki Vihar Road, Sakinaka,
Andheri (East), Mumbai-400072
Maharashtra

SSI/Large & Medium/Etc.: SSI
Products Manufactured: Sheet Metal Roll
Formed & Welded Components and
Assemblies for Automotive application.
Certification to ISO 9000 & QS 9000: IATF
16949:2016 by TUV SUD South Asia Pvt.
Ltd.

NORTHERN REGION Ordinary Membership

Him Teknoforge Ltd.
Village :- Billanwali,
Distt:- Solan (Himachal Pradesh)
Baddi - 173205

SSI/Large & Medium/Etc.: Medium
Products Manufactured: Gears, Shafts, track
Rod, Lever, Rotavator, Gear Box, Axle, BC
Lever Assy, PTO.
Certification to ISO 9000 & QS 9000: IATF
16949 by TUV SUD South Asia

Jalex Tuboflex
23/7 (23rd Milestone), Main Mathura
Road, Near JCB, Ballabgarh,
Faridabad-121004
Haryana

SSI/Large & Medium/Etc.: SSI
Products Manufactured: Manufacture of
Hose Assemblies, Pipe Assemblies &
Fabricated Tubular Components.

Universal Precision Screws
NH-10, Delhi-Rohtak Road,
Kharawar Bye Pass, Rohtak-124001
Haryana

SSI/Large & Medium/Etc.: Medium
Products Manufactured: Socket Screws,
Nuts, Torx Screws, Heat Treated studs, Piston
Pins, and Break Cups.
Certification to ISO 9000 & QS 9000: IATF
16949 by DQS ISO 9001 by DQS



TO ALL NEW MEMBERS



AUTONEWS

Edited & Published by the Director General, Automotive Component Manufacturers Association of India
The Capital Court, 6th Floor, Olof Palme Marg, Munirka, New Delhi - 110067 | Design by Ashes Design Studio, 9999114295