



**Automotive Component Manufacturers Association Of India**

## **Press Conference**

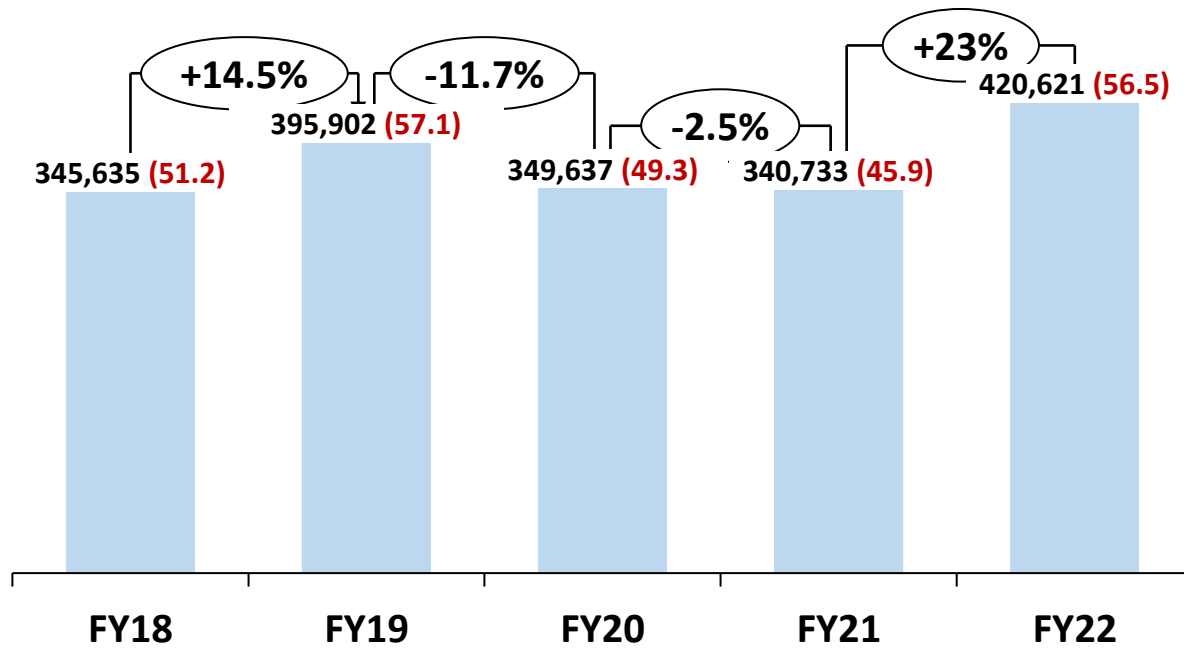
# **Auto Components Industry Review**

**FY 2022/ FY 2021**

***22<sup>rd</sup> August 2022, New Delhi***

# FY 2022 : Auto Components Industry Performance

## Size of industry | INR Cr (USD Bn)



The auto-components industry has grown 23% y-o-y on the back of strong exports performance & replacement market growth

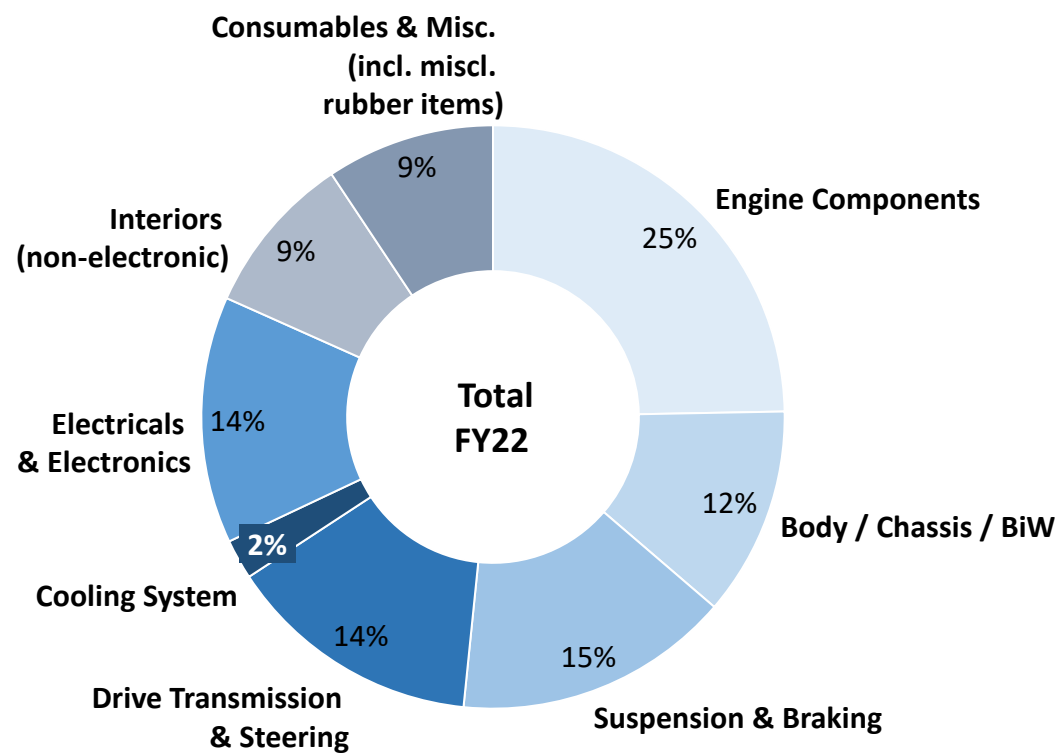
## FY22 – Auto components industry performance

- PV and CV production increased by ~20% and ~30% respectively due to **increased demand and fewer supply chain disruptions** (vs. FY21)
- Raw material cost per unit up by ~11% (vs. FY21) Y-o-Y due to global supply constraints in H2 FY22 caused by **geo-political tensions and lockdowns in China**
  - Steel ▲ 40%
  - Aluminum ▲ 54%
- **Shift in preferences:** Customers have started to move towards **larger/more powerful vehicles** across all segments;
  - UVs (amongst PVs) – 49% in FY22 (vs. 39% in FY21)
  - M&HCVs (amongst CVs) – 33% in FY22 (vs. 28% in FY21)
  - Auto component sales to EV-sector stood at Rs.3,520 cr.; ~1% of auto component sales to the OEMs

\*EVs include only Li-ion battery operated vehicles. Cost of Li-ion battery excluded from component consumption calculations

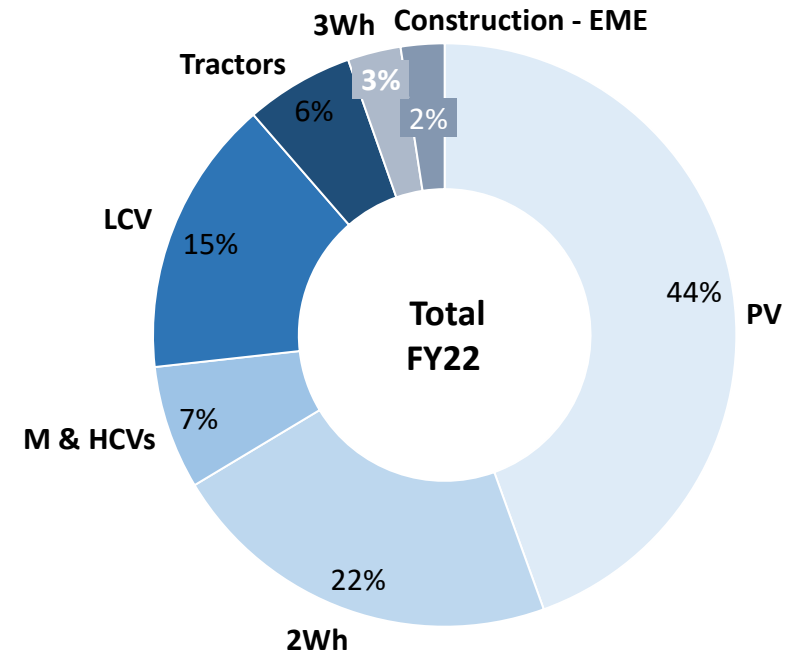
# FY 2022: Sales by Category & Revenue from OEMs

## Component Sales By Category:



**Total Sales: Rs.421,620 Cr. (USD 56.5 Bn)**  
**Growth:23%**

## Component Sales By OEM Segment:

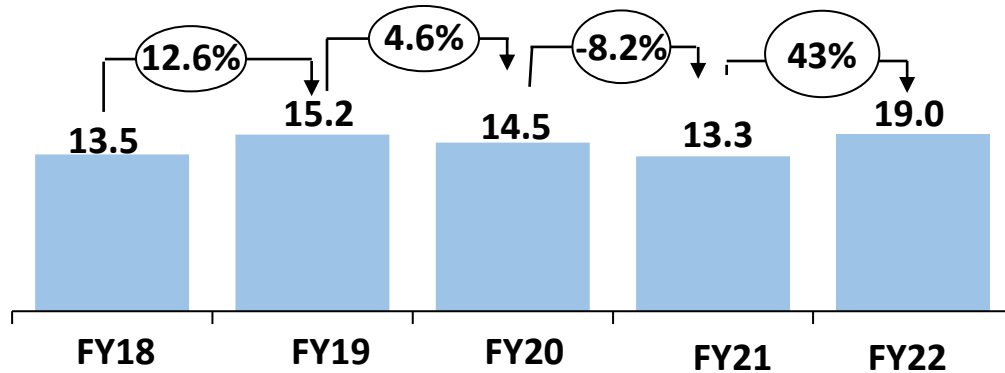


**Total Sales to OEMs: Rs.341,203 Cr. (USD 45.8 Bn)**  
**Growth:22%**

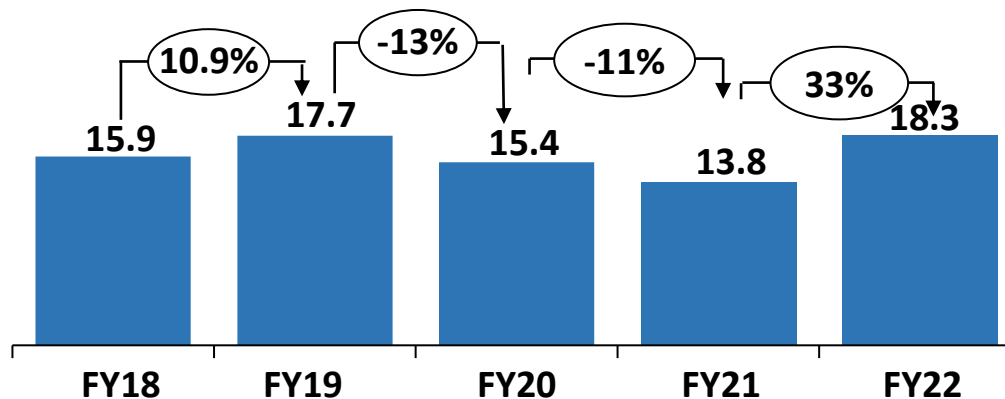
# FY 2022: Exports & Imports - Balance of Trade

India had a **trade surplus of 700 Mn USD** for auto components- strong demand for exports

Exports (\$ Bn)



Imports (\$ Bn)

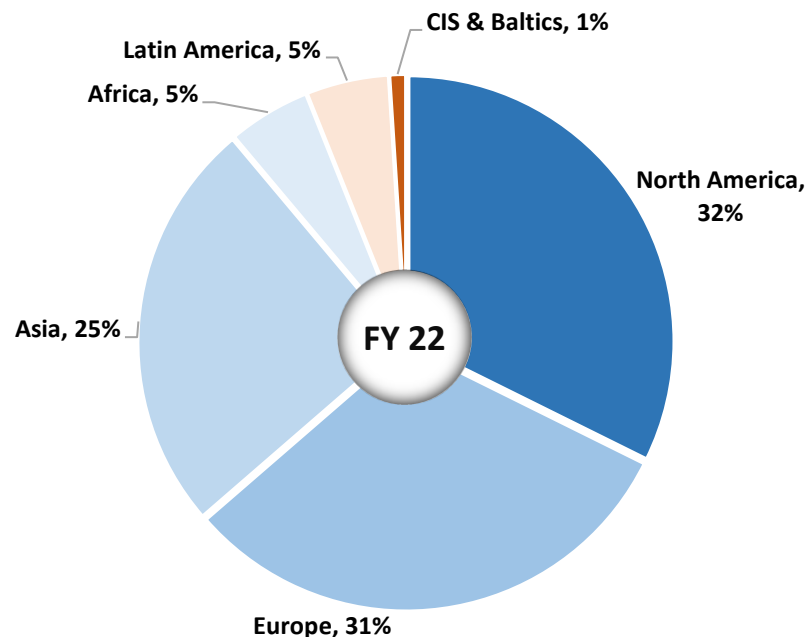


## FY22 EXIM Performance

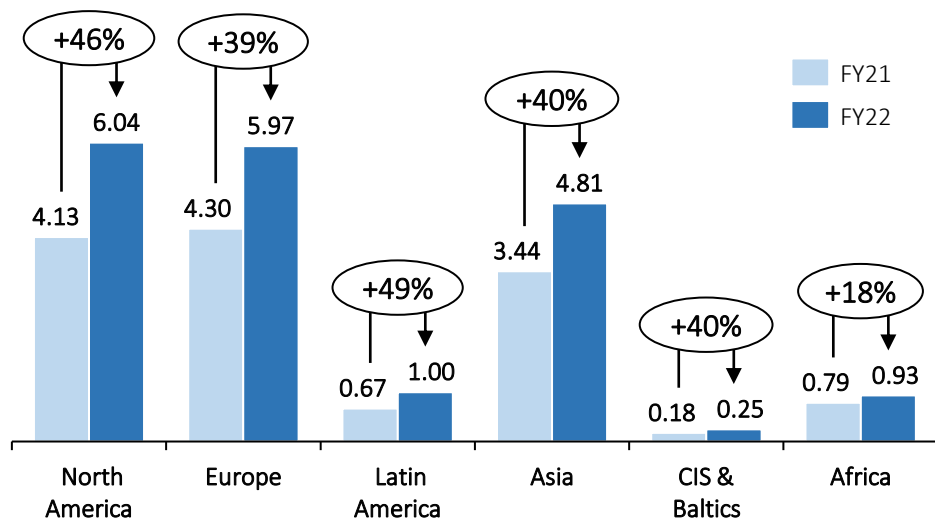
- **\$700 Mn trade surplus** in FY22 vs. **\$ 500 Mn trade deficit** in FY21
- Exports grew by ~43%
  - diminished impact of the second wave on foreign markets.
  - sharp recovery in developed economies.
- Imports grew by ~33% **increase** due to supply chain disruptions predominantly in H1/FY22.
- ‘Drive Transmission & Steering’ alongside ‘Engine components’ remain dominant segments for both exports and imports, accounting for 54% of all exports and 49% of imports.

# FY 2022: Region wise Exports

Total Exports in FY 2022  
USD 19 Billion



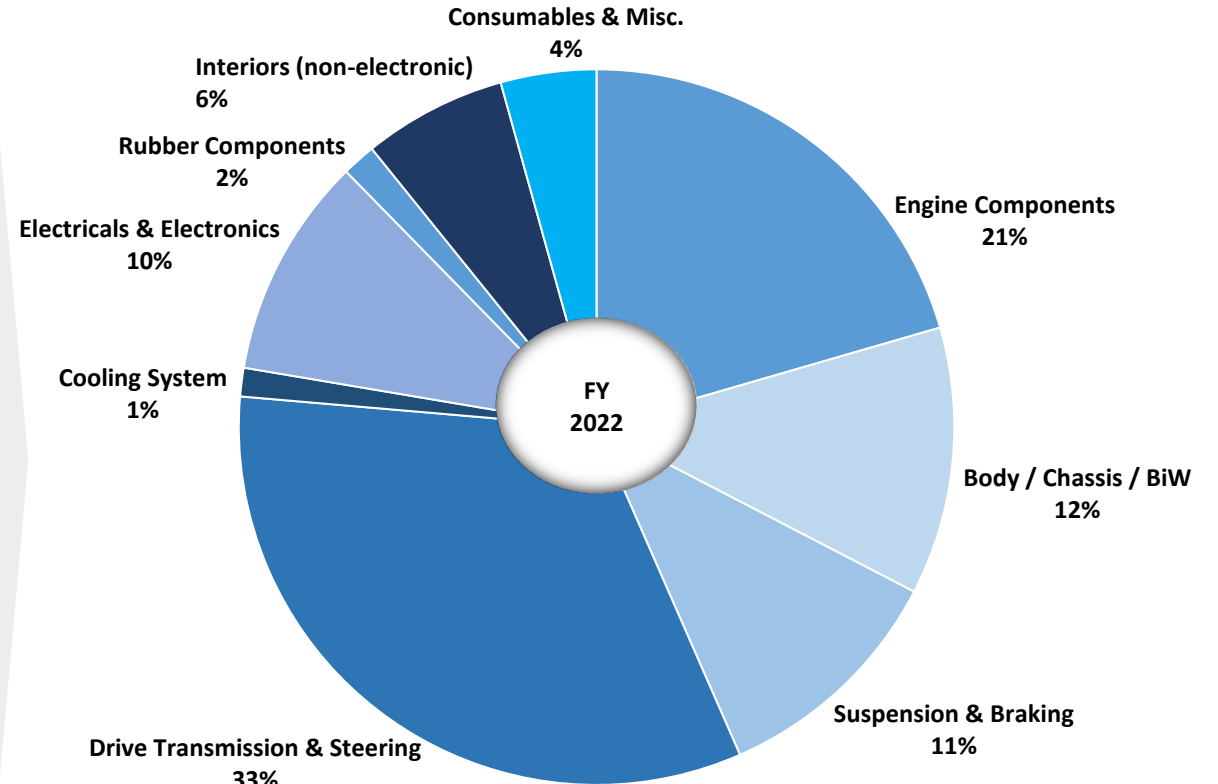
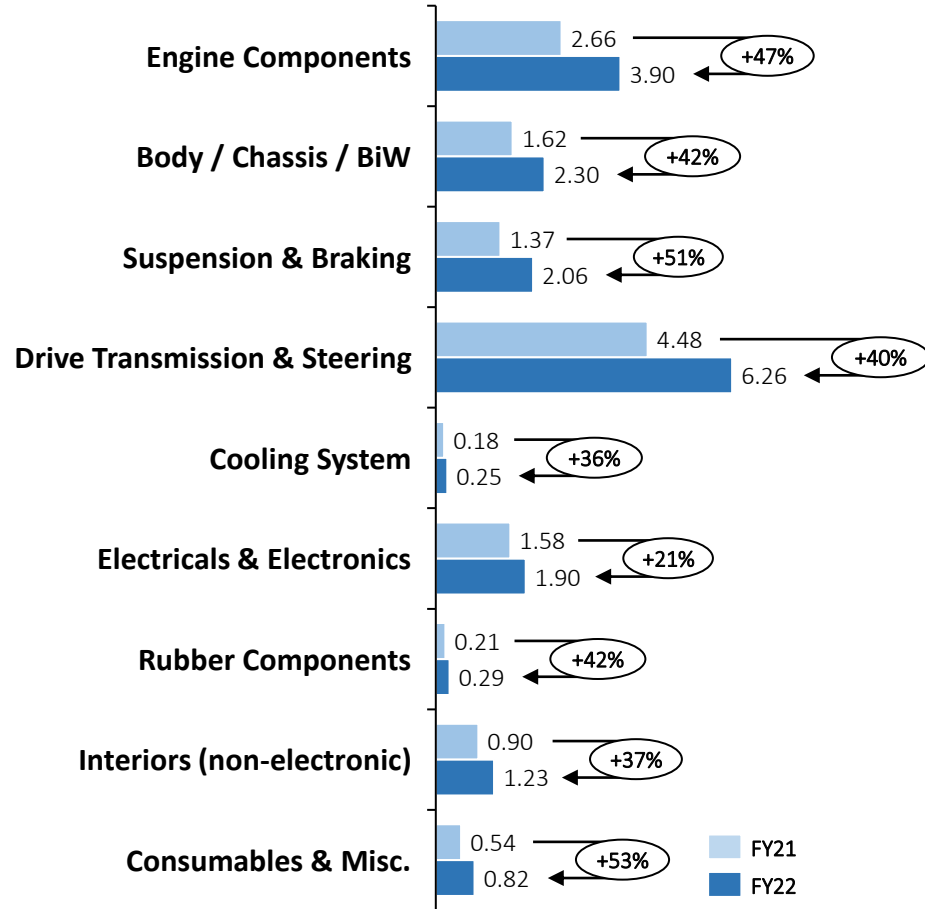
Regional view (\$ Bn)



## FY2022 – Export performance

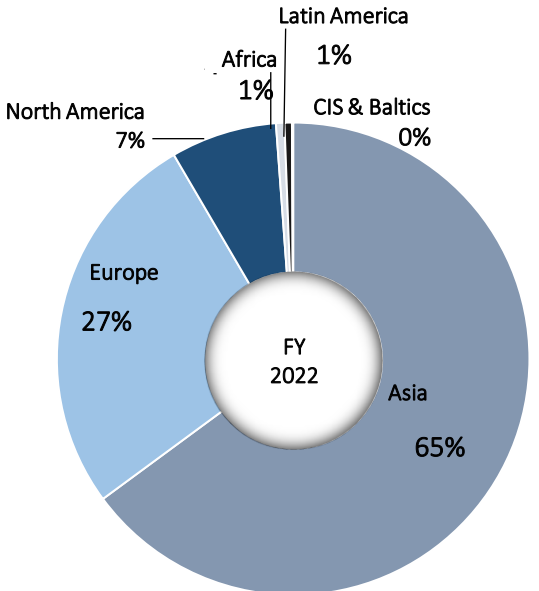
- Exports grew by ~43% Y-o-Y due to sharp recovery, primarily in developed economies
- All sub-segments recorded exports growth despite supply-side challenges in H1 FY22
- North America, Europe and Asia recorded handsome exports growth.

# FY 2022: Exports Segmentation by Product Type



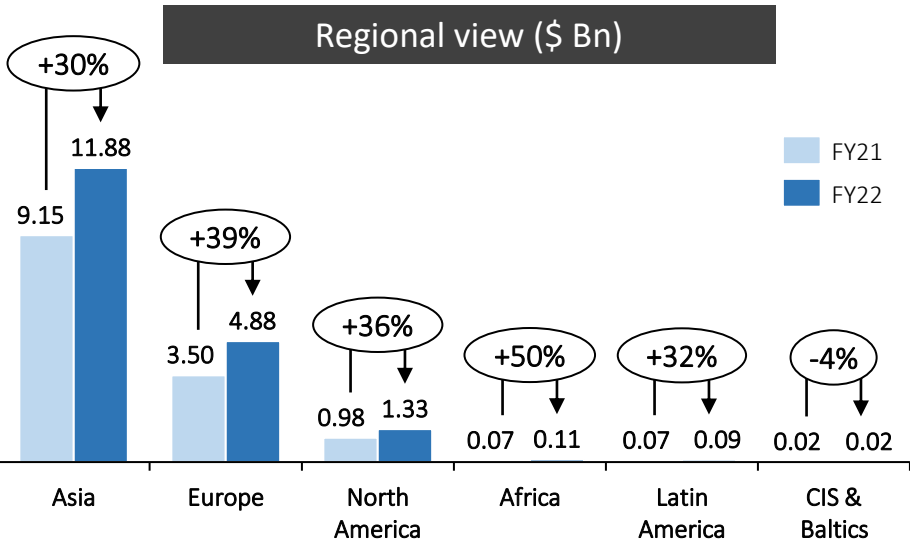
# FY 2022: Region wise Imports

**Total Imports in FY 2022  
USD 18.3 Billion**

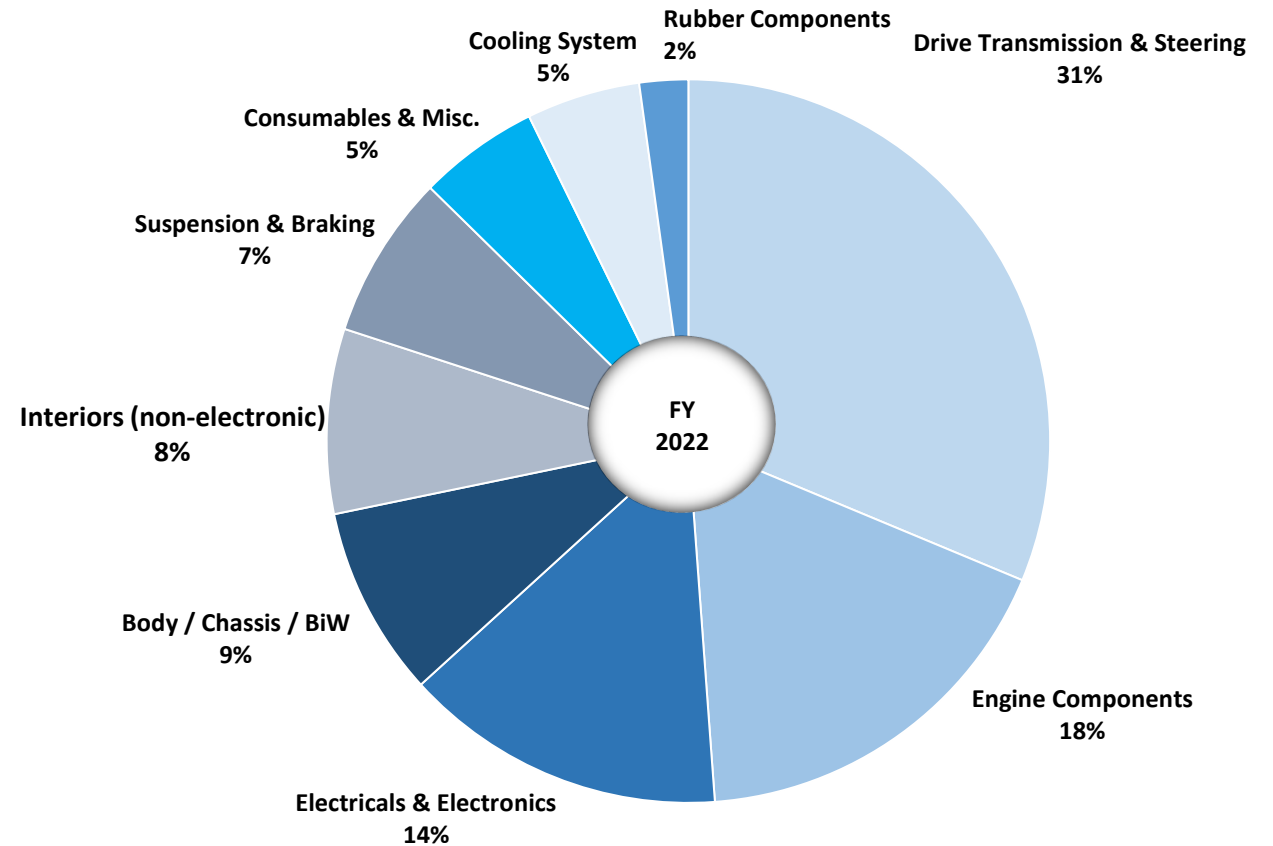
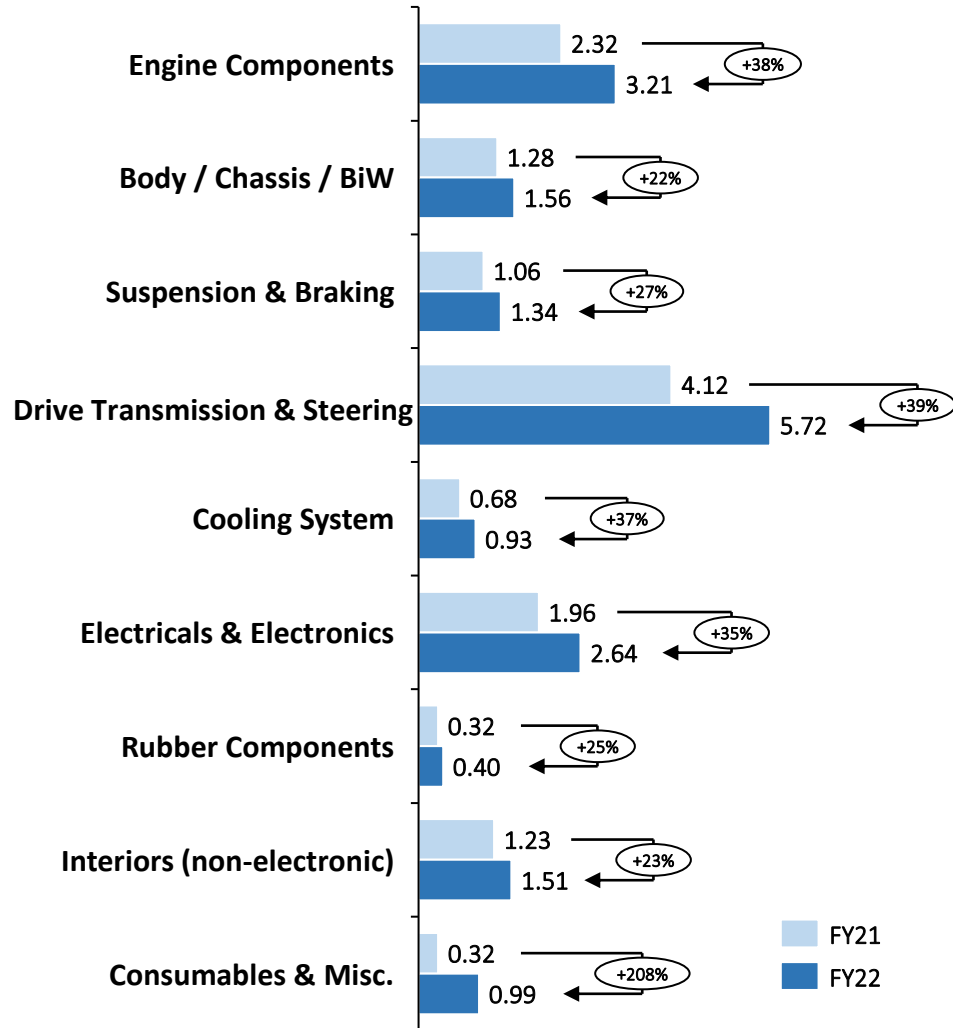


## FY 2022 – Import performance

- **China** remains the biggest source of auto components import, accounting for 30%
- **Germany** is the 2<sup>nd</sup> largest source of the auto parts import and occupies 11% market share of the import.
- ~**33%** increase in imports Y-o-Y supply chain disruptions primarily in H1 FY22 and domestic market recovery



# FY 2022: Imports Segmentation by Product Type

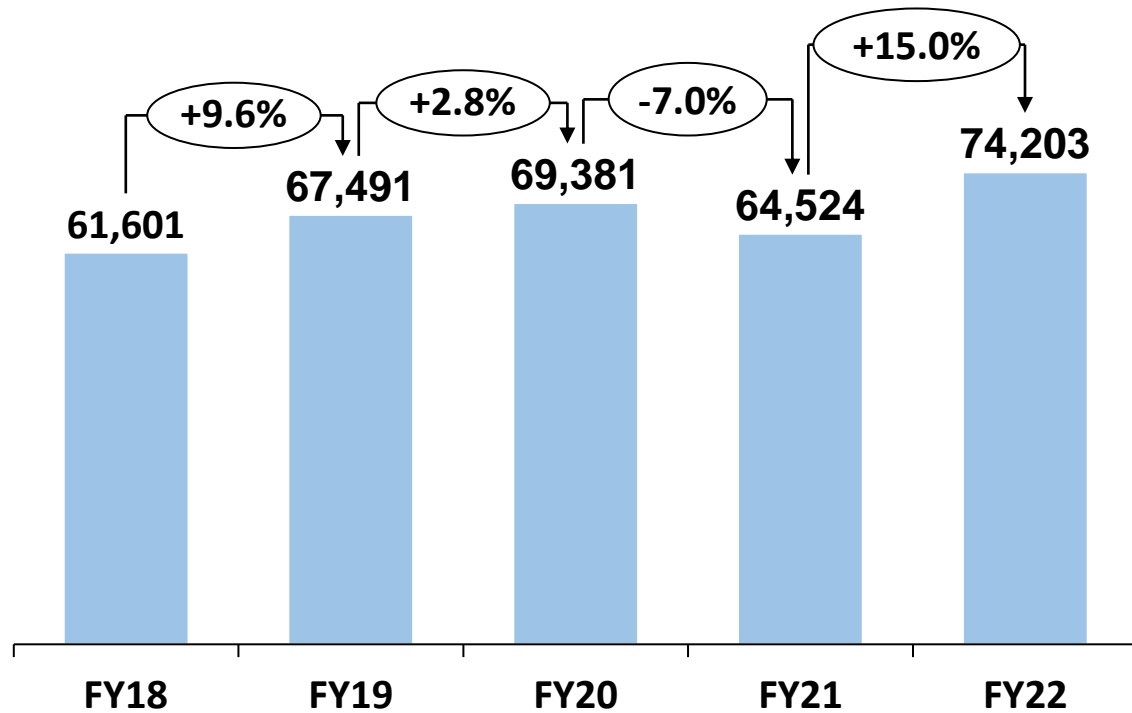




# FY 2022: Indian Auto Component Aftermarket

Aftermarket grew by 15% Y-o-Y; impact return to normalcy

## Aftermarket | INR Cr



### FY22 Aftermarket

- Industry size surpassed pre-pandemic levels due to a combination of factors;
  - More vehicles on road
  - Prolonged usage of vehicles
  - Increase in demand of second-hand vehicles
  - Increase in commodity prices
  - Changing Automotive ecosystem - emergence of new sales channels like online e-retailing and multi brand outlets (MBOs)

## Summary: FY 2022 vs FY 2021

Figures in INR Crore	FY 2021	FY 2022	Growth Rate
Auto Components Supply to OEMs	279,919	341,203	21.9%
Aftermarket	64,524	74,203	15.0%
Exports	98,673	141,550	43.5%
Imports	102,382	136,335	33.2%
<b>Industry Turnover</b>	<b>340,733</b>	<b>420,621</b>	<b>23.4%</b>

Figures in USD Billion	FY 2021	FY 2022	Growth Rate
Auto Components Supply to OEMs	37.7	45.8	21.4%
Aftermarket	8.7	10.0	14.5%
Exports	13.3	19.0	42.9%
Imports	13.8	18.3	32.6%
<b>Industry Turnover</b>	<b>45.9</b>	<b>56.5</b>	<b>22.9%</b>

# Headwinds and Tailwinds

## Tailwinds

- High estimated GDP growth for FY 2023
- Domestic Vehicle demand continues to be strong
- Emphasis on infrastructure development
- Surge in international demand/Exports
- Focus on clean and new technology
- Extension of FAME-II, announcement of ACC and Auto PLIs
- State EV Policies
- New entrants in mobility space

## Headwinds

- Chip Shortage
- High Raw material prices
- High Logistics costs/availability of containers
- Less than expected growth in 2W segment
- Increasing Inflation & Fuel prices
- High Insurance Cost
- High GST rates on auto components

*Thank You*

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